By: Isett H.B. No. 2247

Substitute the following for H.B. No. 2247:

C.S.H.B. No. 2247 By: Cook of Navarro

A BILL TO BE ENTITLED

AN ACT

2 relating to state contract management, including the training of

- 3 personnel, the negotiation of contracts, and the standardization of practices.
- BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS: 5
- 6 SECTION 1. Subchapter D, Chapter 551, Government Code, is
- amended by adding Section 551.0726 to read as follows: 7
- Sec. 551.0726. GOVERNING BODY OF STATE AGENCY: 8
- DELIBERATION REGARDING CONTRACT BEING NEGOTIATED; CLOSED MEETING. 9
- (a) In this section, "state agency" means a department, board, 10
- commission, or other agency in the executive branch of state 11
- 12 government.

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- (b) The governing body of a state agency may conduct a 13
- 14 closed meeting to deliberate business and financial issues relating
- to a contract being negotiated if, before conducting the closed 15
- 16 meeting:
- (1) the governing body votes unanimously that 17
- 18 deliberation in an open meeting would have a detrimental effect on
- the position of the state in negotiations with a third person; and 19
- (2) the attorney advising the governing body issues a 20
- 21 written determination that deliberation in an open meeting would
- have a detrimental effect on the position of the state in 22
- 23 negotiations with a third person.
- 24 (c) Notwithstanding Section 551.103(a), the governing body

- 1 must make a tape recording of the proceedings of a closed meeting
- 2 held under this section.
- 3 SECTION 2. Section 2155.078, Government Code, is amended by
- 4 adding Subsection (o) to read as follows:
- 5 (o) In addition to the three levels of training provided by
- 6 this section, the commission shall develop and implement a
- 7 continuing education course on cost analysis and price negotiation.
- 8 State agency purchasing personnel who attend the course shall
- 9 review the course and provide the review to the commission.
- SECTION 3. Subchapter B, Chapter 2155, Government Code, is
- amended by adding Section 2155.085 to read as follows:
- 12 Sec. 2155.085. REPORT ON CERTAIN PURCHASES. (a) Not later
- than August 1 of each year, the commission shall publish a report on
- 14 the number and dollar value of sole source purchases made and open
- 15 market purchases made or contracts awarded for which there were
- 16 fewer than three responses to the contract or open market
- 17 solicitation in the previous calendar year. The report must compare
- 18 the total dollar value of all sole source purchases made and all
- 19 open market purchases made or contracts awarded for which there
- 20 were fewer than three responses to the contract or open market
- 21 solicitation with the total dollar value of all competitively
- 22 awarded contracts and open market purchases for which there were
- 23 three or more responses to the contract or open market
- 24 solicitation.
- 25 (b) Each state agency shall timely provide the commission
- 26 with the information the commission requires for the purpose of
- 27 creating the report under Subsection (a).

- 1 <u>(c) The commission shall establish requirements for the</u> 2 provision of information under Subsection (b) in consultation with
- 3 the Contract Advisory Team created under Subchapter C, Chapter
- 4 2262, the Health and Human Services Commission, and the Texas
- 5 Department of Transportation.
- 6 (d) The commission may not require a state agency to provide
- 7 <u>information under Subsection (b) on a contract related to health</u>
- 8 and human services if:
- 9 (1) the value of the contract cannot be determined at
- the time of execution of the contract; and
- 11 (2) any qualified vendor is eligible for the contract.
- 12 SECTION 4. Section 2262.001, Government Code, is amended by
- 13 adding Subdivision (3-a) to read as follows:
- 14 (3-a) "Department" means the Department of
- 15 Information Resources.
- SECTION 5. Section 2262.051, Government Code, is amended by
- 17 adding Subsection (h) to read as follows:
- (h) The commission, in consultation with the team, the
- 19 Health and Human Services Commission, and the Texas Department of
- 20 Transportation, shall establish criteria in the guide for
- 21 determining whether a proposed project requires a business case
- 22 under Section 2262.303 or a project plan under Section 2262.304.
- 23 SECTION 6. Section 2262.053, Government Code, is amended by
- 24 adding Subsections (e), (f), and (g) to read as follows:
- 25 (e) The commission shall establish minimum qualifications
- 26 for certifying contract managers. The minimum standards must
- 27 require completion of the contract management training required

- 1 <u>under this section.</u>
- 2 (f) The commission may establish a system of charges and
- 3 billings to recover the cost of administering the training program
- 4 under this section.
- 5 (g) The commission, in consultation with the team, the
- 6 Health and Human Services Commission, and the Texas Department of
- 7 Transportation, shall develop guidelines by which a state agency is
- 8 required to involve a contract manager during various stages of the
- 9 contracting process based on the size of the contract and the risk
- 10 <u>associated with the contract.</u>
- 11 SECTION 7. Subchapter B, Chapter 2262, Government Code, is
- amended by adding Sections 2262.065-2262.067 to read as follows:
- Sec. 2262.065. PERFORMANCE MEASURES. Each state agency
- shall develop a plan for incorporating performance measures into an
- 15 appropriate percentage of contracts for services entered into by
- 16 the agency. The agency shall determine the appropriate percentage
- in consultation with the commission.
- 18 Sec. 2262.066. INFORMATION-SHARING PORTAL. The commission
- 19 and department shall jointly:
- 20 (1) review the options for establishing an
- 21 <u>information-sharing portal for use by state agencies in contract</u>
- 22 <u>management and administration; and</u>
- 23 (2) if the commission and department determine that
- establishing the portal is cost-effective, establish the portal.
- Sec. 2262.067. UNIFORM DEFINITIONS AND CONTRACT LIBRARY.
- 26 (a) The commission shall develop and publish a uniform set of
- 27 definitions for use as applicable in state contracts.

