By: Fraser

S.B. No. 1105

	A BILL TO BE ENTITLED
1	AN ACT
2	relating to amendments to the Texas Timeshare Act.
3	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
4	SECTION 1. Section 221.002, Property Code, is amended to
5	read as follows:
6	Sec. 221.002. DEFINITIONS. As used in this chapter:
7	(1) "Accommodation" means any apartment, condominium
8	or cooperative unit, [ <del>or</del> ] hotel or motel room <u>, cabin, lodge, or</u>
9	other private commercial structure designed for occupancy or use by
10	one or more individuals and [in a building or commercial structure]
11	that is <u>part of</u> [ <del>situated on</del> ] a timeshare <u>plan</u> [ <del>property and subject</del>
12	to a timeshare regime].
13	(2) " <u>Advertisement</u> [ <del>Advertising</del> ]" means <u>any written</u> ,
14	oral, or electronic communication that is directed to or targeted
15	at individuals in this state and contains a promotion, [direct or
16	indirect solicitation or] inducement, or offer to sell a timeshare
17	interest, including a promotion, inducement, or offer to sell:
18	(A) contained in a brochure, pamphlet, or radio
19	or television transcript; [to purchase and includes a solicitation
20	or inducement made by print or]
21	(B) communicated by electronic media <u>or</u>
22	<pre>telephone; or[]</pre>
23	(C) solicited through <u>direct</u> [ <del>the</del> ] mail[ <del>, or by</del>
24	personal contact].

1	(3) "Amenities" means all common areas and includes
2	recreational and maintenance facilities of the timeshare plan
3	[property].
4	(4) "Assessment" means an amount assessed against or
5	collected from a purchaser by an association or its managing entity
6	in a fiscal year, regardless of the frequency with which the amount
7	is assessed or collected, to cover expenditures, charges, reserves,
8	or liabilities related to the operation of a timeshare plan or
9	timeshare properties managed by the same managing entity.
10	(5) "Association" means a council or association
11	composed of all persons who have purchased a timeshare interest.
12	(6) "Commission" means the Texas Real Estate
13	Commission.
14	[ <del>(5) "Council of purchasers" means a council or</del>
15	association composed of all persons who have purchased a timeshare
16	estate.]
17	(7) "Component site" means a specific geographic
18	location where accommodations that are part of a multisite
19	timeshare plan are located. Separate phases of a single timeshare
20	property in a specific geographic location and under common
21	management are a single component site.
22	(8) [ <del>(6)</del> ] "Developer" means <u>:</u>
23	(A) any person, excluding a sales agent, who
24	creates a timeshare <u>plan or is in the business of selling timeshare</u>
25	interests or employs a sales agent to sell timeshare interests; or
26	(B) any person who succeeds in the developer's
27	interest by sale, lease, assignment, mortgage, or other transfer if

## 1 the person: 2 (i) offers at least 12 timeshare interests 3 in a particular timeshare plan; and 4 (ii) is in the business of selling 5 timeshare interests or employs a sales agent to sell timeshare 6 interests [regime]. (9) [<del>(7)</del>] "Dispose" or "disposition" 7 means а 8 voluntary transfer of any legal or equitable timeshare interest but does not include the transfer or release of a real estate lien or of 9 a security interest. 10 (10) [(8)] "Escrow agent" means <u>a</u> [an independent] 11 bonded escrow company, a financial [or an] institution whose 12 accounts are insured by a governmental agency or instrumentality, 13 or an attorney, real estate broker, or title insurance agent 14 15 licensed in this state [and] who is responsible for the receipt and disbursement of funds in accordance with this chapter. 16 17 (11) [(9)] "Exchange company" means any person $[\tau]$ including a developer, ] who owns or operates an exchange program. 18 (12) [(10)] "Exchange disclosure statement" means a 19 written statement that includes the information required by Section 20 21 <u>221.033</u> [<del>201.033</del>]. (13) [(11)] "Exchange program" means any method, 22 arrangement, or procedure for the voluntary exchange of [program 23 24 under which the owner of] a timeshare interest or other [may 25 exchange a timeshare period for another timeshare period in the 26 same or a different timeshare] property interest, but does not 27 include an assignment of a right to use and occupy an accommodation

1	or facility granted to a purchaser or owner of a timeshare interest
2	in a single site timeshare plan [ <del>a one-time exchange of timeshare</del>
3	periods in the same timeshare property if offered to a purchaser by
4	a developer after that purchaser's disposition].
5	(14) "Incidental use right" means the right to use
6	accommodations and amenities at one or more timeshare properties
7	that is not guaranteed and is administered by the managing entity of
8	the timeshare properties that make vacant accommodations at the
9	timeshare properties available to owners of timeshare interests in
10	the timeshare properties.
11	(15) [ <del>(12)</del> ] "Managing entity" means the person
12	responsible for operating and maintaining a timeshare property.
13	[ <del>(13) "Master deed" or "master lease" or "declaration"</del>
14	means the deed, lease, or declaration establishing real property as
15	a timeshare regime.]
16	(16) "Multisite timeshare plan" means a plan in which
17	a timeshare purchaser has:
18	(A) a specific timeshare interest, which is the
19	right to use and occupy accommodations at a specific timeshare
20	property and the right to use and occupy accommodations at one or
21	more other component sites created by or acquired through the
22	reservation system of the timeshare plan; or
23	(B) a nonspecific timeshare interest, which is
24	the right to use and occupy accommodations at more than one
25	component site created by or acquired through the reservation
26	system of the timeshare plan but which does not include a right to
27	use and occupy a particular accommodation.

1 <u>(17)</u> [(14)] "Offering" or "offer" means any 2 advertisement, inducement, or solicitation and includes any 3 attempt to encourage a person to purchase a timeshare interest 4 other than as a security for an obligation.

5 (18) [<del>(15)</del>] "Project instrument" means a timeshare 6 instrument or one or more recordable documents, by whatever name 7 denominated, applying to the whole of a timeshare project and containing restrictions or covenants regulating the use, 8 occupancy, or disposition of units in a project, including a 9 [master deed, master lease,] declaration for a condominium, 10 association articles of incorporation, association [or] bylaws, 11 12 and rules for a condominium in which a timeshare plan is created.

13 <u>(19)</u> [<del>(16)</del>] "Promotion" means any program, [<del>or</del>] 14 activity, contest, gift, prize, or any other item of value used to 15 induce any person to attend a timeshare sales presentation.

16 [(17) "Promotional disclosure statement" means a 17 written statement that includes the information required by Section 18 201.031.]

19 (20) [(18)] "Purchaser" means any person, other than a 20 <u>developer</u> [seller], who by means of a voluntary transfer acquires a 21 legal or equitable interest in a timeshare interest other than as a 22 security for an obligation.

(21) "Reservation system" means the method,
 arrangement, or procedure by which a purchaser, in order to reserve
 the use and occupancy of an accommodation of a multisite timeshare
 plan for one or more timeshare periods, is required to compete with
 other purchasers in the same multisite timeshare plan administered

by a managing entity, exchange company, or any other person. If a 1 2 purchaser is required to use an exchange program as the purchaser's principal means of obtaining the right to use and occupy the 3 4 accommodations and facilities of the plan, the arrangement is considered a reservation system. If the exchange company uses a 5 6 mechanism to exchange timeshare periods among members of the exchange program, the use of the mechanism is not considered a 7 8 reservation system of the multisite timeshare plan. "Seller" means any person, including a 9 [(19)]developer, who in the ordinary course of business offers a 10 timeshare interest for sale to the public, but does not include a 11 person who acquires a timeshare interest for his use and 12 subsequently offers it for resale. 13 [(20) "Substantially complete" means that the 14 15 timeshare unit, including furnishings and appliances, is complete represented in the timeshare disclosure statement, the 16 17 accommodations are ready for occupancy, and the amenities dedicated to the timeshare regime are as represented in the timeshare 18 disclosure statement. 19 [(21) "Timeshare estate" means any arrangement under 20 which the purchaser receives a freehold estate or an estate for 21 years in a timeshare property and the right to use an accommodation 22 or amenities, or both, in that property for a timeshare period on a 23 24 recurring basis. (22) "Single-site timeshare plan" means a timeshare 25 plan in which a timeshare purchaser's right to use and occupy 26 accommodations is limited to a single timeshare property. A 27

single-site timeshare plan that includes an incidental use right or 1 2 a program under which the owner of a timeshare interest at a specific timeshare property may exchange a timeshare period for 3 another timeshare period at the same or another timeshare property 4 under common management does not transform the single-site 5 6 timeshare plan into a multisite timeshare plan. 7 (23) "Timeshare disclosure statement" means a written 8 statement that includes the information required by Section 221.032 9  $[\frac{201.032}{}]$ . "Timeshare <u>estate</u> [expenses]" means <u>an</u> 10 (24) [<del>(23)</del>] arrangement under which the purchaser receives a right to occupy 11 [expenditures, charges, or liabilities for the operation of] a 12 timeshare property and an estate interest in the real property [or 13 timeshare system, including any allocations to maintain reserves 14 15 but excluding any purchase money payable for timeshare interests: [(A) incurred in connection with a timeshare 16 interest by or on behalf of the owner of all timeshare interests in 17 18 a timeshare property; and [(B) imposed on timeshare interests by the 19 20 managing entity]. 21 <u>(25)</u> [<del>(24)</del>] "Timeshare interest" means a timeshare estate or timeshare use. 22 "Timeshare instrument" means a master (26) [<del>(25)</del>] 23 24 deed, master lease, declaration, or any other instrument used in the creation of a timeshare plan [regime]. 25 [(26) "Timeshare liability" means the liability for 26 27 timeshare expenses allocated to each timeshare interest.]

