By: Zaffirini, Barrientos, Brimer, Deuell, Janek, Ogden, Shapleigh, et al.

S.B. No. 12

Substitute the following for S.B. No. 12:

By: Swinford C.S.S.B. No. 12

## A BILL TO BE ENTITLED

1 AN ACT

- 2 relating to state contract management, including the training of
- 3 personnel, the negotiation of contracts, and the standardization of
- 4 practices.
- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 6 SECTION 1. Subchapter D, Chapter 551, Government Code, is
- 7 amended by adding Section 551.0726 to read as follows:
- 8 Sec. 551.0726. GOVERNING BODY OF STATE AGENCY:
- 9 DELIBERATION REGARDING CONTRACT BEING NEGOTIATED; CLOSED MEETING.
- 10 (a) In this section, "state agency" means a department, board,
- 11 commission, or other agency in the executive branch of state
- 12 government.
- 13 (b) The governing body of a state agency may conduct a
- 14 closed meeting to deliberate business and financial issues relating
- 15 to a contract being negotiated if, before conducting the closed
- 16 meeting:
- 17 (1) the governing body votes unanimously that
- deliberation in an open meeting would have a detrimental effect on
- 19 the position of the state in negotiations with a third person; and
- 20 (2) the attorney advising the governing body issues a
- 21 written determination that deliberation in an open meeting would
- 22 have a detrimental effect on the position of the state in
- 23 negotiations with a third person.

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- 1 (c) Notwithstanding Section 551.103(a), the governing body
- 2 must make a tape recording of the proceedings of a closed meeting
- 3 held under this section.
- 4 SECTION 2. Section 2155.078, Government Code, is amended by
- 5 adding Subsection (o) to read as follows:
- 6 (o) In addition to the three levels of training provided by
- 7 this section, the commission shall develop and implement a
- 8 continuing education course on cost analysis and price negotiation.
- 9 State agency purchasing personnel who attend the course shall
- 10 review the course and provide the review to the commission.
- 11 SECTION 3. Subchapter B, Chapter 2155, Government Code, is
- 12 amended by adding Section 2155.085 to read as follows:
- Sec. 2155.085. REPORT ON CERTAIN PURCHASES. (a) Not later
- 14 than August 1 of each year, the commission shall publish a report on
- the number and dollar value of sole source purchases made and open
- 16 market purchases made or contracts awarded for which there were
- 17 fewer than three responses to the contract or open market
- 18 solicitation in the previous calendar year. The report must compare
- 19 the total dollar value of all sole source purchases made and all
- 20 open market purchases made or contracts awarded for which there
- 21 were fewer than three responses to the contract or open market
- 22 solicitation with the total dollar value of all competitively
- 23 <u>awarded contracts and open market purchases for which there were</u>
- 24 three or more responses to the contract or open market
- 25 solicitation.
- 26 (b) Each state agency shall timely provide the commission
- 27 with the information the commission requires for the purpose of

- 1 creating the report under Subsection (a).
- 2 (c) The commission shall establish requirements for the
- 3 provision of information under Subsection (b) in consultation with
- 4 the Contract Advisory Team created under Subchapter C, Chapter
- 5 2262, the Health and Human Services Commission, and the Texas
- 6 Department of Transportation.
- 7 (d) The commission may not require a state agency to provide
- 8 <u>information under Subsection (b) on a contract related to health</u>
- 9 and human services if:
- 10 (1) the value of the contract cannot be determined at
- 11 the time of execution of the contract; and
- 12 (2) any qualified vendor is eligible for the contract.
- SECTION 4. Section 2262.001, Government Code, is amended by
- 14 adding Subdivision (3-a) to read as follows:
- 15 (3-a) "Department" means the Department of
- 16 <u>Information Resources.</u>
- SECTION 5. Section 2262.051, Government Code, is amended by
- 18 adding Subsection (h) to read as follows:
- 19 (h) The commission, in consultation with the team, the
- 20 Health and Human Services Commission, and the Texas Department of
- 21 Transportation, shall establish criteria in the guide for
- 22 determining whether a proposed project requires a business case
- under Section 2262.303 or a project plan under Section 2262.304.
- SECTION 6. Section 2262.053, Government Code, is amended by
- 25 adding Subsections (e), (f), and (g) to read as follows:
- 26 (e) The commission shall establish minimum qualifications
- 27 for certifying contract managers. The minimum standards must

- 1 require completion of the contract management training required
- 2 under this section.
- 3 (f) The commission may establish a system of charges and
- 4 billings to recover the cost of administering the training program
- 5 under this section.
- 6 (g) The commission, in consultation with the team, the
- 7 Health and Human Services Commission, and the Texas Department of
- 8 Transportation, shall develop guidelines by which a state agency is
- 9 required to involve a contract manager during various stages of the
- 10 contracting process based on the size of the contract and the risk
- 11 associated with the contract.
- 12 SECTION 7. Subchapter B, Chapter 2262, Government Code, is
- amended by adding Sections 2262.065-2262.067 to read as follows:
- 14 Sec. 2262.065. PERFORMANCE MEASURES. Each state agency
- shall develop a plan for incorporating performance measures into an
- 16 appropriate percentage of contracts for services entered into by
- 17 the agency. The agency shall determine the appropriate percentage
- in consultation with the commission.
- 19 <u>Sec. 2262.066.</u> INFORMATION-SHARING PORTAL. The commission
- 20 and department shall jointly:
- 21 (1) review the options for establishing an
- 22 information-sharing portal for use by state agencies in contract
- 23 management and administration; and
- 24 (2) if the commission and department determine that
- establishing the portal is cost-effective, establish the portal.
- Sec. 2262.067. UNIFORM DEFINITIONS AND CONTRACT LIBRARY.
- 27 (a) The commission shall develop and publish a uniform set of

