By: Keffer H.B. No. 1729

## A BILL TO BE ENTITLED

1	AN ACT
2	relating to the sale of surplus leased land by a governmental entity
3	to a private party.
4	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
5	SECTION 1. Subtitle F, Title 10, Government Code, is
6	amended by adding Chapter 2267 to read as follows:
7	CHAPTER 2267. SALE OF LEASED LAND BY GOVERNMENTAL ENTITIES
8	SUBCHAPTER A. GENERAL PROVISIONS
9	Sec. 2267.001. DEFINITIONS. In this chapter:
10	(1) "Bulk purchaser" means any person, including
11	successors in interest, heirs, or assigns, that acquires a leased
12	tract, wholly or partly, from a governmental entity in accordance
13	with Subchapter C. The term does not include a lessee who acquires
14	an individual leased tract under Section 2267.051 or Subchapter D.
15	(2) "Closing date" means the date on which the
16	governmental entity transfers its interest in the leased tract,
17	wholly or partly, to a bulk purchaser. There may be multiple
18	closing dates if the leased tract is sold in portions.
19	(3) "Consumer price index" means the consumer price
20	index for Housing, Dallas-Fort Worth, TX area, Series Id:
21	CUURA316SAH, Base Period: 1982-84 = 100, as published by the Bureau

22

23

24

of Labor Statistics of the United States Department of Labor, or its

(4) "Leased tract" means all or any portion of

equivalent if the series is discontinued.

- 1 government land that is:
- 2 (A) leased by a governmental entity before
- 3 application of this chapter; and
- 4 (B) subject to this chapter under Section
- 5 2267.003.
- 6 (5) "Lessee" means a person that leases a leased tract
- 7 under a residential or commercial lease from a governmental entity.
- 8 The term includes the lessee's heirs, successors, and assigns.
- 9 Sec. 2267.002. APPLICABILITY TO ALL GOVERNMENTAL ENTITIES.
- 10 This chapter applies to this state and each political subdivision
- 11 of this state, including a municipality, a county, a river
- 12 authority or other water district, a state agency, and any other
- 13 governmental entity of this state.
- 14 Sec. 2267.003. APPLICABILITY ONLY TO SURPLUS PROPERTY.
- 15 This chapter applies only to a leased tract that is:
- 16 (1) owned by, and designated as surplus property by, a
- 17 governmental entity; and
- 18 (2) later sold or leased as provided by this chapter.
- 19 Sec. 2267.004. CONTINUING APPLICABILITY OF PROVISIONS. A
- 20 provision of this chapter that applies to the lessee of a leased
- 21 tract under this chapter applies to any subsequent owner of the
- 22 leased tract.
- Sec. 2267.005. PLATTING LAW INAPPLICABLE. A sale of the
- 24 leased tract under this chapter is not subject to Chapter 212 or
- 25 <u>232, Local Government Code, or any other platting requirement.</u>
- Sec. 2267.006. NONAPPLICABILITY OF CERTAIN OTHER LAWS. The
- 27 following laws do not apply to the sale of an individual leased

```
1
   tract under this chapter:
 2
               (1) Chapter 180, Finance Code;
 3
               (2) Chapter 272, Local Government Code;
 4
               (3) Chapter 31, Natural Resources Code;
 5
               (4) Section 8502.013, Special District Local Laws
   Code; and
 6
 7
               (5) Section 49.226, Water Code.
          Sec. 2267.007. CONFLICT OF LAWS. To the extent of a
 8
   conflict between this chapter and any other law, this chapter
 9
10
   controls.
           [Sections 2267.008-2267.050 reserved for expansion]
11
12
     SUBCHAPTER B. SALE OF LEASED LAND BY GOVERNMENTAL ENTITY DIRECTLY
        TO INDIVIDUAL WHO IS LEASING LAND FROM GOVERNMENTAL ENTITY
13
14
          Sec. 2267.051. SALE OF LEASED LAND TO PERSON LEASING LAND
15
   FOR FAIR MARKET VALUE. A governmental entity may, without notice or
   the solicitation of bids, sell land it owns to the lessee for the
16
   fair market value of the land as determined by a certified
17
18
   appraiser.
19
          Sec. 2267.052. SALE TO OTHER PERSONS GENERALLY PROHIBITED.
   While land described by Section 2267.051 is under lease, the
20
   governmental entity that owns the land may not sell the land to any
21
   person other than the lessee, except as provided by Section
22
23
   2267.101.
24
          Sec. 2267.053. NO WATER CODE PERMIT EXEMPTION.
   leased tract sold by the governmental entity under this chapter is
25
26
   ineligible for, and the owner is not entitled to, the exemption
   provided by Section 11.142(a), Water Code. The purpose of this
27
```

