By: Flynn H.B. No. 3762

	A BILL TO BE ENTITLED
1	AN ACT
2	relating to the regulation of prepaid funeral benefits; providing
3	penalties.
4	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
5	SECTION 1. Chapter 651, Occupations Code, is amended by
6	adding Subchapter O to read as follows:
7	SUBCHAPTER O. PREPAID FUNERAL BENEFITS
8	Sec. 651.701. DEFINITIONS. In this subchapter:
9	(1) "Contract beneficiary" means the person whose
10	final disposition is the subject of the prepaid funeral benefits
11	contract.

- 12 (2) "Crypt," "grave," "lawn crypt," "niche," and
- 13 "plot" have the meanings assigned by Section 711.001, Health and
- 14 Safety Code.
- 15 (3) "Financial institution" has the meaning assigned
- 16 by Section 201.101, Finance Code.
- 17 (4) "Funeral provider" means the funeral home
- 18 <u>designated in a prepaid funeral benefits contract that has agreed</u>
- 19 to provide the specified prepaid funeral benefits.
- 20 (5) "Insurance policy" means a life insurance policy
- 21 or annuity contract.
- (6) "Permit holder" means a person that holds a permit
- 23 to sell prepaid funeral benefits contracts in this state.
- 24 (7) "Prepaid" means payment for funeral merchandise or

- 1 services before the death of the contract beneficiary in which all
- 2 or a portion of the amounts paid are placed in trust or used to pay
- 3 <u>insurance policy premiums.</u>
- 4 (8) "Prepaid funeral benefits" means prepaid funeral
- 5 services or prepaid funeral merchandise, but does not include a
- 6 grave marker, monument, tombstone, crypt, niche, plot, or lawn
- 7 crypt.
- 8 (9) "Prepaid funeral benefits contract" means a
- 9 contract entered into by a person, a funeral provider, and a permit
- 10 holder that sets out the terms for the provision of prepaid funeral
- 11 benefits by the funeral provider.
- 12 (10) "Responsible person" means the person charged
- 13 with the disposition of the remains of the contract beneficiary
- 14 under Section 711.002(a), Health and Safety Code.
- Sec. 651.702. ADMINISTRATION OF SUBCHAPTER. (a) The
- 16 <u>commission shall administer this subchapter.</u>
- 17 (b) The commission may adopt reasonable rules concerning:
- 18 (1) fees to defray the cost of administering this
- 19 subchapter;
- 20 (2) the keeping of records relating to the sale of
- 21 prepaid funeral benefits;
- 22 (3) the filing of contracts and reports;
- 23 (4) changes in the management or control of a permit
- 24 holder; and
- 25 (5) any other matter relating to the enforcement and
- 26 administration of this subchapter.
- Sec. 651.703. ANNUAL REPORT. (a) The commission may

- 1 require a permit holder with outstanding prepaid funeral benefits
- 2 contracts to submit an annual report that specifies:
- 3 (1) the number of prepaid funeral benefits contracts
- 4 in force at the beginning of the calendar year and the sum of the
- 5 total contract price of those contracts;
- 6 (2) the total number of new prepaid funeral benefits
- 7 contracts issued during the calendar year and the sum of the total
- 8 contract price of those contracts;
- 9 (3) the total number of prepaid funeral benefits
- 10 contracts that have been performed during the calendar year and the
- 11 sum of the total contract price of those contracts;
- 12 (4) the total number of prepaid funeral benefits
- 13 contracts that terminated by cancellation during the calendar year
- 14 and the sum of the total contract price of those contracts; and
- 15 (5) the total number of prepaid funeral benefits
- 16 contracts outstanding at year-end, the sum of the total contract
- 17 price of contracts in force, and the total funding available for
- 18 those contracts as either:
- 19 (A) the amount of insurance in force; or
- 20 (B) the amount of trust funds held for those
- 21 contracts.
- (b) The annual report must include a certification by the
- 23 permit holder that states that the insurance premiums received have
- 24 been paid to the appropriate insurance company, or the funds that
- 25 are held in trust have been received and administered, in
- 26 accordance with applicable law.
- Sec. 651.704. RECORDS; EXAMINATION. (a) A permit holder

