SENATE AMENDMENTS

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A BILL TO BE ENTITLED

1	AN ACT
2	relating to regulation of prepaid funeral benefits.
3	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
4	SECTION 1. Section 154.002, Finance Code, is amended by
5	amending Subdivisions (1) and (6) and adding Subdivisions (1-a),
6	(6-a), and (14) to read as follows:
7	(1) "Cash advance item" has the meaning assigned by 16
8	C.F.R. Section 453.1.
9	(1-a) "Commission" means the Finance Commission of
10	Texas.
11	(6) "Funeral provider" means the <u>person</u> [funeral home]
12	designated in a prepaid funeral benefits contract that has agreed
13	to provide the specified prepaid funeral benefits.
14	(6-a) "Insurance-funded contract" means an
15	insurance-funded prepaid funeral benefits contract.
16	(14) "Trust-funded contract" means a trust-funded
17	prepaid funeral benefits contract.
18	SECTION 2. Section 154.052(a), Finance Code, is amended to
19	read as follows:
20	(a) The department may require a permit holder that has
21	outstanding contracts for prepaid funeral benefits to submit an
22	annual report in the form required by rule of the commission [the

23 <u>department</u>].

24

SECTION 3. Section 154.053, Finance Code, is amended to

- 1 read as follows:
- 2 Sec. 154.053. RECORDS; EXAMINATION. (a) A permit holder
- 3 [seller] that has outstanding contracts for prepaid funeral
- 4 benefits shall maintain records as [in this state any record]
- 5 required by rule of the commission.
- 6 (b) The [the] department shall examine the records of each
- 7 permit holder at least once every 18-month period, except that the
- 8 department may examine a permit holder more frequently if:
- 9 (1) the permit holder:
- 10 (A) has received a uniform risk rating, under
- 11 standards adopted by rule of the commission, that is less than
- 12 satisfactory as a result of the permit holder's most recent
- 13 examination; or
- 14 (B) is subject to a formal enforcement proceeding
- or order by the commissioner; or
- 16 (2) the commissioner determines in the exercise of
- 17 discretion that additional examination is necessary to safeguard
- 18 the interests of purchasers and beneficiaries and to efficiently
- 19 enforce applicable law.
- 20 (c) The department may defer an examination under this
- 21 section for not more than six months if the commissioner determines
- 22 that deferment of the examination is necessary for the efficient
- 23 <u>enforcement of applicable law.</u>
- 24 (d) Any record may be maintained and provided for
- 25 <u>examination in electronic format if the record is reliable and can</u>
- 26 be retrieved in a timely manner.
- 27 (e) The department, in consultation with the advisory

- 1 committee established under Section 154.208, shall develop an
- 2 examination manual that includes procedures intended to reduce the
- 3 expense of examinations under this section to the department and
- 4 the permit holders [to determine whether the seller is complying
- 5 with this chapter. The record is subject to annual examination by
- 6 the department or its agent and to additional examinations the
- 7 department considers necessary.
- 8 [(b) The department may examine or audit a record relating
- 9 to prepaid funeral benefits at any place and in any manner the
- 10 department considers necessary to protect the interests of the
- 11 purchasers or beneficiaries.
- 12 [(c) As part of the examination, the department shall be
- 13 given access to records relating to prepaid funeral benefits of
- 14 each entity holding a deposit or premium for an annuity contract or
- 15 a policy of insurance under the account and to any other record
- 16 necessary to protect the interests of the beneficiaries].
- 17 SECTION 4. Section 154.102, Finance Code, is amended to
- 18 read as follows:
- 19 Sec. 154.102. PERMIT APPLICATION; FEE. To obtain a permit
- 20 to sell or continue to sell prepaid funeral benefits, a person must:
- 21 (1) be one of the following, if the person proposes to
- 22 offer and sell prepaid funeral benefits contracts subject to
- 23 <u>Subchapter E:</u>
- 24 <u>(A) a funeral provider;</u>
- 25 <u>(B) an insurance company; or</u>
- 26 (C) the insurance holding company for an
- 27 insurance company if the insurance company does not have the

- 1 authority under its domiciliary law to directly hold a permit
- 2 issued under this chapter;
- 3 (2) be a funeral provider, if the person proposes to
- 4 offer and sell prepaid funeral benefits contracts subject to
- 5 Subchapter F;
- 6 $\underline{(3)}$ file an application for a permit with the
- 7 department on a form prescribed by the department;
- 8 (4) $\left[\frac{(2)}{(2)}\right]$ pay a filing fee in an amount set by the
- 9 commission under Section 154.051; and
- 10 (5) [(3)] if applicable, pay extraordinary expenses
- 11 required for out-of-state investigation of the person.
- SECTION 5. Sections 154.106(a) and (b), Finance Code, are
- 13 amended to read as follows:
- 14 (a) A permit holder shall notify [by registered mail] the
- 15 department and either the depository of the money held under
- 16 Subchapter F or the issuer of insurance policy funding contracts
- 17 under Subchapter E of a contract to transfer [in the] ownership of
- 18 the permit holder's business not later than the seventh day after
- 19 the date the <u>contract</u> [transfer] is <u>executed</u> [completed].
- 20 (b) If the proposed transferee [transfer is to a person who]
- 21 is not a permit holder, the <u>proposed transferee</u> [person] shall file
- 22 an application for a permit with the department in accordance with
- 23 this subchapter. If the application is complete, the commissioner
- 24 shall approve or deny the application before the 16th [not later
- 25 than the 30th] day after the date the application was received. The
- 26 transfer of prepaid funeral benefits contracts of the permit holder
- 27 that is the transferor may not occur until after the date a permit

- 1 <u>is issued to the applicant that is the transferee</u> [transfer is
- 2 completed].
- 3 SECTION 6. Section 154.109(b), Finance Code, is amended to
- 4 read as follows:
- 5 (b) The commissioner by order may refuse to renew a permit
- 6 if the commissioner finds, by examination or other credible
- 7 evidence, that the permit holder <u>does not possess a qualification</u>
- 8 required by Section 154.103(b) for issuance of an initial permit,
- 9 or that the permit holder:
- 10 (1) committed one or more of the acts described by
- 11 Subsection (a); and
- 12 (2) did not correct the violation before the 31st day
- 13 after the date of written notice from the commissioner.
- 14 SECTION 7. Chapter 154, Finance Code, is amended by adding
- 15 Subchapter C-1 to read as follows:
- 16 <u>SUBCHAPTER C-1. PRESALE DISCLOSURES</u>
- 17 Sec. 154.131. BROCHURE. (a) A seller, directly or
- 18 through the seller's designated agent, shall provide an
- 19 informational brochure to each potential purchaser of a prepaid
- 20 funeral benefits contract.
- 21 (b) The brochure must:
- (1) describe the regulation of prepaid funeral
- 23 benefits contracts and the trust and insurance funding options
- 24 available under the law of this state; and
- 25 (2) include a reference to the Internet website
- 26 required under Section 154.132.
- 27 (c) The department:

- 1 (1) must approve an informational brochure before the
- 2 brochure may be used by the seller; and
- 3 (2) shall develop a model informational brochure that
- 4 complies with this section with input from consumers, permit
- 5 holders, insurers, and funeral providers.
- 6 Sec. 154.132. WEBSITE. (a) The department shall establish
- 7 and maintain an Internet website that provides information to
- 8 enable consumers to make informed decisions relating to the
- 9 purchase of prepaid funeral benefits.
- 10 (b) The website:
- 11 (1) must include a description of the trust and
- 12 insurance funding options available under the law of this state to
- 13 be developed with input from consumers, permit holders, insurers,
- 14 and funeral providers;
- 15 (2) may include links to and be linked from the
- 16 department's website, the Texas Department of Insurance website,
- 17 and the Texas Funeral Service Commission website; and
- 18 (3) may include additional information or links to
- 19 additional information that the department determines may be
- 20 helpful to consumers of prepaid funeral benefits in this state.
- Sec. 154.133. REFERENCE OR LINK TO WEBSITE. Any sales
- 22 literature or a website that offers or promotes the sale of prepaid
- 23 funeral benefits contracts to the public must include a reference
- 24 or link to the Internet website required under Section 154.132.
- 25 SECTION 8. Sections 154.151(c) and (e), Finance Code, are
- 26 amended to read as follows:
- (c) If a [A] funeral provider designated in the contract to

- 1 provide prepaid funeral benefits <u>is</u> [that are] not the seller
- 2 <u>licensed under this chapter</u>, [sold by] the funeral provider must:
- 3 (1) be a party to the contract; [and]
- 4 (2) agree in the contract to provide those benefits:
- 5 <u>and</u>
- 6 (3) by signing the contract, agree to discharge the
- 7 responsibilities imposed on a funeral provider by Section 154.161.
- 8 (e) The commission [Finance Commission of Texas] by rule
- 9 shall establish a standard disclosure that must be included in each
- 10 contract to inform purchasers of the goods and services that will be
- 11 provided or excluded under the contract and the circumstances under
- 12 which the contract may be modified after death of the beneficiary.
- 13 The commission by rule may prescribe a form for the standard
- 14 disclosure that is designed to more closely conform to variations
- in sales contract forms that serve different purposes.
- 16 SECTION 9. Subchapter D, Chapter 154, Finance Code, is
- 17 amended by adding Section 154.1511 to read as follows:
- 18 Sec. 154.1511. CASH ADVANCE ITEMS: NON-GUARANTEED
- 19 MERCHANDISE AND SERVICES. (a) A purchaser of a prepaid funeral
- 20 benefits contract may agree to advance funds for all or any portion
- 21 of the estimated cost of cash advance items included in a prepaid
- 22 <u>funeral benefits contract, the actual cost of which are to be</u>
- 23 <u>determined by existing prices at the time the items are delivered or</u>
- 24 provided in connection with at-need performance of the contracted
- 25 funeral.
- 26 (b) Cash advance items included in a prepaid funeral
- 27 benefits contract must be clearly grouped together and segregated

- 1 from prepaid funeral benefits in a manner that will permit the
- 2 average consumer to easily understand that:
- 3 (1) cash advance items are not fixed or guaranteed in
- 4 price; and
- 5 (2) additional money may be required to fully pay for
- 6 those items at the time of the funeral.
- 7 (c) A seller shall administer purchaser funds received in
- 8 advance for cash advance items under a prepaid funeral benefits
- 9 contract in the manner required by Section 154.159 or 154.203.
- 10 (d) After the death of the contract beneficiary, the funeral
- 11 provider shall apply the proportionate part of the trust or
- 12 insurance policy proceeds received under the contract that is
- 13 derived from advance payment of cash advance items to the current
- 14 purchase price for the items. To the extent the proportionate part
- 15 of contract proceeds:
- 16 (1) is less than the current purchase price for the
- 17 cash advance items, the funeral provider may collect additional
- 18 money for the difference in exchange for delivering or providing
- 19 the items as part of the contracted funeral; or
- 20 (2) is greater than the current purchase price for the
- 21 cash advance items, the funeral provider shall promptly refund the
- 22 excess amount unless that amount is offset against other amounts
- 23 due to the funeral provider in connection with the contracted
- 24 funeral.
- 25 SECTION 10. Section 154.155, Finance Code, is amended by
- 26 amending Subsections (b) and (d) and adding Subsection (f) to read
- 27 as follows:

- 1 (b) Not later than the 30th day after the date of the
- 2 cancellation notice, the seller of a trust-funded contract shall
- 3 withdraw and pay to the purchaser money in the depository being held
- 4 for the purchaser's use and benefit.
- 5 (d) The purchaser of a trust-funded contract is entitled to
- 6 receive the actual amount paid by the purchaser and half of all
- 7 earnings attributable to that money, less the amount permitted to
- 8 be retained as provided by Section 154.252, except as provided by
- 9 Subsection (e) and by Sections 154.1511, 154.1551, [154.205] and
- 10 154.254.
- 11 (f) The cancellation of an insurance-funded contract by the
- 12 purchaser is subject to Section 154.205.
- SECTION 11. Section 154.1551, Finance Code, is amended by
- 14 amending Subsection (a) and adding Subsections (d), (e), and (f) to
- 15 read as follows:
- 16 (a) The funeral merchandise, funeral [and] services, and
- 17 cash advance items selected in [to be provided by the seller under]
- 18 a fully paid prepaid funeral benefits contract may be modified
- 19 after the death of the beneficiary if the modification complies
- 20 with this section [Subsection (b)] or is otherwise agreed to in a
- 21 writing signed by the seller or funeral provider and the person
- 22 charged with the disposition of the beneficiary's remains by
- 23 Section 711.002(a), Health and Safety Code, except that [+
- $[\frac{1}{24}]$ if the purchaser of the contract is also the
- 25 beneficiary:
- (1) $[\frac{\Lambda}{\Lambda}]$ the contracted funeral merchandise and
- 27 services may not be modified if the contract contains a clause that