- 1 section is to protect the public health, safety, or welfare and to
- 2 ensure an adequate municipal, county, water district, river
- 3 authority, or other governmental water supply.
- 4 (b) The instrument conveying the leased tract must include a
- 5 provision stating that the exemption does not apply to the
- 6 conveyance.
- 7 [Sections 2267.054-2267.100 reserved for expansion]
- 8 SUBCHAPTER C. SALE OF LEASED LAND BY GOVERNMENTAL ENTITY TO BULK
- 9 PURCHASERS; LESSEE OPTIONS TO PURCHASE OR LEASE FROM BULK PURCHASER
- 10 Sec. 2267.101. SUSPENSION OF LESSEE'S RIGHT TO PURCHASE
- 11 LEASED LAND. (a) A governmental entity may suspend a lessee's
- 12 right to purchase land under Sections 2267.051 and 2267.052 by
- 13 passing a resolution to pursue a bulk sale of all or part of the
- 14 property leased to a lessee to a single purchaser under this
- 15 <u>subchapter</u>.
- 16 (b) A lessee's right to purchase the land the lessee is
- 17 leasing is suspended from the effective date indicated in the
- 18 resolution until the date on which any resulting bulk purchase and
- 19 sale agreement is declared terminated by the governmental entity.
- (c) If the bulk sale of the leased property is completed and
- 21 ownership of the land is transferred to the bulk purchaser, the
- 22 <u>lessee's right to purchase the land the lessee is leasing ends and</u>
- 23 the lessee's only purchase and lease options are those described by
- 24 this subchapter and Subchapter D.
- Sec. 2267.102. SALE OF LEASED LAND TO BULK PURCHASER. A
- 26 governmental entity may sell a leased tract wholly or partly to a
- 27 bulk purchaser in accordance with this subchapter.

- 1 Sec. 2267.103. OPPORTUNITY OF LESSEE TO BUY LEASED TRACT.
- 2 Each lessee is entitled to buy the lessee's individual leased tract
- 3 from the bulk purchaser or continue leasing the applicable leased
- 4 tract from the bulk purchaser in accordance with the purchase or
- 5 lease options described by Sections 2267.104 through 2267.107.
- 6 Sec. 2267.104. OPTION TO PURCHASE FOR CASH. (a) The lessee
- 7 may purchase the leased tract in cash or through lender financing
- 8 for 100 percent of land only assessed value without any exemptions,
- 9 as determined by the appraisal district, for the most current
- 10 tax-assessed value.
- 11 (b) This option must be available on the closing date and
- 12 until at least the first anniversary of the closing date.
- Sec. 2267.105. OPTION TO PURCHASE FOR LOAN. (a) The lessee
- 14 may purchase the individual leased tract by seller financing for
- 15 the percent of assessed value only as set forth in Section 2267.104,
- 16 with a down payment of 10 percent and an interest rate of 6 percent,
- 17 with a 30-year amortization.
- 18 (b) The lessee may not be charged any origination fees or
- 19 points as a part of the closing costs involved in this option.
- 20 (c) This option must be available on the closing date and
- 21 until at least the first anniversary of the closing date.
- Sec. 2267.106. OPTION FOR 99-YEAR LEASE. (a) The lessee
- 23 may enter into a new 99-year lease for the leased tract at a rental
- 24 rate of six percent of the land only assessed value without any
- 25 exemptions, as determined by the appraisal district, for the
- 26 tax-assessed value that was used to determine the bulk purchaser's
- 27 purchase price.

- 1 (b) The rental price is subject to annual consumer price
- 2 index increases or decreases.
- 3 (c) The 99-year lease must include an option to purchase the
- 4 applicable leased tract at the land only assessed value without any
- 5 exemptions, as determined by the appraisal district, at the time of
- 6 the lessee's purchase. This value may not be less than the
- 7 <u>tax-assessed value that was used to determine the bulk purchaser's</u>
- 8 purchase price.
- 9 (d) This option must be available until at least the first
- 10 anniversary of the closing date.
- 11 Sec. 2267.107. OPTION FOR 20-YEAR LEASE FOR SENIOR
- 12 CITIZENS. (a) This section applies only to a lessee who is 65 years
- 13 of age or older and who receives a property tax exemption under
- 14 Section 11.13, Tax Code, for a structure on the lessee's individual
- 15 leased tract. The lessee must have received the property tax
- 16 exemption for a structure on the lessee's individual leased tract
- 17 by the first day of January before the bulk purchaser's closing
- 18 date.
- 19 (b) The lessee may enter into a 20-year lease for the leased
- 20 tract at a rental rate of six percent of the land only assessed
- 21 value without any exemptions, as determined by the appraisal
- 22 district, for the tax-assessed value that was used to determine the
- 23 bulk purchaser's purchase price.
- (c) The rental price is subject to annual consumer price
- 25 <u>index increases or decreases.</u> All annual consumer price index
- 26 increases or decreases are deferred, and accrued and compounded for
- 27 20 years at the six percent rate.