- 1 that has outstanding prepaid funeral benefits contracts shall
- 2 maintain records as required by the commission. The records are
- 3 subject to examination by the commission or its agent on a schedule
- 4 to be determined by the commission, but in no event more frequently
- 5 than once every three years unless the commission determines
- 6 additional examination necessary for cause.
- 7 (b) As part of the examination, the commission or its agent
- 8 shall be given access to records relating to prepaid funeral
- 9 benefits contracts of each permit holder.
- 10 (c) By rule, the commission may delegate the examination of
- 11 trust-funded permit holders to the Texas Department of Banking and
- 12 the examination of insurance-funded permit holders to the Texas
- 13 Department of Insurance, including the allocation of any
- 14 examination fees under Section 651.705.
- Sec. 651.705. EXAMINATION FEE. (a) For each examination
- 16 conducted under Section 651.704, the commission may impose on the
- 17 permit holder a fee in an amount set by the commission.
- 18 (b) The amount of the fee must be sufficient to cover the
- 19 cost of the examination, including:
- 20 (1) salary and travel expenses for commission
- 21 employees, including travel to and from the place where the records
- 22 are kept; and
- (2) any other expense necessarily incurred in
- 24 conducting the examination.
- Sec. 651.706. CONFIDENTIALITY; DISCLOSURE OF CERTAIN
- 26 INFORMATION. (a) Information relating to the financial condition
- 27 of a permit holder obtained by the commission directly or

- 1 indirectly, through examination or otherwise, other than published
- 2 statements, is confidential.
- 3 (b) The files and records of the commission relating to the
- 4 financial condition of a permit holder are confidential.
- 5 (c) The commission may disclose the information described
- 6 by Subsection (a) or (b) to an agency, commission, or
- 7 instrumentality of this or another state or the United States if the
- 8 commission considers disclosure to be in the best interest of the
- 9 public and necessary or proper to enforce the laws of this or
- 10 <u>another state or the United States.</u>
- 11 Sec. 651.707. PERMIT REQUIREMENT. A person may not sell
- 12 prepaid funeral benefits contracts in this state unless the person
- 13 holds a permit issued under this subchapter.
- 14 Sec. 651.708. PERMIT APPLICATION; FEE. To obtain a permit
- 15 to sell or continue to sell prepaid funeral benefits contracts, a
- 16 person must:
- 17 (1) file an application for a permit with the
- 18 commission on a form prescribed by the commission;
- 19 (2) pay a filing fee in an amount set by the commission
- 20 under Section 651.702; and
- 21 (3) if applicable, pay extraordinary expenses
- 22 required for out-of-state investigation of the person.
- Sec. 651.709. ISSUANCE OF PERMIT. (a) The commission may
- 24 investigate an applicant before issuing an initial permit.
- 25 (b) The commission shall approve the application and issue a
- 26 permit to the applicant if the commission finds that the business
- 27 ability, experience, character, financial condition, and general

- 1 fitness of the applicant warrant the public's confidence. The
- 2 commission shall notify the applicant if the executive director
- 3 finds otherwise.
- 4 (c) The applicant must demonstrate sufficient financial
- 5 responsibility to administer all prepaid funeral benefits
- 6 contracts to performance. Sufficient financial responsibility
- 7 shall be presumed if the permit holder has current net worth of
- 8 \$100,000 or provides the commission with a letter of credit or
- 9 performance bond or guarantee from its parent company in the amount
- 10 of \$100,000 in a form and from an issuer acceptable to the
- 11 commission.
- 12 (d) The commission shall issue the permit within 60 days of
- 13 receipt of a completed application or shall provide the applicant
- 14 with written notice of the denial of the application, including the
- 15 reasons for denial. The applicant on request is entitled to a
- 16 hearing on the denial of the application, to be held not later than
- 17 the 30th day after the date of the request.
- Sec. 651.710. TERM OF PERMIT. (a) A permit is issued for a
- 19 five-year term.
- 20 (b) The commission by rule may adopt a system under which
- 21 permits expire on various dates during the year.
- Sec. 651.711. FUNDING OF PREPAID FUNERAL BENEFITS
- 23 CONTRACTS. A permit holder may elect to fund prepaid funeral
- 24 benefits contracts with insurance policies under Section 651.729 or
- 25 trust accounts under Section 651.730, or both.
- Sec. 651.712. PROHIBITION ON TRANSFER OF PERMIT. A permit
- 27 is not transferable without the prior approval of the commission.

- 1 Sec. 651.713. TRANSFER OF BUSINESS OWNERSHIP. (a) A
- 2 person may not acquire in any manner an ownership interest in an
- 3 entity that is a permit holder, unless the person has filed with the
- 4 commission under oath:
- 5 (1) a biographical form for each person by whom or on
- 6 whose behalf the acquisition is to be effected;
- 7 (2) a statement disclosing the substance of any
- 8 disciplinary action taken by a financial or insurance regulator of
- 9 this state, another state, or the United States against a person who
- 10 <u>is acquiring an ownership interest in the permit holder;</u>
- 11 (3) a statement certifying that, immediately on the
- 12 acquisition, the permit holder will be able to satisfy the
- 13 requirements for the issuance of the permit; and
- 14 (4) any additional information that the commission by
- 15 rule may prescribe as necessary or appropriate to the protection of
- 16 the consumers of this state or as in the public interest.
- 17 (b) The commission may require a partnership, syndicate, or
- 18 other group that is required to file a statement under Subsection
- 19 (a) to provide the information under that subsection for each
- 20 partner of the partnership, each member of the syndicate, group, or
- 21 <u>limited liability company</u>, and each person who controls the partner
- 22 or member. If the partner, member, or person is a corporation or
- 23 other entity or the person required to file the statement under
- 24 Subsection (a) is a corporation, the commission may require that
- 25 the information required under that subsection be provided
- 26 regarding:
- 27 (1) the corporation or other entity;