- 1 prohibits modification; and
- 2 (2) $\left[\frac{B}{B}\right]$ a modification may not change the type of
- 3 disposition specified by the purchaser in the contract, whether by
- 4 burial, cremation, or another alternative by which the purchaser's
- 5 remains attain their final resting place, as provided by Section
- 6 711.002(g), Health and Safety Code[; and
- 7 [(2) the value attributed to any contracted funeral
- 8 merchandise or service that is surrendered or exchanged in a
- 9 modification must be computed on a comparable time-price basis with
- 10 the price charged for substituted funeral merchandise or service
- 11 provided as part of the modification].
- 12 (d) A modification of contracted funeral merchandise or
- 13 services must comply with Subsection (b), and the value attributed
- 14 to any contracted funeral merchandise or service that is
- 15 <u>surrendered or exchanged in the modification must be computed on a</u>
- 16 <u>comparable time-price basis with the price charged for substituted</u>
- 17 funeral merchandise or service provided as part of the
- 18 modification.
- 19 (e) A modification of cash advance items included in the
- 20 contract under Section 154.1511 must comply with Subsection (f).
- 21 (f) A person charged with disposition of the beneficiary's
- 22 remains may add, surrender, cancel, or modify any cash advance item
- 23 included under the contract at the time the funeral is performed,
- 24 provided that:
- (1) the value attributed to any contracted funeral
- 26 merchandise or service that is surrendered in a modification,
- 27 determined as provided under Subsection (d), may be applied to the

- 1 unpaid cost of contracted or additional cash advance items; and
- 2 (2) the funeral provider promptly refunds the
- 3 proportionate part of the trust or insurance policy proceeds
- 4 received under the contract that is derived from advance payment of
- 5 a surrendered or canceled cash advance item to the extent the
- 6 proceeds are not applied to the unpaid cost of additional cash
- 7 advance items or additional funeral merchandise or services
- 8 requested by the person charged with disposition of the
- 9 beneficiary's remains.
- SECTION 12. Section 154.156(a), Finance Code, is amended to
- 11 read as follows:
- 12 (a) The purchaser of a prepaid funeral benefits contract may
- 13 irrevocably waive the purchaser's right to cancel the contract
- 14 under Section 154.155. The waiver must be in a separate writing
- 15 signed by the purchaser and the seller and [not earlier than the
- 16 15th day after the date of the purchase of the contract. The form of
- 17 the waiver] must comply with the plain language requirements for
- 18 the form of a sales contract under Section 154.151.
- 19 SECTION 13. Section 154.160(b), Finance Code, is amended to
- 20 read as follows:
- 21 (b) The seller shall notify the department of:
- 22 (1) the designation not later than the 10th day after
- 23 the date the seller becomes subject to this chapter; and
- 24 (2) any change in the designation not later than the
- 25 10th day after [within the 10-day period preceding] the date of the
- 26 change.
- 27 SECTION 14. Subchapter D, Chapter 154, Finance Code, is

- 1 amended by adding Section 154.161 to read as follows:
- 2 Sec. 154.161. RESPONSIBILITIES OF FUNERAL PROVIDER. (a)
- 3 The funeral provider under a prepaid funeral benefits contract
- 4 subject to this chapter shall:
- 5 (1) in compliance with applicable law, protect any
- 6 nonpublic personal financial and health information of the
- 7 purchaser and contract beneficiary in the possession of the funeral
- 8 provider;
- 9 (2) after the death of the contract beneficiary:
- 10 <u>(A) deliver the contracted funeral merchandise</u>
- 11 and services and cash advance items required under the contract,
- 12 subject to Section 154.1551;
- 13 <u>(B) prepare a written pre-need to at-need</u>
- 14 reconciliation to verify that the specified goods and services are
- 15 <u>delivered or performed for the agreed price and promptly refund any</u>
- 16 contract overcharges that may be revealed by the reconciliation;
- 17 (C) if advance payment of cash advance items was
- 18 included in the contract, prepare a reconciliation of proceeds
- 19 applied to cash advance items; and
- 20 (D) retain a copy of each reconciliation until
- 21 the third anniversary of the date of service; and
- 22 (3) with respect to each prepaid funeral benefits
- 23 contract for which the funeral provider is not also the seller:
- 24 (A) sign the reconciliations required by
- 25 Subsection (a)(2);
- 26 (B) promptly deliver the records that verify
- 27 contract performance to the seller, including the final at-need

- 1 contract, the certificate of performance, and the reconciliations
- 2 required under Subsection (a)(2);
- 3 (C) if requested by the seller, correct or
- 4 explain any discrepancy in a reconciliation required under
- 5 Subsection (a)(2); and
- 6 (D) subject to Subsection (d), provide copies of
- 7 any other records or documentation related to the offer, sale, and
- 8 performance of the contract that are reasonably requested by the
- 9 seller or the department, including records related to any refund
- 10 required by Section 154.1511 or 154.1551.
- 11 (b) The seller shall report to the department any
- 12 discrepancy in a reconciliation required under Subsection (a)(2)
- 13 that remains unresolved after a request for correction is made
- 14 under Subsection (a)(3)(C).
- 15 (c) The trustee or insurance company may withhold payment to
- 16 the funeral provider until each document the funeral provider is
- 17 required to prepare and deliver to the seller, trustee, or
- 18 insurance company is received, properly completed, and fully
- 19 executed.
- 20 (d) The department may not request records or documentation
- 21 from a funeral provider under Subsection (a)(3)(D) unless:
- 22 (1) the seller has notified the funeral provider of a
- 23 discrepancy in a reconciliation and the discrepancy remains
- 24 unresolved after a request for correction;
- 25 (2) the date of contract performance by the funeral
- 26 provider is earlier than the third anniversary of the date of the
- 27 initial request; and

1	(3) the department finds that:									
2	(A) the amount of the discrepancy exceeds five									
3	percent of the total contract price; or									
4	(B) sufficient discrepancies exist to indicate									
5	the presence of an inappropriate or unlawful pattern or practice of									
6	contract performance and documentation by the funeral provider.									
7	(e) The department may not request a seller to obtain									
8	records or documentation described by Subsection (a)(3)(D) from a									
9	funeral provider if the department would be prohibited from									
10	requesting the documentation directly from the funeral provider									
11	because of the prohibition under Subsection (d)(2).									
12	SECTION 15. Section 154.201, Finance Code, is amended to									
13	read as follows:									
14	Sec. 154.201. REQUIREMENTS FOR SOLICITATION OF									
15	<u>INSURANCE-FUNDED</u> BENEFITS. A seller may not solicit an									
16	individual's designation of prepaid funeral benefits to be paid									
17	from [a fund, investment, security, or contract, including] an									
18	insurance policy, unless the insurance policy meets the									
19	requirements of Section 154.2021 [to be created or purchased by or									
20	for that individual at the suggestion or solicitation of the									
21	seller:									
22	(1) unless the fund is created by an insurance policy									
23	approved by the Texas Department of Insurance and issued by an									
24	insurance company licensed by the Texas Department of Insurance;									
25	[(2) except as provided by Subchapter F for									
26	trust-funded prepaid funeral benefits; or									
27	[(3) unless the fund, investment, security, or									

- 1 contract has been approved by the department as safeguarding the
- 2 rights and interests of the individual and the individual's heirs
- 3 and assigns to substantially the same or a greater degree as
- 4 provided with respect to money regulated by Subchapter F].
- 5 SECTION 16. Subchapter E, Chapter 154, Finance Code, is
- 6 amended by adding Section 154.2021 to read as follows:
- 7 Sec. 154.2021. REQUIREMENTS FOR INSURANCE POLICIES. (a)
- 8 An insurance policy used to fund prepaid funeral benefits under
- 9 this chapter must:
- 10 (1) be written on a form approved by the Texas
- 11 Department of Insurance;
- 12 (2) be issued by an insurance company authorized by
- 13 the Texas Department of Insurance to engage in the business of
- 14 insurance in this state; and
- 15 (3) contain the following statement on the cover page
- 16 or otherwise within the policy or a rider to the policy: "This
- 17 policy is issued to fund a prepaid funeral benefits contract
- 18 subject to Chapter 154 of the Texas Finance Code. Cancellation of
- 19 the prepaid funeral benefits contract does not automatically cancel
- 20 this policy."
- 21 (b) The aggregate initial face value of one or more
- 22 <u>insurance policies issued to fund a prepaid funeral benefits</u>
- 23 contract may not exceed the total contract price by more than five
- 24 percent unless the purchaser:
- 25 (1) receives a conspicuous written disclosure of the
- 26 purpose and amount of the excess coverage and how the insurance
- 27 benefit will be applied at contract maturity; and

- 1 (2) consents in writing to the purchase of the excess
- 2 coverage.
- 3 SECTION 17. Section 154.203, Finance Code, is amended to
- 4 read as follows:
- 5 Sec. 154.203. PAYMENT OF PREMIUMS. (a) The [A seller shall
- 6 remit to the insurance company the] premiums [collected] for an
- 7 insurance policy that funds prepaid funeral benefits <u>may only be</u>
- 8 collected by a licensed insurance agent appointed by the insurance
- 9 company issuing the policy and shall be paid to the insurance
- 10 company in accordance with the agency agreement between the
- 11 insurance company and the agent [not later than the 30th day after
- 12 the date of collection].
- 13 (b) Receipt of premiums by the agent of the insurance
- 14 company is considered receipt of premiums by the insurance company
- 15 for purposes of continuing the policy in force [The department may
- 16 require evidence of payment of premiums on an insurance policy used
- 17 to create a fund to guarantee prepaid funeral benefits].
- 18 SECTION 18. Section 154.205, Finance Code, is amended to
- 19 read as follows:
- 20 Sec. 154.205. [AMOUNT PAYABLE ON] CANCELLATION OF
- 21 <u>INSURANCE-FUNDED</u> CONTRACT. (a) A purchaser of an
- 22 insurance-funded prepaid funeral benefits contract may cancel the
- 23 contract before maturity by giving written notice of cancellation
- 24 to the permit holder. The permit holder shall maintain copies of
- 25 the written notice of cancellation until the third anniversary of
- 26 the date of receipt of notice [who cancels the contract during the
- 27 first year of the contract when payments required under the

- 1 contract are current is entitled to receive the cash surrender
- 2 value of the policy].
- 3 (b) Cancellation of the contract under Subsection (a) does
- 4 not automatically cancel the insurance policy funding the prepaid
- 5 funeral benefits contract. The insurance policy may be canceled in
- 6 accordance with the terms and conditions of the policy in exchange
- 7 for the policy's cash surrender value.
- 8 SECTION 19. Section 154.206, Finance Code, is amended to
- 9 read as follows:
- 10 Sec. 154.206. ASSIGNMENT OF RIGHT TO BENEFITS. (a) The
- 11 purchaser of an insurance-funded [prepaid funeral benefits]
- 12 contract may [irrevocably] assign the purchaser's ownership of and
- 13 rights to benefits under the insurance policy to the seller, the
- 14 funeral provider, the trustee, or other person.
- 15 (b) An assignment to the seller, the funeral provider, or an
- 16 <u>affiliated trustee may not be made irrevocable unless:</u>
- 17 (1) the assignment is made solely to facilitate the
- 18 eligibility of the purchaser under Title XIX, Social Security Act
- 19 (42 U.S.C. Section 1396 et seq.), or other law providing for a
- 20 public assistance program; or
- 21 (2) the assignee is specifically prohibited from
- 22 exercising any right under the policy except administration of the
- 23 benefits.
- (c) An assignee under this section is subject to a fiduciary
- 25 duty to apply the insurance policy benefits as provided by the
- 26 contract and this chapter.
- 27 SECTION 20. Section 154.207, Finance Code, is amended to

- 1 read as follows:
- 2 Sec. 154.207. RECEIPT [WITHDRAWAL] OF BENEFITS PAYABLE
- 3 UNDER POLICY. (a) A [The] seller or funeral provider that has been
- 4 assigned [may withdraw] the benefits payable under an insurance
- 5 policy funding prepaid funeral benefits may not receive payment of
- 6 the benefits until [after]:
- 7 (1) the beneficiary named in the contract dies;
- 8 (2) the funeral service is completed; [and]
- 9 (3) the funeral provider has completed the provider's
- 10 obligations under Section 154.161(a) with respect to the contract;
- 11 and
- 12 (4) the insurance company is presented with:
- 13 (A) <u>certification from the funeral provider</u>
- 14 attesting to matters required by Subsections (a)(2) and (3)
- 15 [appropriate affidavits by an officer or designated agent of the
- 16 seller on forms prescribed by the department]; and
- 17 (B) other documents as required by the insurance
- 18 company to process and pay the claim [a certified copy of the death
- 19 certificate].
- 20 (b) The seller shall maintain copies of the documentation
- 21 <u>submitted to the insurance company and a copy of the</u> [affidavits
- 22 and] death certificate for examination by the department.
- 23 SECTION 21. Subchapter E, Chapter 154, Finance Code, is
- 24 amended by adding Section 154.208 to read as follows:
- Sec. 154.208. ADVISORY COMMITTEE. (a) The commissioner
- 26 shall appoint an advisory committee to review and make
- 27 recommendations regarding the technical procedures and processes