(27) "Timeshare period" means the period within which 1 the purchaser of a timeshare interest is entitled to the exclusive 2 possession, occupancy, and use of an accommodation [a timeshare 3 4 unit and to the general use of all amenities]. 5 (28) "Timeshare plan" means any arrangement, plan, 6 scheme, or similar method, excluding an exchange program but including a membership agreement, sale, lease, deed, license, or 7 right-to-use agreement, by which a purchaser, in exchange for 8 9 consideration, receives an ownership right in or the right to use accommodations for a period of time less than a year during a given 10 11 year, but not necessarily consecutive years. 12 (29) [(28)] "Timeshare property" means: (A) one or more [all real property that is 13 subject to a timeshare declaration, including all] accommodations 14 15 and any related amenities subject to the same timeshare instrument; 16 and 17 (B) any other property or property rights appurtenant to the accommodations and amenities. 18 19 (30) [(29) "Timeshare regime" means the real property 20 use that is created by the filing and recordation of a master deed, 21 master lease, or declaration. [(30) "Timeshare unit" means any accommodation that is 22 divided into timeshare periods. 23 24 [(31)] "Timeshare use" means any arrangement [other 25 than a hotel or motel operation, whether by lease, rental 26 agreement, license, use agreement or other means, ] under which the 27 purchaser receives a right to occupy [use an accommodation

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amenities or both for] a timeshare property [period on a recurring basis], but under which the purchaser does not receive <u>an</u> [<del>a</del>] freehold] estate <u>interest</u> [or an estate for years] in <u>the</u> [<del>a</del>] timeshare property.

5 [(32) "Timeshare fees" means an amount assessed 6 against or collected from an owner by a managing entity in a fiscal 7 year, without regard to the frequency with which the amount is 8 assessed or collected.

9 [(33) "Owner" means a person who holds a legal or 10 equitable interest in a timeshare interest in timeshare property 11 subject to the requirements of this Act.

12 [(34) "Timeshare system" means two or more timeshare 13 properties located in separate geographic areas that are:

14

[<del>(A) managed by the same managing entity; and</del>

15 [(B) subject to a written arrangement or agreement whereby an owner of a timeshare interest in any one of the timeshare properties may use a timeshare unit and the amenities of any of the other timeshare properties as provided in the project instruments.]

20 SECTION 2. Section 221.003, Property Code, is amended by 21 adding Subsection (d) to read as follows:

(d) A timeshare property subject to this chapter is not
 subject to Chapter 209.
 SECTION 3. Sections 221.011, 221.012, 221.013, and 221.014,

25 Property Code, are amended to read as follows:

26 Sec. 221.011. DECLARATION. (a) <u>The developer of a</u> 27 <u>timeshare plan any part of which is located in this state must</u>

record the timeshare instrument in the real property records of the 1 2 county in which all or part of the property is located. When a person [who is a developer, the sole owner, or the co-owner of a 3 building or proposed building or buildings] expressly declares an 4 5 intent to subject the property to a timeshare plan through the 6 recordation of a timeshare instrument [master deed, master lease, 7 or declaration] that sets forth the information provided in Subsections (b) and (c), [and that sets forth the intent to submit 8 that property to a timeshare regime<sub>r</sub>] that property shall be 9 10 established thenceforth as a timeshare plan [regime].

11 (b) The declaration made <u>in a timeshare instrument recorded</u> 12 under this section must include:

(1) a legal description of the timeshare property, including a ground plan indicating the location of each existing or proposed building <u>included in</u> [to be constructed on] the timeshare <u>plan</u> [property];

17 (2) a description of each existing or proposed 18 <u>accommodation</u> [timeshare unit], including the location and square 19 footage of each unit and an interior floor plan of each existing or 20 proposed building;

21

22

 (3) a description of <u>any</u> [the] amenities furnished or to be furnished to the purchaser;

(4) a statement of the fractional or percentage part that each timeshare interest bears to the entire timeshare <u>plan</u> [regime];

(5) if applicable, a statement that the timeshare
 property is part of a <u>multisite</u> timeshare <u>plan</u> [<del>system</del>]; and

S.B. No. 1105 1 (6) any additional provisions that are consistent with 2 this section.

3 Any timeshare interest created under this section is (c) 4 subject to Section 1101.002(5), Occupations Code [an interest in land within the meaning of Subdivision (1), Section 2, The Real 5 6 Estate License Act (Article 6573a, Vernon's Texas Civil Statutes)], but Section 1101.351(a), Occupations Code [Subsection (b), Section 7 1, The Real Estate License Act], does not apply to the acts of an 8 9 exchange company in exchanging timeshare periods [under a timeshare program]. 10

11 [(d) Any timeshare interest located wholly without this state
12 may be sold or otherwise disposed of within this state if the
13 timeshare property is in full compliance with the legal
14 requirements of and may be validly sold or otherwise disposed of as
15 a timeshare property in the jurisdiction in which the timeshare
16 property is located and if all information required in this section
17 is included in the disclosure statement.]

Sec. 221.012. CONVEYANCE ENCUMBRANCE. AND Once 18 the property is established as a timeshare plan [regime], 19 each timeshare interest may be individually conveyed or encumbered and 20 shall be entirely independent of all other timeshare interests in 21 the same timeshare property. Any title or interest in a timeshare 22 interest may be recorded. 23

24 Sec. 221.013. COMMON OWNERSHIP. <u>(a)</u> Any timeshare 25 interest may be jointly or commonly owned by more than one person.

(b) A timeshare estate may be jointly or commonly owned in
 the same manner as any other real property interest in this state.

Sec. 221.014. PARTITION. An action for partition of a
 timeshare interest may not be maintained <u>during the term of a</u>
 <u>timeshare plan</u> [unless expressly permitted by the declaration].

4 SECTION 4. Sections 221.021, 221.022, 221.023, 221.024, and
5 221.025, Property Code, are amended to read as follows:

Sec. 221.021. REGISTRATION REQUIRED. (a) <u>Except as</u>
provided by Subsection (b) or (d), a [A] person may not offer or
dispose of a timeshare interest unless the timeshare <u>plan</u>
[property] is registered with the commission.

Before a registration application for a timeshare plan 10 (b) is submitted or completed, a [A] developer or any person acting on 11 the developer's [his] behalf may accept a reservation and a deposit 12 from a [the] prospective purchaser if the deposit is placed in a 13 14 segregated [an] escrow account with an independent escrow agent and 15 if the deposit is fully refundable at any time at the request of the purchaser. The deposit may not be forfeited unless the purchaser 16 17 affirmatively creates a binding obligation by a subsequent written 18 instrument.

(c) A developer or anyone acting on <u>the developer's</u> [his] behalf may not <u>offer or</u> dispose of [or <u>encumber</u>] a timeshare interest during any period within which there is in effect an order by the commission or by any court of competent jurisdiction revoking or suspending the registration of the timeshare <u>plan</u> [property] of which such timeshare interest is a part.

25 <u>(d) At the developer's request, the commission may</u> 26 <u>authorize the developer to conduct pre-sales before a timeshare</u> 27 <u>plan is registered if the registration application is</u>

1	administratively complete, as determined by the commissioner or as
2	established by commission rule. The authorization for pre-sales
3	permits the developer to offer and dispose of timeshare interests
4	during the period the application is in process. To obtain a
5	pre-sales authorization, the developer must:
6	(1) submit a written request to the commission for an
7	authorization to conduct pre-sales;
8	(2) submit an administratively complete application
9	for registration, including appropriate fees and exhibits required
10	by the commission; and
11	(3) provide evidence acceptable to the commission that
12	all funds received by the developer will be placed with an escrow
13	agent with instructions requiring the funds to be retained until a
14	registration application is complete as determined by the
15	commission.
16	(e) During the pre-sales authorization period, the
17	developer must:
18	(1) provide each purchaser and prospective purchaser a
19	copy of the proposed timeshare disclosure statement that the
20	developer submitted to the commission with the initial registration
21	application; and
22	(2) offer each purchaser the opportunity to cancel the
23	purchase contract as provided by Section 221.041.
24	(f) The developer must:
25	(1) give each purchaser and prospective purchaser a
26	copy of the proposed timeshare disclosure statement submitted to
27	the commission with the registration application; and

1 (2) provide the purchaser an opportunity to cancel the 2 purchase contract as provided by Section 221.041 after the 3 registration is completed if the commission determines that a 4 material adverse change exists between the disclosures contained in 5 the proposed timeshare disclosure statement and the final timeshare 6 disclosure statement approved by the commission.

