H.B. No. 3621

1 AN ACT

- 2 relating to certain charges included in a motor vehicle installment
- 3 agreement.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Section 348.006, Finance Code, is amended to
- 6 read as follows:
- 7 Sec. 348.006. PRINCIPAL BALANCE; INCLUSION OF DOCUMENTARY
- 8 FEE. (a) The principal balance under a retail installment contract
- 9 is computed by:
- 10 (1) adding:
- 11 (A) the cash price of the motor vehicle;
- 12 (B) each amount included in the retail
- 13 installment contract for an itemized charge; and
- 14 (C) subject to Subsection (c), a documentary fee
- 15 for services rendered for or on behalf of the retail buyer in
- 16 [preparing,] handling[,] and processing documents relating to the
- 17 motor vehicle sale [and to the closing of the retail installment
- 18 transaction]; and
- 19 (2) subtracting from the results under Subdivision (1)
- 20 the amount of the retail buyer's down payment in money, goods, or
- 21 both.
- (b) The computation of the principal balance may include an
- 23 amount authorized under Section 348.404(b).
- (c) For a documentary fee to be included in the principal

- 1 balance of a retail installment contract:
- 2 (1) the retail seller must charge the documentary fee
- 3 to cash buyers and credit buyers;
- 4 (2) the documentary fee may not exceed:
- 5 (A) [\$50] for a motor vehicle retail installment
- 6 contract other than a contract for a commercial vehicle, [or] a
- 7 reasonable amount agreed to by the retail seller and retail buyer
- 8 for the documentary services; or
- 9 (B) for a [heavy] commercial vehicle retail
- 10 installment contract, an amount agreed to in writing by the retail
- 11 seller and retail buyer; and
- 12 (3) except for a buyer's order or retail installment
- 13 contract for a commercial vehicle, the buyer's order and the retail
- 14 installment contract must include:
- 15 (A) a statement of the amount of the documentary
- 16 fee; and
- 17 (B) in reasonable proximity to the place in each
- 18 where the amount of the documentary fee is disclosed, the following
- 19 notice in type that is bold-faced, capitalized, underlined, or
- 20 otherwise conspicuously set out from surrounding written material:
- "A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY FEE
- 22 IS NOT REQUIRED BY LAW, BUT MAY BE CHARGED TO BUYERS FOR HANDLING
- 23 DOCUMENTS [AND PERFORMING SERVICES] RELATING TO THE [CLOSING OF A]
- 24 SALE. A DOCUMENTARY FEE MAY NOT EXCEED [\$50 FOR A MOTOR VEHICLE
- 25 CONTRACT OR A REASONABLE AMOUNT AGREED TO BY THE PARTIES [FOR A
- 26 HEAVY COMMERCIAL VEHICLE CONTRACT]. THIS NOTICE IS REQUIRED BY
- 27 LAW."

- A retail seller shall post the documentary fee notice 1 prescribed in Subsection (c) so that it is clearly visible in each 2 place where a vehicle sale is finalized. If the language primarily 3 used in an oral sales presentation is not the same as the language 4 5 in which the retail installment contract is written, the retail seller shall furnish to the retail buyer a written statement 6 containing the notice set out in Subsection (c)(3)(B) in the 7 8 language primarily used in the oral sales presentation.
- 9 (e) Prior to increasing the maximum amount of the documentary fee the retail seller charges, a retail seller shall 10 provide written notice to the commissioner of the maximum amount of 11 the documentary fee the retail seller intends to charge. 12 commissioner may review the amount of a documentary fee for 13 reasonableness. In determining whether a fee charged by a retail 14 15 seller is reasonable, the commissioner may consider the resources required by the retail seller to perform the retail seller's duties 16 17 under state and federal law with respect to the handling and processing of documents relating to the sale and financing of a 18 motor vehicle. If the commissioner determines that a documentary 19 fee charged is not reasonable, the commissioner may require that 20 the documentary fee charged be reduced or suspended. 21
- (f) A documentary fee charged in accordance with this section before September 1, 2009, is considered reasonable for purposes of this section.
- 25 (g) This section does not:
- 26 (1) create a private right of action; or
- 27 (2) require that the commissioner approve a specific

- 1 documentary fee amount before a retail seller charges the fee.
- 2 (h) The finance commission may adopt rules, including rules
- 3 relating to the standards for a reasonableness determination or
- 4 disclosures, necessary to enforce this section. A rule adopted
- 5 under this subsection may not require a retail seller to submit to
- 6 the commissioner for prior approval the amount of a documentary fee
- 7 that the retail seller intends to charge under this section.
- 8 (i) The commissioner has exclusive jurisdiction to enforce
- 9 this section.
- (j) Subsections (d), (e), and (h) do not apply with respect
- 11 to a retail installment transaction for the purchase of a
- 12 commercial vehicle.
- 13 SECTION 2. To the extent of conflict and regardless of the
- 14 relative dates of enactment, this Act prevails over any other bill,
- 15 including House Bill 4361 and Senate Bill 1965, enacted by the 81st
- 16 Legislature, Regular Session, 2009.
- 17 SECTION 3. This Act takes effect September 1, 2009.

President of the Senate

Speaker of the House

I certify that H.B. No. 3621 was passed by the House on May 11, 2009, by the following vote: Yeas 146, Nays 0, 3 present, not voting; that the House refused to concur in Senate amendments to H.B. No. 3621 on May 29, 2009, and requested the appointment of a conference committee to consider the differences between the two houses; and that the House adopted the conference committee report on H.B. No. 3621 on May 31, 2009, by the following vote: Yeas 143, Nays 1, 1 present, not voting.

Chief Clerk of the House

H.B. No. 3621

I certify that H.B. No. 3621 was passed by the Senate, with amendments, on May 25, 2009, by the following vote: Yeas 30, Nays 1; at the request of the House, the Senate appointed a conference committee to consider the differences between the two houses; and that the Senate adopted the conference committee report on H.B. No. 3621 on June 1, 2009, by the following vote: Yeas 30, Nays 1.

		Secretary of the Senate
APPROVED: _		_
	Date	
_		-
	Governor	