- 1 employed by the department to regulate insurance-funded prepaid
- 2 funeral benefits and monitor compliance of sellers of
- 3 insurance-funded contracts under this chapter, including
- 4 recommendations relating to:
- 5 (1) the relevance and usefulness of records that the
- 6 department requires a seller to maintain for examination purposes;
- 7 (2) the existence and identification of any specific
- 8 record that an insurance company is required to maintain and
- 9 produce under the Insurance Code that could be substituted as a
- 10 record that meets the objectives and requirements of the department
- 11 under this chapter;
- 12 (3) the scope, efficiency, and effectiveness of
- 13 examination procedures employed by the department to verify
- 14 compliance with this chapter; and
- 15 (4) any other matter submitted to the committee by the
- 16 commissioner.
- 17 (b) The advisory committee is composed of eight members
- 18 appointed by the commissioner as follows:
- 19 (1) two representatives of the department;
- 20 (2) two representatives of funeral providers that
- 21 <u>actively sell and service insurance-funded contracts in this state;</u>
- 22 and
- 23 (3) four representatives of permit holders that
- 24 actively sell insurance-funded contracts in this state, provided
- 25 that representation should be reasonably balanced to include permit
- 26 holders that sell for domestic insurance companies, foreign
- 27 insurance companies, small insurance companies, and large

- 1 <u>insurance companies.</u>
- 2 (c) At the request of the commissioner, the commissioner of
- 3 insurance may appoint a representative of the Texas Department of
- 4 Insurance to serve on the advisory committee.
- 5 (d) Not later than the 30th day after the date all of the
- 6 initial appointments to the advisory committee have been made, the
- 7 advisory committee shall meet and select a presiding officer.
- 8 After the initial meeting, the advisory committee shall meet as
- 9 necessary at the call of the commissioner.
- 10 (e) A member of the advisory committee serves without
- 11 compensation. If authorized by the commissioner, a member of the
- 12 advisory committee is entitled to reimbursement for reasonable
- 13 expenses incurred in attending committee meetings.
- 14 (f) A recommendation of the advisory committee does not
- 15 supersede the regulatory authority of the commissioner or the
- 16 <u>rulemaking authority of the commission under this chapter. The</u>
- 17 commissioner shall notify the commission of each recommendation of
- 18 the advisory committee and the reasons for the recommendation.
- 19 SECTION 22. Section 154.262(a), Finance Code, is amended to
- 20 read as follows:
- 21 (a) The seller of a trust-funded prepaid funeral benefits
- 22 contract may withdraw an amount equal to the original contract
- 23 amount paid by the purchaser and the earnings attributable to the
- 24 contract, less the amount retained under Section 154.252, after:
- 25 (1) the beneficiary named in the contract dies;
- 26 (2) the funeral service is completed; [and]
- 27 (3) the funeral provider has completed the provider's

- 1 obligations under Section 154.161(a) with respect to the contract;
- 2 and
- 3 (4) the depository is presented with:
- 4 (A) appropriate affidavits by an officer or agent
- 5 of the seller on forms prescribed by the department, attesting to
- 6 matters required by Subsections (a)(2) and (3); and
- 7 (B) a certified copy of the death certificate.
- 8 SECTION 23. Section 154.351, Finance Code, is amended to
- 9 read as follows:
- 10 Sec. 154.351. MAINTENANCE OF GUARANTY FUND. (a) The
- 11 commission by rule shall establish and the department shall
- 12 maintain a fund to guarantee performance by sellers of prepaid
- 13 funeral benefits contracts of their obligations to the purchasers
- 14 [under the provisions of this chapter governing prepaid funeral
- 15 trusts].
- (b) Except as provided by Subsection (c), for purposes of
- 17 claims and assessments, the department shall maintain separate
- 18 accounts within the fund for trust-funded contracts and
- 19 insurance-funded contracts.
- 20 (c) The advisory council under Section 154.355 may
- 21 authorize borrowing between accounts to facilitate prompt and
- 22 <u>efficient resolution of claims against an account with an</u>
- 23 <u>insufficient balance if:</u>
- 24 (1) the indebted account is obligated to pay interest
- 25 at a rate that will reasonably compensate the lending account for
- 26 lost earnings;
- 27 (2) required or planned assessments for the benefit of

- 1 the indebted account are pending and sufficient to repay the
- 2 lending account; and
- 3 (3) assessments collected for the benefit of the
- 4 indebted account are transferred to the lending account until the
- 5 borrowed amount plus interest has been repaid.
- 6 SECTION 24. Subchapter H, Chapter 154, Finance Code, is
- 7 amended by adding Section 154.3525 to read as follows:
- 8 Sec. 154.3525. ASSESSMENT ON INSURANCE-FUNDED CONTRACTS.
- 9 (a) The department shall assess and collect from a seller not more
- 10 than \$1 for each insurance-funded contract sold during each
- 11 calendar year and shall deposit the assessments in the
- 12 insurance-funded contract account within the fund.
- 13 (b) The department shall stop assessing the amounts
- 14 required by Subsection (a) when the amount in the insurance-funded
- 15 <u>contract account reaches \$1 million.</u>
- SECTION 25. Section 154.355, Finance Code, is amended to
- 17 read as follows:
- 18 Sec. 154.355. ADVISORY COUNCIL. (a) An advisory council
- 19 composed of the following individuals shall supervise the operation
- 20 and maintenance of the fund:
- 21 (1) the commissioner or the commissioner's
- 22 representative;
- 23 (2) the attorney general or the attorney general's
- 24 representative;
- 25 (3) two representatives [one representative] of the
- 26 prepaid funeral industry appointed by the commission, one of whom
- 27 represents trust-funded prepaid funeral benefits contract sellers

- 1 and one of whom represents insurance-funded prepaid funeral
- 2 <u>benefits contract sellers</u> [Finance Commission of Texas]; and
- 3 (4) one consumer representative appointed by the
- 4 commission [Finance Commission of Texas].
- 5 (b) The <u>prepaid</u> funeral industry and consumer
- 6 representatives serve two-year terms and may not serve more than
- 7 four [two] terms.
- 8 (c) The commissioner shall render a final decision [cast the
- 9 deciding vote] if there is a tie vote by members of the advisory
- 10 council.
- 11 SECTION 26. Subchapter H, Chapter 154, Finance Code, is
- 12 amended by adding Section 154.3551 to read as follows:
- Sec. 154.3551. LIMIT ON LIABILITY. (a) A member of the
- 14 advisory council is not personally liable for damages arising from
- 15 the member's official act or omission under this subchapter unless
- 16 the act or omission is corrupt or malicious.
- 17 (b) The attorney general shall defend an action brought
- 18 against a member of the advisory council arising from an official
- 19 act or omission under this subchapter, including an action
- 20 instituted after the defendant's service with the advisory council
- 21 <u>has terminated</u>.
- (c) The attorney general is not required to defend a member
- 23 of the advisory council against an action relating to:
- 24 (1) the disposition of a claim filed under this
- 25 subchapter; or
- 26 (2) any issue other than the applicability or effect
- 27 of the limitation on liability under this section.

- 1 (d) The commissioner on behalf of the fund, with the advice
- 2 and consent of the advisory council, may contract with the attorney
- 3 general under Chapter 771, Government Code, for legal services not
- 4 covered by this section.
- 5 SECTION 27. Section 154.356, Finance Code, is amended to
- 6 read as follows:
- 7 Sec. 154.356. ASSESSMENT ON OUTSTANDING TRUST-FUNDED
- 8 CONTRACTS TO PAY CLAIMS. (a) To pay a claim against the fund when
- 9 the balance of the trust-funded contract account [fund] is
- 10 insufficient to pay that claim, the advisory council may assess
- 11 each [person that holds a] permit holder that has outstanding
- 12 trust-funded contracts an amount [under this chapter] based on the
- 13 permit holder's proportionate share of the purchasers' deposits on
- 14 all outstanding trust-funded [prepaid funeral benefits] contracts
- 15 determined as of the end of the preceding calendar year.
- 16 (b) The assessments shall be deposited in the <u>trust-funded</u>
- 17 contract account within the fund and administered by the department
- 18 and the advisory council in accordance with commission rules.
- 19 (c) An assessment made under this section is in addition to
- 20 any assessment required by Section 154.352.
- 21 <u>(d) A seller whose permit is revoked or surrendered remains</u>
- 22 <u>liable for any unpaid assessment made before the date of the</u>
- 23 <u>revocation or surrender.</u>
- SECTION 28. Subchapter H, Chapter 154, Finance Code, is
- 25 amended by adding Section 154.3565 to read as follows:
- Sec. 154.3565. ASSESSMENT ON OUTSTANDING INSURANCE-FUNDED
- 27 CONTRACTS TO PAY CLAIMS. (a) To pay a claim against the fund when

- 1 the balance of the insurance-funded contract account is
- 2 insufficient to pay that claim, the advisory council may assess
- 3 each permit holder that has outstanding insurance-funded contracts
- 4 an amount based on the permit holder's proportionate share of all
- 5 outstanding insurance-funded contracts determined as of the end of
- 6 the preceding calendar year.
- 7 (b) The assessments shall be deposited in the
- 8 insurance-funded contract account within the fund and administered
- 9 by the department and the advisory council in accordance with
- 10 commission rules.
- 11 (c) An assessment made under this section is in addition to
- 12 any assessment required by Section 154.3525.
- 13 <u>(d) A seller whose permit is revoked or surrendered remains</u>
- 14 liable for any unpaid assessment made before the date of the
- 15 revocation or surrender.
- 16 SECTION 29. Subchapter H, Chapter 154, Finance Code, is
- 17 amended by adding Sections 154.358, 154.359, and 154.360 to read as
- 18 follows:
- 19 Sec. 154.358. CLAIMS AGAINST FUND. (a) The payment of a
- 20 claim or expense from the fund is a matter of privilege and not of
- 21 right, and a person does not have a vested right in the fund as a
- 22 <u>beneficiary or otherwise.</u>
- 23 (b) A claim against the fund may be made by:
- 24 (1) a purchaser of a prepaid funeral benefits
- 25 contract;
- 26 (2) a purchaser's estate;
- 27 (3) a permit holder or funeral provider who assumes or

- 1 performs a contract; or
- 2 (4) a claimant for the benefit of a group of purchasers
- 3 of prepaid funeral benefits contracts as part of a plan to arrange
- 4 for another permit holder to assume the contract obligations.
- 5 (c) An approved claim or expense relating to a trust-funded
- 6 contract may be paid only from the fund's trust-funded contract
- 7 account. An approved claim or expense relating to an
- 8 insurance-funded contract may be paid only from the fund's
- 9 insurance-funded contract account.
- Sec. 154.359. PERMISSIBLE USES OF FUND. (a) In addition to
- 11 uses authorized by Section 154.354, the fund may be used to pay:
- 12 (1) a loss attributable to the failure or inability of
- 13 a permit holder to perform the permit holder's obligations under a
- 14 prepaid contract;
- 15 (2) expenses of a plan to arrange for another permit
- 16 holder to assume the obligations under a prepaid funeral benefits
- 17 contract or a group of prepaid funeral benefits contracts if the
- 18 commissioner finds, with the advice and consent of the advisory
- 19 council, that the plan is reasonable and in the best interests of
- 20 <u>the contract beneficiaries;</u>
- 21 (3) administrative expenses related to servicing and
- 22 handling outstanding prepaid funeral benefits contracts that have
- 23 not been assumed by another permit holder;
- 24 (4) expenses for administering the receivership of an
- 25 insolvent permit holder if the permit holder's assets are
- 26 insufficient to pay those expenses; and
- 27 (5) expenses to employ and compensate a consultant, an

- 1 agent, legal counsel, an accountant, and any other person
- 2 appropriate and consistent with the purpose of the fund, as
- 3 determined by the advisory council.
- 4 (b) The fund may not be required to pay any claimant an
- 5 amount that exceeds the contractual obligations specified by the
- 6 express written terms of the prepaid funeral benefits contract,
- 7 <u>including:</u>
- 8 (1) a claim based on marketing materials;
- 9 (2) a claim based on side letters or other documents
- 10 that do not comply with the requirements of this chapter;
- 11 (3) a claim based on misrepresentation of the benefits
- 12 conferred by the contract or a funding insurance policy; or
- 13 <u>(4) a claim for court costs, attorney's fees,</u>
- 14 penalties, or consequential or incidental damages.
- 15 (c) A claim may not be approved for a loss to the extent the
- 16 claim is insured, bonded, or otherwise covered, protected, or
- 17 reimbursed from other sources, including coverage provided by the
- 18 Texas Life, Accident, Health, and Hospital Service Insurance
- 19 Guaranty Association under Chapter 463, Insurance Code.
- Sec. 154.360. SUBROGATION. (a) A person receiving a
- 21 benefit under this subchapter, including a payment of or on account
- 22 <u>of a contractual obligation or provision of substitute or</u>
- 23 alternative prepaid funeral benefits, is considered to have
- 24 assigned to the fund the rights under, and any cause of action
- 25 relating to, the prepaid funeral benefits contract to the extent of
- 26 the benefit received. Notwithstanding this assignment by law, the
- 27 commissioner may require a payee to execute a formal assignment of

