By: McReynolds H.B. No. 2943

Substitute the following for H.B. No. 2943:

By: Miller C.S.H.B. No. 2943

A BILL TO BE ENTITLED

AN ACT

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- 2 relating to agreements between suppliers of and dealers in forestry
- 3 harvesting and certain other equipment.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subchapter A, Chapter 19, Business & Commerce
- 6 Code, is amended by adding Section 19.025 to read as follows:
- 7 Sec. 19.025. ACTIONS AGAINST DEALERS. Notwithstanding the
- 8 terms of any dealer agreement or any other law, an action or
- 9 proceeding brought by a supplier against a dealer must be brought in
- 10 an appropriate forum in this state only, and the law of this state
- 11 applies to the action or proceeding.
- 12 SECTION 2. Section 19.41, Business & Commerce Code, is
- 13 amended to read as follows:
- Sec. 19.41. GOOD CAUSE REQUIRED. (a) Notwithstanding the
- 15 terms of the dealer agreement, a [A] supplier may not terminate,
- 16 cancel, or fail to renew a dealer agreement without good cause.
- 17 Whether good cause has been established is determined considering
- 18 <u>all existing circumstances, including:</u>
- 19 (1) the dealer's sales in relation to the sales in the
- 20 <u>market;</u>

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- 21 (2) the dealer's investment and obligations;
- 22 (3) injury or benefit to the public;
- 23 (4) the adequacy of the dealer's service facilities,
- 24 equipment, parts, and personnel in relation to those of other

- 1 <u>dealers of equipment of the same line;</u>
- 2 (5) whether warranties are being honored by the
- 3 dealer;
- 4 (6) the parties' compliance with the dealer agreement,
- 5 except to the extent that the dealer agreement conflicts with this
- 6 chapter; and
- 7 (7) the enforceability of the dealer agreement from a
- 8 public policy standpoint, including issues of the reasonableness of
- 9 the dealer agreement's terms, oppression, adhesion, and the
- 10 parties' relative bargaining power.
- 11 (b) The desire of a supplier for market penetration does not
- 12 by itself constitute good cause.
- 13 SECTION 3. (a) This Act takes effect immediately if it
- 14 receives a vote of two-thirds of all the members elected to each
- house, as provided by Section 39, Article III, Texas Constitution.
- 16 If this Act does not receive the vote necessary for immediate
- effect, this Act takes effect September 1, 2003.
- 18 (b) This Act applies to a dealer agreement entered into
- 19 before, on, or after the effective date of this Act.