By: Geren H.B. No. 1406

## A BILL TO BE ENTITLED

1	AN ACT
2	relating to practices and professions regulated by the Texas Real
3	Estate Commission.
4	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
5	SECTION 1. Section 1101.152(a), Occupations Code, as
6	amended by Section 3, Chapter 297 (H.B. 1530), and Section 9,
7	Chapter 1411 (S.B. 914), Acts of the 80th Legislature, Regular
8	Session, 2007, is reenacted and amended to read as follows:
9	(a) The commission shall adopt rules to charge and collect
10	[reasonable] fees in amounts reasonable and necessary to cover the
11	costs of administering this chapter, including a fee for:
12	(1) filing an original application for a broker
13	license;
14	(2) annual renewal of a broker license;
15	(3) filing an original application for a salesperson
16	license;
17	(4) annual renewal of a salesperson license;
18	(5) annual registration;
19	(6) filing an application for a license examination;
20	(7) filing a request for a branch office license;
21	(8) filing a request for a change of place of business,
22	change of name, return to active status, or change of sponsoring
23	broker;

24

(9) filing a request to replace a lost or destroyed

- 1 license or certificate of registration;
- 2 (10) filing an application for approval of an
- 3 education program under Subchapter G;
- 4 (11) annual operation of an education program under
- 5 Subchapter G;
- 6 (12) filing an application for approval of an
- 7 instructor of core real estate courses;
- 8 (13) transcript evaluation;
- 9 (14) preparing a license or registration history;
- 10 (15) filing an application for a moral character
- 11 determination; and
- 12 (16) conducting a criminal history check for issuing
- 13 or renewing a license.
- 14 SECTION 2. Section 1101.152(b), Occupations Code, is
- 15 amended to read as follows:
- 16 (b) The commission shall adopt rules to set and collect
- 17 [reasonable] fees in amounts reasonable and necessary to cover the
- 18 costs of implementing [to implement] the continuing education
- 19 requirements for license holders, including a fee for:
- 20 (1) an application for approval of a continuing
- 21 education provider;
- 22 (2) an application for approval of a continuing
- 23 education course of study;
- 24 (3) an application for approval of an instructor of
- 25 continuing education courses; and
- 26 (4) attendance at a program to train instructors of a
- 27 continuing education course prescribed under Section 1101.455.

- 1 SECTION 3. Section 1101.153(b), Occupations Code, is
- 2 amended to read as follows:
- 3 (b) Of each fee increase collected under Subsection (a):
- 4 (1) \$50 shall be transmitted to Texas A&M University
- 5 for deposit in a separate banking account that may be appropriated
- 6 only to support, maintain, and carry out the purposes, objectives,
- 7 and duties of Texas Real Estate Research Center;
- 8 (2) [7] \$50 shall be deposited to the credit of the
- 9 foundation school fund; and
- 10  $\underline{(3)}$  \$100 [\$150] shall be deposited to the credit of the
- 11 general revenue fund.
- 12 SECTION 4. Section 1101.154(a), Occupations Code, is
- 13 amended to read as follows:
- 14 (a) The fee for the issuance or renewal of a:
- 15 (1) broker license is the amount of the fee set under
- 16 Sections 1101.152 and 1101.153 and an additional \$20 fee;
- 17 (2) salesperson license is the amount of the fee set
- 18 under Section 1101.152 and an additional \$20 [\$17.50] fee; and
- 19 (3) certificate of registration is the amount of the
- 20 fee set under Section 1101.152 and an additional \$20 fee.
- 21 SECTION 5. Section 1101.606, Occupations Code, is amended
- 22 by amending Subsection (a) and adding Subsections (c) and (d) to
- 23 read as follows:
- 24 (a) Except as provided by Subsection (c), an [An] aggrieved
- 25 person who obtains a court judgment against a license or
- 26 certificate holder for an act described by Section 1101.602 may,
- 27 after final judgment is entered, execution returned nulla bona, and