- 1 <u>definitions for use as applicable in state contracts.</u>
- 2 (b) The commission shall develop and publish a uniform and
- 3 automated set of forms, including sample contracts and contract
- 4 terms, for use in the different stages of the contracting process.
- 5 SECTION 8. Chapter 2262, Government Code, is amended by
- 6 adding Subchapter G to read as follows:
- 7 SUBCHAPTER G. MANAGEMENT OF PROJECTS FOR CERTAIN MAJOR CONTRACTS
- 8 Sec. 2262.301. APPLICABILITY. This subchapter applies only
- 9 to a:
- 10 <u>(1) project that is likely to result in a major</u>
- 11 contract for services; and
- 12 (2) major contract for services.
- Sec. 2262.302. GUIDELINES; FORMS. (a) A state agency shall
- 14 prepare each document required by this subchapter in a manner
- consistent with commission guidelines.
- 16 (b) The commission, in consultation with the team, the
- 17 Health and Human Services Commission, and the Texas Department of
- 18 Transportation, shall develop and provide guidelines and forms for
- 19 the documents required by this subchapter.
- Sec. 2262.303. BUSINESS CASE. (a) For each proposed
- 21 project that meets the criteria established under Section
- 22 2262.051(h), a state agency must prepare a business case providing
- 23 the initial justification for the related major contract, including
- 24 the anticipated return on investment in terms of cost savings and
- 25 efficiency for the contract.
- 26 (b) The agency shall file the document with the commission
- 27 and the Legislative Budget Board at the same time the agency files

- 1 <u>its legislative appropriations request.</u>
- 2 Sec. 2262.304. PROJECT PLANS. (a) A state agency shall
- 3 develop a project plan for each proposed project that meets the
- 4 criteria established under Section 2262.051(h).
- 5 (b) Except as provided by Subsection (c), the state agency
- 6 must file the project plan with the commission before the agency:
- 7 (1) spends more than 10 percent of allocated funds for
- 8 <u>the related major contract; or</u>
- 9 (2) first issues a contractor solicitation for the
- 10 <u>related major contract.</u>
- 11 (c) A state agency may not post in the state business daily a
- 12 contractor solicitation for the related major contract unless the
- 13 project plan has been filed under this section.
- 14 (d) The project plan must include:
- 15 (1) a procurement plan with anticipated service levels
- and performance standards for each contractor; and
- 17 (2) a method for monitoring changes to the scope of a
- 18 related contract.
- 19 Sec. 2262.305. CONTRACT REVIEW. (a) A state agency shall
- 20 periodically review and report on the contractor's performance
- 21 throughout the term of the contract. The agency shall provide the
- 22 review to the agency's executive director and to the commission.
- 23 (b) The commission shall store in a database the contractor
- 24 performance reviews provided to the commission by state agencies
- 25 under Subsection (a).
- 26 (c) The commission shall make the database available to
- 27 state agencies and searchable by:

(1) contractor; 1 2 (2) contract value; 3 (3) state agency; and 4 (4) date, including both the beginning date and the 5 end date of the contract. 6 Sec. 2262.306. APPROVAL BY STATE AGENCIES. (a) A state agency's executive director, or the executive director's designee, 7 and its designated contract manager must approve and sign each 8 9 document required by this subchapter. (b) If a proposed contract amendment or change order changes 10 the monetary value of a contract by more than 10 percent or 11 12 significantly changes the completion date of a contract, the state agency's executive director must approve the amendment or order. 13 Sec. 2262.307. NEGOTIATION CONTRACTS. (a) A state agency 14 15 shall consider contracting with a state governmental entity or a private entity for negotiation services or advice on a contract if 16 17 the agency determines that: (1) there is a substantial need for the negotiation 18 19 services or advice; and 20 (2) the agency cannot adequately perform the 21 negotiation services with its own personnel or cannot perform the 22 negotiation without advice. (b) A state agency may contract with a private entity for 23

negotiation services or advice only if the agency determines that

it cannot obtain the consulting services through a contract with a

SECTION 9. (a) The Department of Information Resources, in

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state governmental entity.

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- 1 coordination with the Legislative Budget Board, the Texas Building
- 2 and Procurement Commission, and the comptroller, shall analyze
- 3 current automated information systems of state agencies to
- 4 determine how the systems may be combined to more effectively
- 5 standardize and synchronize state contract management, including
- 6 the use of performance measures in contracts.
- 7 (b) Not later than December 31, 2005, the department shall
- 8 report the results of its analysis to the governor, the lieutenant
- 9 governor, and the speaker of the house of representatives.
- 10 SECTION 10. A contract manager is not required to be
- 11 certified under Chapter 2262, Government Code, as amended by this
- 12 Act, until September 1, 2007.
- SECTION 11. Not later than March 1, 2006, the Texas Building
- 14 and Procurement Commission shall develop the continuing education
- course required by Section 2155.078(o), Government Code, as added
- 16 by this Act.
- 17 SECTION 12. A state agency is not required to comply with
- 18 Section 2262.303 or 2262.304, Government Code, as added by this
- 19 Act, until the contract management guide is revised as required by
- 20 Section 2262.051(h), Government Code, as added by this Act.
- 21 SECTION 13. This Act takes effect September 1, 2005.