By: Parker, Callegari, Harper-Brown, Darby, H.B. No. 198 Carter, et al.

Substitute the following for H.B. No. 198:

By: Callegari C.S.H.B. No. 198

## A BILL TO BE ENTITLED

1 AN ACT

- 2 relating to the use of private procurement specialists for certain
- 3 state agency contracts.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Section 2262.002(b), Government Code, is amended
- 6 to read as follows:
- 7 (b) Except as provided by Section 2262.152, this [This]
- 8 chapter does not apply to contracts of the Texas Department of
- 9 Transportation that:
- 10 (1) relate to highway construction or highway
- 11 engineering; or
- 12 (2) are subject to Section 201.112, Transportation
- 13 Code.
- 14 SECTION 2. Section 2262.101, Government Code, is amended to
- 15 read as follows:
- 16 Sec. 2262.101. CREATION; DUTIES. The Contract Advisory
- 17 Team is created to assist state agencies in improving contract
- 18 management practices by:
- 19 (1) [reviewing the solicitation of major contracts by
- 20 state agencies;
- $[\frac{(2)}{2}]$  reviewing any findings or recommendations made
- 22 by the state auditor, including those made under Section
- 23 2262.052(b), regarding a state agency's compliance with the
- 24 contract management guide; and

- 1 (2) [(3)] providing recommendations to the commission
- 2 regarding:
- 3 (A) the development of the contract management
- 4 guide; and
- 5 (B) the training under Section 2262.053.
- 6 SECTION 3. Chapter 2262, Government Code, is amended by
- 7 adding Subchapter D to read as follows:
- 8 SUBCHAPTER D. PRIVATE PROCUREMENT SPECIALISTS
- 9 Sec. 2262.151. DEFINITIONS. In this subchapter:
- 10 (1) "High-cost contract" means a state agency contract
- 11 that has a value of at least \$10 million.
- 12 (2) "Major information resources project" has the
- 13 meaning assigned by Section 2054.003.
- 14 (3) "Solicitation" means a solicitation for bids,
- 15 offers, qualifications, proposals, or similar expressions of
- 16 interest for a high-cost contract.
- 17 Sec. 2262.152. APPLICABILITY TO CERTAIN CONTRACTS. (a)
- 18 This subchapter applies to a Texas Department of Transportation
- 19 contract only if the contract:
- 20 (1) is a high-cost contract; and
- 21 (2) is for a major information resources project.
- 22 <u>(b) This subchapter does not apply to a contract entered</u>
- 23 <u>into under Chapter 2166.</u>
- Sec. 2262.153. PRIVATE PROCUREMENT SPECIALISTS. (a) A
- 25 state agency shall, when appropriate, select a private procurement
- 26 specialist as provided by this subchapter.
- 27 (b) A private procurement specialist must be a person from

- 1 the private sector who is:
- 2 (1) an expert in the subject matter of the contract for
- 3 which the private procurement specialist is selected; and
- 4 (2) proficient in the procurement laws applicable to
- 5 the contract for which the private procurement specialist is
- 6 selected.
- 7 <u>(c) A private procurement specialist shall:</u>
- 8 <u>(1) review</u> and approve actions under Section
- 9 2262.154(d); and
- 10 (2) throughout the contract formation and contract
- 11 management process, provide recommendations and assistance to the
- 12 state agency regarding the contract for which the private
- 13 procurement specialist is selected.
- 14 (d) Before the comptroller or, if applicable, the
- 15 Department of Information Resources approves the use of a private
- 16 procurement specialist under Section 2262.154, the comptroller or,
- 17 if applicable, the Department of Information Resources and the
- 18 state agency seeking to enter into the contract shall consider:
- 19 (1) potential private procurement specialists'
- 20 relative experience and knowledge on the subject matter of the
- 21 contract; and
- 22 (2) probable fees or costs associated with securing
- 23 the services of a private procurement specialist.
- (e) A private procurement specialist or a business entity in
- 25 which the specialist has a substantial interest may not bid on or
- 26 otherwise make a proposal to receive a contract for which the
- 27 specialist was selected. A selected private procurement specialist

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- 1 or a business entity in which the specialist has a substantial
- 2 interest may not provide services for or to a client, other than
- 3 services provided to the state agency under this subchapter, if the
- 4 provision of services:
- 5 (1) involves a matter directly related to the contract
- 6 for which the specialist was selected by the agency; or
- 7 (2) creates a conflict of interest that may directly
- 8 affect the state's interest.
- 9 (f) The prohibitions in Subsection (e) also apply to:
- 10 (1) a person that is an agent, subsidiary, or parent
- 11 company of the private procurement specialist; or
- 12 (2) a person related within the second degree by
- 13 consanguinity or affinity to the private procurement specialist.
- 14 (g) For purposes of this section, a private procurement
- 15 specialist has a substantial interest in a business entity if:
- 16 (1) the specialist or the specialist's spouse, if
- 17 applicable, owns the business entity, or the combined ownership of
- 18 the specialist and the specialist's spouse, if applicable, is at
- 19 least 10 percent of the voting stock or shares of the business
- 20 entity; or
- 21 (2) the specialist or the specialist's spouse, if
- 22 applicable, is a partner, limited partner, or officer of the
- 23 <u>business entity.</u>
- 24 (h) In this section, "business entity" means a sole
- 25 proprietorship, partnership, firm, corporation, holding company,
- 26 joint-stock company, receivership, trust, or other entity
- 27 recognized by law.