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7 <u>(g) The requirements of this subchapter remain in effect</u> 8 <u>during the period the developer offers or disposes of timeshare</u> 9 <u>interests of the timeshare plan registered with the commission.</u> 10 <u>The developer must notify the commission in writing when all of the</u> 11 <u>timeshare interests of a timeshare plan have been disposed.</u>

Sec. 221.022. APPLICATION FOR REGISTRATION. 12 (a) An application for registration filed under this section must include 13 14 a timeshare disclosure statement and any required exchange 15 disclosure statement required by Section 221.033 [201.033], [certified] copies of all timeshare instruments, and other 16 17 information as may be required by the commission. If existing or proposed accommodations are in a condominium, an applicant who 18 19 complies with this section is not required to prepare or deliver a condominium information statement or a resale certificate as 20 21 described by Chapter 82.

(b) If existing or proposed <u>accommodations</u> [timeshare units] are in a condominium or similar development, the application for registration must contain the project instruments of that development and affirmatively indicate that the creation and disposition of timeshare interests are not prohibited by those instruments. If the project instruments do not expressly authorize

1 the creation and disposition of timeshare interests, the application must contain evidence that existing owners of the 2 condominium development were provided written notice, at least 60 3 4 days before the application for registration, that timeshare 5 interests would be created and sold. If the project instruments 6 prohibit the creation or disposition of timeshare interests, the 7 application must contain a certification by the authorized 8 representative of all existing owners that the project instruments 9 have been properly amended to permit that creation and disposition.

10 (c) <u>The commission may accept an abbreviated registration</u> 11 <u>application from a developer of a timeshare plan if all</u> 12 <u>accommodations in the plan are located outside this state. The</u> 13 <u>developer must file written notice of the intent to register under</u> 14 <u>this section not later than the 15th day before the date the</u> 15 <u>abbreviated application is submitted.</u>

16 (d) A developer of a timeshare plan with any accommodation 17 located in this state may not file an abbreviated application 18 unless the developer is a successor in interest after a merger or 19 acquisition and the previous developer registered the timeshare 20 plan in this state preceding the merger or acquisition.

21 (e) A developer filing an abbreviated application must 22 provide: 23 (1) the legal name and any assumed names, the 24 principal office location, mailing address, telephone number, and 25 primary contact person of the developer;

26 (2) the name, location, mailing address, telephone
27 number, and primary contact person of the timeshare plan;

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1	(3) the name and address of the developer's authorized
2	agent for service of process in this state;
3	(4) the address of the developer's authorized or
4	registered agent in this state;
5	(5) the name, primary office location, mailing
6	address, and telephone number of the managing entity of the
7	timeshare plan;
8	(6) the certificate or other evidence of registration
9	from any jurisdiction in which the timeshare plan is approved or
10	accepted;
11	(7) the certificate or other evidence of registration
12	from the appropriate regulatory agency of any other jurisdiction in
13	the United States in which some or all of the accommodations are
14	<pre>located;</pre>
15	(8) a declaration stating whether the timeshare plan
16	is a single-site timeshare plan or a multisite timeshare plan;
17	(9) if the plan is a multisite timeshare plan, a
18	declaration stating whether the plan consists of specific timeshare
19	interests or nonspecific timeshare interests;
20	(10) a disclosure of each jurisdiction in which the
21	developer has applied for registration of the timeshare plan and
22	whether the timeshare plan, the developer, or the managing entity
23	used were denied registration or were the subject of a disciplinary
24	proceeding;
25	(11) if requested by the commission, copies of any
26	disclosure documents required to be provided to purchasers or filed
27	with any jurisdiction that approved or accepted the timeshare;

1		(12)	the app	propri	iate	filing	fee; a	ind		
2		(13)	any oth	ner ir	nform	ation	reasona	ably red	quested b	y the
3	commission	or req	uired by	y comn	nissi	on rul	e.			
4	(f)	A fo	reign	jur	isdic	tion	provi	ding	evidence	of
5	<u>registratio</u>	on as	provi	ded	by	Subse	ction	(e)(7)	must	have

registration and disclosure requirements that are substantially

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similar or stricter than the requirements of this chapter. 7 8 (g) The commission shall investigate all matters relating 9 to the application and may in its discretion require a personal inspection of the proposed timeshare property by any persons 10 designated by it. All direct expenses incurred by the commission in 11 inspecting the property shall be borne by the applicant. 12 The commission may require the applicant to pay an advance deposit 13 sufficient to cover those expenses. 14

15 Sec. 221.023. AMENDMENT OF REGISTRATION. The developer 16 shall [or managing entity shall promptly] file amendments to the 17 registration reporting to the commission any material and adverse change in any document contained in the registration not later than 18 the 30th day after the date the developer knows or reasonably should 19 know of the change. The developer may continue to offer and dispose 20 21 of timeshare interests under the existing registration pending review of the amendments by the commission if the material and 22 adverse change is disclosed to prospective purchasers. 23

Sec. 221.024. POWERS OF COMMISSION. (a) The commission may prescribe and publish forms and adopt rules necessary to carry out the provisions of this chapter and may suspend or revoke the registration of any developer, place on probation the registration

of a developer that has been suspended or revoked, reprimand a 1 2 developer, or take any other disciplinary action authorized by this chapter [seller] if, after notice and hearing, the commission 3 4 determines that a developer [seller] has materially violated this chapter, the Deceptive Trade Practices-Consumer Protection Act 5 6 (Subchapter E, Chapter 17, Business & Commerce Code), or the Contest and Gift Giveaway Act (Chapter 40, Business & Commerce 7 8 Code). [The commission may bring suit in a district court of Travis County, Texas, to enjoin a violation of this Act or for any other 9 10 relief as the court may deem appropriate.]

(b) The commission <u>may authorize specific employees to</u> <u>conduct hearings and issue final decisions in contested cases</u> [shall establish reasonable fees for forms and documents it <u>provides to the public and for the filing or registration of</u> <u>documents required by this chapter</u>].

16 (c) If the commission initiates a disciplinary proceeding 17 under this chapter, the person is entitled to a hearing before the 18 commission or a hearing officer appointed by the commission. The 19 commission by rule shall adopt procedures to permit an appeal to the 20 commission from a determination made by a hearing officer in a 21 disciplinary action.

(d) The commission shall set the time and place of the
 <u>hearing.</u>
 (e) A disciplinary procedure under this chapter is governed
 by the contested case procedures of Chapter 2001, Government Code.

26 Sec. 221.025. EFFECT OF REGISTRATION: SALE EXEMPT FROM 27 SECURITIES ACT. <u>A developer's compliance with</u> [The filing of a

1 registration under] this chapter exempts the developer's offer and 2 disposition of [the sale of] timeshare interests subject to this 3 chapter from [registration under] The Securities Act (Article 581-1 et seq., Vernon's Texas Civil Statutes). 4 5 SECTION 5. Section 221.031 and 221.032, Property Code, are 6 amended to read as follows: 7 Sec. 221.031. ADVERTISING AND PROMOTIONS [PROMOTIONAL DISCLOSURE STATEMENT]. (a) At any time, the commission may request 8 9 a developer to file for review by the commission any advertisement used in this state by the developer in connection with offering a 10 timeshare interest. The developer shall provide the advertisement 11 12 not later than the 15th day after the date the commission makes the request. If the commission determines that the advertisement 13 14 violates this chapter or Chapter 40, Business & Commerce Code, the 15 commission shall notify the developer in writing, stating the specific grounds for the commission's determination not later than 16 17 the 15th day after the date the commission makes its determination. The commission may grant the developer provisional approval for the 18 19 advertisement if the developer agrees to correct the deficiencies identified by the commission. A developer, on its own initiative, 20 21 may submit any proposed advertisement to the commission for review 22 and approval by the commission. (b) Any advertisement that contains a promotion 23 in

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24 <u>connection with the offering of a timeshare interest must comply</u> 25 <u>with Chapter 40, Business & Commerce Code.</u>

26 (c) Any advertisement that contains a [Before the use of 27 any] promotion in connection with the offering of a timeshare

