1	AN ACT
2	relating to the regulation of a perpetual care cemetery and the sale
3	of interment rights in a mausoleum before completion of
4	construction and to the protection of cemetery property.
5	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
6	SECTION 1. Subsection (b), Section 712.001, Health and
7	Safety Code, is amended by amending Subdivision (1) and adding
8	Subdivisions (4-a), (4-b), and (6) to read as follows:
9	(1) "Banking department" <u>or "department"</u> means the
10	Banking Department of Texas.
11	(4-a) "Preconstruction trust" means a trust
12	established by a corporation under this chapter for the purpose of
13	administering proceeds from sales of undeveloped mausoleum spaces.
14	(4-b) "Preconstruction trustee" means the trustee of a
15	preconstruction trust.
16	(6) "Undeveloped mausoleum space" means a crypt or
17	niche in a mausoleum or mausoleum section that is designed to
18	contain at least 10 crypt or niche interments and that is not ready
19	for the interment of human remains or cremated remains on the date
20	an interment right pertaining to the mausoleum space is sold. The
21	term does not include a private mausoleum or mausoleum section in
22	which all mausoleum spaces are intended to be sold under a single
23	<u>contract.</u>
24	SECTION 2. Section 712.044, Health and Safety Code, is

amended to read as follows: Sec. 712.044. EXAMINATION OF RECORDS; EXAMINATION FEES AND EXPENSES. (a) The commissioner may examine, annually or more often as the commissioner reasonably considers necessary or appropriate to protect the interest of plot owners and efficiently administer and enforce this chapter:

7 (1) the books and records of a corporation relating to 8 its fund, including deposits to or withdrawals from the fund, 9 income of the fund, and uses and expenditures of that income;

10 (2) the books and records of a corporation relating to 11 sales of undeveloped mausoleum spaces and any preconstruction trust 12 established by the corporation as provided by Section 712.063, 13 including deposits to or withdrawals from the preconstruction 14 trust, income of the preconstruction trust, and uses and 15 expenditures of principal and income of the preconstruction trust; 16 and

17 (3) the[, annually or more often as necessary to protect the interest of plot owners. In addition, the commissioner 18 may examine] consumer complaint files of a corporation relating to 19 the fund, sales of undeveloped mausoleum spaces, a preconstruction 20 trust, or to discharge of the corporation's perpetual care 21 responsibilities, minutes of the corporation's board of directors, 22 cemetery dedication statements and plat maps, and mausoleum and 23 24 lawn crypt construction contracts and specifications.

(b) A corporation that is examined under this section shall make the specified books and records available for examination by the banking department upon reasonable notice to the corporation

and shall pay to the commissioner for the examination a reasonable and necessary fee set by rules adopted by the Finance Commission of Texas under Section 712.008 to defray:

4 (1) the cost of examination;
5 (2) the equitable or proportionate cost of maintenance
6 and operation of the department; and

7 <u>(3)</u> the cost of administering <u>and enforcing</u> this 8 chapter.

9 SECTION 3. Subsection (f), Section 712.0441, Health and
10 Safety Code, is amended to read as follows:

11 (f) The commissioner may issue an order requiring restitution by a corporation to its fund or to a preconstruction 12 trust if, after notice and opportunity for hearing held in 13 accordance with the procedures for a contested case hearing under 14 15 the Administrative Procedure and Texas Register Act, the 16 commissioner finds that the corporation has not made a deposit in the fund as required by Section 712.028 or in the preconstruction 17 trust as required by Section 712.063. 18

SECTION 4. Chapter 712, Health and Safety Code, is amendedby adding Subchapter D to read as follows:

21

SUBCHAPTER D. SALE OF UNDEVELOPED MAUSOLEUM SPACE

22 <u>Sec. 712.061. OFFER AND SALE OF UNDEVELOPED MAUSOLEUM</u> 23 <u>SPACE. (a) A corporation may not directly or indirectly sell or</u> 24 <u>offer for sale an undeveloped mausoleum space unless before the</u> 25 <u>sale or offer the corporation:</u>

26 (1) establishes a preconstruction trust as provided by
 27 Section 712.063 or executes and submits a performance bond payable

