By: Blake

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## A BILL TO BE ENTITLED 1 AN ACT 2 relating to the creation and operation of a Texas Certified 3 Retirement Community Program. BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS: 4 5 SECTION 1. Subchapter L, Chapter 481, Government Code, is 6 amended by adding Section 481.175 to read as follows: 7 Sec. 481.175. TEXAS CERTIFIED RETIREMENT COMMUNITY PROGRAM. (a) In this section, "program" means the Texas Certified 8 9 Retirement Community Program. (b) The office shall, after appropriate research has been 10 11 conducted, establish and maintain a Texas Certified Retirement 12 Community Program in which retirees and potential retirees are 13 encouraged to make their homes in Texas communities that have met 14 the criteria for certification by the office as a Texas certified retirement community. In support of the program, the office shall 15 16 identify issues of interest to retirees or potential retirees to inform those persons of the benefits of living in Texas. Issues of 17 interest to retirees or potential retirees may include: 18 (1) Texas' state and local tax structure; 19 (2) housing opportunities and cost; 20 21 (3) climate; (4) personal safety; 22 23 (5) working opportunities; 24 (6) health care services and other services along the

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| 1  | continuum of care, including home-based and community-based         |
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| 2  | services, housing for the elderly, assisted living, personal care,  |
| 3  | and nursing care facilities;  |
| 4  | (7) transportation;   |
| 5  | (8) continuing education;   |
| 6  | (9) leisure living;   |
| 7  | (10) recreation;  |
| 8  | (11) the performing arts;   |
| 9  | (12) festivals and events;  |
| 10 | (13) sports at all levels; and                                      |
| 11 | (14) other services and facilities that are necessary               |
| 12 | to enable persons to age in the community and in the least          |
| 13 | restrictive environment.  |
| 14 | (c) During the preliminary, research phase of the program,          |
| 15 | the office shall consult with the Office of Rural Community Affairs |
| 16 | to establish rural parameters for program certification.            |
| 17 | (d) The mission of the program is to:                               |
| 18 | (1) promote this state as a retirement destination to               |
| 19 | retirees and potential retirees both in and outside Texas;          |
| 20 | (2) assist Texas communities in their efforts to                    |
| 21 | market themselves as retirement locations and to develop            |
| 22 | communities that retirees would find attractive for a retirement    |
| 23 | lifestyle;  |
| 24 | (3) assist in the development of retirement                         |
| 25 | communities and life-care communities for economic development      |
| 26 | purposes and as a means of providing a potential workforce and      |
| 27 | enriching Texas communities; and                                    |

(4) encourage tourism to Texas in the form of mature 1 2 market travel to Texas in reference to retirement desirability for 3 the future and for the visitation of those who have chosen to retire 4 in Texas. (e) The office shall coordinate the development and 5 6 planning of the program with the Office of Rural Community Affairs 7 and any other state or local entity interested in participating in 8 and promoting the program. (f) To obtain certification as a Texas certified retirement 9 10 community, the following criteria must be met: (1) a resolution endorsing the local retirement 11 12 recruitment effort must be adopted by the governing body of the applicable local political subdivision; 13 14 (2) the program must have an official sponsoring 15 organization that fulfills the duties described by Subsection (g); 16 (3) a hospital and emergency medical services must be 17 readily accessible to the community; (4) the community <u>must maintain information on both</u> 18 19 resale housing and rental housing to ensure that the quantity is sufficient to meet the needs of potential new retiree residents; 20 21 and 22 (5) the community must conduct a retiree desirability assessment that emphasizes appropriate factors, including medical 23 services, adult education opportunities, shopping, recreation, 24 cultural opportunities, safety, aging services, and other services 25 26 along a continuum of care, including home-based and community-based services, housing for the elderly, assisted living, personal care, 27