1	interest must include, in addition to any disclosures required
2	under Chapter 40, Business & Commerce Code, [the person who intends
3	to use the promotion shall include] the following [information in
4	its advertisements to the prospective purchaser]:
5	(1) a statement to the effect that the promotion is
6	intended to solicit purchasers of timeshare interests;
7	(2) if applicable, a statement to the effect that any
8	person whose name is obtained during the promotion may be solicited
9	to purchase a timeshare interest;
10	(3) the full name of the developer [and seller] of the
11	timeshare property; <u>and</u>
12	(4) if applicable, the full name and address of any
13	marketing company involved in the promotion of the timeshare
14	property, excluding the developer of an affiliate or subsidiary of
15	<u>the developer</u> [+
16	[(5) the complete rules of the promotion; and
17	[ <del>(6) the method of awarding, the odds of winning, a</del>
18	statement of the retail value of prizes, gifts, or other benefits
19	under the promotion as set forth in Subsection (b) of this section,
20	the geographic region in which the promotion is being conducted,
21	the beginning and ending dates of the promotion, and the date by
22	which each prize, gift, or benefit will be awarded or conferred].
23	[ <del>(b) For the purposes of this section, the retail value of</del>
24	the item is the price at which a substantial number of sales of the
25	exact item, having the same manufacturer, brand, model number, and
26	type, have been made to members of the general public by at least
27	two principal retail outlets in the State of Texas during the six

months immediately preceding the offering of the prize or gift 1 described in the promotion. However, if a substantial number of 2 sales of a particular prize have not been made in the State of Texas 3 in the six months immediately preceding the offering of the prize or 4 gift in a promotion or if the developer elects, then the retail 5 6 value of the prize or gift is the actual unit cost of the prize or 7 the gift, net of any discounts or rebates to the developer, plus 200 8 percent. [Provided, however, in the event a prize or gift involves 9 10 lodging, airfare, trips, or recreational activity, the retail value

11 shall be the retail sales price of the lodging, airfare, trips, or 12 recreational activity to a member of the general public not 13 involved in a promotional or other discount transaction.]

Sec. 221.032. TIMESHARE DISCLOSURE STATEMENT. (a) Before the signing of any agreement [or contract] to acquire a timeshare interest, the developer shall provide a timeshare disclosure statement to the prospective purchaser and shall obtain from the purchaser a written acknowledgement of receipt of the timeshare disclosure statement.

20

(b) The timeshare disclosure statement must include:

- 21 (1) <u>the type of timeshare plan offered and</u> the name and 22 address of:
- 23 (A) the developer;
  24 (B) the single site
- 24 (B) the single site or specific site offered for 25 <u>a single-site or multisite timeshare plan, including a specific</u> 26 <u>timeshare interest; and</u>
- 27

(C) each component site for a multisite timeshare

S.B. No. 1105 1 plan, including a description of the component site [and the name 2 and specific location of the timeshare property];

3 (2) a description of the existing or proposed 4 accommodations, including the type and number of timeshare interests in the accommodations, and, if the accommodations are 5 6 proposed or incomplete, a schedule for commencement, completion, 7 and availability of the accommodations [amenities, timeshare property, and any project or development within which the timeshare 8 9 property is located or of which it is a part; the total number of 10 timeshare units in the timeshare property and whether and under what circumstances that number may be increased or decreased; and, 11 if a timeshare interest includes amenities not yet in existence, 12 the commencement and completion schedule of the proposed 13 14 amenities];

(3) a description of <u>any existing or proposed</u> <u>amenities of the timeshare plan and, if the amenities are proposed</u> <u>or incomplete, a schedule for commencement, completion, and</u> <u>availability of the amenities</u> [the timeshare interests currently <u>available for disposition and, if applicable, the types and number</u> <u>of units available</u>];

(4) a statement that <u>an association</u> [a council of <u>purchasers</u>] exists or is expected to be created or that such <u>an</u> association [a council] does not exist and is not expected to be created and, if such <u>an association</u> [a council] exists or is reasonably contemplated, a description of its powers and responsibilities;

27

(5) the name and principal address of the managing

entity and a description of the procedures, if any, for altering the powers and responsibilities of the managing entity and for removing or replacing it;
(6) the current [a complete] budget, if available, or

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5 <u>the projected annual budget for the timeshare plan or timeshare</u> 6 <u>properties managed by the same managing entity</u> [for the operation 7 of the timeshare property for a period of one year after the first 8 <u>disposition of a timeshare interest in the property, and</u> 9 <u>thereafter, the current operating budget</u>], which [<del>operating</del> 10 <u>budget</u>] must include:

(A) <u>a statement of the amount reserved or</u> <u>budgeted for repairs, replacements, and refurbishment</u> [the total amount included as a reserve for the maintenance of the timeshare property and for the repair or replacement of personal property or <u>fixtures</u>];

16 (B) the <u>projected common expense liability, if</u> 17 <u>any, by category of expenditure for the timeshare plan or timeshare</u> 18 <u>properties managed by the same managing entity</u> [total amount of any 19 <del>other reserve and the purpose of the reserve</del>];

20 (C) [the projected timeshare liability expressed
 21 by categories of expenditure for all timeshare interests;

22 [<del>(D) the timeshare liability projected by</del> 23 <del>categories of expenditures for each timeshare interest;</del>

24 [<del>(E)</del>] the name and address of the person who 25 prepared the operating budget; and

26 (D) [(F)] the assumptions on which the operating 27 budget is based;

1 (7) <u>the projected assessments and</u> a description of the 2 [nature and estimated amount of any timeshare liability that may in 3 <u>the future be assessed and the</u>] method <u>for calculating and</u> 4 <u>apportioning those assessments among purchasers</u> [<del>and formula for</del> 5 <u>assessing the timeshare liability</u>];

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6 (8) a description of any <u>lien, defect, or encumbrance</u> 7 <u>on or affecting title to the timeshare interest</u> [<del>service that the</del> 8 <del>developer or person acting on his behalf provides or expense that is</del> 9 <del>paid that reasonably may be expected to become a timeshare</del> 10 <del>liability, and the projected timeshare liability attributable to</del> 11 <del>that service or expense</del>];

(9) a description of <u>any bankruptcy, pending civil or</u> criminal suit, adjudication, or disciplinary action material to the timeshare interest of which the developer has knowledge [the existing or proposed amenities of the timeshare property and, if the amenities are proposed or not yet complete or fully functional, a schedule for the projected commencement, completion, and availability of those amenities];

19 (10) <u>any current or anticipated</u> [a description and 20 <u>amount of any current or expected dues</u>, assessments,] fees[,] or 21 charges to be paid by <u>timeshare</u> purchasers for the use of <u>any</u> 22 [accommodations or] amenities <u>related to the timeshare plan</u> [or for 23 <u>any other purpose</u>];

(11) [a description of any unsatisfied final judgment
 against the developer, seller, managing entity, or exchange company
 with which the developer is under contract, but not including any
 individual sales agent or representative who offers a timeshare

1 interest;

2 [(12) a description and status of any pending lawsuit
3 or administrative action of which the developer has actual
4 knowledge that may materially affect a timeshare interest;

5 [(13)] a description and amount of insurance coverage 6 provided for the protection of the purchaser;

7 (12) [(14)] the extent to which a timeshare interest 8 may become subject to a tax lien or other lien arising out of claims 9 against purchasers of different timeshare interests;

10 (13) [(15)] a description of those matters required by
11 Section 221.041 [201.041];

12 <u>(14)</u> [<del>(16)</del>] a statement disclosing any right of first 13 refusal or other restraint on the transfer of all or any portion of 14 a timeshare interest;

15 (15) [<del>(17)</del>] a statement disclosing that any deposit made in connection with the purchase of a timeshare interest must 16 17 [will] be held by [in] an escrow agent [account] until expiration of any right to cancel the contract and that any deposit must be [or 18 any later time specified in the contract and will be] returned to 19 the purchaser if the purchaser [he] elects to exercise the [his] 20 right of cancellation; or, if the commission accepts from the 21 developer a surety bond, irrevocable letter of credit, or other 22 financial assurance instead of an escrow deposit, a statement 23 24 disclosing that the developer has provided a surety bond, irrevocable letter of credit, or other financial assurance in an 25 amount equal to or in excess of the funds that would otherwise be 26 held by an escrow agent and that the deposit must be returned if the 27

purchaser elects to exercise the right of cancellation; 1 2 (16) [<del>(18)</del>] if applicable, a statement that the assessments [timeshare property is part of a timeshare system and 3 4 that timeshare fees] collected from the purchasers [owners] may be 5 placed in a common account with the assessments [timeshare fees] 6 collected from the <u>purchasers</u> [owners] of other timeshare properties managed by the same managing entity [participating in 7 8 the timeshare system]; and 9 (17) [<del>(19)</del>] any other information the commission determines is necessary to protect prospective purchasers or to 10 implement the purpose of this chapter [material circumstances 11 concerning a timeshare interest]. 12 (c) The developer may include any other information in the 13 14 timeshare disclosure statement on approval by the commission. 15 (d) A developer who offers a multistate timeshare plan must 16 include in a timeshare disclosure statement in written, graphic, or 17 tabular form: (1) a description of each component site, including 18 19 the name and address; 20 (2) the number of accommodations and timeshare 21 periods, expressed in periods of seven-day use availability, that are committed to the plan and available for use by the purchasers; 22 (3) a statement indicating that, on an annual basis, 23 24 the sum of the nights that purchasers are entitled to use the accommodations does not exceed the number of nights the 25 26 accommodations are available for use by the purchasers; 27 (4) each type of accommodation, categorized by the