- 1 (2) each individual who is an executive officer or
- 2 director of the corporation; and
- 3 (3) each person who is directly or indirectly the
- 4 beneficial owner of more than 10 percent of the outstanding voting
- 5 securities of the corporation.
- 6 (c) The commission may disapprove an acquisition if, after
- 7 notice and opportunity for hearing, the commission determines that:
- 8 (1) immediately on the acquisition, the permit holder
- 9 would not be able to satisfy the requirements for the issuance of
- 10 the permit;
- 11 (2) the competence, trustworthiness, experience, and
- 12 integrity of the persons who would control the operation of the
- 13 permit holder are such that it would not be in the interest of the
- 14 consumers of this state to permit the acquisition; or
- 15 (3) the acquisition would violate this subchapter or
- 16 another law of this state, another state, or the United States.
- 17 (d) Notwithstanding Subsection (c), an acquisition is
- 18 considered approved if the commission has not proposed to deny the
- 19 requested change before the 61st day after the date the commission
- 20 receives all information required by this section.
- 21 <u>(e) The requirements of this section do not apply to an</u>
- 22 acquisition of ownership, directly or indirectly, that is approved
- 23 by the Texas Department of Insurance, the Texas Department of
- 24 Banking, or the insurance or banking regulator of any other state or
- 25 the United States.
- Sec. 651.714. REQUIRED RENEWAL FOR CERTAIN PERMIT HOLDERS.
- 27 A permit holder that has outstanding prepaid funeral benefits

- 1 contracts shall renew its permit.
- 2 Sec. 651.715. RENEWAL FEE. The commission shall set the
- 3 renewal fee under Section 651.702.
- 4 Sec. 651.716. GROUNDS FOR CANCELLATION OR SUSPENSION OF OR
- 5 REFUSAL TO RENEW PERMIT. (a) The commission by order may cancel or
- 6 suspend a permit if the commission finds, by examination or other
- 7 credible evidence, that the permit holder:
- 8 (1) knowingly violated this subchapter or another law
- 9 of this state relating to the sale of prepaid funeral benefits
- 10 contracts, including a final order of the commission or rule of the
- 11 commission;
- 12 (2) misrepresented or concealed a material fact in the
- 13 permit application;
- 14 (3) obtained or attempted to obtain the permit by
- 15 misrepresentation, concealment, or fraud;
- 16 (4) failed to maintain evidence of financial
- 17 responsibility as required by Section 651.709(c); or
- 18 (5) failed to maintain the qualifications necessary to
- 19 obtain a permit.
- 20 (b) The commission by order may refuse to renew a permit if
- 21 the commission finds, by examination or other credible evidence,
- 22 that the permit holder:
- 23 (1) committed one or more of the acts described by
- 24 Subsection (a); and
- 25 (2) did not correct the violation before the 31st day
- 26 after the date of written notice from the commission.
- (c) The commission may place on probation a permit holder

- 1 whose permit is suspended. If a permit suspension is probated, the
- 2 commission may require the permit holder:
- 3 (1) to report regularly to the commission on matters
- 4 that are the basis of the probation; or
- 5 (2) to limit its activities as prescribed by the
- 6 commission.
- 7 Sec. 651.717. ORDER TO CANCEL, SUSPEND, OR REFUSE TO RENEW
- 8 PERMIT. (a) An order issued under Section 651.716 must state:
- 9 <u>(1) with reasonable certainty the grounds</u> for the
- 10 order; and
- 11 (2) the effective date, which may not be before the
- 12 16th day after the date the order is mailed.
- 13 (b) The order shall be served on the person named in the
- 14 order by certified mail, return receipt requested, to the last
- 15 known address of the person.
- 16 <u>(c)</u> The order takes effect as proposed unless the person
- 17 named in the order requests a hearing not later than the 15th day
- 18 after the date the order is mailed.
- 19 Sec. 651.718. FORM OF CONTRACT. (a) The commission must
- 20 approve all prepaid funeral benefits contract forms before their
- 21 <u>use.</u>
- (b) A prepaid funeral benefits contract must:
- 23 <u>(1) be in writing;</u>
- 24 (2) state the name and address of the permit holder
- 25 selling the prepaid funeral benefits contract;
- 26 (3) if the funeral provider is not the permit holder,
- 27 state the name and address of the funeral provider responsible for