- 1 a judgment lien perfected, file a verified claim in the court that
- 2 entered the judgment.
- 3 (c) If an aggrieved person is precluded by action of a
- 4 bankruptcy court from executing a judgment or perfecting a judgment
- 5 lien as required by Subsection (a), the person shall verify to the
- 6 commission that the person has made a good faith effort to protect
- 7 the judgment from being discharged in bankruptcy.
- 8 <u>(d) The commission by rule may prescribe the actions</u>
- 9 necessary for an aggrieved person to demonstrate that the person
- 10 has made a good faith effort under Subsection (c) to protect a
- 11 judgment from being discharged in bankruptcy.
- 12 SECTION 6. Section 1101.652, Occupations Code, is amended
- 13 to read as follows:
- 14 Sec. 1101.652. GROUNDS FOR SUSPENSION OR REVOCATION OF
- 15 LICENSE. (a) The commission may suspend or revoke a license
- 16 issued under this chapter or take other disciplinary action
- 17 authorized by this chapter if the license holder:
- 18 (1) enters a plea of guilty or nolo contendere to or is
- 19 convicted of a felony or a criminal offense involving fraud [in
- 20 which fraud is an essential element], and the time for appeal has
- 21 elapsed or the judgment or conviction has been affirmed on appeal,
- 22 without regard to an order granting community supervision that
- 23 suspends the imposition of the sentence;
- 24 (2) procures or attempts to procure a license under
- 25 this chapter for the license holder or a salesperson by fraud,
- 26 misrepresentation, or deceit or by making a material misstatement
- 27 of fact in an application for a license;

- 1 (3) engages in misrepresentation, dishonesty, or
- 2 fraud when selling, buying, trading, or leasing real property in
- 3 the name of:
- 4 (A) the license holder;
- 5 (B) the license holder's spouse; or
- 6 (C) a person related to the license holder within
- 7 the first degree by consanguinity;
- 8 (4) fails to honor, within a reasonable time, a check
- 9 issued to the commission after the commission has sent by certified
- 10 mail a request for payment to the license holder's last known
- 11 business address according to commission records;
- 12 (5) fails or refuses to produce on request, for
- 13 inspection by the commission or a commission representative, a
- 14 document, book, or record that is in the license holder's
- 15 possession and relates to a real estate transaction conducted by
- 16 the license holder;
- 17 (6) fails to provide, within a reasonable time,
- 18 information requested by the commission that relates to a formal or
- 19 informal complaint to the commission that would indicate a
- 20 violation of this chapter;
- 21 (7) fails to surrender to the owner, without just
- 22 cause, a document or instrument that is requested by the owner and
- 23 that is in the license holder's possession;
- 24 (8) fails to use a contract form required by the
- 25 commission under Section 1101.155;
- 26 (9) fails to notify the commission, not later than the
- 27 30th day after the date of a final conviction or the entry of a plea

- 1 of guilty or nolo contendere, that the person has been convicted of
- 2 or entered a plea of guilty or nolo contendere to a felony or a
- 3 criminal offense involving fraud; or
- 4 (10) disregards or violates this chapter.
- 5 (b) The commission may suspend or revoke a license issued
- 6 under this chapter or take other disciplinary action authorized by
- 7 this chapter if the license holder, while acting as a broker or
- 8 salesperson:
- 9 (1) acts negligently or incompetently;
- 10 (2) engages in conduct that is dishonest or in bad
- 11 faith or that demonstrates untrustworthiness;
- 12 (3) makes a material misrepresentation to a potential
- 13 buyer concerning a significant defect, including a latent
- 14 structural defect, known to the license holder that would be a
- 15 significant factor to a reasonable and prudent buyer in making a
- 16 decision to purchase real property;
- 17 (4) fails to disclose to a potential buyer a defect
- 18 described by Subdivision (3) that is known to the license holder;
- 19 (5) makes a false promise that is likely to influence a
- 20 person to enter into an agreement when the license holder is unable
- 21 or does not intend to keep the promise;
- 22 (6) pursues a continued and flagrant course of
- 23 misrepresentation or makes false promises through an agent or
- 24 salesperson, through advertising, or otherwise;
- 25 (7) fails to make clear to all parties to a real estate
- 26 transaction the party for whom the license holder is acting;
- 27 (8) receives compensation from more than one party to