1	number of bedrooms, bathrooms, and sleeping capacity, and a
2	statement indicating whether the accommodation contains a full
3	kitchen, which means a kitchen that has a minimum of a dishwasher,
4	range, sink, oven, and refrigerator;
5	(5) a description of the amenities at each component
6	site available for use by the purchasers;
7	(6) a description of the reservation system, which
8	<pre>must include:</pre>
9	(A) the entity responsible for operating the
10	reservation system;
11	(B) a summary of the rules governing access to
12	and use of the reservation system; and
13	(C) the existence of and explanation regarding
14	any priority reservation features that affect a purchaser's ability
15	to make reservations for the use of a given accommodation on a
16	first-come, first-served basis;
17	(7) a description of any right to make additions to,
18	substitutions in, or deletions from accommodations, amenities, or
19	component sites, and a description of the basis on which
20	accommodations, amenities, or component sites may be added to,
21	substituted in, or deleted from the plan;
22	(8) a description of the purchaser's liability for any
23	fees associated with the plan;
24	(9) the location and anticipated relative demand of
25	each component site in the plan and any periodic adjustment or
26	amendment to the reservation system that may be necessary to
27	accommodate actual purchaser use patterns or changes in purchaser

1	use demand for the accommodations existing during that period; and
2	(10) any other information the commission determines
3	is necessary to protect prospective purchasers or to implement the
4	purpose of this chapter.
5	(e) A developer who offers a multistate timeshare plan may
6	include any other information in the timeshare disclosure statement
7	on approval by the commission.
8	(f) A developer who offers a nonspecific timeshare interest
9	in a multistate timeshare plan must disclose the information
10	prescribed by Subsection (b) for each component site.
11	(g) If the property of a timeshare plan is located wholly
12	outside this state, the commission may permit the developer to
13	submit a timeshare disclosure statement the developer is currently
14	providing purchasers or an equivalent timeshare disclosure
15	statement filed for the timeshare plan in another state if the
16	current statement or the equivalent statement substantially
17	complies with the requirements of this subchapter. This subsection
18	does not exempt the developer from other requirements of this
19	chapter.
20	SECTION 6. Section 221.033(a), Property Code, is amended to
21	read as follows:
22	(a) Before the signing of any agreement <u>to purchase</u> [ <del>or</del>
23	contract to acquire] a timeshare interest in which a prospective
24	purchaser is also offered participation in any exchange program,
25	the developer shall also deliver to the prospective purchaser the
26	exchange disclosure statement of any exchange company whose service
27	is advertised or offered by the developer or other person in

1 connection with the disposition. 2 SECTION 7. Section 221.034, Property Code, is amended to 3 read as follows: 4 Sec. 221.034. EXEMPT OFFERINGS AND DISPOSITIONS; COMMUNICATIONS [WHEN DISCLOSURE NOT REQUIRED]. (a) An offering or 5 6 disposition is exempt from this chapter if it is [A disclosure statement need not be delivered in the case of]: 7 8 (1) a gratuitous <u>offering or</u> disposition of а 9 timeshare interest; 10 (2) a disposition pursuant to a court order; a disposition by a governmental agency; 11 (3) a disposition by foreclosure or deed in lieu of 12 (4) foreclosure; 13 an offering or  $[\frac{1}{2}]$  disposition by an association 14 (5) 15 of its own timeshare interest acquired through foreclosure, deed in lieu of foreclosure, or gratuitous transfer [that may be canceled 16 by the purchaser without penalty at any time and for any reason]; 17 an offering or [a] disposition of all timeshare 18 (6) interests in a timeshare plan [regime] to not more than five 19 20 persons; an offering or [a] disposition of a timeshare 21 (7) interest in a timeshare property situated wholly outside this state 22 under a contract executed wholly outside this state, if there has 23 24 been no offering to the purchaser within this state; an offering or [a] disposition of a timeshare 25 (8) interest to a purchaser who is not a resident of this state under a 26 contract executed wholly outside this state, if there has been no 27

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1 offering to the purchaser within this state; [or]

2 (9) the <u>offering or</u> redisposition of a timeshare 3 interest by a purchaser who acquired the interest for his personal 4 use;

5 <u>(10) the offering or disposition of a timeshare</u> 6 <u>interest by a developer or a person who has previously acquired a</u> 7 <u>timeshare interest from the same developer, if the developer:</u> 8 <u>(A) provides the purchaser with:</u> 9 <u>(i) a cancellation period of at least five</u> 10 <u>days; and</u> 11 <u>(ii) all the timeshare disclosure</u>

12 <u>information required by the jurisdiction in which the timeshare</u> 13 <u>property is located if the sale occurred in that jurisdiction; and</u> 14 <u>(B) consents to the jurisdiction of the</u> 15 <u>commission if a dispute occurs relating to the offering or</u> 16 disposition; or

17 (11) the offering or disposition is a rental of an 18 accommodation for a period of three years or less.

19 (b) The following communications are not advertisements
20 under this chapter:

21 (1) any stockholder communication, including an 22 annual report or interim financial report, proxy material, 23 registration statement, securities prospectus, timeshare 24 disclosure statement, or other material required to be delivered to 25 a prospective purchaser by a state or federal governmental entity; 26 (2) any oral or written statement disseminated by a 27 developer to broadcast or print media, excluding:

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1	(A) paid advertising or promotional material
2	relating to plans for acquiring or developing timeshare property;
3	and
4	(B) the rebroadcast or other dissemination of any
5	oral statements by a developer to a prospective purchaser or the
6	distribution or other dissemination of written statements,
7	including newspaper or magazine articles or press releases, by a
8	developer to prospective purchasers;
9	(3) the offering of a timeshare interest in a national
10	publication or by electronic media that is not directed to or
11	targeted at any individual located in this state;
12	(4) any audio, written, or visual publication or
13	material relating to the availability of any accommodations for
14	transient rental if:
15	(A) a sales presentation is not a term or
16	condition of the availability of the accommodations; and
17	(B) the failure of the transient renter to take a
18	tour of the timeshare property or attend a sales presentation does
19	not result in a reduction in the level of services or an increase in
20	the rental price that would otherwise be available to the renter; or
21	(5) any follow-up communication with a person relating
22	to a promotion if the person previously received an advertisement
23	relating to the promotion that complied with Section 221.031.
24	(c) The following communications are exempt from this
25	chapter if they are delivered to a person who has previously
26	executed a contract for the purchase of or is an owner of a
27	timeshare interest in a timeshare plan:

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1	(1) any communication addressed to and relating to the
2	account of the person; or
3	(2) any audio, written, or visual publication or
4	material relating to an exchange company or program if the person is
5	a member of that exchange company or program.
6	SECTION 8. Sections 221.041, 221.042, and 221.043, Property
7	Code, are amended to read as follows:
8	Sec. 221.041. PURCHASER'S RIGHT TO CANCEL. (a) A purchaser
9	may cancel a <u>purchase</u> contract [ <del>to purchase a timeshare interest</del> ]
10	before the sixth day after the date the <u>purchaser signs and receives</u>
11	a copy of the purchase contract or receives the required timeshare
12	<u>disclosure statement, whichever is later</u> [ <del>contract is signed</del> ].
13	(b) [ <del>If a purchaser does not receive a copy of the contract</del>
14	at the time the contract is signed, the purchaser may cancel the
15	contract to purchase the timeshare interest before the sixth day
16	after the date the contract is received by the purchaser.
17	[ <del>(c)</del> ] A purchaser may not waive his right of cancellation
18	under this section. A contract containing a waiver is voidable by
19	the purchaser.
20	Sec. 221.042. NOTICE; REFUND. (a) If a purchaser elects to
21	cancel a <u>purchase</u> contract under Section <u>221.041</u> [ <del>201.041</del> ], <u>the</u>
22	purchaser [he] may do so by hand-delivering notice of cancellation
23	to the <u>developer,</u> [ <del>seller or</del> ] by mailing notice by prepaid United
24	States mail to the <u>developer</u> [ <del>seller</del> ] or to the <u>developer's</u>
25	[ <del>seller's</del> ] agent for service of process, or by providing notice by
26	overnight common carrier delivery service to the developer or the
27	developer's agent for service of process.

(b) Cancellation is without penalty, and all payments made
by the purchaser before cancellation must be refunded <u>on or before</u>
the <u>30th</u> [<del>21st</del>] day after the date on which the <u>developer</u> [<del>seller</del>]
receives <u>a timely</u> notice of cancellation <u>or on or before the fifth</u>
<u>day after the date the developer receives funds from the purchaser</u>,
whichever is later.

Sec. 221.043. CONTRACT REQUIREMENTS. (a) 7 Each purchase 8 contract [Attached to each contract shall be a separate page identified as Exhibit A. Exhibit A shall be provided to each 9 10 purchaser at the time the contract is signed and] shall contain the following information. The statements required by this subsection 11 [Subdivisions (1)] and Subsection (c)(8) [(3)] shall be provided in 12 a conspicuous manner and in the exact language set forth in this 13 14 section with the developer's [seller's] name and address, the date 15 of the last day of the fiscal year, and the address of the managing entity inserted where indicated: 16

17

[(1)] "PURCHASER'S RIGHT TO CANCEL.

