By: Fraser S.B. No. 1701

A BILL TO BE ENTITLED

1	AN ACT

- 2 relating to the franchise arrangements excluded from the Business
- 3 Opportunity Act.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subsection (b), Section 51.003, Business &
- 6 Commerce Code, as effective April 1, 2009, is amended to read as
- 7 follows:
- 8 (b) In this chapter, "business opportunity" does not
- 9 include:
- 10 (1) the sale or lease of an established and ongoing
- 11 business or enterprise that has actively conducted business before
- 12 the sale or lease, whether composed of one or more than one
- 13 component business or enterprise, if the sale or lease represents
- 14 an isolated transaction or series of transactions involving a bona
- 15 fide change of ownership or control of the business or enterprise or
- 16 liquidation of the business or enterprise;
- 17 (2) a sale by a retailer of goods or services under a
- 18 contract or other agreement to sell the inventory of one or more
- 19 ongoing leased departments to a purchaser who is granted the right
- 20 to sell the goods or services within or adjoining a retail business
- 21 establishment as a department or division of the retail business
- 22 establishment;
- 23 (3) a transaction that is:
- 24 (A) regulated by the Texas Department of

- 1 Licensing and Regulation, the Texas Department of Insurance, the
- 2 Texas Real Estate Commission, or the director of the Motor Vehicle
- 3 Division of the Texas Department of Transportation; and
- 4 (B) engaged in by a person licensed by one of
- 5 those agencies;
- 6 (4) a real estate syndication;
- 7 (5) a sale or lease to a business enterprise that also
- 8 sells or leases products, equipment, or supplies or performs
- 9 services:
- 10 (A) that are not supplied by the seller; and
- 11 (B) that the purchaser does not use with the
- 12 seller's products, equipment, supplies, or services;
- 13 (6) the offer or sale of a franchise as described by
- 14 the Petroleum Marketing Practices Act (15 U.S.C. Section 2801 et
- 15 seq.) and its subsequent amendments;
- 16 (7) the offer or sale of a business opportunity if the
- 17 seller:
- 18 (A) has a net worth of \$25 million or more
- 19 according to the seller's audited balance sheet as of a date not
- 20 earlier than the 13th month before the date of the transaction; or
- 21 (B) is at least 80 percent owned by another
- 22 person who:
- 23 (i) in writing unconditionally guarantees
- 24 performance by the person offering the business opportunity plan;
- 25 and
- 26 (ii) has a net worth of more than \$25
- 27 million according to the person's most recent audited balance sheet

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- 1 as of a date not earlier than the 13th month before the date of the
- 2 transaction; or
- 3 (8) an arrangement defined as a franchise by 16 C.F.R.
- 4 Part 436 [Section 436.2(a)] and its subsequent amendments if:
- 5 (A) the franchisor complies in all material
- 6 respects in this state with 16 C.F.R. Part 436 and each order or
- 7 other action of the Federal Trade Commission; and
- 8 (B) before offering for sale or selling a
- 9 franchise in this state, a person files with the secretary of state
- 10 a notice containing:
- 11 (i) the name of the franchisor;
- 12 (ii) the name under which the franchisor
- 13 intends to transact business; and
- 14 (iii) the franchisor's principal business
- 15 address.
- SECTION 2. This Act takes effect September 1, 2009.