- 1 providing the prepaid funeral benefits specified in the prepaid
- 2 funeral benefits contract; and
- 3 (4) state the prepaid funeral benefits to be provided.
- 4 (c) A funeral provider responsible for providing prepaid
- 5 funeral benefits must be a party to the prepaid funeral benefits
- 6 contract.
- 7 (d) A prepaid funeral benefits contract, whether in English
- 8 or Spanish, must be written in plain language designed to be easily
- 9 understood by the average consumer. The contract must be printed in
- 10 an easily readable font and type size. The commission shall adopt
- 11 standards for prepaid funeral benefits contracts that comply with
- 12 this subsection.
- 13 (e) A permit holder may represent that the commission has
- 14 approved a prepaid funeral benefits contract with the following
- 15 <u>language: "The Texas Funeral Service Commission regulates the sale</u>
- 16 of prepaid funeral benefits contracts" and "The form of this
- 17 contract has been approved by the commission."
- 18 (f) The sales price of an item not covered by this
- 19 subchapter may not be increased to allocate a lesser sales price to
- 20 an item covered by this subchapter.
- 21 (g) A purchaser of a prepaid funeral benefits contract may
- 22 agree in writing to pay the permit holder a finance charge in
- 23 accordance with Chapter 345, Finance Code, on any amount due the
- 24 permit holder on the prepaid funeral benefits contract.
- 25 (h) A prepaid funeral benefits contract must clearly
- 26 identify the funeral merchandise and services for which the cost is
- 27 guaranteed and those for which the cost is not guaranteed, the

- 1 circumstances under which the guarantee is limited, and the
- 2 circumstances under which the prepaid funeral benefits contract may
- 3 be modified after the death of the contract beneficiary.
- 4 Sec. 651.719. CANCELLATION OF CONTRACT. (a) A purchaser of
- 5 a prepaid funeral benefits contract may cancel the contract before
- 6 maturity by giving written notice of cancellation to the permit
- 7 holder. The permit holder shall maintain copies of the written
- 8 notice of cancellation for three years from the date of receipt.
- 9 (b) The cancellation of the prepaid funeral benefits
- 10 contract does not cancel the insurance policy funding the prepaid
- 11 <u>funeral benefits contract</u>. The insurance policy may be canceled in
- 12 accordance with the terms of the policy.
- 13 (c) The cancellation of the prepaid funeral benefits
- 14 contract requires the return of trust funds under Section
- 15 <u>651.730(e).</u>
- Sec. 651.720. MODIFICATION AT TIME OF FUNERAL. (a) The
- 17 funeral merchandise and services to be provided by the funeral
- 18 provider under a prepaid funeral benefits contract may be modified
- 19 after the death of the contract beneficiary if the modification
- 20 complies with Subsection (b) or is otherwise agreed to in a writing
- 21 signed by the funeral provider and the responsible person, except
- 22 that:
- 23 (1) if the purchaser of the prepaid funeral benefits
- 24 contract is also the contract beneficiary:
- 25 (A) the contracted funeral merchandise and
- 26 services may not be modified if the contract contains a clause that
- 27 prohibits modification; and

- 1 (B) a modification may not change the type of
- 2 disposition specified by the purchaser in the contract, whether by
- 3 burial, cremation, or another alternative by which the purchaser's
- 4 remains attain their final resting place, as provided by Section
- 5 711.002(g), Health and Safety Code; and
- 6 (2) the value attributed to any funeral merchandise or
- 7 <u>service for which the cost is guaranteed in the prepaid funeral</u>
- 8 benefits contract that is surrendered or exchanged in a
- 9 modification must be computed on a comparable time-price basis with
- 10 the price charged for substituted funeral merchandise or service
- 11 provided as part of the modification.
- 12 (b) Except as limited by Subsection (a)(1), the responsible
- 13 person may make reasonable modifications to the funeral merchandise
- 14 and services provided under a prepaid funeral benefits contract at
- 15 the time the funeral is performed, not to exceed 10 percent of the
- 16 <u>original purchase price of the contract. This subsection does not</u>
- 17 require the permit holder or the funeral provider to:
- 18 (1) refund a portion of the funds attributable to the
- 19 contract if the permit holder or funeral provider grants credit for
- 20 surrender or exchange as provided by Subsection (a)(2);
- 21 (2) provide substituted or additional funeral
- 22 merchandise or services in excess of credits granted under
- 23 Subsection (a)(2) unless the permit holder or funeral provider
- 24 receives additional compensation at current prices; or
- 25 (3) apply a portion of the funds attributable to the
- 26 contract or credits granted under Subsection (a)(2) to another
- 27 contract or funeral.