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- Sec. 2262.154. USE OF PRIVATE PROCUREMENT SPECIALIST. (a)
- 2 With the approval of the comptroller or, if applicable, the
- 3 Department of Information Resources, a state agency shall use a
- 4 private procurement specialist for a high-cost contract if the
- 5 agency determines that given the cost and nature of the proposed
- 6 contract there will probably be a net savings to the state over the
- 7 life of the contract if a specialist is selected.
- 8 (b) The approval of the Department of Information Resources
- 9 is required, rather than the comptroller's approval, in order to
- 10 use a private procurement specialist under Subsection (a) for a
- 11 high-cost contract that is for a major information resources
- 12 project.
- 13 (c) A state agency seeking to enter into a high-cost
- 14 contract must send to the comptroller or, if applicable, to the
- 15 Department of Information Resources the information necessary to
- 16 approve the use of a private procurement specialist under this
- 17 section. At a minimum, the information must include the state
- 18 agency's draft solicitation for the contract.
- 19 (d) During the contract formation and contract management
- 20 process with respect to a high-cost contract for which a private
- 21 procurement specialist is approved, a state agency shall
- 22 <u>collaborate with and, except as provided by Subsection (f), obtain</u>
- 23 the approval of the private procurement specialist before taking
- 24 any of the following actions in relation to the contract:
- 25 (1) publicly releasing solicitation documents;
- 26 (2) executing a final contract; and
- 27 (3) making a payment or a series of payments that equal

- 1 half of the contract value.
- 2 (e) In determining whether to approve an action described by
- 3 Subsection (d), the selected private procurement specialist shall
- 4 review related documentation to ensure that potential risks related
- 5 to the high-cost contract have been identified and mitigated.
- 6 (f) If a state agency disagrees with a determination of a
- 7 private procurement specialist regarding an action described by
- 8 Subsection (d), the agency may take the action without the approval
- 9 of the specialist if the administrative head of the agency and the
- 10 comptroller or, if applicable, the Department of Information
- 11 Resources approve the action.
- 12 Sec. 2262.155. SOLICITATION AND CONTRACT CANCELLATION. (a)
- 13 After review of and comment on the matter by the Legislative Budget
- 14 Board and the governor, the selected private procurement specialist
- 15 may recommend the cancellation of a solicitation or a contract
- 16 under Section 2262.154(d) if:
- 17 (1) a proposed solicitation is not in the best
- 18 interest of the state;
- 19 (2) a proposed contract would place the state at an
- 20 unacceptable risk if executed; or
- 21 (3) with regard to an executed contract, an agency is
- 22 experiencing performance failure or payment irregularities.
- 23 (b) Each high-cost contract is subject to cancellation in
- 24 accordance with this section and Section 2262.154(d).
- 25 (c) A state agency shall include in each of its high-cost
- 26 contracts a term that provides that the state agency may
- 27 immediately terminate the contract without further obligation to

- 1 the contractor if there is performance failure or there are payment
- 2 irregularities with regard to the contract.
- 3 Sec. 2262.156. PAYMENT OF PRIVATE PROCUREMENT SPECIALIST
- 4 SERVICES. (a) In this section, "ordinary procurement procedures"
- 5 means procedures related to the contract formation and contract
- 6 management process ordinarily performed by state agency
- 7 procurement personnel, including planning, determination of the
- 8 procurement method, solicitation, evaluation and award, inspection
- 9 and acceptance, contract administration, and payment.
- 10 (b) The state agency seeking to enter into a contract for
- 11 which a private procurement specialist is selected shall enter into
- 12 an agreement with the specialist to compensate the specialist using
- 13 either:
- 14 (1) a flat fee agreement; or
- 15 (2) a pay-for-performance agreement described by
- 16 <u>Subsection (c)</u>.
- 17 (c) If a pay-for-performance agreement is used, the state
- 18 agency shall develop a projected budget for the contract based on
- 19 the agency's expected cost of entering into and managing the
- 20 contract if the agency were to enter into and manage the contract
- 21 using ordinary procurement procedures but without using the
- 22 services of a private procurement specialist. The
- 23 pay-for-performance agreement must provide that the private
- 24 procurement specialist will be paid a percentage of the savings
- 25 realized by the agency as a result of using the private procurement
- 26 specialist, compared with the agency's projected budget for the
- 27 contract.

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- 1 Sec. 2262.157. REPORT. Not later than January 1 of each
- 2 year, each state agency that has used the services of a private
- 3 procurement specialist during the preceding year shall report to
- 4 the comptroller the savings realized by the agency as a result of
- 5 using the private procurement specialist's services. A state
- 6 agency shall base the determination of savings realized on the
- 7 agency's projected costs or budget for the contract compared to the
- 8 actual costs for the contract.
- 9 <u>Sec. 2262.158.</u> RULES; WAIVER. The comptroller and the
- 10 Department of Information Resources shall adopt rules to implement
- 11 and administer this subchapter, including rules for waiving
- 12 approval of the use of a private procurement specialist under
- 13 Section 2262.154.
- 14 SECTION 4. Section 2262.051(f), Government Code, is
- 15 repealed.
- SECTION 5. Subchapter D, Chapter 2262, Government Code, as
- 17 added by this Act, applies only to a contract for which the
- 18 solicitation of bids, offers, qualifications, proposals, or
- 19 similar expressions of interest is published on or after September
- 20 1, 2011.
- 21 SECTION 6. This Act takes effect September 1, 2011.