SIGNING THIS CONTRACT YOU ARE "(A) BY INCURRING 18 AN OBLIGATION TO PURCHASE A TIMESHARE INTEREST. YOU MAY, HOWEVER, 19 CANCEL THIS CONTRACT WITHOUT PENALTY OR OBLIGATION BEFORE THE SIXTH 20 21 DAY AFTER THE DATE YOU SIGN AND RECEIVE A COPY OF THE PURCHASE CONTRACT, OR RECEIVE THE REQUIRED TIMESHARE DISCLOSURE STATEMENT, 22 WHICHEVER IS LATER [THE CONTRACT. IF YOU DO NOT RECEIVE A COPY OF 23 24 THE CONTRACT AT THE TIME THE CONTRACT IS SIGNED, YOU MAY CANCEL THIS 25 CONTRACT WITHOUT PENALTY OR OBLICATION BEFORE THE SIXTH DAY AFTER THE DATE YOU RECEIVE A COPY OF THE CONTRACT]. 26

27

"(B) IF YOU DECIDE TO CANCEL THIS CONTRACT, YOU MAY DO SO BY

EITHER HAND-DELIVERING NOTICE OF CANCELLATION TO THE DEVELOPER, 1 2 [SELLER OR] BY MAILING NOTICE BY PREPAID UNITED STATES MAIL TO THE DEVELOPER [SELLER] OR THE DEVELOPER'S [SELLER'S] AGENT FOR SERVICE 3 4 OF PROCESS, OR BY PROVIDING NOTICE BY OVERNIGHT COMMON CARRIER DELIVERY SERVICE TO THE DEVELOPER OR THE DEVELOPER'S AGENT FOR 5 6 SERVICE OF PROCESS. YOUR NOTICE OF CANCELLATION IS EFFECTIVE ON THE DATE SENT OR DELIVERED TO (INSERT NAME OF DEVELOPER [SELLER]) AT 7 8 (INSERT ADDRESS OF DEVELOPER [SELLER]). FOR YOUR PROTECTION, SHOULD 9 YOU DECIDE TO CANCEL YOU SHOULD EITHER SEND YOUR NOTICE OF CANCELLATION BY CERTIFIED MAIL WITH A RETURN RECEIPT REQUESTED OR 10 OBTAIN A SIGNED AND DATED RECEIPT IF DELIVERING IT IN PERSON OR BY 11 OVERNIGHT COMMON CARRIER. 12

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13 "(C) A PURCHASER SHOULD NOT RELY ON STATEMENTS OTHER THAN 14 THOSE INCLUDED IN THIS CONTRACT AND THE DISCLOSURE STATEMENT."

15 [(2) A statement disclosing the amount of the timeshare fees, on a monthly or annual basis, which are being assessed 16 17 currently against or collected from the owners of a timeshare Immediately following the timeshare fee disclosure 18 interest. 19 statement shall be a statement that the timeshare fees collected by the managing entity may be used to pay for the administrative and 20 21 operating expenses of the property; and

[(3) "AS A TIMESHARE OWNER YOU HAVE A RIGHT TO REQUEST A
WRITTEN ANNUAL TIMESHARE FEE AND EXPENSE STATEMENT. THIS STATEMENT
IS PREPARED ANNUALLY BY THE MANAGING ENTITY AND WILL BE AVAILABLE NO
LATER THAN THE 90TH DAY FOLLOWING (INSERT THE DATE OF THE LAST DAY
OF THE FISCAL YEAR). YOU MAY REQUEST THE STATEMENT BY WRITING TO
(INSERT ADDRESS OF THE MANAGING ENTITY)."]

(b) Immediately following the required statements <u>in</u>
<u>Subsection (a)</u> [on Exhibit A] shall be a space reserved for the
signature of the purchaser. [The seller shall obtain the
purchaser's signature on Exhibit A at the time the contract is
signed.]

(c) The <u>purchase</u> contract must also include the following:

6

7 (1) the name and address of the <u>developer</u> [seller] and
8 the address of the timeshare property or the address or any
9 available timeshare interest being offered [unit];

10 (2) <u>an agreement describing the cancellation policy</u> 11 <u>prescribed by Section 221.041</u> [whether the purchaser visited the 12 <del>location of the timeshare unit before signing the contract</del>];

13 (3) [an agreement by the seller that if the purchaser 14 timely exercises the right of cancellation under the contract, all 15 payments made by the purchaser to the seller in connection with the 16 contract shall be returned to such purchaser before the 21st day 17 after the seller receives notice of cancellation;

18 [<del>(4)</del>] the name of the person or persons <u>primarily</u> 19 [<del>actively</del>] involved in the sales presentation on behalf of the 20 <u>developer</u> [<del>seller</del>];

(4) a statement disclosing the amount of the periodic assessments currently assessed against or collected from the purchasers of the timeshare interest, immediately followed by a statement providing that collected assessments will be used by the managing entity to pay for expenditures, charges, reserves, or liabilities relating to the operation of the timeshare plan or timeshare properties managed by the managing entity;

1 (5) a <u>statement disclosing</u> [warranty] that the 2 timeshare common properties are not mortgaged, unless the mortgage 3 contains a nondisturbance clause which <u>fully</u> protects the <u>use and</u> 4 <u>enjoyment rights of each</u> timeshare owner in the event of 5 foreclosure; [and]

6 (6) in the event such timeshare interests are sold under a lease, right to use, or membership agreement where free and 7 8 clear title to the accommodation [timeshare unit] is not passed to 9 the purchaser [buyer], then the purchase contract must contain a statement [warranty] that the timeshare is free and clear; or if 10 subject to a mortgage, the mortgage must contain a nondisturbance 11 clause which fully protects the use and enjoyment rights of each 12 timeshare owner in the event of foreclosure; 13

14

15

(7) the date the purchaser signs the contract; and(8) the following statement:

16 <u>"AS A TIMESHARE OWNER, YOU HAVE A RIGHT TO REQUEST A WRITTEN</u>
 17 <u>ANNUAL TIMESHARE FEE AND EXPENSE STATEMENT. THIS STATEMENT IS</u>
 18 <u>PREPARED ANNUALLY BY THE MANAGING ENTITY AND WILL BE AVAILABLE NOT</u>
 19 <u>LATER THAN FIVE MONTHS AFTER (INSERT THE DATE OF THE LAST DAY OF THE</u>
 20 <u>FISCAL YEAR). YOU MAY REQUEST THE STATEMENT BY WRITING TO (INSERT</u>
 21 <u>NAME AND ADDRESS OF THE MANAGING ENTITY)."</u>.

22 (d) The information required to be provided by this section 23 may be provided in the purchase contract or in an exhibit to the 24 purchase contract, or it may be provided in part in both if all of 25 the information is provided.

26 SECTION 9. Section 221.052, Property Code, is amended to 27 read as follows:

Sec. 221.052. LIABILITY OF DEVELOPER. A developer does not 1 2 incur any liability arising out of the use, delivery, or publication [by the developer] to a [the] purchaser of written 3 4 information or audio-visual materials provided to it by the exchange company in accordance with Subchapter D, unless [. A 5 developer is subject to liability arising out of the use, delivery, 6 or publication to the purchaser of materials provided by the 7 8 exchange company if] the developer knows or has reason to know that 9 the materials are inaccurate or false.

10 SECTION 10. Subchapter G, Property Code, is amended by 11 amending Sections 221.061, 221.062, and 221.063 and adding Section 12 221.064 to read as follows:

Sec. 221.061. ESCROW OR TRUST ACCOUNT REQUIRED. 13 (a) A 14 [The] developer or escrow agent of a timeshare plan [other person 15 acting on its behalf] shall deposit in [establish] an escrow or trust account in a federally insured depository 100 percent of all 16 17 funds received during the purchaser's cancellation period [with an escrow agent for the purpose of protecting deposits made by 18 purchasers in connection with proposed dispositions of timeshare 19 interests]. 20

## 21

(b) An escrow agent owes the purchaser a fiduciary duty.

