- 1 AN ACT
- 2 relating to the regulation of the sale and inspection of real
- 3 estate.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subsection (b), Section 1101.152, Occupations
- 6 Code, is amended to read as follows:
- 7 (b) The commission may set and collect reasonable fees to
- 8 implement the continuing education requirements for license
- 9 holders, including the following fees:
- 10 (1) for an application for approval of a continuing
- 11 education provider, not more than \$400;
- 12 (2) for an application for approval of a continuing
- education course of study, not more than \$100; [and]
- 14 (3) for an application for approval of an instructor
- of continuing education courses, not more than \$40; and
- 16 (4) for attendance at a program to train instructors
- of a continuing education course prescribed under Section 1101.455,
- 18 not more than \$100.
- 19 SECTION 2. Subsection (c), Section 1101.204, Occupations
- 20 Code, is amended to read as follows:
- 21 (c) The commission may not conduct an investigation of a
- person licensed under this chapter or Chapter 1102 [license holder]
- 23 in connection with a complaint submitted later than the fourth
- 24 anniversary of the date of the incident that is the subject of the

- 1 complaint.
- 2 SECTION 3. Section 1101.353, Occupations Code, is amended
- 3 by adding Subsection (d) to read as follows:
- 4 <u>(d) The commission may issue a provisional moral character</u>
- 5 determination. The commission by rule shall adopt reasonable terms
- 6 for issuing a provisional moral character determination.
- 7 SECTION 4. Subsection (a), Section 1101.358, Occupations
- 8 Code, is amended to read as follows:
- 9 (a) An applicant for a salesperson license must provide to
- 10 the commission satisfactory evidence that the applicant has
- 11 completed at least $\underline{14}$ [$\underline{12}$] semester hours, or equivalent classroom
- 12 hours, of postsecondary education, including:
- 13 (1) at least four semester hours of core real estate
- 14 courses on principles of real estate;
- 15 (2) at least two semester hours of each of the
- 16 following core real estate courses:
- 17 (A) agency law; [and]
- 18 (B) contract law; and
- 19 (C) one additional core real estate course; and
- 20 (3) at least four <u>semester</u> hours of core real estate
- 21 courses or related courses.
- SECTION 5. Subsection (a), Section 1101.454, Occupations
- 23 Code, is amended to read as follows:
- 24 (a) An applicant applying for the first renewal of a
- 25 salesperson license must provide to the commission satisfactory
- 26 evidence of completion of at least 18 [14] semester hours, or
- 27 equivalent classroom hours, of postsecondary education, including

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1 14 [<del>10</del>] hours of core real estate courses.
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- 2 SECTION 6. Subsections (e) and (h), Section 1101.455,
- 3 Occupations Code, are amended to read as follows:
- 4 (e) At least six of the continuing education hours required
- 5 by Subsection (b) must cover the following legal topics:
- 6 (1) commission rules;
- 7 (2) fair housing laws;
- 8 (3) Property Code issues, including landlord-tenant
- 9 law;
- 10 (4) agency law;
- 11 (5) antitrust laws;
- 12 (6) Subchapter E, Chapter 17, Business & Commerce
- 13 Code;
- 14 (7) disclosures to buyers, landlords, tenants, and
- 15 sellers;
- 16 (8) current contract and addendum forms;
- 17 (9) unauthorized practice of law;
- 18 (10) case studies involving violations of laws and
- 19 regulations;
- 20 (11) current Federal Housing Administration and
- 21 Department of Veterans Affairs regulations;
- 22 (12) tax laws;
- 23 (13) property tax consulting laws and legal issues; or
- 24 (14) other legal topics approved by the commission.
- 25 (h) The commission shall automatically approve the
- 26 following courses as courses that satisfy the mandatory continuing
- 27 education requirements of Subsection (f) [courses]:

- 1 (1) core real estate courses; and
- 2 (2) real estate-related courses approved by the State
- 3 Bar of Texas for minimum continuing legal education participatory
- 4 credit.
- 5 SECTION 7. Section 1101.557, Occupations Code, is amended
- 6 to read as follows:
- 7 Sec. 1101.557. ACTING AS AGENT; REGULATION OF CERTAIN
- 8 <u>TRANSACTIONS</u>. (a) A <u>broker</u> [license holder] who represents a
- 9 party in a real estate transaction or who lists real estate for sale
- 10 <u>under an exclusive agreement for a party is</u> [acts as] that party's
- 11 agent.
- 12 (b) A broker described by Subsection (a):
- 13 (1) may not instruct another broker to directly or
- indirectly violate Section 1101.652(b)(22);
- 15 (2) must inform the party if the broker receives
- 16 material information related to a transaction to list, buy, sell,
- or lease the party's real estate, including the receipt of an offer
- 18 by the broker; and
- 19 (3) shall, at a minimum, answer the party's questions
- and present any offer to or from the party.
- 21 (c) For the purposes of this section:
- 22 (1) a license holder who has the authority to bind a
- 23 party to a lease or sale under a power of attorney or a property
- 24 management agreement is also a party to the lease or sale;
- 25 (2) an inquiry to a person described by Section
- 26 1101.005(6) about contract terms or forms required by the person's
- 27 employer does not violate Section 1101.652(b)(22) if the person