- 1 the person's rights and cause of action to the fund as a condition
- 2 of receiving a right or benefit under this subchapter.
- 3 (b) The fund retains all common law rights of subrogation
- 4 and any other equitable or legal remedy that would have been
- 5 available to a recipient of benefits from the fund with respect to a
- 6 prepaid funeral benefits contract.
- 7 (c) The commissioner, on behalf of the fund, may bring an
- 8 action against any person and may employ and compensate a
- 9 consultant, an agent, legal counsel, an accountant, or any other
- 10 person the commissioner considers appropriate to collect a
- 11 <u>subrogated amount.</u> Payment shall be made from the appropriate
- 12 account within the fund for these services. Any recovery of a
- 13 subrogated amount shall be deposited in the appropriate account
- 14 within the fund.
- SECTION 30. Sections 154.408(b) and (d), Finance Code, are
- 16 amended to read as follows:
- 17 (b) The order must state:
- 18 (1) with reasonable certainty the grounds for the
- 19 order; and
- 20 (2) the effective date of [, which may not be before
- 21 the 16th day after the date] the order [is mailed].
- 22 (d) Except as provided by Section 154.4081, the [The] order
- 23 takes effect as proposed, except that the order may not take effect
- 24 before the 16th day after the date the order is mailed unless the
- 25 person named in the order requests a hearing not later than the 15th
- 26 day after the date the order is mailed.
- 27 SECTION 31. Subchapter I, Chapter 154, Finance Code, is

- 1 amended by adding Section 154.4081 to read as follows:
- 2 Sec. 154.4081. EMERGENCY ORDER. (a) The commissioner may
- 3 <u>issue</u> an emergency order that takes effect immediately if the
- 4 commissioner finds that immediate and irreparable harm is
- 5 threatened to the public or a beneficiary under a prepaid funeral
- 6 benefits contract.
- 7 (b) An emergency order remains in effect unless stayed by
- 8 the commissioner.
- 9 (c) The person named in the order may request in writing an
- 10 opportunity for a hearing to show that the emergency order should be
- 11 stayed. On receipt of the request, the commissioner shall set a
- 12 time for the hearing before the 22nd day after the date the
- 13 commissioner received the request, unless extended at the request
- 14 of the person named in the order.
- 15 (d) The hearing is an administrative hearing relating to the
- 16 validity of findings that support immediate effect of the order.
- 17 SECTION 32. The heading to Section 154.412, Finance Code,
- 18 is amended to read as follows:
- 19 Sec. 154.412. SEIZURE OF PREPAID FUNERAL ACCOUNTS [MONEY]
- 20 AND RECORDS.
- SECTION 33. Section 154.412, Finance Code, is amended by
- 22 amending Subsections (a), (c), and (d) and adding Subsections
- 23 (c-1), (f), and (g) to read as follows:
- 24 (a) The [After the commissioner cancels or fails to renew a
- 25 permit under Section 154.109(a) or on notice to a person required to
- 26 obtain a permit under this chapter, the] commissioner may issue an
- 27 order to seize accounts in which [the] prepaid funeral funds

- 1 [money], including earnings, may be [where that money is] held and
- 2 may issue an order to seize the records that relate to the sale of
- 3 prepaid funeral benefits if the commissioner finds, by examination
- 4 or other credible evidence, that the person:
- 5 (1) failed to deposit or remit money in accordance
- 6 with Subchapter E or F;
- 7 (2) misappropriated, converted, or illegally withheld
- 8 or failed or refused to pay on demand money entrusted to the person
- 9 that belongs to the beneficiary under a prepaid funeral benefits
- 10 contract;
- 11 (3) refused to submit to examination by the
- 12 department;
- 13 (4) was the subject of an order to cancel, suspend, or
- 14 refuse to renew a permit; or
- 15 (5) does not hold a permit or transferred the
- 16 ownership of its business to another person who does not hold a
- 17 permit [and who:
- 18 [(A) did not apply for a new permit before the
- 19 31st day after the date the transfer was completed; or
- [(B) was denied a new permit].
- 21 (c) An order takes effect immediately, and remains in effect
- 22 unless stayed by the commissioner, if the commissioner finds that
- 23 immediate and irreparable harm is threatened to the public or a
- 24 beneficiary under a prepaid funeral benefits contract. If such a
- 25 threat does not exist, the order must state the effective date,
- 26 which may not be before the 16th day after the date the order is
- 27 mailed.

- 1 (c-1) An emergency order remains in effect unless stayed by 2 the commissioner. The person named in the order may request in
- 3 writing an opportunity for a hearing to show that the emergency
- 4 order should be stayed. On receipt of the request, the commissioner
- 5 shall set a time before the 22nd day after the date the commissioner
- 6 received the request, unless extended at the request of the person
- 7 named in the order. The hearing is an administrative hearing
- 8 relating to the findings that support immediate effect of the
- 9 order.
- 10 (d) A nonemergency [An] order takes effect as proposed
- 11 unless the person named in the order requests a hearing not later
- 12 than the 15th day after the date the order is mailed.
- 13 (f) After the issuance of an order under this section, the
- 14 commissioner may initiate an administrative claim for ancillary
- 15 relief, including a claim for:
- 16 (1) costs incurred in the administration, transfer, or
- 17 other disposition of the seized assets and records; or
- 18 (2) costs reasonably expected to be incurred in
- 19 connection with the administration and performance of any
- 20 outstanding prepaid funeral benefits contracts sold by a person
- 21 subject to the order.
- 22 (g) The remedy provided by Subsection (f) is not exclusive
- 23 and does not limit the commissioner's discretion to seek an
- 24 additional remedy authorized under this subchapter.
- SECTION 34. Section 1701.005(a), Insurance Code, is amended
- 26 to read as follows:
- 27 (a) This chapter does not apply to [a rider or endorsement

- 2 (1) a rider or endorsement that is used at the request
- 3 of the holder of a policy, contract, or certificate subject to this
- 4 chapter and that[; and
- 5 $\left[\frac{(2)}{2}\right]$ relates to:
- 6 (A) the manner of distribution of benefits under
- 7 the policy, contract, or certificate; or
- 8 (B) the reservation of rights and benefits under
- 9 the policy, contract, or certificate; or
- 10 (2) the modification of a previously approved
- 11 insurance policy form for the sole purpose of adding the statement
- 12 required by Section 154.2021(a)(3).
- 13 SECTION 35. Not later than November 1, 2009, the banking
- 14 commissioner of Texas shall appoint the initial members of the
- 15 advisory committee established by Section 154.208, Finance Code, as
- 16 added by this Act.
- 17 SECTION 36. (a) Section 154.102, Finance Code, as amended
- 18 by this Act, applies only to an application for a new permit filed
- 19 on or after September 1, 2009. An application for a new permit that
- 20 was filed in good faith before the effective date of this Act is
- 21 governed by the law as it existed immediately before the effective
- 22 date of this Act, and that law is continued in effect for that
- 23 purpose.
- (b) Section 154.102, Finance Code, as amended by this Act,
- 25 does not apply to the renewal of a permit originally issued before
- 26 September 1, 2009, if the permit is timely and continuously renewed
- 27 after that date and is not suspended, canceled, or nonrenewed for

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- 1 reasons other than the requirements of Section 154.102, Finance
- 2 Code. An application for renewal that meets the conditions of this
- 3 subsection is governed by the law as it existed immediately before
- 4 the effective date of this Act, and that law is continued in effect
- 5 for that purpose.
- 6 (c) Section 154.151, Finance Code, as amended by this Act,
- 7 and Section 154.2021(b), Finance Code, as added by this Act, apply
- 8 only to a prepaid funeral benefits contract entered into on or after
- 9 January 1, 2010. A prepaid funeral benefits contract entered into
- 10 before January 1, 2010, is governed by the law as it existed
- 11 immediately before the effective date of this Act, and that law is
- 12 continued in effect for that purpose.
- 13 (d) Section 154.2021(a), Finance Code, as added by this Act,
- 14 applies only to an insurance policy that is delivered, issued for
- 15 delivery, or renewed on or after January 1, 2010. A policy
- 16 delivered, issued for delivery, or renewed before January 1, 2010,
- 17 is governed by the law as it existed immediately before the
- 18 effective date of this Act, and that law is continued in effect for
- 19 that purpose.
- SECTION 37. (a) Subchapter H, Chapter 154, Finance Code, as
- 21 amended by this Act, does not apply to a loss under an
- 22 insurance-funded prepaid funeral benefits contract that arises
- 23 from or relates to the occurrence of one of the following events
- 24 before September 1, 2009:
- 25 (1) an event of default under the contract;
- 26 (2) the suspension, revocation, or refusal to renew
- 27 the permit of the contract seller under Chapter 154, Finance Code;

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- 1 or
- 2 (3) the bankruptcy, receivership, seizure, or other
- 3 failure of the contract seller.
- 4 (b) Money in the guaranty fund on September 1, 2009, is
- 5 allocated to the trust-funded account within the guaranty fund
- 6 created by Section 154.351, Finance Code, as amended by this Act.
- 7 SECTION 38. A fund, investment, security, or contract
- 8 included in a plan approved before the effective date of this Act by
- 9 the Texas Department of Banking under Section 1a, Chapter 512, Acts
- 10 of the 54th Legislature, 1955 (Article 548b, Vernon's Texas Civil
- 11 Statutes), may continue in effect. Any funds paid in accordance
- 12 with the approved plan under a contract entered into before, on, or
- 13 after the effective date of this Act continue to be governed in
- 14 accordance with the approved plan.
- SECTION 39. Section 154.106(c), Finance Code, is repealed.
- 16 SECTION 40. (a) Except as provided by Subsection (b) of
- 17 this section, this Act takes effect September 1, 2009.
- 18 (b) The following provisions take effect June 1, 2010:
- 19 (1) Subchapter C-1, Chapter 154, Finance Code, as
- 20 added by this Act; and
- 21 (2) Sections 154.052(a) and 154.053, Finance Code, as
- 22 amended by this Act.

ADOPTED

MAY 2 6 2009

Secretary of the Senate

By: Joue D.

H.B. No. 3762

Substitute the following for H.B. No. 3762:

By: Thehe ackson

C.S. H.B. No. 3762

- A BILL TO BE ENTITLED AN ACT 1 relating to regulation of prepaid funeral benefits. 2 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS: 3 SECTION 1. Section 154.002, Finance Code, is amended by 4 amending Subdivisions (1) and (6) and adding Subdivisions (1-a), 5 (6-a), and (14) to read as follows: 6 (1) "Cash advance item" has the meaning assigned by 16 7 C.F.R. Section 453.1. 8 (1-a) "Commission" means the Finance Commission of 9 10 Texas. "Funeral provider" means the <u>person</u> [<u>funeral home</u>] (6) 11 designated in a prepaid funeral benefits contract that has agreed 12 to provide the specified prepaid funeral benefits. 13 (6-a) "Insurance-funded contract" means 14 insurance-funded prepaid funeral benefits contract. 15 (14) "Trust-funded contract" means a trust-funded 16 prepaid funeral benefits contract. 17
- SECTION 2. Section 154.052(a), Finance Code, is amended to
- 19 read as follows:
- 20 (a) The department may require a permit holder that has
- 21 outstanding contracts for prepaid funeral benefits to submit an
- 22 annual report in the form required by rule of the commission [the
- 23 department].
- SECTION 3. Section 154.053, Finance Code, is amended to

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- Sec. 154.053. RECORDS; EXAMINATION. (a) A permit holder
- 3 [seller] that has outstanding contracts for prepaid funeral
- 4 benefits shall maintain records as [in this state any record]
- 5 required by rule of the commission.
- 6 (b) The [the] department shall examine the records of each
- 7 permit holder at least once every 18-month period, except that the
- 8 department may examine a permit holder more frequently if:
- 9 (1) the permit holder:
- 10 (A) has received a uniform risk rating, under
- 11 standards adopted by rule of the commission, that is less than
- 12 satisfactory as a result of the permit holder's most recent
- 13 examination; or
- 14 (B) is subject to a formal enforcement proceeding
- 15 or order by the commissioner; or
- 16 (2) the commissioner determines in the exercise of
- 17 discretion that additional examination is necessary to safeguard
- 18 the interests of purchasers and beneficiaries and to efficiently
- 19 enforce applicable law.
- 20 (c) The department may defer an examination under this
- 21 section for not more than six months if the commissioner determines
- 22 that deferment of the examination is necessary for the efficient
- 23 enforcement of applicable law.
- 24 (d) Any record may be maintained and provided for
- 25 examination in electronic format if the record is reliable and can
- 26 be retrieved in a timely manner.
- (e) The department, in consultation with the advisory

1	committee established under Section 154.208, shall develop an
2	examination manual that includes procedures intended to reduce the
3	expense of examinations under this section to the department and
4	the permit holders [to determine whether the seller is complying
5	with this chapter. The record is subject to annual examination by
6	the department or its agent and to additional examinations the
7	department considers necessary.
8	[(b) The department may examine or audit a record relating
9	to prepaid funeral benefits at any place and in any manner the
10	department considers necessary to protect the interests of the
11	purchasers or beneficiaries.
12	[(c) As part of the examination, the department shall be
13	given access to records relating to prepaid funeral benefits of
14	each entity holding a deposit or premium for an annuity contract or
15	a policy of insurance under the account and to any other record
16	necessary to protect the interests of the beneficiaries].
17	SECTION 4. Section 154.102, Finance Code, is amended to
18	read as follows:
19	Sec. 154.102. PERMIT APPLICATION; FEE. To obtain a permit
20	to sell or continue to sell prepaid funeral benefits, a person must:
21	(1) be one of the following, if the person proposes to
22	offer and sell prepaid funeral benefits contracts subject to
23	Subchapter E:
24	(A) a funeral provider;
25	(B) an insurance company; or
26	(C) the insurance holding company for an
27	insurance company if the insurance company does not have the