	S.B. No. 1173
1	to the commissioner as provided by Section 712.067; and
2	(2) submits a written notice to the commissioner as
3	required by Subsection (b).
4	(b) The written notice to the commissioner must set forth:
5	(1) the date the corporation anticipates that sales of
6	undeveloped mausoleum spaces will begin;
7	(2) a copy of the sales contract proposed for use that
8	complies with Section 712.066;
9	(3) if the corporation establishes a preconstruction
10	trust as provided by Section 712.063, a copy of the executed
11	preconstruction trust agreement that complies with this subchapter
12	and identifies the preconstruction trustee;
13	(4) if the corporation submits a performance bond
14	payable to the commissioner as provided by Section 712.067, the
15	executed, original performance bond in the amount required by
16	Section 712.067 and documentation supporting the corporation's
17	computation of that amount; and
18	(5) other information the commissioner reasonably
19	requires to properly administer and enforce this subchapter.
20	(c) At any time before beginning construction of the
21	mausoleum or mausoleum section in which undeveloped mausoleum
22	spaces are being sold, a corporation that has established a
23	preconstruction trust may substitute a performance bond that meets
24	the requirements of Section 712.067. On acceptance of the
25	performance bond by the commissioner, the corporation may terminate
26	and withdraw all proceeds deposited in the preconstruction trust.
27	Sec. 712.062. DEPOSITS TO FUND. This subchapter does not

	S.B. No. 1173
1	affect the corporation's obligation to make deposits to its fund as
2	provided in Subchapter B.
3	Sec. 712.063. PRECONSTRUCTION TRUST. (a) Except as
4	provided by Section 712.067, a corporation that intends to directly
5	or indirectly sell or offer for sale undeveloped mausoleum spaces
6	shall establish a preconstruction trust by written declaration and
7	agreement appointing as preconstruction trustee a financial
8	institution with trust powers that is located in this state.
9	(b) The corporation shall deposit in the preconstruction
10	trust an amount equal to at least 40 percent of all proceeds
11	received directly or indirectly from the sale of undeveloped
12	mausoleum spaces, not including interest, finance charges, sales
13	taxes, credit life insurance premiums, or deposits to the
14	corporation's fund required by Section 712.029(c).
15	(c) On application, the commissioner may authorize a
16	corporation to deposit less than the amount required by Subsection
17	(b) if the corporation demonstrates to the reasonable satisfaction
18	of the commissioner that:
19	(1) the sales projections of the corporation are
20	prudent and based on reasonable assumptions;
21	(2) the projected cost of construction is objectively
22	determined based on documentation similar to that required by
23	Section 712.067(b); and
24	(3) the amount of money projected to be deposited in
25	the preconstruction trust under the proposed lesser amount will
26	equal or exceed 120 percent of the cost of constructing the
27	mausoleum or mausoleum section.

1	(d) The corporation shall deposit the required amount into
2	the preconstruction trust on or before the 30th day after the end of
3	the month in which payment is received. At the time of making a
4	deposit, the corporation shall furnish to the preconstruction
5	trustee the name of each payor and the amount of payment on each
6	account for which the deposit is being made. A contract between the
7	corporation and an agent or third party developer may not restrict
8	or waive the corporation's primary liability for making the
9	deposits required by this section.
10	(e) The preconstruction trustee may commingle deposits
11	received if the accounting records accurately establish a separate
12	account for each contract and reflect the amounts deposited and the
13	income and loss allocable to each contract.
14	(f) Money in a preconstruction trust may be invested only
15	<u>in:</u>
16	(1) demand deposits, savings accounts, certificates
17	of deposit, or other accounts in financial institutions if the
18	amounts deposited in those accounts are fully covered by federal
19	deposit insurance or otherwise fully secured by a separate fund of
20	securities in the manner provided by Section 184.301, Finance Code;
21	(2) marketable notes, bonds, evidences of
22	indebtedness, or obligations with a term to maturity of five years
23	or less and:
24	(A) issued by the United States or an
25	instrumentality of the United States; or
26	(B) the principal and interest of which are
27	guaranteed by the full faith and credit of the United States; and