(c) The escrow agent and the developer shall execute an
 agreement that includes a statement providing that:

24 (1) funds may be disbursed to the developer from the 25 escrow or trust account by the agent only:

26 (A) after the purchaser's cancellation period
27 <u>has expired; and</u>

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1	(B) as provided by the purchase contract, subject
2	to this subchapter; and
3	(2) if the purchaser cancels the purchase contract as
4	provided by the contract, the funds must be paid to:
5	(A) the purchaser; or
6	(B) the developer if the purchaser's funds have
7	been refunded previously by the developer.
8	(d) If a developer contracts to sell a timeshare interest
9	and the construction of the building in which the timeshare
10	interest is located has not been completed when the cancellation
11	period expires, the developer shall continue to maintain all funds
12	received from the purchaser under the purchase agreement in the
13	escrow or trust account until construction of the building is
14	completed. The documentation required for evidence of completion
15	of construction includes:
16	(1) a certificate of occupancy;
17	(2) a certificate of substantial completion;
18	(3) evidence of a public safety inspection equivalent
19	to Subdivision (1) or (2) from a governmental agency in the
20	applicable jurisdiction; or
21	(4) any other evidence acceptable to the commission.
22	Sec. 221.062. [ESCROW AMOUNT. Fifty percent of any deposit
23	obtained from a purchaser shall be placed in the escrow account.
24	[ <del>Sec. 221.063.</del> ] RELEASE OF ESCROW. (a) The funds or
25	property constituting the escrow <u>or trust</u> deposit may be released
26	from escrow only in accordance with this section.
27	(b) If the purchaser cancels the purchase contract as

1	provided by the contract, the funds shall be paid to:
2	(1) the purchaser; or
3	(2) the developer if the purchaser's funds have been
4	refunded previously by the developer.
5	(c) If the purchaser defaults in the performance of
6	obligations under the terms of <u>the purchase</u> [ <del>a</del> ] contract [ <del>to</del>
7	purchase a timeshare interest], the funds shall be paid to the
8	developer [or other person legally entitled to the escrow deposit
9	shall file an application with the escrow agent requesting release
10	of the applicable amount. The application for release of the escrow
11	deposit must be verified and must include:
12	[ <del>(1) a concise statement by the applicant that the</del>
13	purchaser has materially defaulted in the performance of
14	obligations under the terms of a contract to purchase a timeshare
15	interest and that the applicant and the developer have complied
16	with all terms and obligations of that contract;
17	[ <del>(2) a complete explanation of the nature of the</del>
18	purchaser's material default under the contract and of the date of
19	its occurrence;
20	[ <del>(3) a statement that pursuant to the terms of the</del>
21	purchase contract the applicant is entitled to the escrow deposit;
22	[ <del>(1) a statement that the developer has no knowledge</del>
23	of a dispute between the purchaser and developer and a statement
24	that the purchaser has not, to the applicant's knowledge, made a
25	demand for the return of the deposit; and
26	[ <del>(5) a statement that the purchaser has not exercised</del>
27	a right of cancellation under Subchapter E].

(d) If the developer defaults in the performance of 1 2 obligations under the purchase contract, the funds shall be paid to 3 the purchaser. 4 (e) If the funds of the purchaser have not been disbursed previously as provided by Subsections (a)-(d), the funds may be 5 6 disbursed to the developer by the escrow or trust agent if acceptable evidence of completion of construction is provided. 7 (f) If there is a dispute relating to the funds in the escrow 8 9 or trust account, the agent shall maintain the funds in the account 10 until: (1) the agent receives written directions agreed to 11 12 and signed by all parties; or (2) a civil action relating to the disputed funds is 13 14 filed. 15 (g) If a civil action is filed under Subsection (f)(2), the 16 escrow or trust account agent shall deposit the funds with the court 17 in which the action is filed. Sec. 221.063. ALTERNATIVE TO ESCROW OR TRUST ACCOUNT: 18 FINANCIAL ASSURANCE. (a) Instead of depositing funds in an escrow 19 or trust account as provided by Section 221.061, the commission may 20 21 accept from the developer a surety bond, irrevocable letter of 22 credit, or other form of financial assurance, including financial assurance posted in another state or jurisdiction. 23 (b) The amount of the financial assurance provided under 24 25 this section must be an amount equal to or more than the amount of 26 funds that would otherwise be placed in an escrow or trust account

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under Section 221.061(a).

1	(c) The amount of the financial assurance provided under
2	this section for timeshare property under construction as provided
3	by Section 221.061(d) must be the lesser of:
4	(1) an amount equal to or more than the amount of funds
5	that would otherwise be placed in an escrow or trust account under
6	that subsection; or
7	(2) the amount necessary to assure completion of the
8	building in which the timeshare interest is located.
9	Sec. 221.064. DOCUMENTATION REQUIRED. The escrow or trust
10	account agent or developer shall make documents related to the
11	escrow or trust account or the financial assurance provided
12	available to the commission at the commission's request.
13	[(c) Notwithstanding the other provisions of this section,
14	the escrow agent may release the escrow deposit to the applicant on
15	presentation to the escrow agent of:
16	[ <del>(1) an affidavit by the developer that the timeshare</del>
17	unit is substantially complete and that no applicable right of
18	cancellation of the contract has been exercised by the purchaser;
19	[ <del>(2) if funds were placed in the escrow account in</del>
20	connection with the proposed disposition of a timeshare estate, a
21	true and correct copy of the instrument transferring ownership of
22	the timeshare estate to the purchaser free and clear of all liens
23	and encumbrances, except for any encumbrance created by purchaser
24	financing; and
25	[ <del>(3) if funds were placed in the escrow account in</del>
26	connection with the proposed disposition of a timeshare use, a true
27	and correct copy of a properly executed and recorded nondisturbance

1	agreement executed by the developer and all holders of a lien
2	recorded against the timeshare property and providing that
3	subsequent owners or foreclosing holders of a lien shall take title
4	to the timeshare property subject to the rights of prior purchasers
5	under their contracts of sale.
6	[ <del>(d) A deposit may not be released from escrow until the</del>
7	escrow agent has provided the purchaser written notice of intent to
8	release the escrow at least 14 days before the release.]
9	SECTION 11. Section 221.071, Property Code, is amended by
10	amending Subsection (a) and adding Subsection (c) to read as
11	follows:
12	(a) A <u>developer</u> [ <del>seller</del> ] or other person commits a false,
13	misleading, or deceptive act or practice within the meaning of
14	Subsections (a) and (b) of Section 17.46 of the Texas Deceptive
15	Trade Practices-Consumer Protection Act (Article 17.46 et seq.,
16	Business & Commerce Code), by engaging in any of the following acts:
17	(1) failing to disclose information concerning a
18	timeshare interest required by Subchapter D;
19	(2) making false or misleading statements of fact
20	concerning the characteristics of accommodations or amenities
21	available to a consumer;
22	(3) predicting specific or immediate increases in the
23	value of a timeshare interest without a reasonable basis for such
24	predictions;

(4) making false or misleading statements of fact concerning the duration that accommodations or amenities will be available to a consumer;

(5) making false or misleading statements of fact
 concerning the conditions under which a purchaser of a timeshare
 interest may exchange the right to occupy a unit for the right to
 occupy a unit in the same or another timeshare property;

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5 (6) representing that a prize, gift, or other benefit 6 will be awarded in connection with a promotion with the intent not 7 to award that prize, gift, or benefit in the manner represented;

8 (7) failing to provide a copy of the <u>purchase</u> contract 9 to the purchaser at the time the contract is signed by the 10 purchaser[, unless the purchaser requests in writing that the 11 contract be mailed, and the contract is mailed to the purchaser 12 before the end of the next business day];

(8) failing to provide the annual [timeshare fee and
 expense] statement as required by Section <u>221.074(a)</u> [<del>221.074</del>]; or

(9) furnishing false information in the annual
timeshare fee and expense statement as required by Section 221.074.

17 (c) If a developer has substantially complied with this 18 chapter in good faith, a nonmaterial error or omission is not 19 actionable.

20 SECTION 12. Section 221.072, Property Code, is amended to 21 read as follows:

22 Sec. 221.072. INSURANCE. Before the disposition of any 23 timeshare interest, the developer <u>or managing entity</u> shall maintain 24 the following insurance with respect to the timeshare property:

(1) property insurance on the timeshare property and
any personal property for use by purchasers, other than personal
property separately owned by a purchaser, insuring against all

1 risks of direct physical loss commonly insured against, in a total 2 amount, after application of deductibles, of the <u>full</u> replacement 3 cost of the accommodations and amenities of the timeshare property; 4 and

5 (2) liability insurance covering all occurrences 6 commonly insured against for death, bodily injury, and property 7 damage arising out of or in connection with the use, ownership, and 8 maintenance of the timeshare property.

9 SECTION 13. Sections 221.073(a) and (b), Property Code, are 10 amended to read as follows:

(a) A developer [<del>or seller</del>] subject to this chapter commits an offense if the developer [<del>or seller</del>] offers or disposes of a timeshare interest in a timeshare property which has not been registered with the commission.

(b) It is not a violation of this section for a developer [<del>or</del>
seller] subject to [the provisions of] this chapter [Act] to accept
reservations and deposits from prospective purchasers in
accordance with the provisions of <u>Section 221.021(b) or (d)</u>
[Subsection (b) of Section 221.021 of this Act].