- 1 authority under its domiciliary law to directly hold a permit
- 2 issued under this chapter;
- 3 (2) be a funeral provider, if the person proposes to
- 4 offer and sell prepaid funeral benefits contracts subject to
- 5 Subchapter F;
- 6 (3) file an application for a permit with the
- 7 department on a form prescribed by the department;
- 8 (4) [(2)] pay a filing fee in an amount set by the
- 9 commission under Section 154.051; and
- 10 (5) [(3)] if applicable, pay extraordinary expenses
- 11 required for out-of-state investigation of the person.
- 12 SECTION 5. Sections 154.106(a) and (b), Finance Code, are
- 13 amended to read as follows:
- 14 (a) A permit holder shall notify [by registered mail] the
- 15 department and either the depository of the money held under
- 16 Subchapter F or the issuer of insurance policy funding contracts
- 17 <u>under Subchapter E</u> of a <u>contract to</u> transfer [in the] ownership of
- 18 the permit holder's business not later than the seventh day after
- 19 the date the contract [transfer] is executed [completed].
- 20 (b) If the proposed transferee [transfer is to a person who]
- 21 is not a permit holder, the proposed transferee [person] shall file
- 22 an application for a permit with the department in accordance with
- 23 this subchapter. If the application is complete, the commissioner
- 24 shall approve or deny the application before the 16th [not later
- 25 than the 30th] day after the date the application was received. The
- 26 transfer of prepaid funeral benefits contracts of the permit holder
- 27 that is the transferor may not occur until after the date a permit

1	is issued to the applicant that is the transferee [transfer is
2	<pre>completed].</pre>
3	SECTION 6. Section 154.109(b), Finance Code, is amended to
4	read as follows:
5	(b) The commissioner by order may refuse to renew a permit
6	if the commissioner finds, by examination or other credible
7	evidence, that the permit holder does not possess a qualification
8	required by Section 154.103(b) for issuance of an initial permit,
9	or that the permit holder:
LO	(1) committed one or more of the acts described by
L1	Subsection (a); and
12	(2) did not correct the violation before the 31st day
13	after the date of written notice from the commissioner.
14	SECTION 7. Chapter 154, Finance Code, is amended by adding
15	Subchapter C-1 to read as follows:
16	SUBCHAPTER C-1. PRESALE DISCLOSURES
17	Sec. 154.131. BROCHURE. (a) A seller, directly or
18	through the seller's designated agent, shall provide an
19	informational brochure to each potential purchaser of a prepaid
20	funeral benefits contract.
21	(b) The brochure must:
22	(1) describe the regulation of prepaid funeral
23	benefits contracts and the trust and insurance funding options
24	available under the law of this state; and
25	(2) include a reference to the Internet website

27

26 required under Section 154.132.

(c) The department:

1	(1) must approve an informational brochure before the
2	brochure may be used by the seller; and
3	(2) shall develop a model informational brochure that
4	complies with this section with input from consumers, permit
5	holders, insurers, and funeral providers.
6	Sec. 154.132. WEBSITE. (a) The department shall establish
7	and maintain an Internet website that provides information to
8	enable consumers to make informed decisions relating to the
9	purchase of prepaid funeral benefits.
10	(b) The website:
11	(1) must include a description of the trust and
12	insurance funding options available under the law of this state to
13	be developed with input from consumers, permit holders, insurers,
14	and funeral providers;
15	(2) may include links to and be linked from the
16	department's website, the Texas Department of Insurance website,

- and the Texas Funeral Service Commission website; and (3) may include additional information or links to 18
- additional information that the department determines may be 19
- 20 helpful to consumers of prepaid funeral benefits in this state.
- Sec. 154.133. REFERENCE OR LINK TO WEBSITE. Any sales 21
- 22 literature or a website that offers or promotes the sale of prepaid
- funeral benefits contracts to the public must include a reference 23
- 24 or link to the Internet website required under Section 154.132.
- 25 SECTION 8. Sections 154.151(c) and (e), Finance Code, are
- 26 amended to read as follows:
- 27 If a [A] funeral provider designated in the contract to

_	provide prepard runerar benefites is fende are, not ene berrer
2	licensed under this chapter, [sold by] the funeral provider must:
3	(1) be a party to the contract; [and]
4	(2) agree in the contract to provide those benefits:
5	and
6	(3) by signing the contract, agree to discharge the
7	responsibilities imposed on a funeral provider by Section 154.161.
8	(e) The <u>commission</u> [Finance Commission of Texas] by rule
9	shall establish a standard disclosure that must be included in each
LO	contract to inform purchasers of the goods and services that will be
11	provided or excluded under the contract and the circumstances under
12	which the contract may be modified after death of the beneficiary.
13	The commission by rule may prescribe a form for the standard
14	disclosure that is designed to more closely conform to variations
15	in sales contract forms that serve different purposes.
16	SECTION 9. Subchapter D, Chapter 154, Finance Code, is
17	amended by adding Section 154.1511 to read as follows:
18	Sec. 154.1511. CASH ADVANCE ITEMS: NON-GUARANTEED
19	MERCHANDISE AND SERVICES. (a) A purchaser of a prepaid funeral
20	benefits contract may agree to advance funds for all or any portion
21	of the estimated cost of cash advance items included in a prepaid

benefits contract must be clearly grouped together and segregated

funeral benefits contract, the actual cost of which are to be

determined by existing prices at the time the items are delivered or

provided in connection with at-need performance of the contracted

(b) Cash advance items included in a prepaid funeral

funeral.

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- 1 from prepaid funeral benefits in a manner that will permit the
- 2 average consumer to easily understand that:
- 3 (1) cash advance items are not fixed or guaranteed in
- 4 price; and
- 5 (2) additional money may be required to fully pay for
- 6 those items at the time of the funeral.
- 7 (c) A seller shall administer purchaser funds received in
- 8 advance for cash advance items under a prepaid funeral benefits
- 9 contract in the manner required by Section 154.159 or 154.203.
- 10 (d) After the death of the contract beneficiary, the funeral
- 11 provider shall apply the proportionate part of the trust or
- 12 insurance policy proceeds received under the contract that is
- 13 derived from advance payment of cash advance items to the current
- 14 purchase price for the items. To the extent the proportionate part
- 15 of contract proceeds:
- 16 (1) is less than the current purchase price for the
- 17 cash advance items, the funeral provider may collect additional
- 18 money for the difference in exchange for delivering or providing
- 19 the items as part of the contracted funeral; or
- 20 (2) is greater than the current purchase price for the
- 21 cash advance items, the funeral provider shall promptly refund the
- 22 excess amount unless that amount is offset against other amounts
- 23 due to the funeral provider in connection with the contracted
- 24 funeral.
- 25 SECTION 10. Section 154.155, Finance Code, is amended by
- 26 amending Subsections (b) and (d) and adding Subsection (f) to read
- 27 as follows:

- 1 (b) Not later than the 30th day after the date of the
- 2 cancellation notice, the seller of a trust-funded contract shall
- 3 withdraw and pay to the purchaser money in the depository being held
- 4 for the purchaser's use and benefit.
- 5 (d) The purchaser of a trust-funded contract is entitled to
- 6 receive the actual amount paid by the purchaser and half of all
- 7 earnings attributable to that money, less the amount permitted to
- 8 be retained as provided by Section 154.252, except as provided by
- 9 Subsection (e) and by Sections <u>154.1511</u>, <u>154.1551</u>, [154.205] and
- 10 154.254.
- 11 (f) The cancellation of an insurance-funded contract by the
- 12 purchaser is subject to Section 154.205.
- 13 SECTION 11. Section 154.1551, Finance Code, is amended by
- 14 amending Subsection (a) and adding Subsections (d), (e), and (f) to
- 15 read as follows:
- 16 (a) The funeral merchandise, funeral [and] services, and
- 17 cash advance items selected in [to be provided by the seller under]
- 18 a fully paid prepaid funeral benefits contract may be modified
- 19 after the death of the beneficiary if the modification complies
- 20 with this section [Subsection (b)] or is otherwise agreed to in a
- 21 writing signed by the seller or funeral provider and the person
- 22 charged with the disposition of the beneficiary's remains by
- 23 Section 711.002(a), Health and Safety Code, except that [+
- [(1)] if the purchaser of the contract is also the
- 25 beneficiary:
- 26 $\underline{\text{(1)}}$ [\frac{\lambda}{\Lambda}\] the contracted funeral merchandise and
- 27 services may not be modified if the contract contains a clause that

1 prohibits modification;	L	prohib:	its n	nodif	icat:	ion;	and
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- 2 (2) [(B)] a modification may not change the type of
- 3 disposition specified by the purchaser in the contract, whether by
- 4 burial, cremation, or another alternative by which the purchaser's
- 5 remains attain their final resting place, as provided by Section
- 6 711.002(g), Health and Safety Code[+ and
- 7 [(2) the value attributed to any contracted funeral
- 8 merchandise or service that is surrendered or exchanged in a
- 9 modification must be computed on a comparable time-price basis with
- 10 the price charged for substituted funeral merchandise or service
- 11 provided as part of the modification].
- 12 (d) A modification of contracted funeral merchandise or
- 13 services must comply with Subsection (b), and the value attributed
- 14 to any contracted funeral merchandise or service that is
- 15 surrendered or exchanged in the modification must be computed on a
- 16 comparable time-price basis with the price charged for substituted
- 17 funeral merchandise or service provided as part of the
- 18 modification.
- 19 (e) A modification of cash advance items included in the
- 20 contract under Section 154.1511 must comply with Subsection (f).
- 21 (f) A person charged with disposition of the beneficiary's
- 22 remains may add, surrender, cancel, or modify any cash advance item
- 23 included under the contract at the time the funeral is performed,
- 24 provided that:
- 25 (1) the value attributed to any contracted funeral
- 26 merchandise or service that is surrendered in a modification,
- 27 determined as provided under Subsection (d), may be applied to the

1	unpaid cost of	contracted or	additional	cash advance	items; and

- 2 (2) the funeral provider promptly refunds the
- 3 proportionate part of the trust or insurance policy proceeds
- 4 received under the contract that is derived from advance payment of
- 5 a surrendered or canceled cash advance item to the extent the
- 6 proceeds are not applied to the unpaid cost of additional cash
- 7 advance items or additional funeral merchandise or services
- 8 requested by the person charged with disposition of the
- 9 beneficiary's remains.
- 10 SECTION 12. Section 154.156(a), Finance Code, is amended to
- 11 read as follows:
- 12 (a) The purchaser of a prepaid funeral benefits contract may
- 13 irrevocably waive the purchaser's right to cancel the contract
- 14 under Section 154.155. The waiver must be in a separate writing
- 15 signed by the purchaser and the seller and [not earlier than the
- 16 15th day after the date of the purchase of the contract. The form of
- 17 the waiver] must comply with the plain language requirements for
- 18 the form of a sales contract under Section 154.151.
- 19 SECTION 13. Section 154.160(b), Finance Code, is amended to
- 20 read as follows:
- 21 (b) The seller shall notify the department of:
- (1) the designation not later than the 10th day after
- 23 the date the seller becomes subject to this chapter; and
- 24 (2) any change in the designation not later than the
- 25 10th day after [within the 10-day period preceding] the date of the
- 26 change.
- 27 SECTION 14. Subchapter D, Chapter 154, Finance Code, is

1	amended by adding Section 154.161 to read as follows:
2	Sec. 154.161. RESPONSIBILITIES OF FUNERAL PROVIDER. (a)
3	The funeral provider under a prepaid funeral benefits contract
4	subject to this chapter shall:
5	(1) in compliance with applicable law, protect any
6	nonpublic personal financial and health information of the
7	purchaser and contract beneficiary in the possession of the funeral
8	<pre>provider;</pre>
9	(2) after the death of the contract beneficiary:
10	(A) deliver the contracted funeral merchandise
11	and services and cash advance items required under the contract,
12	<pre>subject to Section 154.1551;</pre>
13	(B) prepare a written pre-need to at-need
14	reconciliation to verify that the specified goods and services are
15	delivered or performed for the agreed price and promptly refund any
16	contract overcharges that may be revealed by the reconciliation;
17	(C) if advance payment of cash advance items was
18	included in the contract, prepare a reconciliation of proceeds
19	applied to cash advance items; and
20	(D) retain a copy of each reconciliation until
21	the third anniversary of the date of service; and
22	(3) with respect to each prepaid funeral benefits
23	contract for which the funeral provider is not also the seller:
24	(A) sign the reconciliations required by
25	Subdivision (2);
26	(B) promptly deliver the records that verify
27	contract performance to the seller, including the final at-need
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1	contract,	the	<u>certificate</u>	of	performance,	and	the	reconci	<u>liations</u>
		٠		_					
2	required u	ınder	Subdivision	. (2	<u>) ;</u>				

3 (C) if requested by the seller, correct or

4 explain any discrepancy in a reconciliation required under

5 Subdivision (2); and

6 (D) subject to Subsection (d), provide copies of

7 any other records or documentation related to the offer, sale, and

8 performance of the contract that are reasonably requested by the

9 seller or the department, including records related to any refund

10 required by Section 154.1511 or 154.1551.