S.B. No. 1173 1 (3) a mutual fund the portfolio of which consists 2 wholly of investments permitted by Subdivisions (1) and (2). 3 (g) The preconstruction trustee may withdraw money from earnings on a preconstruction trust for the purpose of paying 4 5 reasonable and necessary costs of operation of the preconstruction trust, including trustee or depository fees and expenses, and any 6 7 special examination fees due to the department related to an examination of the preconstruction trust that is not incidental to 8 examination of the corporation's fund. With the department's prior 9 10 approval, the corporation may withdraw money from earnings on a preconstruction trust to pay any tax incurred because of the 11 existence of the preconstruction trust. 12 (h) The preconstruction trust and the preconstruction 13 trustee are governed by Subtitle B, Title 9, Property Code. 14 Sec. 712.064. CONSTRUCTION; DEFAULT. (a) The corporation 15 16 shall start construction of the mausoleum or mausoleum section in 17 which sales or reservations for sale of undeveloped mausoleum 18 spaces are being made on or before a date that is 48 months after the date of the first of those sales or reservations and shall complete 19 construction on or before a date that is 60 months after the date of 20 the first of those sales or reservations. The commissioner may 21 22 grant extensions for good cause shown. (b) If construction of a mausoleum or mausoleum section 23 related to an undeveloped mausoleum space has not begun or been 24 completely constructed by the applicable time specified by 25

26 <u>Subsection (a), on the written request of the buyer, the</u> 27 corporation and the preconstruction trustee shall, on or before the

30th day after the date of the buyer's request, refund the entire amount paid for the undeveloped mausoleum space plus, if the corporation established a preconstruction trust, net income earned on that portion of the money deposited in the preconstruction trust. The corporation is liable to a buyer for any portion of the purchase price paid for undeveloped mausoleum spaces that was not deposited in the preconstruction trust.

8 <u>Sec. 712.065. RELEASE OF TRUST FUNDS TO CORPORATION.</u> 9 (a) On completion of construction of a mausoleum or mausoleum 10 <u>section subject to this subchapter, the corporation may withdraw</u> 11 <u>all money deposited in the preconstruction trust and the net income</u> 12 <u>earned on the money after submitting to the preconstruction trustee</u> 13 <u>a sworn affidavit of completion executed by an officer or agent of</u> 14 <u>the corporation on a form prescribed by the department.</u>

15 (b) During construction of the mausoleum or mausoleum 16 section containing the undeveloped mausoleum spaces, the corporation may periodically withdraw from the preconstruction 17 18 trust an amount equal to the previously unreimbursed cost of performed labor or delivered materials after submitting to the 19 20 preconstruction trustee a sworn affidavit of expenditures for construction cost executed by an officer or agent of the 21 22 corporation on a form prescribed by the department.

23 (c) If the corporation delivers a completed mausoleum space 24 acceptable to the buyer in lieu of the undeveloped mausoleum space 25 purchased, the corporation may withdraw all money deposited to the 26 preconstruction trust for that buyer and related income earned on 27 the money after submitting to the preconstruction trustee a sworn

affidavit of performance executed by an officer or agent of the 1 2 corporation on a form prescribed by the department. 3 (d) The corporation shall maintain copies of the affidavits 4 required by this section for examination by the department. 5 Sec. 712.066. CONTRACT DISCLOSURES. (a) A sales contract 6 for an undeveloped mausoleum space, whether in English or Spanish, 7 must inform the buyer: 8 (1) that the buyer by written notice may cancel the contract for the failure of the corporation or its agent or 9 contractor to construct the mausoleum or mausoleum section 10 containing the undeveloped mausoleum space within the time limits 11 specified by Section 712.064(a) and receive a refund of the entire 12 13 amount paid under the contract for the undeveloped mausoleum space plus, if the corporation established a preconstruction trust, net 14 income earned on that portion of the money deposited in the 15 16 preconstruction trust, as provided by Section 712.064(b); 17 (2) of the options available under a fully paid 18 contract in the event that the person to be interred in the undeveloped mausoleum space dies before completion of the related 19 mausoleum or mausoleum section, which may include an option to: 20 (A) select a replacement mausoleum space or other 21 22 interment that is acceptable to the buyer or buyer's 23 representative; or (B) elect temporary interment of the human 24 25 remains or cremated remains in an existing mausoleum space until the undeveloped mausoleum space is completed, at which time the 26 27 corporation shall disinter and reinter the human remains or