- 1 (c) The responsible person may not modify a prepaid funeral
- 2 benefits contract that has not been fully paid at the time of death
- 3 of the contract beneficiary except as agreed to in a writing signed
- 4 by the funeral provider and the responsible person.
- 5 Sec. 651.721. WAIVER OF RIGHT OF CANCELLATION. (a) The
- 6 purchaser of a prepaid funeral benefits contract may irrevocably
- 7 waive the purchaser's right to cancel the contract under Section
- 8 651.719. The waiver must be in a separate writing signed by the
- 9 purchaser and the permit holder and may take effect no earlier than
- 10 the 15th day after the date of the purchase of the contract. The
- 11 form of the waiver must comply with the requirements for the form of
- 12 a sales contract under Section 651.718.
- 13 (b) A <u>waiver made under this section does not affect any</u>
- 14 other right of the purchaser.
- Sec. 651.722. PERFORMANCE OF CONTRACT. Delivery of funeral
- 16 merchandise before death is not performance, in whole or in part, of
- 17 a prepaid funeral benefits contract.
- 18 Sec. 651.723. ENFORCEMENT OF CONTRACT. A person that
- 19 violates Section 651.707 may not enforce a prepaid funeral benefits
- 20 contract, but before performance, the purchaser or an heir or legal
- 21 representative of the purchaser is entitled to recover:
- (1) if trust-funded, the amount paid under the
- 23 contract; or
- 24 (2) if insurance-funded, ownership of the insurance
- 25 policy.
- Sec. 651.724. AGENT OF PERMIT HOLDER. (a) A permit holder
- 27 may designate one or more agents to solicit and sell prepaid

- 1 funeral benefits contracts under a written contract specifying the
- 2 duties and obligations of the agents, including the proper receipt
- 3 and deposit of any funds or the transmitting of any insurance policy
- 4 premiums.
- 5 (b) The permit holder is responsible for the action or
- 6 failure to act of any agent appointed under Subsection (a) in the
- 7 course and scope of the agent's duty under the contract with the
- 8 permit holder. The appointment of an agent does not diminish any
- 9 obligation or responsibility of the permit holder imposed by the
- 10 prepaid funeral benefits contract, this subchapter, or other law.
- 11 Sec. 651.725. TRUST-FUNDED PREPAID FUNERAL BENEFITS AGENT.
- 12 (a) A permit holder that elects to fund prepaid funeral benefits
- 13 contracts with trust funds under Chapter 154, Finance Code, may
- 14 sell contracts only through trust-funded prepaid funeral benefits
- 15 <u>agents</u>.
- 16 (b) A permit holder may appoint funeral directors licensed
- 17 by the commission as trust-funded prepaid funeral benefits agents.
- 18 Licensed funeral directors are not subject to the requirements of
- 19 Sections 651.726, 651.727, and 651.728.
- Sec. 651.726. TRAINING AND EXAMINATION. The permit holder
- 21 shall appoint an individual applicant to act as a trust-funded
- 22 prepaid funeral benefits agent on its certification that the
- 23 applicant has:
- 24 (1) completed a course of study and instruction in
- 25 compliance with this subchapter; and
- 26 (2) passed without aid a written examination
- 27 administered by the permit holder.

- 1 Sec. 651.727. COURSE. (a) To be eligible to receive an
- 2 appointment under Section 651.725, an applicant must complete a
- 3 course of study and instruction offered by a permit holder under
- 4 this section.
- 5 (b) The course of study and instruction must:
- 6 (1) be at least five hours in duration; and
- 7 (2) include instruction on:
- 8 (A) funeral merchandise and services, the
- 9 responsibilities of a trustee, and the terms of the prepaid funeral
- 10 benefits contract; and
- 11 (B) the laws relating to funeral prearrangement.
- 12 Sec. 651.728. EXAMINATION. (a) The commission shall
- 13 prescribe a uniform examination for applicants that fairly tests
- 14 knowledge of the information contained in the course under Section
- 15 651.727.
- 16 (b) The commission shall authorize a permit holder to
- 17 administer the examination as provided by this section after
- 18 approval by the commission of a complete outline and explanation of
- 19 the course and the manner of conducting the examination.
- Sec. 651.729. INSURANCE-FUNDED PREPAID FUNERAL BENEFITS
- 21 CONTRACTS. (a) Except as specified in this section, the
- 22 <u>solicitation and sale of insurance policies to fund prepaid funeral</u>
- 23 benefits contracts, the terms of policies, all records relating to
- 24 transactions, and the conduct of agents and insurers shall be
- 25 conducted in accordance with the Insurance Code and regulated
- 26 solely by the Texas Department of Insurance.
- 27 (b) Insurance-funded prepaid funeral benefits contracts may