- 1 does not have the authority to bind the employer to the contract;
- 2 <u>and</u>
- 3 (3) the sole delivery of an offer to a party does not
- 4 <u>violate Section 1101.652(b)(22) if:</u>
- 5 (A) the party's broker consents to the delivery;
- 6 (B) a copy of the offer is sent to the party's
- 7 broker, unless a governmental agency using a sealed bid process
- 8 <u>does not allow a copy to be sent; and</u>
- 9 <u>(C) the person delivering the offer does not</u>
- 10 <u>engage in another activity that directly or indirectly violates</u>
- 11 Section 1101.652(b)(22).
- 12 SECTION 8. Section 1101.561, Occupations Code, is amended
- 13 to read as follows:
- 14 Sec. 1101.561. DUTIES OF INTERMEDIARY PREVAIL. (a) The
- 15 duties of a license holder acting as an intermediary under this
- 16 subchapter supersede the duties of a license holder established
- 17 under any other law, including common law.
- 18 (b) A broker must agree to act as an intermediary under this
- 19 subchapter if the broker agrees to represent in a transaction:
- 20 <u>(1) a buyer or tenant; and</u>
- 21 (2) a seller or landlord.
- SECTION 9. Subsection (a), Section 1101.652, Occupations
- 23 Code, is amended to read as follows:
- 24 (a) The commission may suspend or revoke a license issued
- 25 under this chapter or take other disciplinary action authorized by
- 26 this chapter if the license holder:
- 27 (1) enters a plea of guilty or nolo contendere to or is

- 1 convicted of a felony in which fraud is an essential element, and
- 2 the time for appeal has elapsed or the judgment or conviction has
- 3 been affirmed on appeal, without regard to an order granting
- 4 community supervision that suspends the imposition of the sentence;
- 5 (2) procures or attempts to procure a license under
- 6 this chapter for the license holder or a salesperson by fraud,
- 7 misrepresentation, or deceit or by making a material misstatement
- 8 of fact in an application for a license;
- 9 (3) engages in misrepresentation, dishonesty, or
- 10 fraud when selling, buying, trading, or leasing real property in
- 11 the [license holder's own] name <u>of:</u>
- 12 (A) the license holder;
- 13 (B) the license holder's spouse; or
- 14 (C) a person related to the license holder within
- 15 the first degree by consanguinity;
- 16 (4) fails to honor, within a reasonable time, a check
- issued to the commission after the commission has sent by certified
- 18 mail a request for payment to the license holder's last known
- 19 business address according to commission records;
- 20 (5) fails or refuses to produce on request, for
- 21 inspection by the commission or a commission representative, a
- 22 document, book, or record that is in the license holder's
- 23 possession and relates to a real estate transaction conducted by
- 24 the license holder;
- 25 (6) fails to provide, within a reasonable time,
- 26 information requested by the commission that relates to a formal or
- 27 informal complaint to the commission that would indicate a

- violation of this chapter;
- 2 (7) fails to surrender to the owner, without just
- 3 cause, a document or instrument that is requested by the owner and
- 4 that is in the license holder's possession;
- 5 (8) fails to use a contract form required by the
- 6 commission under Section 1101.155; [er]
- 7 (9) fails to notify the commission, not later than the
- 8 30th day after the date of a final conviction or the entry of a plea
- 9 of nolo contendere, that the person has been convicted of or entered
- 10 a plea of nolo contendere to a felony or a criminal offense
- 11 <u>involving fraud; or</u>
- 12 (10) disregards or violates this chapter.
- SECTION 10. Subsection (c), Section 1101.655, Occupations
- 14 Code, is amended to read as follows:
- 15 (c) A person [whose license or certificate is revoked under
- 16 this section] is not eligible for a [new] license or certificate
- 17 until the person has repaid in full the amount paid from the account
- 18 for the person, plus interest at the legal rate.
- 19 SECTION 11. Subchapter C, Chapter 1102, Occupations Code,
- is amended by adding Section 1102.1035 to read as follows:
- Sec. 1102.1035. ADDITIONAL GENERAL ELIGIBILITY
- 22 REQUIREMENTS FOR CERTAIN BUSINESS ENTITIES. (a) To be eligible
- 23 <u>for a professional inspector license under this chapter:</u>
- 24 <u>(1) a corporation must designate one of its officers</u>
- or employees as its agent for purposes of this chapter; and
- 26 (2) a limited liability company must designate one of
- its managers or employees as its agent for purposes of this chapter.

