By: Taylor H.B. No. 2251

Substitute the following for H.B. No. 2251:

By: Taylor C.S.H.B. No. 2251

## A BILL TO BE ENTITLED

1	AN ACT
2	relating to advertising by certain insurers.
3	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
4	SECTION 1. Chapter 541, Insurance Code, is amended by
5	adding Subchapter B-1 to read as follows:
6	SUBCHAPTER B-1. ADVERTISING REQUIREMENTS
7	Sec. 541.082. ADVERTISING AND INTERNET WEBSITES. (a) In
8	this section, "insurer" means:
9	(1) a life insurance company;
10	(2) a health insurance company;
11	(3) an accident insurance company;
12	(4) a general casualty company;
13	(5) a mutual life insurance company or other mutual
14	<pre>insurance company;</pre>
15	(6) a mutual or natural premium life insurance
16	<pre>company;</pre>
17	(7) a Lloyd's plan;
18	(8) a county mutual insurance company;
19	(9) a farm mutual insurance company;
20	(10) a reciprocal or interinsurance exchange;
21	(11) a fraternal benefit society;
22	(12) a local mutual aid association;
23	(13) a health maintenance organization; or
24	(14) a group hospital service corporation.

- 1 (b) A web page of an insurer's Internet website must include
- 2 all appropriate disclosures and information required by applicable
- 3 rules adopted by the commissioner relating to advertising only if
- 4 the web page:
- 5 (1) describes specific policies or coverage available
- 6 in this state; or
- 7 (2) includes an opportunity for an individual to apply
- 8 for coverage or obtain a quote from an insurer for an insurance
- 9 policy or certificate or an evidence of coverage.
- 10 (c) As specified by the commissioner by rule, an insurer may
- 11 comply with Subsection (b) by including a link to a web page that
- includes the information necessary to comply with the applicable
- 13 rules relating to advertising. The link must be prominently placed
- on the insurer's web page.
- (d) Web pages of an Internet website that do not refer to a
- 16 specific insurance policy or certificate of coverage or do not
- 17 provide an opportunity for an individual to apply for coverage or
- 18 obtain a quote from an insurer are considered to be institutional
- 19 advertisements subject to rules adopted by the commissioner
- 20 relating to advertising.
- (e) Web pages or navigation aids within an insurer's
- 22 Internet website that provide a link to a web page described by
- 23 Subsection (b) but that do not otherwise contain content described
- in Subsection (b) are considered to be institutional advertisements
- 25 subject to rules adopted by the commissioner relating to
- 26 advertising.
- 27 Sec. 541.083. ADVERTISEMENTS TO CERTAIN ASSOCIATIONS. An

- C.S.H.B. No. 2251
- 1 insurer may advertise to the general public policies or coverage
- 2 available only to members of an association described by Section
- 3 1251.052.
- 4 Sec. 541.084. ADVERTISEMENTS RELATING TO MEDICARE PROGRAM.
- 5 A person may not use an advertisement for an insurance product
- 6 relating to Medicare coverage unless the advertisement includes in
- 7 a prominent place the following language or similar language: "Not
- 8 connected with or endorsed by the United States government or the
- 9 federal Medicare program."
- 10 Sec. 541.085. ADVERTISEMENTS RELATING TO PREFERRED
- 11 PROVIDER BENEFIT PLANS. It is sufficient for an insurer to use the
- 12 term "PPO plan" in advertisements when referring to a preferred
- 13 provider benefit plan offered under Chapter 1301.
- 14 Sec. 541.086. ADVERTISING REGARDING GUARANTEED RENEWABLE
- 15 COVERAGE. (a) An advertisement for a guaranteed renewable accident
- 16 and health insurance policy must include, in a prominent place, a
- 17 statement indicating that rates for the policy may change if the
- 18 advertisement suggests or implies that rates for the product will
- 19 not change.
- 20 (b) If an advertisement is required to include the statement
- 21 described by Subsection (a), the statement must generally identify
- 22 the manner in which rates may change, such as by age, by health
- 23 status, by class, or through application of other general criteria.
- Sec. 541.087. ADVERTISEMENTS EXEMPT FROM FILING
- 25 REQUIREMENTS. An advertisement subject to requirements regarding
- 26 filing of the advertisement with the department for department
- 27 review under this code or commissioner rule and that is the same as

- or substantially similar to an advertisement previously reviewed
- 2 and accepted by the department is not required to be filed for
- 3 department review.
- 4 SECTION 2. Section 541.052, Insurance Code, is transferred
- 5 to Subchapter B-1, Chapter 541, Insurance Code, as added by this
- 6 Act, renumbered as Section 541.081, and amended to read as follows:
- 7 Sec. 541.081 [541.052]. FALSE INFORMATION AND ADVERTISING.
- 8 (a) It is an unfair method of competition or an unfair or deceptive
- 9 act or practice in the business of insurance to make, publish,
- 10 disseminate, circulate, or place before the public or directly or
- indirectly cause to be made, published, disseminated, circulated,
- 12 or placed before the public an advertisement, announcement, or
- 13 statement containing an untrue, deceptive, or misleading
- 14 assertion, representation, or statement regarding the business of
- 15 insurance or a person in the conduct of the person's insurance
- 16 business.

20

- 17 (b) This section applies to an advertisement, announcement,
- or statement made, published, disseminated, circulated, or placed
- 19 before the public:
  - (1) in a newspaper, magazine, or other publication;
- 21 (2) in a notice, circular, pamphlet, letter, or
- poster;
- 23 (3) over a radio or television station; [ex]
- 24 (4) through the Internet; or
- 25 (5) in any other manner.
- SECTION 3. Section 1652.156(c), Insurance Code, is amended
- 27 to read as follows:

C.S.H.B. No. 2251

- 1 (c) An entity may not use an advertisement for Medicare
- 2 supplement benefit plans that does not comply with state law,
- 3 including department rules and Section 541.084.
- 4 SECTION 4. This Act takes effect September 1, 2007.