- 1 be solicited and sold only by a permit holder, or its agent, who is
- 2 properly licensed under Chapter 4054, Insurance Code.
- 3 (c) The application for an insurance policy covering the
- 4 contract beneficiary shall be executed simultaneously with the
- 5 prepaid funeral benefits contract.
- 6 (d) The application must include a disclosure in at least
- 7 10-point bold type, immediately above the signature line of the
- 8 purchaser, that states:
- 9 "If you are applying for a life insurance policy with multiple
- 10 payments, the total amount of premiums you pay over the life of the
- 11 policy may exceed the death benefit."
- 12 (e) The application must include the name and address of the
- 13 insurer in a form required by the Texas Department of Insurance, and
- 14 the policy must include a disclosure of the cash surrender value of
- 15 the policy payable to the policy owner on cancellation of the
- 16 <u>insurance policy.</u>
- 17 <u>(f) The receipt of funds by the agent constitutes receipt of</u>
- 18 premium by the insurer subject to the terms of the policy.
- 19 (g) The insurance policy must be on a form approved for use
- 20 by the Texas Department of Insurance, and the insurance policy must
- 21 provide the policy owner the opportunity to cancel the insurance
- 22 policy and receive a full refund of any premium paid, for any
- 23 reason, for a period of not less than 15 days after the date of
- 24 delivery of the insurance policy. After expiration of that period,
- 25 cancellation of the insurance policy is subject to the terms of the
- 26 policy.
- 27 (h) The insurer issuing the insurance policy must be

- 1 <u>licensed to do business in this state.</u>
- 2 (i) The purchaser of an insurance-funded prepaid funeral
- 3 benefits contract may irrevocably assign the purchaser's ownership
- 4 of or rights to benefits under the insurance policy to the permit
- 5 holder, the funeral provider, or a trustee. An irrevocable
- 6 assignment to a trustee is not valid unless it is made solely to
- 7 facilitate the eligibility of the purchaser under Title XIX of the
- 8 federal Social Security Act (42 U.S.C. Section 1396 et seq.) or
- 9 other public assistance program or the trustee is specifically
- 10 prohibited from exercising any right under the policy except
- 11 administration of the benefits.
- 12 (j) The insurer shall pay the beneficiary or assignee of an
- 13 insurance policy funding a prepaid funeral benefits contract on
- 14 receipt of sufficient documentation, which may include:
- 15 (1) a certification signed by the funeral provider and
- 16 the responsible person that the funeral service has been performed
- 17 in accordance with the prepaid funeral benefits contract and to the
- 18 satisfaction of the responsible person, and a copy of the death
- 19 certificate; or
- 20 (2) other documentation required by the insurer.
- Sec. 651.730. TRUST-FUNDED PREPAID FUNERAL BENEFITS
- 22 CONTRACTS. (a) Except as specified in this section, the terms of
- 23 trusts established for prepaid funeral benefits contracts, all
- 24 records relating to transactions, and the conduct of agents and
- 25 trustees are governed by Chapter 154, Finance Code, and regulated
- 26 by the Texas Department of Banking or other regulators with
- 27 jurisdiction over the trustee.

- 1 (b) Trust-funded prepaid funeral benefits contracts may be
- 2 solicited and sold only by agents appointed by the permit holder on
- 3 forms adopted by the commission by rule.
- 4 (c) The agent shall provide the purchaser a disclosure in a
- 5 form adopted by the commission by rule that includes:
- 6 (1) the amount retained by the permit holder, funeral
- 7 provider, or agent from any funds received from the purchaser
- 8 before deposit;
- 9 (2) the amount retained by the permit holder, funeral
- 10 provider, or agent from any funds received from the purchaser on
- 11 cancellation;
- 12 (3) the name, address, and contact person of the
- 13 financial institution;
- 14 (4) a statement that the funds received will be
- 15 <u>invested in accordance with the Finance Code but that no return on</u>
- 16 <u>funds is guaranteed; and</u>
- 17 (5) a statement that should the contract beneficiary
- 18 die before the prepaid funeral benefits contract is paid in full,
- 19 the purchaser, the purchaser's authorized representative, or the
- 20 responsible person may elect to pay the balance due and receive the
- 21 prepaid funeral benefits under the contract.
- 22 (d) Funds received for prepaid funeral benefits contracts
- 23 shall be administered as prescribed by this section and Chapter
- 24 154, Finance Code, as applicable.
- (e) Not later than the 30th day after the date of the receipt
- 26 of a cancellation request, the permit holder shall withdraw and pay
- 27 to the purchaser funds in the depository being held for the