- 1 (b) A corporation or limited liability company may not act
- 2 as a professional inspector unless the entity's designated agent is
- 3 <u>a licensed professional inspector according to the commission's</u>
- 4 records.
- 5 SECTION 12. Subsection (b), Section 1102.205, Occupations
- 6 Code, is amended to read as follows:
- 7 (b) As a prerequisite for renewal of a real estate inspector
- 8 license, [or] professional inspector license, or apprentice
- 9 <u>inspector license</u>, the inspector must participate in the continuing
- 10 education program and submit evidence satisfactory to the
- 11 commission of successful completion of at least 16 [the following
- 12 <u>number of</u>] classroom hours of core real estate inspection courses
- for each year of the license period [during the year] preceding the
- 14 renewal[÷
- 15 [(1) eight hours for a real estate inspector license
- 16 renewal; or
- 17 [(2) 16 hours for a professional inspector license
- 18 renewal].
- 19 SECTION 13. Subchapter E, Chapter 1102, Occupations Code,
- is amended by adding Section 1102.2051 to read as follows:
- Sec. 1102.2051. ADDITIONAL RENEWAL REQUIREMENTS FOR
- 22 CERTAIN BUSINESS ENTITIES. (a) To renew a professional inspector
- 23 license under this chapter:
- 24 <u>(1) a corporation must designate one of its officers</u>
- or employees as its agent for purposes of this chapter; and
- 26 (2) a limited liability company must designate one of
- its managers or employees as its agent for purposes of this chapter.

- 1 (b) A corporation or limited liability company may not renew
- 2 a professional inspector license unless the entity's designated
- 3 agent is a licensed professional inspector according to the
- 4 commission's records.
- 5 SECTION 14. Subchapter A, Chapter 5, Property Code, is
- 6 amended by adding Section 5.014 to read as follows:
- 7 Sec. 5.014. PROHIBITED FEES. A person who has a right of
- 8 first refusal in real property that is a condominium subject to
- 9 Chapter 81 or Chapter 82 may not charge a fee for declining to
- 10 exercise that right, such as a fee for providing written evidence of
- 11 the declination.
- SECTION 15. Subsections (b) and (c), Section 1101.454,
- 13 Occupations Code, are repealed.
- 14 SECTION 16. (a) The Texas Real Estate Commission shall
- adopt rules necessary to administer the changes in law made by this
- 16 Act not later than January 1, 2006.
- 17 (b) The change in law made by this Act to Section 1101.358,
- Occupations Code, applies only to an application for a salesperson
- 19 license filed on or after January 1, 2006. An application for a
- 20 salesperson license filed before January 1, 2006, is covered by the
- 21 law in effect at the time the application was filed, and the former
- law is continued in effect for that purpose.
- (c) The change in law made by this Act to Section 1101.454,
- 24 Occupations Code, applies only to the first renewal of a
- 25 salesperson license that expires on or after January 1, 2006. The
- 26 first renewal of a salesperson license that expires before January
- 27 1, 2006, is covered by the law in effect on the date the license

S.B. No. 810

- 1 expires, and the former law is continued in effect for that purpose.
- 2 (d) The change in law made by this Act to Section 1101.652,
- 3 Occupations Code, applies only to conduct that occurs on or after
- 4 the effective date of this Act. Conduct that occurs before the
- 5 effective date of this Act is covered by the law in effect
- 6 immediately before the effective date of this Act, and the former
- 7 law is continued in effect for that purpose.
- 8 (e) The change in law made by this Act to Section 1102.205,
- 9 Occupations Code, applies only to an application for renewal of a
- 10 real estate inspector license, professional inspector license, or
- 11 apprentice inspector license that expires on or after January 1,
- 12 2006. A real estate inspector license, professional inspector
- 13 license, or apprentice inspector license that expires before
- 14 January 1, 2006, is covered by the law in effect immediately before
- 15 the effective date of this Act, and the former law is continued in
- 16 effect for that purpose.
- 17 SECTION 17. Except as provided by a contract entered into
- 18 before the effective date of this Act, Section 5.014, Property
- 19 Code, as added by this Act, applies only to a fee that is solicited
- 20 on or after the effective date of this Act for declining the
- 21 exercise of a right of first refusal.
- 22 SECTION 18. This Act takes effect September 1, 2005.

S.B. No. 810

President of the Senate	Speaker of the House
I hereby certify that S.B.	No. 810 passed the Senate on
April 7, 2005, by the following vo	te: Yeas 31, Nays 0; and that
the Senate concurred in House amen	dments on May 26, 2005, by the
following vote: Yeas 31, Nays 0.	
	Secretary of the Senate
I hereby certify that S.B. I	No. 810 passed the House, with
amendments, on May 18, 2005, by a no	on-record vote.
	Chief Clerk of the House
Approved:	
Date	
Governor	