S.B. No. 1173

1	cremated remains at no additional charge; and
2	(3) if the corporation does not offer a temporary
3	interment option and the buyer does not accept a replacement
4	mausoleum space or other interment, that the buyer or the buyer's
5	representative by written notice may cancel the contract and
6	receive a refund of the entire amount paid under the contract for
7	the undeveloped mausoleum space plus, if the corporation
8	established a preconstruction trust, net income earned on that
9	portion of the money deposited in the preconstruction trust, as
10	provided by Section 712.064(b).
11	(b) A corporation's sales contract for undeveloped
12	mausoleum space must comply with applicable regulations of the
13	Federal Trade Commission, including 16 C.F.R. Section 433.2, with
14	respect to a contract payable in installments.
15	(c) Required notices to buyers must be written in plain
16	language designed to be easily understood by the average consumer
17	and be printed in an easily readable font and type size.
18	Sec. 712.067. BOND IN LIEU OF PRECONSTRUCTION TRUST.
19	(a) In lieu of establishing the preconstruction trust required by
20	Section 712.063, a corporation may execute and submit a bond issued
21	by a surety company authorized to do business in this state and
22	reasonably acceptable to the commissioner. The bond must be
23	payable to the commissioner and conditioned on the faithful
24	performance of the contracts for sale of undeveloped mausoleum
25	spaces.
26	(b) The amount of the bond must equal or exceed 120 percent
27	of the cost of construction of the related mausoleum or mausoleum

1	section. The cost of construction of the mausoleum or mausoleum
2	section must be based on:
3	(1) estimates of the design architect and two or more
4	bids for the construction from qualified contractors authorized to
5	do business in this state;
6	(2) the actual cost of construction set forth in an
7	executed contract with a qualified contractor authorized to do
8	business in this state; or
9	(3) if the corporation intends to construct the
10	mausoleum itself, an amount equal to 120 percent of the estimated
11	cost of construction, including both direct and allocated labor and
12	material costs.
13	(c) At any time before beginning construction of the
14	mausoleum or mausoleum section in which undeveloped mausoleum
15	spaces are being sold, a corporation that has submitted a
16	performance bond may establish a preconstruction trust that meets
17	the requirements of Section 712.063. On acceptance of the
18	substituted preconstruction trust by the commissioner, the
19	corporation may terminate and withdraw the previously submitted
20	performance bond.
21	Sec. 712.068. REPORTS. On or before the date the
22	corporation's annual statement of funds is due as required by
23	Section 712.041, the corporation shall cause the preconstruction
24	trustee to file with the department, in the form prescribed by the
25	department, a full and true statement regarding the activities of
26	any preconstruction trust that was subject to this subchapter at
27	any time during the preceding calendar year.

SECTION 5. Section 711.009, Health and Safety Code, is amended by adding Subsection (c) to read as follows: (c) This section applies only to a cemetery located in a municipality with a popluation of 40,000 or more or in a county with

a population of 290,000 or more.

6 SECTION 6. (a) Except as provided in Subsection (b) of 7 this section, this Act applies to a contract for the sale of an undeveloped mausoleum space that is executed on or after the 8 effective date of this Act. A contract for the sale of 9 an 10 undeveloped mausoleum space that is executed before the effective date of this Act is governed by the law as it existed immediately 11 before the effective date of this Act, and that law is continued in 12 effect for that purpose. 13

This Act does not apply to a sale of undeveloped 14 (b) 15 mausoleum space in an existing mausoleum project if at least 20 16 percent of the available, undeveloped mausoleum spaces have been 17 sold under contracts executed before the effective date of this 18 Act. On request, the banking commissioner of Texas may otherwise exempt an existing mausoleum project based on a determination that 19 application of this Act to the subject mausoleum project would be 20 capricious, arbitrary, or unfair in light of the degree to which the 21 corporation has demonstrated detrimental reliance on the prior law. 22 The sale of an undeveloped mausoleum space in a mausoleum project 23 that is exempt under this subsection is governed by the law as it 24 25 existed immediately before the effective date of this Act, and that law is continued in effect for that purpose. 26

27

5

SECTION 7. This Act takes effect September 1, 2005.

President of the Senate Speaker of the House I hereby certify that S.B. No. 1173 passed the Senate on April 28, 2005, by the following vote: Yeas 31, Nays 0; and that the Senate concurred in House amendment on May 28, 2005, by the following vote: Yeas 31, Nays 0.

Secretary of the Senate

I hereby certify that S.B. No. 1173 passed the House, with amendment, on May 25, 2005, by a non-record vote.

Chief Clerk of the House

Approved:

Date

Governor