11 (b) The seller shall report to the department any

12 discrepancy in a reconciliation required under Subsection (a)(2)

that remains unresolved after a request for correction is made

14 under Subsection (a)(3)(C).

15 (c) The trustee or insurance company may withhold payment to

16 the funeral provider until each document the funeral provider is

required to prepare and deliver to the seller, trustee, or

insurance company is received, properly completed, and fully

19 executed.

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20 (d) The department may not request records or documentation

21 from a funeral provider under Subsection (a)(3)(D) unless:

22 (1) the seller has notified the funeral provider of a

23 discrepancy in a reconciliation and the discrepancy remains

24 unresolved after a request for correction;

25 (2) the date of contract performance by the funeral

26 provider is earlier than the third anniversary of the date of the

27 initial request; and

1	(3) the department finds that:
2	(A) the amount of the discrepancy exceeds five
3	percent of the total contract price; or
4	(B) sufficient discrepancies exist to indicate
5	the presence of an inappropriate or unlawful pattern or practice of
6	contract performance and documentation by the funeral provider.
7	(e) The department may not request a seller to obtain
8	records or documentation described by Subsection (a)(3)(D) from a
9	funeral provider if the department would be prohibited from
10	requesting the documentation directly from the funeral provider
11	because of the prohibition under Subsection (d)(2).
12	SECTION 15. Section 154.201, Finance Code, is amended to
13	read as follows:
14	Sec. 154.201. REQUIREMENTS FOR SOLICITATION OF
15	INSURANCE-FUNDED BENEFITS. A seller may not solicit an
16	individual's designation of prepaid funeral benefits to be paid
17	from [a fund, investment, security, or contract, including] an
18	insurance policy, unless the insurance policy meets the
19	requirements of Section 154.2021 [to be created or purchased by or
20	for that individual at the suggestion or solicitation of the
21	seller:
22	(1) unless the fund is created by an insurance policy
23	approved by the Texas Department of Insurance and issued by an
24	insurance company licensed by the Texas Department of Insurance;
25	[(2) except as provided by Subchapter F for
26	trust-funded prepaid funeral benefits; or
27	[(3) unless the fund, investment, security, or

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- 2 rights and interests of the individual and the individual's heirs
- 3 and assigns to substantially the same or a greater degree as
- 4 provided with respect to money regulated by Subchapter F].
- 5 SECTION 16. Subchapter E, Chapter 154, Finance Code, is
- 6 amended by adding Section 154.2021 to read as follows:
- 7 Sec. 154.2021. REQUIREMENTS FOR INSURANCE POLICIES. (a)
- 8 An insurance policy used to fund prepaid funeral benefits under
- 9 this chapter must:
- 10 (1) be written on a form approved by the Texas
- 11 Department of Insurance;
- 12 (2) be issued by an insurance company authorized by
- 13 the Texas Department of Insurance to engage in the business of
- 14 insurance in this state; and
- 15 (3) contain the following statement on the cover page
- 16 or otherwise within the policy or a rider to the policy: "This
- 17 policy is issued to fund a prepaid funeral benefits contract
- 18 subject to Chapter 154 of the Texas Finance Code. Cancellation of
- 19 the prepaid funeral benefits contract does not automatically cancel
- 20 this policy."
- 21 (b) The aggregate initial face value of one or more
- 22 insurance policies issued to fund a prepaid funeral benefits
- 23 contract may not exceed the total contract price by more than five
- 24 percent unless the purchaser:
- 25 (1) receives a conspicuous written disclosure of the
- 26 purpose and amount of the excess coverage and how the insurance
- 27 benefit will be applied at contract maturity; and

1 (2) consents in writing to the purchase of the excess

- 2 coverage.
- 3 SECTION 17. Section 154.203, Finance Code, is amended to
- 4 read as follows:
- 5 Sec. 154.203. PAYMENT OF PREMIUMS. (a) The [A seller shall
- 6 remit to the insurance company the premiums [collected] for an
- 7 insurance policy that funds prepaid funeral benefits may only be
- 8 collected by a licensed insurance agent appointed by the insurance
- 9 company issuing the policy and shall be paid to the insurance
- 10 company in accordance with the agency agreement between the
- 11 insurance company and the agent [not later than the 30th day after
- 12 the date of collection].
- 13 (b) Receipt of premiums by the agent of the insurance
- 14 company is considered receipt of premiums by the insurance company
- 15 for purposes of continuing the policy in force [The department may
- 16 require evidence of payment of premiums on an insurance policy used
- 17 to oreate a fund to guarantee prepaid funeral benefits].
- 18 SECTION 18. Section 154.205, Finance Code, is amended to
- 19 read as follows:
- 20 Sec. 154.205. [AMOUNT PAYABLE ON] CANCELLATION OF
- 21 INSURANCE-FUNDED CONTRACT. (a) A purchaser of an insurance-funded
- 22 prepaid funeral benefits contract <u>may cancel the contract before</u>
- 23 maturity by giving written notice of cancellation to the permit
- 24 holder. The permit holder shall maintain copies of the written
- 25 notice of cancellation until the third anniversary of the date of
- 26 receipt of notice [who cancels the contract during the first year of
- 27 the contract when payments required under the contract are current

- 1 is entitled to receive the cash surrender value of the policy].
- 2 (b) Cancellation of the contract under Subsection (a) does
- 3 not automatically cancel the insurance policy funding the prepaid
- 4 funeral benefits contract. The insurance policy may be canceled in
- 5 accordance with the terms and conditions of the policy in exchange
- 6 for the policy's cash surrender value.
- 7 SECTION 19. Section 154.206, Finance Code, is amended to
- 8 read as follows:
- 9 Sec. 154.206. ASSIGNMENT OF RIGHT TO BENEFITS. (a) The
- 10 purchaser of an insurance-funded [prepaid funeral benefits]
- 11 contract may [irrevocably] assign the purchaser's ownership of and
- 12 rights to benefits under the insurance policy to the seller, the
- 13 funeral provider, the trustee, or other person.
- 14 (b) An assignment to the seller, the funeral provider, or an
- 15 affiliated trustee may not be made irrevocable unless:
- 16 (1) the assignment is made solely to facilitate the
- 17 eligibility of the purchaser under Title XIX, Social Security Act
- 18 (42 U.S.C. Section 1396 et seq.), or other law providing for a
- 19 public assistance program; or
- 20 (2) the assignee is specifically prohibited from
- 21 exercising any right under the policy except administration of the
- 22 benefits.
- (c) An assignee under this section is subject to a fiduciary
- 24 duty to apply the insurance policy benefits as provided by the
- 25 contract and this chapter.
- 26 SECTION 20. Section 154.207, Finance Code, is amended to
- 27 read as follows:

1	Sec. 154.207. RECEIPT [WITHDRAWAL] OF BENEFITS PAYABLE
2	UNDER POLICY. (a) A [The] seller or funeral provider that has been
3	assigned [may withdraw] the benefits payable under an insurance
4	policy funding prepaid funeral benefits may not receive payment of
5	the benefits until [after]:
6	(1) the beneficiary named in the contract dies;
7	(2) the funeral service is completed; [and]
8	(3) the funeral provider has completed the provider's
9	obligations under Section 154.161(a) with respect to the contract;
10	and
11	(4) the insurance company is presented with:
12	(A) <u>certification</u> from the funeral provider
13	attesting to matters required by Subdivisions (2) and (3)
14	[appropriate affidavits by an officer or designated agent of the
15	seller on forms prescribed by the department]; and
16	(B) other documents as required by the insurance
17	company to process and pay the claim [a certified copy of the death
18	cortificate].
19	(b) The seller shall maintain copies of the documentation

shall appoint an advisory committee to review and make

recommendations regarding the technical procedures and processes

employed by the department to regulate insurance-funded prepaid

submitted to the insurance company and a copy of the [affidavits

SECTION 21. Subchapter E, Chapter 154, Finance Code, is

Sec. 154.208. ADVISORY COMMITTEE. (a) The commissioner

and] death certificate for examination by the department.

amended by adding Section 154.208 to read as follows:

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1	funeral benefits and monitor compliance of sellers of
2	insurance-funded contracts under this chapter, including
3	recommendations relating to:
4	(1) the relevance and usefulness of records that the
5	department requires a seller to maintain for examination purposes;
6	(2) the existence and identification of any specific
7	record that an insurance company is required to maintain and
8	produce under the Insurance Code that could be substituted as a
9	record that meets the objectives and requirements of the department
10	under this chapter;
11	(3) the scope, efficiency, and effectiveness of
12	examination procedures employed by the department to verify
13	compliance with this chapter; and
14	(4) any other matter submitted to the committee by the
15	commissioner.
16	(b) The advisory committee is composed of eight members
17	appointed by the commissioner as follows:
18	(1) two representatives of the department;
19	(2) two representatives of funeral providers that
20	actively sell and service insurance-funded contracts in this state;
21	and
22	(3) four representatives of permit holders that
23	actively sell insurance-funded contracts in this state, provided
24	that representation should be reasonably balanced to include permit
25	holders that sell for domestic insurance companies, foreign

insurance companies, small insurance companies, and large

insurance companies.

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L	(c) At the request of the commissioner, the commissioner of
2	insurance may appoint a representative of the Texas Department of
3	Insurance to serve on the advisory committee.
1	(d) Not later than the 30th day after the date all of the
5	initial appointments to the advisory committee have been made, the
5	advisory committee shall meet and select a presiding officer.
7	After the initial meeting, the advisory committee shall meet as

9 (e) A member of the advisory committee serves without
10 compensation. If authorized by the commissioner, a member of the
11 advisory committee is entitled to reimbursement for reasonable
12 expenses incurred in attending committee meetings.

necessary at the call of the commissioner.

- (f) A recommendation of the advisory committee does not supersede the regulatory authority of the commissioner or the rulemaking authority of the commission under this chapter. The commissioner shall notify the commission of each recommendation of the advisory committee and the reasons for the recommendation.
- SECTION 22. Section 154.262(a), Finance Code, is amended to read as follows:
- 20 (a) The seller of a trust-funded prepaid funeral benefits 21 contract may withdraw an amount equal to the original contract 22 amount paid by the purchaser and the earnings attributable to the 23 contract, less the amount retained under Section 154.252, after:
- 24 (1) the beneficiary named in the contract dies;
- 25 (2) the funeral service is completed; [and]
- 26 (3) the funeral provider has completed the provider's obligations under Section 154.161(a) with respect to the contract;

1	and

- 2 (4) the depository is presented with:
- 3 (A) appropriate affidavits by an officer or agent
- 4 of the seller on forms prescribed by the department, attesting to
- 5 matters required by Subdivisions (2) and (3); and
- 6 (B) a certified copy of the death certificate.
- 7 SECTION 23. Section 154.351, Finance Code, is amended to
- 8 read as follows:
- 9 Sec. 154.351. MAINTENANCE OF GUARANTY FUND. (a) The
- 10 commission by rule shall establish and the department shall
- 11 maintain a fund to guarantee performance by sellers of prepaid
- 12 funeral benefits contracts of their obligations to the purchasers
- 13 [under the provisions of this chapter governing propaid funeral
- 14 trusts].
- 15 (b) Except as provided by Subsection (c), for purposes of
- 16 claims and assessments, the department shall maintain separate
- 17 accounts within the fund for trust-funded contracts and
- 18 insurance-funded contracts.
- 19 (c) The advisory council under Section 154.355 may
- 20 authorize borrowing between accounts to facilitate prompt and
- 21 efficient resolution of claims against an account with an
- 22 insufficient balance if:
- 23 (1) the indebted account is obligated to pay interest
- 24 at a rate that will reasonably compensate the lending account for
- 25 lost earnings;
- 26 (2) required or planned assessments for the benefit of
- 27 the indebted account are pending and sufficient to repay the

- 1 lending account; and
- 2 (3) assessments collected for the benefit of the
- 3 indebted account are transferred to the lending account until the
- 4 borrowed amount plus interest has been repaid.
- 5 SECTION 24. Subchapter H, Chapter 154, Finance Code, is
- 6 amended by adding Section 154.3525 to read as follows:
- 7 Sec. 154.3525. ASSESSMENT ON INSURANCE-FUNDED CONTRACTS.
- 8 (a) The department shall assess and collect from a seller not more
- 9 than \$1 for each insurance-funded contract sold during each
- 10 calendar year and shall deposit the assessments in the
- 11 insurance-funded contract account within the fund.
- 12 (b) The department shall stop assessing the amounts
- 13 required by Subsection (a) when the amount in the insurance-funded
- 14 contract account reaches \$1 million.
- SECTION 25. Section 154.355, Finance Code, is amended to
- 16 read as follows:
- 17 Sec. 154.355. ADVISORY COUNCIL. (a) An advisory council
- 18 composed of the following individuals shall supervise the operation
- 19 and maintenance of the fund:
- 20 (1) the commissioner or the commissioner's
- 21 representative;
- 22 (2) the attorney general or the attorney general's
- 23 representative;
- 24 (3) two representatives [one representative] of the
- 25 prepaid funeral industry appointed by the commission, one of whom
- 26 represents trust-funded prepaid funeral benefits contract sellers
- 27 and one of whom represents insurance-funded prepaid funeral

