By: Nelson S.B. No. 79

## A BILL TO BE ENTITLED

| 1  | AN ACT   |
|----|--|
| 2  | relating to specialty certification for insurance agents serving |
| 3  | certain employer groups.   |
| 4  | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:          |
| 5  | SECTION 1. Chapter 4054, Insurance Code, is amended by           |
| 6  | adding Subchapter H to read as follows:                          |
| 7  | SUBCHAPTER H. SPECIALTY CERTIFICATION FOR AGENTS SERVING CERTAIN |
| 8  | EMPLOYER GROUPS  |
| 9  | Sec. 4054.351. CERTIFICATION PROGRAM. The department shall       |
| 10 | establish a voluntary specialty certification program for        |
| 11 | individuals who market small employer health benefit plans in    |
| 12 | accordance with Chapter 1501.                                    |
| 13 | Sec. 4054.352. QUALIFICATIONS. (a) To be eligible to             |
| 14 | receive a specialty certification under this subchapter, an      |
| 15 | <pre>individual must:</pre>                                      |
| 16 | (1) hold a general life, accident, and health license            |
| 17 | under this chapter;  |
| 18 | (2) satisfy the requirements of this subchapter; and             |
| 19 | (3) submit evidence of completion of training to the             |
| 20 | department in the manner prescribed by the commissioner.         |
| 21 | (b) To maintain a specialty certification under this             |
| 22 | subchapter, an individual must continue to hold a general life,  |
| 23 | accident, and health license under this chapter.                 |
| 24 | Sec. 4054.353. TRAINING. (a) To be certified under this          |

- 1 subchapter, an individual must first complete training in the law,
- 2 including department rules, applicable to small employer health
- 3 benefit plans offered under Chapter 1501.
- 4 (b) An individual seeking specialty certification under
- 5 this subchapter must complete a course applicable to small employer
- 6 health benefit plans under Chapter 1501, as prescribed and approved
- 7 by the commissioner. Except as provided by Subsection (c), an
- 8 individual is not eligible for the specialty certification unless,
- 9 on completion of the course, it is certified to the commissioner as
- 10 required by the department that the individual has:
- 11 (1) completed the course; and
- 12 (2) passed an examination testing the individual's
- 13 knowledge and qualification.
- 14 (c) An individual seeking specialty certification under
- this chapter is not required to complete the course and examination
- 16 required by Subsection (b) if the individual demonstrates to the
- department, in the manner prescribed by the department, that the
- 18 individual holds a designation as:
- 19 (1) a Registered Health Underwriter (RHU);
- 20 (2) a Certified Employee Benefit Specialist (CEBS); or
- 21 (3) a Registered Employee Benefits Consultant (REBC).
- Sec. 4054.354. CONTINUING EDUCATION REQUIREMENTS. (a) To
- 23 renew a specialty certification under this subchapter, the
- 24 individual must complete five hours of continuing education
- 25 applicable to small employer health benefit plans during the
- 26 two-year certification period.
- 27 (b) Each hour of continuing education completed in

- S.B. No. 79
- 1 accordance with this section may be used to satisfy an hour of a
- 2 continuing education requirement otherwise applicable to the agent
- 3 under this title.
- 4 Sec. 4054.355. OFFER OF SERVICES TO ALL GROUP SIZES. To
- 5 hold a specialty certification under this subchapter, an individual
- 6 must agree to market small employer health benefit plans to small
- 7 <u>employers that satisfy the requirements of Chapter 1501 without</u>
- 8 regard to the number of employees to be covered under the plan.
- 9 Sec. 4054.356. ADVERTISING. An individual who holds a
- 10 specialty certification may advertise, in the manner specified by
- 11 department rule, that the individual is specially trained to serve
- 12 small employers.
- Sec. 4054.357. LIST MAINTAINED BY DEPARTMENT; WEBSITE. The
- 14 department shall maintain a list of all individuals who hold a
- 15 specialty certification under this chapter, together with the
- business address and phone number of each individual and a general
- 17 description of the individual's service area. The department shall
- publish the list on the department website.
- 19 Sec. 4054.358. RULES. The commissioner, in accordance with
- 20 Section 36.001, may adopt rules as necessary to administer this
- 21 <u>subchapter</u>.
- 22 SECTION 2. Section 4001.002, Insurance Code, is amended by
- 23 adding Subsection (a-1) to read as follows:
- 24 (a-1) Except as otherwise provided by this code, this title
- 25 applies to each individual who holds a specialty certification
- under Subchapter H, Chapter 4054.
- SECTION 3. Not later than January 1, 2010, the Texas

S.B. No. 79

- 1 Department of Insurance may begin issuing specialty certifications
- 2 under Subchapter H, Chapter 4054, Insurance Code, as added by this
- 3 Act.
- 4 SECTION 4. This Act takes effect September 1, 2009.