- 1 (b) The commission shall develop and publish a uniform and
- 2 automated set of forms, including sample contracts and contract
- 3 terms, for use in the different stages of the contracting process.
- 4 SECTION 8. Chapter 2262, Government Code, is amended by
- 5 adding Subchapter G to read as follows:
- 6 SUBCHAPTER G. MANAGEMENT OF PROJECTS FOR CERTAIN MAJOR CONTRACTS
- 7 Sec. 2262.301. APPLICABILITY. This subchapter applies only
- 8 to a:
- 9 (1) project that is likely to result in a major
- 10 contract for services; and
- 11 (2) major contract for services.
- Sec. 2262.302. GUIDELINES; FORMS. (a) A state agency shall
- 13 prepare each document required by this subchapter in a manner
- 14 consistent with commission guidelines.
- 15 (b) The commission, in consultation with the team, the
- 16 Health and Human Services Commission, and the Texas Department of
- 17 Transportation, shall develop and provide guidelines and forms for
- 18 the documents required by this subchapter.
- 19 Sec. 2262.303. BUSINESS CASE. (a) For each proposed
- 20 project that meets the criteria established under Section
- 21 2262.051(h), a state agency must prepare a business case providing
- 22 the initial justification for the related major contract, including
- 23 the anticipated return on investment in terms of cost savings and
- 24 efficiency for the contract.
- 25 (b) The agency shall file the document with the commission
- 26 and the Legislative Budget Board at the same time the agency files
- 27 its legislative appropriations request.

- 4 (b) Except as provided by Subsection (c), the state agency
 5 must file the project plan with the commission before the agency:
- 6 (1) spends more than 10 percent of allocated funds for the related major contract; or
- 8 (2) first issues a contractor solicitation for the 9 related major contract.
- 10 <u>(c) A state agency may not post in the state business daily a</u>
 11 <u>contractor solicitation for the related major contract unless the</u>
 12 project plan has been filed under this section.
- 13 (d) The project plan must include:
- 14 (1) a procurement plan with anticipated service levels
 15 and performance standards for each contractor; and
- 16 (2) a method for monitoring changes to the scope of a related contract.
- Sec. 2262.305. CONTRACT REVIEW. (a) A state agency shall

 periodically review and report on the contractor's performance

 throughout the term of the contract. The agency shall provide the

 review to the agency's executive director and to the commission.
- 22 (b) The commission shall store in a database the contractor
 23 performance reviews provided to the commission by state agencies
 24 under Subsection (a).
- 25 <u>(c) The commission shall make the database available to</u> 26 state agencies and searchable by:
- 27 <u>(1)</u> contractor;

1 (2) contract value; 2 (3) state agency; and (4) date, including both the beginning date and the 3 4 end date of the contract. 5 Sec. 2262.306. APPROVAL BY STATE AGENCIES. (a) A state 6 agency's executive director, or the executive director's designee, 7 and its designated contract manager must approve and sign each 8 document required by this subchapter. (b) If a proposed contract amendment or change order changes 9 the monetary value of a contract by more than 10 percent or 10 significantly changes the completion date of a contract, the state 11 12 agency's executive director must approve the amendment or order. Sec. 2262.307. NEGOTIATION CONTRACTS. (a) A state agency 13 14 shall consider contracting with a state governmental entity or a 15 private entity for negotiation services or advice on a contract if 16 the agency determines that: 17 (1) there is a substantial need for the negotiation services or advice; and 18 19 (2) the agency cannot adequately perform negotiation services with its own personnel or cannot perform the 20 21 negotiation without advice. (b) A state agency may contract with a private entity for 22

coordination with the Legislative Budget Board, the Texas Building

SECTION 9. (a) The Department of Information Resources, in

negotiation services or advice only if the agency determines that

it cannot obtain the consulting services through a contract with a

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state governmental entity.

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- 1 and Procurement Commission, and the comptroller, shall analyze
- 2 current automated information systems of state agencies to
- 3 determine how the systems may be combined to more effectively
- 4 standardize and synchronize state contract management, including
- 5 the use of performance measures in contracts.
- 6 (b) Not later than December 31, 2005, the department shall
- 7 report the results of its analysis to the governor, the lieutenant
- 8 governor, and the speaker of the house of representatives.
- 9 SECTION 10. A contract manager is not required to be
- 10 certified under Chapter 2262, Government Code, as amended by this
- 11 Act, until September 1, 2007.
- 12 SECTION 11. Not later than March 1, 2006, the Texas Building
- 13 and Procurement Commission shall develop the continuing education
- 14 course required by Section 2155.078(o), Government Code, as added
- 15 by this Act.
- 16 SECTION 12. A state agency is not required to comply with
- 17 Section 2262.303 or 2262.304, Government Code, as added by this
- 18 Act, until the contract management guide is revised as required by
- 19 Section 2262.051(h), Government Code, as added by this Act.
- 20 SECTION 13. This Act takes effect September 1, 2005.