1	benefits	contract	sellers	[Finance C o	ommission of To	exacl:	and

- 2 (4) one consumer representative appointed by the
- 3 commission [Finance Commission of Texas].
- 4 (b) The prepaid funeral industry and consumer
- 5 representatives serve two-year terms and may not serve more than
- 6 four [two] terms.
- 7 (c) The commissioner shall render a final decision [cast the
- 8 deciding vote] if there is a tie vote by members of the advisory
- 9 council.
- 10 SECTION 26. Subchapter H, Chapter 154, Finance Code, is
- 11 amended by adding Section 154.3551 to read as follows:
- Sec. 154.3551. LIMIT ON LIABILITY. (a) A member of the
- 13 advisory council is not personally liable for damages arising from
- 14 the member's official act or omission under this subchapter unless
- 15 the act or omission is corrupt or malicious.
- 16 (b) The attorney general shall defend an action brought
- 17 against a member of the advisory council arising from an official
- 18 act or omission under this subchapter, including an action
- 19 instituted after the defendant's service with the advisory council
- 20 has terminated.
- 21 (c) The attorney general is not required to defend a member
- 22 of the advisory council against an action relating to:
- 23 (1) the disposition of a claim filed under this
- 24 subchapter; or
- 25 (2) any issue other than the applicability or effect
- 26 of the limitation on liability under this section.
- 27 (d) The commissioner on behalf of the fund, with the advice

- 1 and consent of the advisory council, may contract with the attorney
- 2 general under Chapter 771, Government Code, for legal services not
- 3 covered by this section.
- 4 SECTION 27. Section 154.356, Finance Code, is amended to
- 5 read as follows:
- 6 Sec. 154.356. ASSESSMENT ON OUTSTANDING TRUST-FUNDED
- 7 CONTRACTS TO PAY CLAIMS. (a) To pay a claim against the fund when
- 8 the balance of the trust-funded contract account [fund] is
- 9 insufficient to pay that claim, the advisory council may assess
- 10 each [person that holds a] permit holder that has outstanding
- 11 trust-funded contracts an amount [under this chapter] based on the
- 12 permit holder's proportionate share of the purchasers' deposits on
- 13 all outstanding trust-funded [prepaid funeral benefits] contracts
- 14 determined as of the end of the preceding calendar year.
- 15 (b) The assessments shall be deposited in the trust-funded
- 16 contract account within the fund and administered by the department
- 17 and the advisory council in accordance with commission rules.
- 18 (c) An assessment made under this section is in addition to
- 19 any assessment required by Section 154.352.
- 20 (d) A seller whose permit is revoked or surrendered remains
- 21 liable for any unpaid assessment made before the date of the
- 22 revocation or surrender.
- 23 SECTION 28. Subchapter H, Chapter 154, Finance Code, is
- 24 amended by adding Section 154.3565 to read as follows:
- 25 Sec. 154.3565. ASSESSMENT ON OUTSTANDING INSURANCE-FUNDED
- 26 CONTRACTS TO PAY CLAIMS. (a) To pay a claim against the fund when
- 27 the balance of the insurance-funded contract account is

1	insufficient	to	pay	that	claim,	the	advisory	council	may	assess

- 2 <u>each permit holder that has outstanding insurance-funded contracts</u>
- 3 an amount based on the permit holder's proportionate share of all
- 4 outstanding insurance-funded contracts determined as of the end of
- 5 the preceding calendar year.
- 6 (b) The assessments shall be deposited in the
- 7 insurance-funded contract account within the fund and administered
- 8 by the department and the advisory council in accordance with
- 9 commission rules.
- 10 (c) An assessment made under this section is in addition to
- 11 any assessment required by Section 154.3525.
- 12 (d) A seller whose permit is revoked or surrendered remains
- 13 liable for any unpaid assessment made before the date of the
- 14 revocation or surrender.
- 15 SECTION 29. Subchapter H, Chapter 154, Finance Code, is
- amended by adding Sections 154.358, 154.359, and 154.360 to read as
- 17 follows:
- 18 Sec. 154.358. CLAIMS AGAINST FUND. (a) The payment of a
- 19 claim or expense from the fund is a matter of privilege and not of
- 20 right, and a person does not have a vested right in the fund as a
- 21 beneficiary or otherwise.
- (b) A claim against the fund may be made by:
- 23 (1) a purchaser of a prepaid funeral benefits
- 24 contract;
- 25 (2) a purchaser's estate;
- 26 (3) a permit holder or funeral provider who assumes or
- 27 performs a contract; or

1	(4) a claimant for the benefit of a group of purchasers
2	of prepaid funeral benefits contracts as part of a plan to arrange
3	for another permit holder to assume the contract obligations.
4	(c) An approved claim or expense relating to a trust-funded
5	contract may be paid only from the fund's trust-funded contract
6	account. An approved claim or expense relating to an
7	insurance-funded contract may be paid only from the fund's
8	insurance-funded contract account.
9	Sec. 154.359. PERMISSIBLE USES OF FUND. (a) In addition to
10	uses authorized by Section 154.354, the fund may be used to pay:
11	(1) a loss attributable to the failure or inability of
12	a permit holder to perform the permit holder's obligations under a
13	<pre>prepaid contract;</pre>
14	(2) expenses of a plan to arrange for another permit
15	holder to assume the obligations under a prepaid funeral benefits
16	contract or a group of prepaid funeral benefits contracts if the
17	commissioner finds, with the advice and consent of the advisory
18	council, that the plan is reasonable and in the best interests of
19	the contract beneficiaries;
20	(3) administrative expenses related to servicing and
21	handling outstanding prepaid funeral benefits contracts that have
22	not been assumed by another permit holder;
23	(4) expenses for administering the receivership of an
24	insolvent permit holder if the permit holder's assets are
25	insufficient to pay those expenses; and
26	(5) expenses to employ and compensate a consultant, an
27	agent, legal counsel, an accountant, and any other person

- 1 appropriate and consistent with the purpose of the fund, as
- 2 <u>determined by the advisory council.</u>
- 3 (b) The fund may not be required to pay any claimant an
- 4 amount that exceeds the contractual obligations specified by the
- 5 express written terms of the prepaid funeral benefits contract,
- 6 including:
- 7 (1) a claim based on marketing materials;
- 8 (2) a claim based on side letters or other documents
- 9 that do not comply with the requirements of this chapter;
- 10 (3) a claim based on misrepresentation of the benefits
- 11 conferred by the contract or a funding insurance policy; or
- 12 (4) a claim for court costs, attorney's fees,
- 13 penalties, or consequential or incidental damages.
- 14 (c) A claim may not be approved for a loss to the extent the
- 15 claim is insured, bonded, or otherwise covered, protected, or
- 16 reimbursed from other sources, including coverage provided by the
- 17 Texas Life, Accident, Health, and Hospital Service Insurance
- 18 Guaranty Association under Chapter 463, Insurance Code.
- 19 Sec. 154.360. SUBROGATION. (a) A person receiving a
- 20 benefit under this subchapter, including a payment of or on account
- 21 of a contractual obligation or provision of substitute or
- 22 alternative prepaid funeral benefits, is considered to have
- 23 assigned to the fund the rights under, and any cause of action
- 24 relating to, the prepaid funeral benefits contract to the extent of
- 25 the benefit received. Notwithstanding this assignment by law, the
- 26 commissioner may require a payee to execute a formal assignment of
- 27 the person's rights and cause of action to the fund as a condition

- of receiving a right or benefit under this subchapter.
- 2 (b) The fund retains all common law rights of subrogation
- 3 and any other equitable or legal remedy that would have been
- 4 available to a recipient of benefits from the fund with respect to a
- 5 prepaid funeral benefits contract.
- 6 (c) The commissioner, on behalf of the fund, may bring an
- 7 action against any person and may employ and compensate a
- 8 consultant, an agent, legal counsel, an accountant, or any other
- 9 person the commissioner considers appropriate to collect a
- 10 subrogated amount. Payment shall be made from the appropriate
- 11 account within the fund for these services. Any recovery of a
- 12 subrogated amount shall be deposited in the appropriate account
- 13 within the fund.
- SECTION 30. Sections 154.408(b) and (d), Finance Code, are
- 15 amended to read as follows:
- 16 (b) The order must state:
- 17 (1) with reasonable certainty the grounds for the
- 18 order; and
- 19 (2) the effective date of [, which may not be before
- 20 the 16th day after the date] the order [is mailed].
- 21 (d) Except as provided by Section 154.4081, the [The] order
- 22 takes effect as proposed, except that the order may not take effect
- 23 before the 16th day after the date the order is mailed unless the
- 24 person named in the order requests a hearing not later than the 15th
- 25 day after the date the order is mailed.
- 26 SECTION 31. Subchapter I, Chapter 154, Finance Code, is
- 27 amended by adding Section 154.4081 to read as follows:

- 1 Sec. 154.4081. EMERGENCY ORDER. (a) The commissioner may
- 2 issue an emergency order that takes effect immediately if the
- 3 commissioner finds that immediate and irreparable harm is
- 4 threatened to the public or a beneficiary under a prepaid funeral
- 5 benefits contract.
- 6 (b) An emergency order remains in effect unless stayed by
- 7 the commissioner.
- 8 (c) The person named in the order may request in writing an
- 9 opportunity for a hearing to show that the emergency order should be
- 10 stayed. On receipt of the request, the commissioner shall set a
- 11 time for the hearing before the 22nd day after the date the
- 12 commissioner received the request, unless extended at the request
- of the person named in the order.
- 14 (d) The hearing is an administrative hearing relating to the
- 15 validity of findings that support immediate effect of the order.
- 16 SECTION 32. The heading to Section 154.412, Finance Code,
- 17 is amended to read as follows:
- Sec. 154.412. SEIZURE OF PREPAID FUNERAL ACCOUNTS [MONEY]
- 19 AND RECORDS.
- SECTION 33. Section 154.412, Finance Code, is amended by
- 21 amending Subsections (a), (c), and (d) and adding Subsections
- 22 (c-1), (f), and (g) to read as follows:
- 23 (a) The [After the commissioner cancels or fails to renew a
- 24 permit under Section 154.109(a) or on notice to a person required to
- 25 obtain a permit under this chapter, the] commissioner may issue an
- 26 order to seize accounts in which [the] prepaid funeral funds
- 27 [money], including earnings, may be [where that money is] held and

1	may issue an order to seize the records that relate to the sale of
2	prepaid funeral benefits if the commissioner finds, by examination
3	or other credible evidence, that the person:
4	(1) failed to deposit or remit money in accordance
5	with Subchapter E or F;
6	(2) misappropriated, converted, or illegally withheld
7	or failed or refused to pay on demand money entrusted to the person
8	that belongs to the beneficiary under a prepaid funeral benefits
9	contract;
10	(3) refused to submit to examination by the
11	department;
12	(4) was the subject of an order to cancel, suspend, or
13	refuse to renew a permit; or
14	(5) does not hold a permit or transferred the
15	ownership of its business to another person who does not hold a
16	permit [and who:
17	[(A) did not apply for a now permit before the
18	31st day after the date the transfer was completed; or
19	[(B) was denied a new permit].

(c-1) An emergency order remains in effect unless stayed by

unless stayed by the commissioner, if the commissioner finds that

immediate and irreparable harm is threatened to the public or a

beneficiary under a prepaid funeral benefits contract. If such a

threat does not exist, the order must state the effective date,

which may not be before the 16th day after the date the order is

An order takes effect immediately, and remains in effect

mailed.

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- 1 the commissioner. The person named in the order may request in
- 2 writing an opportunity for a hearing to show that the emergency
- 3 order should be stayed. On receipt of the request, the commissioner
- 4 shall set a time before the 22nd day after the date the commissioner
- 5 received the request, unless extended at the request of the person
- 6 named in the order. The hearing is an administrative hearing
- 7 relating to the findings that support immediate effect of the
- 8 order.
- 9 (d) A nonemergency [An] order takes effect as proposed
- 10 unless the person named in the order requests a hearing not later
- 11 than the 15th day after the date the order is mailed.
- (f) After the issuance of an order under this section, the
- 13 commissioner may initiate an administrative claim for ancillary
- 14 relief, including a claim for:
- 15 (1) costs incurred in the administration, transfer, or
- 16 other disposition of the seized assets and records; or
- 17 (2) costs reasonably expected to be incurred in
- 18 connection with the administration and performance of any
- 19 outstanding prepaid funeral benefits contracts sold by a person
- 20 subject to the order.
- 21 (g) The remedy provided by Subsection (f) is not exclusive
- 22 and does not limit the commissioner's discretion to seek an
- 23 additional remedy authorized under this subchapter.
- SECTION 34. Section 1701.005(a), Insurance Code, is amended
- 25 to read as follows:
- 26 (a) This chapter does not apply to [a rider or endorsement
- 27 that]:

1	(1) a rider or endorsement that is used at the request
2	of the holder of a policy, contract, or certificate subject to this
3	chapter and that [+ and
4	[(2)] relates to:
5	(A) the manner of distribution of benefits under
6	the policy, contract, or certificate; or
7	(B) the reservation of rights and benefits under
8	the policy, contract, or certificate; or
9	(2) the modification of a previously approved
10	insurance policy form for the sole purpose of adding the statement
11	required by Section 154.2021(a)(3), Finance Code.
12	SECTION 35. Not later than November 1, 2009, the banking
13	commissioner of Texas shall appoint the initial members of the
14	advisory committee established by Section 154.208, Finance Code, as
15	added by this Act.
16	SECTION 36. (a) Section 154.102, Finance Code, as amended
17	by this Act, applies only to an application for a new permit filed
18	on or after September 1, 2009. An application for a new permit that

was filed in good faith before the effective date of this Act is

governed by the law as it existed immediately before the effective

date of this Act, and that law is continued in effect for that

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purpose.