- 1 purchaser's use and benefit.
- 2 (f) The purchaser or permit holder may not make a partial
- 3 cancellation or withdrawal.
- 4 (g) On cancellation, the purchaser is entitled to receive
- 5 the actual amount paid by the purchaser and half of all earnings
- 6 attributable to those funds, less the amount permitted to be
- 7 retained as provided by Section 154.252, Finance Code, except as
- 8 provided by Subsections (h) and (i).
- 9 (h) A purchaser who cancels a contract on the solicitation
- 10 of the permit holder or the funeral provider is entitled to receive
- 11 the total amount paid to the permit holder or the funeral provider
- 12 by the purchaser and all earnings attributable to those funds. If
- 13 the funds are used to purchase a new prepaid funeral benefits
- 14 contract under a solicitation by the permit holder, the new
- 15 contract must protect the purchaser to an extent equal to or greater
- 16 than that provided by the original contract, as determined by the
- 17 commission. Under the new contract, the cost to the purchaser of
- 18 the same or substantially the same services or merchandise may not
- 19 be greater than that provided by the canceled contract.
- 20 (i) A purchaser who cancels a contract during the first year
- 21 of the contract when payments required under the contract are
- 22 current is entitled to receive, regardless of the amount held in
- 23 trust, the greater of:
- 24 (1) 90 percent of the actual amount paid by the
- 25 purchaser; or
- 26 (2) the amount deposited in trust with respect to the
- 27 purchaser's contract.

- Sec. 651.731. SEIZURE OF PREPAID FUNERAL TRUST FUNDS AND
- 2 RECORDS. (a) After the commission cancels or fails to renew a
- 3 permit under Section 651.716(a) or (b) or on notice to a person
- 4 required to obtain a permit under this subchapter, the executive
- 5 director may issue an order to seize the prepaid funeral trust
- 6 funds, including earnings, where those funds are held and may issue
- 7 an order to seize the records that relate to the sale of prepaid
- 8 funeral benefits if the executive director finds, by examination or
- 9 other credible evidence, that the person:
- 10 (1) failed to deposit or remit funds in accordance
- 11 with Chapter 154, Finance Code;
- 12 (2) misappropriated, converted, or illegally withheld
- 13 or failed or refused to pay on demand funds entrusted to the person
- 14 that belong to the purchaser or contract beneficiary under a
- 15 prepaid funeral benefits contract;
- 16 (3) refused to submit to examination by the
- 17 commission;
- 18 (4) was the subject of an order to cancel, suspend, or
- 19 refuse to renew a permit; or
- 20 (5) does not hold a permit or transferred the
- 21 ownership of its business to another person who does not hold a
- 22 permit and who:
- (A) did not apply for a new permit before the 31st
- 24 day after the date the transfer was completed; or
- 25 (B) was denied a new permit.
- 26 (b) An order shall be served on the person named in the order
- 27 by certified mail, return receipt requested, to the last known

- 1 address of the person.
- 2 (c) An order takes effect immediately if the executive
- 3 director finds that immediate and irreparable harm is threatened to
- 4 a contract beneficiary under a prepaid funeral benefits contract.
- 5 If such a threat does not exist, the order must state the effective
- 6 date, which may not be before the 16th day after the date the order
- 7 is mailed.
- 8 (d) An order takes effect as proposed unless the person
- 9 named in the order requests a hearing not later than the 15th day
- 10 after the date the order is mailed.
- 11 (e) Premiums received on the disposition of a contract
- 12 related to the seizure of prepaid funeral trust funds shall be
- 13 handled as provided by Section 651.732 and Subchapter H, Chapter
- 14 154, Finance Code.
- Sec. 651.732. NOTIFICATION TO PURCHASER. Not later than
- 16 the 30th day after the date prepaid funeral trust funds are seized
- 17 under Section 651.731, the executive director shall notify each
- 18 known person who purchased prepaid funeral benefits under a
- 19 contract from the permit holder whose permit is canceled. The
- 20 notice must:
- 21 (1) include an explanation of the procedures under
- 22 this subchapter for canceling the contract and claiming funds that
- 23 may be due the person if the person elects to cancel;
- 24 (2) inform the person to continue to make payments
- 25 under the contract if the person elects to keep the contract in
- 26 force; and
- 27 (3) inform the person that if the person elects to keep

- 1 the contract in force the executive director will transfer:
- 2 (A) responsibility to perform the contract to a
- 3 responsible successor permit holder selected by the executive
- 4 director; or
- 5 (B) the seized funds to the fund maintained under
- 6 <u>Section 154.351</u>, Finance Code, subject to the claims process
- 7 prescribed by rule under Subchapter H, Chapter 154, Finance Code.
- 8 Sec. 651.733. LIQUIDATION OF BUSINESS AND AFFAIRS OF PERSON
- 9 FOLLOWING SEIZURE OF TRUST FUNDS AND RECORDS. After an order issued
- 10 under Section 651.731(a) becomes final and unappealable, the
- 11 executive director may petition the district court in the county in
- 12 which a person required to hold a permit under this subchapter
- 13 resides to request the issuance of an order to show cause why the
- 14 business and affairs of that person should not be liquidated and a
- 15 receiver appointed by the court for that purpose if the person
- 16 failed or refused to correct the violation before the 31st day after
- 17 the date the person received written notice from the executive
- 18 director.
- 19 Sec. 651.734. PENALTIES FOR VIOLATIONS OF SUBCHAPTER. (a)
- 20 A person commits an offense if the person:
- 21 (1) fails to deposit funds in compliance with this
- 22 subchapter unless the failure to make a deposit is inadvertent and
- 23 is corrected before the 11th day after the date the permit holder
- 24 discovers the failure; or
- 25 (2) withdraws funds in a manner inconsistent with this
- 26 subchapter unless the withdrawal was made in error and the
- 27 withdrawal is reversed before the 11th day after the date the permit

