By: Madden H.B. No. 2392

## A BILL TO BE ENTITLED

| 1 | AN ACT  |
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| 2 | relating to escrow fees required for the construction and leasing |
| 3 | of certain health facilities.                                     |
| 4 | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:           |

- SECTION 1. Section 246.002, Health and Safety Code, is amended by amending Subdivision (6) and adding Subdivision (8-a) to read as follows:
- 8 (6) "Facility" means <u>each separate</u>, administratively
  9 <u>independent</u> [a] place in which a person provides continuing care to
  10 an individual.
- 11 (8-a) "Marketing activities" means activities

  12 undertaken by a provider to secure continuing care contracts for

  13 occupancy of a facility by residents.
- SECTION 2. Section 246.073(a), Health and Safety Code, is amended to read as follows:
- 16 (a) Except as provided by Subsection (b), an escrow agent
  17 shall release an entrance fee to the provider if:
- (1) a minimum of 50 percent of the number of living units in the facility have been reserved for residents, as evidenced by:
- 21 (A) uncanceled executed continuing care 22 contracts with those residents; and
- 23 (B) <u>for each continuing care contract:</u>
  24 <u>(i)</u> the receipt by the agent of <u>an</u> entrance

- 1 fee deposit [deposits] of at least 10 percent of the entrance fee
- 2 designated in the [each continuing care] contract; or
- 3 <u>(ii) a specific living unit assigned to a</u>
- 4 resident and available for occupancy;
- 5 (2) the total amount of aggregate entrance fees
- 6 received or receivable by the provider under binding continuing
- 7 care contracts, the anticipated proceeds of any first mortgage loan
- 8 or other long-term financing commitment described under
- 9 Subdivision (3), and funds from other sources in the actual
- 10 possession of the provider are equal to or more than the total
- 11 amount of:
- 12 (A) 90 percent of the aggregate cost of
- 13 constructing or purchasing, equipping, and furnishing the
- 14 facility, or in the case of a leased facility, 90 percent of the
- 15 total first year lease;
- 16 (B) 90 percent of the funds estimated, in the
- 17 statement of anticipated source and application of funds included
- 18 in the disclosure statement, to be necessary to cover initial
- 19 losses of the facility; and
- (C) 90 percent of the amount of any loan reserve
- 21 fund escrow required to be maintained by the provider under Section
- 22 246.077; and
- 23 (3) a commitment has been received by the provider for
- 24 any permanent mortgage loan or other long-term financing described
- 25 in the statement of anticipated source and application of funds
- 26 included in the current disclosure statement and any conditions of
- 27 the commitment before disbursement of funds have been substantially

- 1 satisfied, other than completion of the construction or closing on
- 2 the purchase of the facility, [+] and:
- 3 (A) if construction of the facility has not been
- 4 substantially completed:
- 5 (i) all necessary government permits or
- 6 approvals have been obtained;
- 7 (ii) the provider and the general
- 8 contractor responsible for construction of the facility have
- 9 entered into a maximum price contract;
- 10 (iii) a recognized surety authorized to do
- 11 business in this state has executed in favor of the provider a bond
- 12 covering faithful performance of the construction contract by the
- 13 general contractor and the payment of all obligations under the
- 14 contract;
- 15 (iv) the provider has entered a loan
- 16 agreement for an interim construction loan in an amount that, when
- 17 combined with the amount of entrance fees in escrow plus the amount
- 18 of funds from other sources in the actual possession of the
- 19 provider, equals or exceeds the estimated cost of constructing,
- 20 equipping, and furnishing the facility;
- (v) the lender has disbursed not less than
- 22 10 percent of the amount of the construction loan for physical
- 23 construction or completed site preparation work; and
- 24 (vi) the provider has placed orders at firm
- 25 prices for not less than 50 percent of the value of items necessary
- 26 for equipping and furnishing the facility in accordance with the
- 27 description in the disclosure statement, including any

- 1 installation charges; or
- 2 (B) if construction or purchase of the facility
- 3 has been substantially completed:
- 4 (i) an occupancy permit covering the living
- 5 unit has been issued by the local government that has authority to
- 6 issue the permit; and
- 7 (ii) if the entrance fee applies to a living
- 8 unit that has been previously occupied, the living unit is
- 9 available for occupancy by the new resident.
- SECTION 3. Subchapter D, Chapter 246, Health and Safety
- 11 Code, is amended by adding Section 246.0735 to read as follows:
- 12 Sec. 246.0735. CONTINUING RELEASE OF ESCROW. (a) After the
- initial release of an entrance fee by an escrow agent for a specific
- 14 facility, the board shall authorize an escrow agent to continue to
- 15 release escrowed entrance fees for that facility to the provider
- 16 without further proof of satisfying the requirements of Section
- 17 246.073 if:
- 18 (1) the provider provides a monthly report to the
- 19 department on marketing activities for living units of the
- 20 <u>facility; and</u>
- 21 (2) the provider immediately informs the department of
- 22 any problems, issues, or irregularities encountered in its
- 23 marketing activities for the facility.
- 24 (b) If the provider fails to meet the requirements of
- 25 Subsection (a), the board may require the provider to satisfy the
- 26 requirements of Section 246.073 before the board authorizes the
- 27 escrow agent to continue releasing escrowed entrance fees to the

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## 1 <u>provider.</u>

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- 2 (c) The board shall adopt rules to implement this section.
- 3 SECTION 4. This Act takes effect immediately if it receives 4 a vote of two-thirds of all the members elected to each house, as 5 provided by Section 39, Article III, Texas Constitution. If this 6 Act does not receive the vote necessary for immediate effect, this

Act takes effect September 1, 2007.