20 SECTION 14. Section 221.074, Property Code, is amended to 21 read as follows:

Sec. 221.074. ANNUAL TIMESHARE FEE AND EXPENSE STATEMENT. (a) Notwithstanding <u>any contrary</u> [<del>a</del>] provision of the <u>required</u> <u>timeshare</u> [promotional] disclosure statement, project instrument, timeshare instrument, or bylaws adopted pursuant to a timeshare instrument, <u>the managing entity shall make a written annual</u> <u>accounting of the operation of each timeshare property managed by</u>

the managing entity to each purchaser who requests an accounting 1 not later than five months [the 60th day] after the last day of each 2 fiscal year [the managing entity shall make available to each owner 3 a written annual accounting of the operation of the timeshare 4 5 property or timeshare system]. The statement shall fairly and accurately represent the collection and expenditure of assessments 6 7 and include: 8 (1) a balance sheet; 9 (2) an income and expense statement [which complies 10 with generally accepted accounting principles and reflects the collection and expenditure of timeshare fees]; 11 the current operating budget for the timeshare 12 (3) property or multisite timeshare plan [system] required by Section 13 14 221.032(b)(6); 15 (4) [an accounting identifying any unfunded reserves 16 for capital improvements and maintenance and upkeep of the timeshare property; and 17 [(5) the name and address of each member of the board 18 of directors of the council of purchasers or the owners' 19 association, if one exists, and ] the name, address, and telephone 20 21 number of a designated representative of the managing entity; and (5) the name and address of each member of the board of 22 directors of the council of purchasers or the owners' association, 23 24 if one exists. On the request of an owner, the [The] managing entity of 25 (b) 26 the timeshare plan shall provide the owner with the name and address of each member of the board of directors of the owners' association, 27

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1	if one exists [make the fee statement available to owners of record
2	of a timeshare interest as of the last day of the fiscal year as
3	reflected in the managing entity's records].
4	(c) <u>A developer or managing entity shall have an annual</u>
5	independent audit of the financial statements of the timeshare plan
6	or timeshare properties managed by the managing entity performed by
7	a certified public accountant or an accounting firm. The audit must
8	be:
9	(1) conducted in accordance with generally accepted
10	auditing standards as prescribed by the American Institute of
11	Certified Public Accountants, the Governmental Accounting
12	Standards Board, the United States General Accounting Office, or
13	other professionally recognized entities that prescribe auditing
14	standards; and
15	(2) completed not later than five months after the
16	last day of the fiscal year of the timeshare plan or timeshare
17	property [The statement shall be delivered in person or by mail to
18	each person on the board of directors of the council of purchasers
19	or the owners' association, if one exists].
20	(d) <u>Knowingly</u> furnishing false information in the annual
21	timeshare fee and expense statement is a violation of the Deceptive
22	Trade Practices-Consumer Protection Act (Section 17.41 et seq.,
23	Business & Commerce Code).
24	(e) The managing entity of any accommodation located in this
25	state shall post prominently in the registration area of the
26	accommodations [each timeshare property] the following notice,
27	with the date of the last day of the current fiscal year and the

1 address of the managing entity inserted where indicated:

"AS A TIMESHARE OWNER YOU HAVE A RIGHT TO REQUEST A WRITTEN
ANNUAL TIMESHARE FEE AND EXPENSE STATEMENT. THIS STATEMENT IS
PREPARED ANNUALLY BY THE MANAGING ENTITY AND WILL BE AVAILABLE NO
LATER THAN THE <u>FIVE MONTHS</u> [<del>90TH DAY</del>] FOLLOWING (INSERT THE DATE OF
THE LAST DAY OF THE CURRENT FISCAL YEAR). YOU MAY REQUEST THE
STATEMENT, BY WRITING TO (INSERT ADDRESS OF THE MANAGING ENTITY)."

8 [(e) If a request for the statement is received by the managing entity prior to the date by which the statement is 9 10 available, the statement shall be provided no later than one week after the date the statement becomes available. If a request for 11 the statement is received by the managing entity after the date the 12 statement becomes available, the statement shall be provided no 13 later than two weeks after the date the request is received by the 14 15 managing entity. For the purposes of this section, the statement shall be deemed provided if it is deposited in the mail, properly 16 addressed, with postage prepaid. 17

18 [(f) A managing entity shall provide a separate annual 19 timeshare fee and expense statement for each timeshare property 20 unless the property is part of a timeshare system. A managing 21 entity may provide a consolidated statement for all timeshare 22 properties comprising a timeshare system.]

23 SECTION 15. Sections 221.075(a) and (d), Property Code, are 24 amended to read as follows:

(a) On <u>receipt of</u> a written request filed with the
 commission by a managing entity before the date on which the
 statement required by Section 221.074 must be made available, the

1 commission for good cause shown may grant the managing entity an 2 extension of no more than 30 days in which to provide the statement.

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3 (d) A managing entity may not assess against or collect from 4 the <u>purchasers</u> [<del>owners</del>] of a timeshare property the amount of a 5 penalty incurred under this section.

6 SECTION 16. Sections 221.076 and 221.077, Property Code, 7 are amended to read as follows:

Sec. 221.076. MANAGING ENTITIES THAT MANAGE MORE THAN ONE 8 TIMESHARE [SYSTEM OR] PROPERTY. (a) A managing entity that manages 9 two or more single-site timeshare plans [properties which are not 10 participants of the same timeshare system] may [not] commingle the 11 assessments [timeshare fees] collected from purchasers [owners] of 12 one timeshare plan [property] with the assessments [timeshare fees] 13 collected from purchasers [owners] of any other single-site plan 14 15 for which it is the managing entity only if the practice is disclosed in the timeshare disclosure statement for each timeshare 16 17 property and the appropriate statement is included in the declaration for each timeshare property as required by Subchapter 18 19 Β.

20 (b) [A managing entity that manages two or more timeshare 21 systems may not commingle the timeshare fees collected from owners 22 participating in one timeshare system with the timeshare fees 23 collected from owners participating in any other timeshare system.

[(c)] A managing entity which manages a <u>multisite</u> timeshare <u>plan</u> [system] may deposit <u>assessments</u> [timeshare fees] collected from <u>purchasers</u> [owners] of one timeshare property into a common account with assessments [timeshare fees] collected from

purchasers [owners] of other timeshare properties participating in the same <u>multisite</u> timeshare <u>plan</u> [system] only if the practice is disclosed in the timeshare disclosure statement for each timeshare property in the <u>multisite</u> timeshare <u>plan</u> [system] and the appropriate statement is included in the declaration for each timeshare <u>plan</u> [regime] as required by Subchapter B.

7 <u>(c)</u> Nothing in this section shall be construed to allow a 8 managing entity to commingle <u>assessments</u> [the timeshare fees] of <u>a</u> 9 <u>multisite timeshare plan with the assessments of a separate</u> 10 <u>multisite timeshare plan or a timeshare plan that is not a part of</u> 11 <u>the multisite timeshare plan</u> [+

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[<del>(1) separate timeshare systems;</del>

13 [(2) separate timeshare properties which are not part 14 of a timeshare system; or

15 [(3) a timeshare system with the timeshare fees of a 16 separate timeshare property which is not a participant in the 17 timeshare system].

Sec. 221.077. AVAILABILITY OF BOOKS AND RECORDS. <u>(a)</u> A <u>developer or</u> managing entity, on written request of an owner, shall make available for examination at its registered office or principal place of business and at any reasonable time or times the relevant books and records relating to the collection and expenditure of <u>assessments</u> [timeshare fees].

(b) A developer or managing entity shall maintain in its
 records a copy of each purchase contract for an accommodation sold
 by the developer for a timeshare period unless the contract has been
 canceled. If a sale of the timeshare estate is pending, the

1	developer shall retain a copy of the contract until a deed of
2	conveyance, agreement for deed, or lease is recorded in the real
3	property records of the county in which the timeshare property is
4	located.
5	SECTION 17. Subchapter H, Chapter 221, Property Code, is
6	amended by adding Section 221.078 to read as follows:
7	Sec. 221.078. FINDER FEE FOR REFERRALS. (a) In this
8	section, "finder fee" means a credit or monetary or nonmonetary
9	compensation given to a former purchaser in return for that
10	purchaser providing the developer with the name and address of a
11	prospective purchaser of the timeshare plan in which the former
12	purchaser previously purchased a timeshare interest.
13	(b) Notwithstanding another provision of this chapter, a
14	developer may pay a finder fee for a referral to a purchaser in the
15	developer's timeshare plan subject to this section.
16	(c) A developer may not compensate a purchaser under this
17	section for more than 20 referrals during a 12-month period.
18	(d) Section 1101.351(a), Occupations Code, prohibiting a
19	person who is not a licensed real estate broker or salesperson from
20	acting as a broker or salesperson, does not apply to an act for
21	which a finder fee may be paid under this section. A purchaser who
22	is not a licensed broker or salesperson may not advertise or promote
23	the purchaser's services in obtaining or assisting in obtaining
24	prospective timeshare interest purchasers.
25	(e) The developer shall keep records of finder fees paid as
26	provided by this section at least until the third anniversary of the
27	date the payment was made.

1 SECTION 18. This Act takes effect September 1, 2003, and 2 applies to a developer who offers or disposes of an interest in a 3 timeshare plan and a managing entity who manages a timeshare 4 property under Chapter 221, Property Code, as amended by this Act, 5 on or after that date.