- 1 holder discovers the error.
- 2 (b) An offense under this section is punishable as if it
- 3 were an offense under Section 32.45, Penal Code.
- 4 Sec. 651.735. ADMINISTRATIVE PENALTY. (a) After notice
- 5 and opportunity for hearing, the executive director may impose an
- 6 administrative penalty on a person who:
- 7 (1) violates this subchapter or a final order of the
- 8 commission or rule of the commission and does not correct the
- 9 violation before the 31st day after the date the person receives
- 10 written notice of the violation from the commission; or
- 11 (2) engages in a pattern of violations, as determined
- 12 by the executive director.
- 13 (b) The amount of the penalty for each violation may not
- 14 exceed \$1,000 for each day the violation occurs.
- 15 (c) In determining the amount of the penalty, the executive
- 16 <u>director shall consider the seriousness of the violation, the</u>
- 17 person's history of violations, and the person's good faith in
- 18 attempting to comply with this subchapter.
- 19 (d) The imposition of a penalty under this section is:
- 20 (1) subject to the procedures of Subchapter L; and
- 21 (2) subject to judicial review as a contested case
- 22 under Chapter 2001, Government Code.
- 23 Sec. 651.736. RESTITUTION. The commission may issue an
- 24 order to a person requiring restitution if, after notice and
- 25 opportunity for hearing, the commission finds that the person:
- 26 (1) failed to deposit funds in accordance with
- 27 Subchapter F, Chapter 154, Finance Code; or

- 1 (2) misappropriated, converted, or illegally withheld
- 2 or failed or refused to pay on demand funds entrusted to the person
- 3 that belong to the contract beneficiary under a prepaid funeral
- 4 benefits contract.
- 5 Sec. 651.737. DELIVERY AT NEED. (a) A funeral provider
- 6 responsible for the delivery of prepaid funeral benefits shall
- 7 provide the responsible person, at the time of delivery of prepaid
- 8 funeral benefits, with a written reconciliation on a form adopted
- 9 by the commission by rule.
- 10 (b) The reconciliation must provide complete, item-by-item
- 11 details of the provider's resolution of the funeral costs with the
- 12 responsible person, including prices and any guarantees, guarantee
- 13 limitations, nonguaranteed items, and balance due.
- 14 (c) The funeral provider shall maintain a fully executed
- 15 copy of each reconciliation until the next examination by the
- 16 commission under Section 651.704.
- SECTION 2. Section 154.002(10), Finance Code, is amended to
- 18 read as follows:
- 19 (10) "Seller" means a person holding a permit to sell
- 20 [selling, accepting money or premiums for, or soliciting contracts
- 21 for prepaid funeral benefits [or] contracts under Subchapter O,
- 22 Chapter 651, Occupations Code, and electing [or insurance policies]
- 23 to fund those contracts through a trust [prepaid funeral benefits
- 24 in this state].
- 25 SECTION 3. The following laws are repealed:
- 26 (1) Section 154.002(7), Finance Code;
- 27 (2) Subchapters B, C, D, and I, Chapter 154, Finance

H.B. No. 3762

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   Code;
                    Section 154.201, Finance Code;
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               (3)
                    Section 154.202, Finance Code;
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               (4)
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               (5)
                    Section 154.203, Finance Code;
                    Section 154.205, Finance Code;
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               (6)
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               (7)
                    Section 154.206, Finance Code;
                    Section 154.207, Finance Code; and
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               (8)
8
                    Sections 651.159 and 651.160, Occupations Code.
          SECTION 4. A person holding a permit issued by the Texas
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   Department of Banking to sell prepaid funeral benefits on the
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   effective date of this Act shall be issued a permit by the Texas
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   Funeral Service
                       Commission without
                                             application,
                                                            effective
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   September 1, 2009. All provisions of this Act apply to the permit
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   holder on and after the effective date of this Act, except that the
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   permit holder has until the third anniversary of the effective date
   of this Act to meet the financial responsibility requirements of
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   Section 651.709(c), Occupations Code, as added by this Act.
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SECTION 5. This Act takes effect September 1, 2009.

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