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| 1  | and nursing care facilities.                                       |
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| 2  | (g) An official sponsoring organization shall:                     |
| 3  | (1) develop a community profile similar to that used               |
| 4  | by chambers of commerce, to include facts regarding crime          |
| 5  | statistics, tax information, recreational opportunities, and       |
| 6  | housing availability;  |
| 7  | (2) appoint an individual who will be accountable to               |
| 8  | the community and to the state; and                                |
| 9  | (3) commit a minimum of \$10,000 each year for the local           |
| 10 | program.   |
| 11 | (h) Each local political subdivision must have a general           |
| 12 | retiree attraction committee and a minimum of four councils as     |
| 13 | follows:   |
| 14 | (1) a community inventory/assessment council, which                |
| 15 | shall conduct an unbiased inventory and assessment of whether the  |
| 16 | community can offer the basics that retirees demand and develop a  |
| 17 | professional portfolio containing brief biographies of             |
| 18 | professionals in the community;                                    |
| 19 | (2) a community relations/fund-raising council, which              |
| 20 | shall locate retirees living in the community, act as salespersons |
| 21 | for the program, raise money necessary to run the program, recruit |
| 22 | council members, organize special events, and promote and          |
| 23 | coordinate the program with local entities;                        |
| 24 | (3) a marketing and promotion council, which shall                 |
| 25 | establish a community image, evaluate target markets, develop and  |
| 26 | distribute promotional material, and coordinate advertising and    |
| 27 | public relations campaigns; and                                    |

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| 1  | (4) an ambassadors council, which shall serve as the                 |
| 2  | first contact with prospective retirees, provide tours and tour      |
| 3  | guides when prospects visit the community, respond to inquiries,     |
| 4  | log contacts made, invite prospects to special community events,     |
| 5  | and maintain continual contact with prospects until the time the     |
| 6  | prospects make a retirement location decision.                       |
| 7  | (i) A retiree attraction committee shall:                            |
| 8  | (1) submit a marketing plan detailing the mission, the               |
| 9  | target market, the competition, an analysis of the community's       |
| 10 | strengths, weaknesses, opportunities and threats, and the            |
| 11 | strategies the program will employ to attain its goals;              |
| 12 | (2) work to gain the support of churches, clubs,                     |
| 13 | businesses, and the local media, as necessary for the success of the |
| 14 | program; and   |
| 15 | (3) submit a commitment and long-term plan as                        |
| 16 | described by Subsection (k).   |
| 17 | (j) During the certification process, a representative of            |
| 18 | the retirement attraction committee shall attend state training      |
| 19 | meetings.  |
| 20 | (k) Before certification is awarded, the retiree attraction          |
| 21 | committee shall submit a written three-year commitment to the        |
| 22 | program and a long-term plan outlining steps the community will      |
| 23 | undertake to maintain its desirability as a destination for          |
| 24 | retirees. The long-term plan must outline plans to correct any       |
| 25 | facility and service deficiencies identified in the retiree          |
| 26 | desirability assessment required by Subsection (f)(5). The written   |
| 27 | commitment and long-range plan shall be forwarded to the office.     |

| 1  | (1) Not later than the 90th day after the date of                  |
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| 2  | certification, the governing body of a local political subdivision |
| 3  | shall submit a complete retiree attraction package to the office.  |
| 4  | (m) On the certification of a community as a Texas certified       |
| 5  | retirement community under this section, the office shall provide  |
| 6  | the following assistance to the community:                         |
| 7  | (1) assistance in the training of local staff and                  |
| 8  | volunteers;  |
| 9  | (2) ongoing oversight and guidance in marketing, plus              |
| 10 | updates on national retirement trends;                             |
| 11 | (3) inclusion in the state's national advertising and              |
| 12 | public relations campaigns and travel show promotions, including a |
| 13 | prominent feature on the office's Internet website;                |
| 14 | (4) eligibility for state financial assistance for                 |
| 15 | brochures, support material, and advertising; and                  |
| 16 | (5) an annual evaluation and progress assessment on                |
| 17 | maintaining and improving the community's desirability as a home   |
| 18 | for retirees.  |
| 19 | (n) The office shall adopt rules to implement this section.        |
| 20 | SECTION 2. The Texas Economic Development and Tourism              |
| 21 | Office shall implement the program created by Section 481.175,     |
| 22 | Government Code, as added by this Act, not later than September 1, |
| 23 | 2006.  |
| 24 | SECTION 3. This Act takes effect September 1, 2005.                |

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