- 1 a real estate transaction without the full knowledge and consent of
- 2 all parties to the transaction;
- 3 (9) fails within a reasonable time to properly account
- 4 for or remit money that is received by the license holder and that
- 5 belongs to another person;
- 6 (10) commingles money that belongs to another person
- 7 with the license holder's own money;
- 8 (11) pays a commission or a fee to or divides a
- 9 commission or a fee with a person other than a license holder or a
- 10 real estate broker or salesperson licensed in another state for
- 11 compensation for services as a real estate agent;
- 12 (12) fails to specify a definite termination date that
- 13 is not subject to prior notice in a contract, other than a contract
- 14 to perform property management services, in which the license
- 15 holder agrees to perform services for which a license is required
- 16 under this chapter;
- 17 (13) accepts, receives, or charges an undisclosed
- 18 commission, rebate, or direct profit on an expenditure made for a
- 19 principal;
- 20 (14) solicits, sells, or offers for sale real property
- 21 by means of a lottery;
- 22 (15) solicits, sells, or offers for sale real property
- 23 by means of a deceptive practice;
- 24 (16) acts in a dual capacity as broker and undisclosed
- 25 principal in a real estate transaction;
- 26 (17) guarantees or authorizes or permits a person to
- 27 guarantee that future profits will result from a resale of real

- 1 property;
- 2 (18) places a sign on real property offering the real
- 3 property for sale or lease without obtaining the written consent of
- 4 the owner of the real property or the owner's authorized agent;
- 5 (19) offers to sell or lease real property without the
- 6 knowledge and consent of the owner of the real property or the
- 7 owner's authorized agent;
- 8 (20) offers to sell or lease real property on terms
- 9 other than those authorized by the owner of the real property or the
- 10 owner's authorized agent;
- 11 (21) induces or attempts to induce a party to a
- 12 contract of sale or lease to break the contract for the purpose of
- 13 substituting a new contract;
- 14 (22) negotiates or attempts to negotiate the sale,
- 15 exchange, or lease of real property with an owner, landlord, buyer,
- 16 or tenant with knowledge that that person is a party to an
- 17 outstanding written contract that grants exclusive agency to
- 18 another broker in connection with the transaction;
- 19 (23) publishes or causes to be published an
- 20 advertisement, including an advertisement by newspaper, radio,
- 21 television, the Internet, or display, that misleads or is likely to
- 22 deceive the public, tends to create a misleading impression, or
- 23 fails to identify the person causing the advertisement to be
- 24 published as a licensed broker or agent;
- 25 (24) withholds from or inserts into a statement of
- 26 account or invoice a statement that the license holder knows makes
- 27 the statement of account or invoice inaccurate in a material way;

- 1 (25) publishes or circulates an unjustified or
- 2 unwarranted threat of a legal proceeding or other action;
- 3 (26) establishes an association by employment or
- 4 otherwise with a person other than a license holder if the person is
- 5 expected or required to act as a license holder;
- 6 (27) aids, abets, or conspires with another person to
- 7 circumvent this chapter;
- 8 (28) fails or refuses to provide, on request, a copy of
- 9 a document relating to a real estate transaction to a person who
- 10 signed the document;
- 11 (29) fails to advise a buyer in writing before the
- 12 closing of a real estate transaction that the buyer should:
- 13 (A) have the abstract covering the real estate
- 14 that is the subject of the contract examined by an attorney chosen
- 15 by the buyer; or
- 16 (B) be provided with or obtain a title insurance
- 17 policy;
- 18 (30) fails to deposit, within a reasonable time, money
- 19 the license holder receives as escrow agent in a real estate
- 20 transaction:
- 21 (A) in trust with a title company authorized to
- 22 do business in this state; or
- 23 (B) in a custodial, trust, or escrow account
- 24 maintained for that purpose in a banking institution authorized to
- 25 do business in this state;
- 26 (31) disburses money deposited in a custodial, trust,
- 27 or escrow account, as provided in Subdivision (30), before the