- 1 Code. An application for renewal that meets the conditions of this
- 2 subsection is governed by the law as it existed immediately before
- 3 the effective date of this Act, and that law is continued in effect
- 4 for that purpose.
- 5 (c) Section 154.151(e), Finance Code, as amended by this
- 6 Act, and Section 154.2021(b), Finance Code, as added by this Act,
- 7 apply only to a prepaid funeral benefits contract entered into on or
- 8 after January 1, 2010. A prepaid funeral benefits contract entered
- 9 into before January 1, 2010, is governed by the law as it existed
- 10 immediately before the effective date of this Act, and that law is
- 11 continued in effect for that purpose.
- (d) Section 154.2021(a), Finance Code, as added by this Act,
- 13 applies only to an insurance policy that is delivered, issued for
- 14 delivery, or renewed on or after January 1, 2010. A policy
- 15 delivered, issued for delivery, or renewed before January 1, 2010,
- 16 is governed by the law as it existed immediately before the
- 17 effective date of this Act, and that law is continued in effect for
- 18 that purpose.
- 19 SECTION 37. (a) Subchapter H, Chapter 154, Finance Code, as
- 20 amended by this Act, does not apply to a loss under an
- 21 insurance-funded prepaid funeral benefits contract that arises
- 22 from or relates to the occurrence of one of the following events
- 23 before September 1, 2009:
- 24 (1) an event of default under the contract;
- 25 (2) the suspension, revocation, or refusal to renew
- 26 the permit of the contract seller under Chapter 154, Finance Code;
- 27 or

- 1 (3) the bankruptcy, receivership, seizure, or other
- 2 failure of the contract seller.
- 3 (b) Money in the guaranty fund on September 1, 2009, is
- 4 allocated to the trust-funded account within the guaranty fund
- 5 created by Section 154.351, Finance Code, as amended by this Act.
- 6 SECTION 38. A fund, investment, security, or contract
- 7 included in a plan approved before the effective date of this Act by
- 8 the Texas Department of Banking under Section 1a, Chapter 512, Acts
- 9 of the 54th Legislature, 1955 (Article 548b, Vernon's Texas Civil
- 10 Statutes), may continue in effect. Any funds paid in accordance
- 11 with the approved plan under a contract entered into before, on, or
- 12 after the effective date of this Act continue to be governed in
- 13 accordance with the approved plan.
- 14 SECTION 39. Section 154.106(c), Finance Code, is repealed.
- 15 SECTION 40. (a) Except as provided by Subsection (b) of
- 16 this section, this Act takes effect September 1, 2009.
- 17 (b) The following provisions take effect June 1, 2010:
- 18 (1) Subchapter C-1, Chapter 154, Finance Code, as
- 19 added by this Act; and
- 20 (2) Sections 154.052(a) and 154.053, Finance Code, as
- 21 amended by this Act.

FISCAL NOTE, 81ST LEGISLATIVE REGULAR SESSION

May 27, 2009

TO: Honorable Joe Straus, Speaker of the House, House of Representatives

FROM: John S. O'Brien, Director, Legislative Budget Board

IN RE: HB3762 by Flynn (Relating to regulation of prepaid funeral benefits.), As Passed 2nd House

No significant fiscal implication to the State is anticipated.

The bill would amend the Finance Code relating to the regulation of prepaid funeral contracts and benefits, outlining responsibilities for the Department of Banking (DOB) and guidelines for sellers and purchasers of prepaid funeral contracts. The bill would also amend sections relating to prepaid funeral contract premiums and insurance-funded contracts and add a new section establishing requirements for insurance policies.

Based on the analysis of the DOB, Texas Department of Insurance, and the Funeral Services Commission, duties and responsibilities associated with implementing the provisions of the bill could be accomplished by utilizing existing resources.

Local Government Impact

No fiscal implication to units of local government is anticipated.

Source Agencies: 451 Department of Banking, 454 Department of Insurance, 513 Funeral Service

Commission

LBB Staff: JOB, SD, JRO, ACa

FISCAL NOTE, 81ST LEGISLATIVE REGULAR SESSION

May 15, 2009

TO: Honorable Troy Fraser, Chair, Senate Committee on Business & Commerce

FROM: John S. O'Brien, Director, Legislative Budget Board

IN RE: HB3762 by Flynn (Relating to regulation of prepaid funeral benefits.), Committee Report 2nd House, Substituted

No significant fiscal implication to the State is anticipated.

The bill would amend the Finance Code relating to the regulation of prepaid funeral contracts and benefits, outlining responsibilities for the Department of Banking (DOB) and guidelines for sellers and purchasers of prepaid funeral contracts. The bill would also amend sections relating to prepaid funeral contract premiums and insurance-funded contracts and add a new section establishing requirements for insurance policies.

Based on the analysis of the DOB, Texas Department of Insurance, and the Funeral Services Commission, duties and responsibilities associated with implementing the provisions of the bill could be accomplished by utilizing existing resources.

Local Government Impact

No fiscal implication to units of local government is anticipated.

Source Agencies: 451 Department of Banking, 454 Department of Insurance, 513 Funeral Service

Commission

LBB Staff: JOB, JRO, ACa

FISCAL NOTE, 81ST LEGISLATIVE REGULAR SESSION

May 4, 2009

TO: Honorable Troy Fraser, Chair, Senate Committee on Business & Commerce

FROM: John S. O'Brien, Director, Legislative Budget Board

IN RE: HB3762 by Flynn (Relating to regulation of prepaid funeral benefits.), As Engrossed

No significant fiscal implication to the State is anticipated.

The bill would amend the Finance Code relating to the regulation of prepaid funeral contracts and benefits, outlining responsibilities for the Department of Banking (DOB) and guidelines for sellers and purchasers of prepaid funeral contracts. The bill would also amend sections relating to prepaid funeral contract premiums and insurance-funded contracts and add a new section establishing requirements for insurance policies.

Based on the analysis of the DOB, Texas Department of Insurance, and the Funeral Services Commission, duties and responsibilities associated with implementing the provisions of the bill could be accomplished by utilizing existing resources.

Local Government Impact

No fiscal implication to units of local government is anticipated.

Source Agencies: 451 Department of Banking, 454 Department of Insurance, 513 Funeral Service

Commission

LBB Staff: JOB, JRO, ACa

FISCAL NOTE, 81ST LEGISLATIVE REGULAR SESSION

April 21, 2009

TO: Honorable Vicki Truitt, Chair, House Committee on Pensions, Investments & Financial Services

FROM: John S. O'Brien, Director, Legislative Budget Board

IN RE: HB3762 by Flynn (Relating to regulation of prepaid funeral benefits.), Committee Report 1st House, Substituted

No significant fiscal implication to the State is anticipated.

The bill would amend the Finance Code relating to the regulation of prepaid funeral contracts and benefits, outlining responsibilities for the Department of Banking (DOB) and guidelines for sellers and purchasers of prepaid funeral contracts. The bill would also amend sections relating to prepaid funeral contract premiums and insurance-funded contracts and add a new section establishing requirements for insurance policies.

Based on the analysis of the DOB, Texas Department of Insurance, and the Funeral Services Commission, duties and responsibilities associated with implementing the provisions of the bill could be accomplished by utilizing existing resources.

Local Government Impact

No fiscal implication to units of local government is anticipated.

Source Agencies: 451 Department of Banking, 454 Department of Insurance, 513 Funeral Service

Commission

LBB Staff: JOB, JRO, ACa

FISCAL NOTE, 81ST LEGISLATIVE REGULAR SESSION

April 14, 2009

TO: Honorable Vicki Truitt, Chair, House Committee on Pensions, Investments & Financial Services

FROM: John S. O'Brien, Director, Legislative Budget Board

IN RE: HB3762 by Flynn (Relating to the regulation of prepaid funeral benefits; providing penalties.), As Introduced

Estimated Two-year Net Impact to General Revenue Related Funds for HB3762, As Introduced: an impact of \$0 through the biennium ending August 31, 2011.

The bill would make no appropriation but could provide the legal basis for an appropriation of funds to implement the provisions of the bill.

General Revenue-Related Funds, Five-Year Impact:

Fiscal Year	Probable Net Positive/(Negative) Impact to General Revenue Related Funds
2010	\$0.
2011	\$0
2012	\$0
2013	\$0
2014	\$0

All Funds, Five-Year Impact:

Fiscal Year	Probable Revenue Gain/(Loss) from General Revenue Fund 1	Probable Savings/ (Cost) from General Revenue Fund 1	Probable Revenue Gain from Insurance Maint Tax Fees 8042	Probable (Cost) from Insurance Maint Tux Fees 8042
2010	\$222,293	(\$222,293)	\$388,925	(\$388,925)
2011	\$128,293	(\$128,293)	\$386,615	(\$386,615)
2012	\$167,348	(\$167,348)	\$386,615	(\$386,615)
2013	\$167,348	(\$167,348)	\$386,615	(\$386,615)
2014	\$198,059	(\$198,059)	\$386,615	(\$386,615)

Fiscal Year	Change in Number of State Employees from FY 2009
2010	8.0
2011	8.0
2012	8.0
2013	8.0
2014	8.0

Fiscal Analysis

The bill would amend the Occupations Code by adding Subchapter O, Prepaid Funeral Benefits, and would repeal sections of the Finance Code and the Occupations Code to transfer the licensing and regulatory authority of pre-paid funeral contract sellers from the Department of Banking (DoB) to the Funeral Services Commission (FSC).

The bill would provide authority to the FSC to adopt and enforce rules and perform examinations related to the regulation of prepaid funeral contract permit holders. The bill would allow the FSC to delegate the Texas Department of Insurance (TDI) to conduct examinations of certain permit holders that may sell prepaid funeral contracts that are backed by insurance funded products. The bill would also allow the FSC to delegate the examination of records and the allocation of examination fees to the DoB or TDI depending on a contract being trust-funded or insurance-funded.

A person holding a permit issued by the DoB to sell prepaid funeral benefits on the effective date of the bill would be issued a permit by the FSC without application. All provisions apply to the permit holder on and after the effective date, except that the permit holder has until the third anniversary of the effective date to meet financial responsibility requirements.

The bill would take effect September 1, 2009.

Methodology

The analysis is based on information provided by the DoB, TFSC, and TDI and includes the following assumptions:

The transfer of regulatory authority over prepaid funeral contract sellers would result in a reduction in 5.0 FTE positions for the DoB, which would equate to a savings of \$482,324 in fiscal year 2010 and fiscal years 2012-2014. The savings for fiscal year 2011 would be \$492,324. The savings each year include salary, benefits, travel, operating expenses, and consumable supplies for each FTE. Since the DoB is a self-leveling agency and is statutorily required to generate revenues sufficient to cover all of the agency's direct and indirect costs, this analysis assumes the estimated savings would be offset by a similar reduction in revenues collected.

Implementing the provisions of the bill would require an additional 8.0 FTEs for the FSC to investigate new permit applicants, to audit the examination records, to develop rules and policies, and to provide administrative support for the program. Due to space limitations in FSC's current office, this analysis assumes that FSC would need to rent additional office space for the new FTEs. The additional FTEs would cost \$389,000 in salaries and wages with associated benefits of \$111,137, travel costs of \$50,000, and rent costs of \$40,480 in each fiscal year of 2010-11. Additionally to implement the new program, there would be one-time equipment costs of \$16,000 and one-time computer programming costs of \$40,000 in fiscal year 2010. This analysis also assumes that the FSC would generate additional revenue as necessary from licensing fees to cover the costs of duties and responsibilities associated with implementing the provisions of the bill.

Implementing the provisions of the bill would require an additional 5.0 FTEs for TDI to conduct permit holder examinations. It is assumed that the additional FTES would cost \$251,567 in salaries and wages with associated benefits of \$71,873, travel costs of \$34,800, and telephone, supplies, and other operating expenses of \$10,375 in each fiscal year of 2010-2011. Additionally, there is anticipated to be one-time equipment costs of \$20,310 in fiscal year 2010.

Based on the analysis by TDI, it is assumed that there would be a one-time revenue gain of \$40,000 in the General Revenue Dedicated Account Fund 36 in fiscal year 2010 because the bill would result in additional filings. Since General Revenue Dedicated Account Fund 36 is a self-leveling account, this analysis assumes all revenue generated would go toward fund balances or the maintenance tax would be set to recover a lower level of revenue the following year.

Technology

The table above includes \$8,640 in fiscal year 2010 for computer equipment at TDI and \$68,000 for programming changes and computer equipment at FSC.

Local Government Impact

No fiscal implication to units of local government is anticipated.

304 Comptroller of Public Accounts, 450 Department of Savings and Mortgage Lending, 451 Department of Banking, 454 Department of Insurance, 469 Credit Union **Source Agencies:**

Department, 513 Funeral Service Commission

LBB Staff: JOB, JRO, MW, ACa, CH