- 1 completion or termination of the real estate transaction;
- 2 (32) discriminates against an owner, potential buyer,
- 3 landlord, or potential tenant on the basis of race, color,
- 4 religion, sex, <u>disability</u>, <u>familial status</u>, national origin, or
- 5 ancestry, including directing a prospective buyer or tenant
- 6 interested in equivalent properties to a different area based on
- 7 the race, color, religion, sex, disability, familial status,
- 8 national origin, or ancestry of the potential owner or tenant; or
- 9 (33) disregards or violates this chapter.
- SECTION 7. Section 1303.3525, Occupations Code, is amended
- 11 to read as follows:
- 12 Sec. 1303.3525. HEARING [EXAMINER]. (a) The commission
- 13 may authorize the State Office of Administrative Hearings [a
- 14 hearing examiner] to conduct a hearing and enter a final decision in
- 15 a proceeding under Section 1303.351.
- 16 (b) All hearings conducted under Subsection (a) are
- 17 governed by Chapter 2001, Government Code [A final decision of a
- 18 hearing examiner under this section is appealable to the commission
- 19 as provided by commission rule].
- SECTION 8. Sections 221.024(b) and (c), Property Code, are
- 21 amended to read as follows:
- (b) The commission [may]:
- 23 (1) <u>shall</u> authorize <u>the State Office of Administrative</u>
- 24 Hearings [specific employees] to conduct hearings [and issue final
- 25 decisions] in contested cases; and
- 26 (2) may establish reasonable fees for forms and
- 27 documents it provides to the public and for the filing or

- 1 registration of documents required by this chapter.
- 2 (c) If the commission initiates a disciplinary proceeding
- 3 under this chapter, the person is entitled to a hearing before the
- 4 State Office of Administrative Hearings [commission or a hearing
- 5 officer appointed by the commission]. The commission by rule shall
- 6 adopt procedures to permit an appeal to the commission from a
- 7 determination made by the State Office of Administrative Hearings
- 8 [a hearing officer] in a disciplinary action.
- 9 SECTION 9. Section 221.027(c), Property Code, is amended to
- 10 read as follows:
- 11 (c) A registration may be suspended under this section
- 12 without notice or hearing on the complaint if:
- 13 (1) institution of proceedings for a hearing before
- 14 the State Office of Administrative Hearings [commission] is
- 15 initiated simultaneously with the temporary suspension; and
- 16 (2) a hearing is held under Chapter 2001, Government
- 17 Code, and this chapter as soon as possible.
- 18 SECTION 10. (a) The change in law made by this Act to
- 19 Section 1101.606, Occupations Code, applies only to a judgment
- 20 entered by a court on or after the effective date of this Act. A
- 21 judgment entered before the effective date of this Act is governed
- 22 by the law in effect when the judgment was entered, and the former
- 23 law is continued in effect for that purpose.
- (b) The change in law made by this Act to Section
- 25 1101.652(b), Occupations Code, applies only to conduct occurring
- 26 on or after the effective date of this Act. Conduct occurring
- 27 before the effective date of this Act is governed by the law in

- 1 effect when the conduct occurred, and the former law is continued in
- 2 effect for that purpose.
- 3 (c) The changes in law made by this Act to Section
- 4 1303.3525, Occupations Code, and Section 221.024, Property Code,
- 5 apply only to a contested case filed on or after the effective date
- 6 of this Act. A contested case filed before the effective date of
- 7 this Act is governed by the law in effect on the date the contested
- 8 case was filed, and the former law is continued in effect for that
- 9 purpose.
- 10 SECTION 11. (a) Except as provided by Subsection (b) of
- 11 this section, this Act takes effect immediately if it receives a
- 12 vote of two-thirds of all the members elected to each house, as
- 13 provided by Section 39, Article III, Texas Constitution. If this
- 14 Act does not receive the vote necessary for immediate effect, this
- 15 Act takes effect September 1, 2009.
- 16 (b) Section 1101.153(b), Occupations Code, as amended by
- 17 this Act, takes effect September 1, 2011.