- 1 (d) The 20-year lease must include an option to purchase the
- 2 applicable leased tract at the land only assessed value without any
- 3 exemptions, as determined by the appraisal district, at the time of
- 4 the lessee's purchase. This value may not be less than the
- 5 tax-assessed value that was used to determine the bulk purchaser's
- 6 purchase price.
- 7 (e) This option must be available until at least the first
- 8 anniversary of the closing date.
- 9 Sec. 2267.108. EXTENSION OF EXISTING LEASE IF OPTIONS NOT
- 10 EXERCISED; EIGHT-YEAR OPTION TO PURCHASE. (a) The bulk purchaser
- 11 shall extend the existing lease of any lessee who does not timely
- 12 exercise one of the options in Sections 2267.104 through 2267.107.
- 13 The bulk purchaser shall extend the lease as necessary to allow for
- 14 the full eight-year purchase option period provided by this
- 15 <u>section.</u>
- (b) Not later than the eighth anniversary of the closing
- 17 date, the lessee may purchase the lessee's individual leased tract
- 18 for the greater of:
- 19 (1) the land only assessed value without any
- 20 exemptions, as determined by the appraisal district at the time of
- 21 the lessee's purchase; or
- 22 (2) the tax-assessed value that was used to determine
- 23 the bulk purchaser's purchase price.
- (c) This section does not prevent the bulk purchaser from
- 25 offering additional purchase or lease options to a lessee.
- Sec. 2267.109. DETERMINATION OF LEASE RATE OR PURCHASE
- 27 PRICE WHEN APPRAISAL DISTRICT VALUE UNAVAILABLE. (a) This section

- 1 applies when the appraisal district does not provide an assessed
- 2 value for the applicable portion of the leased tract for the
- 3 applicable year.
- 4 (b) To determine the purchase price or lease rate, the land
- 5 only assessed value without any exemptions for the applicable
- 6 portion of the leased tract must be calculated based on the assessed
- 7 value per square foot of comparable tracts with similar physical
- 8 characteristics in the applicable county or adjoining counties, as
- 9 determined by the selling governmental entity.
- Sec. 2267.110. LIEN ON LEASED TRACT; LESSEE DUTIES. (a)
- 11 In this section, "lienholder" means any mortgagee under a mortgage,
- 12 or a trustee or beneficiary under a deed of trust, holding a lien on
- 13 any portion of the leased tract.
- 14 (b) On the date the sale of an individual leased tract
- 15 closes, the lessee shall:
- 16 (1) pay any debt secured by a lien on the lessee's
- 17 leasehold estate; or
- 18 (2) deliver the express written consent of each
- 19 lienholder on the leasehold estate in the leased tract permitting
- 20 the lessee to grant a purchase money lien on the fee simple estate
- 21 <u>in the leased tract.</u>
- Sec. 2267.111. ROADS. (a) In this section:
- 23 (1) "Driveway" means a private gravel or paved
- 24 driveway that connects a road or other street or thoroughfare to an
- 25 individual leased tract or any improvements on the tract. The term
- 26 includes a shared or common driveway that serves more than one
- 27 lessee or individual leased tract.

- 1 (2) "Road" means a paved or gravel road or other street
- 2 or thoroughfare.
- 3 (b) This section applies only to a road owned and maintained
- 4 by the selling governmental entity that provides access to and from
- 5 the leased tract.
- 6 (c) This section does not apply to:
- 7 <u>(1) a driveway;</u>
- 8 (2) a paved or gravel road located wholly within the
- 9 selling governmental entity's public-use areas; or
- 10 (3) a paved or gravel road located within a
- 11 gated-operations area of the selling governmental entity.
- 12 (d) Except as provided by Subsection (e), the selling
- 13 governmental entity and the bulk purchaser shall transfer the
- 14 entity or the bulk purchaser's interest in any roads to the
- 15 applicable county in which the roads, or any portion of the roads,
- 16 <u>are situated.</u>
- 17 (e) The selling governmental entity or the bulk purchaser
- 18 shall retain ownership of any portion of a road that is inaccessible
- 19 to the public. For purposes of this section, a portion of the road
- 20 is considered inaccessible to the public if, on September 1, 2011,
- 21 the public can only access the portion of the road by crossing
- 22 property not owned by the selling governmental entity or the bulk
- 23 purchaser and not subject to an easement or other ownership
- 24 interest that allows the public to cross the leased tract without
- 25 restriction. If a retained portion of a road becomes accessible to
- 26 the public, the selling governmental entity or the bulk purchaser
- 27 shall transfer the retained portion, including any interest the

- 1 entity or the bulk purchaser has in any additional road constructed
- 2 or acquired by the entity or the bulk purchaser in order to make the
- 3 retained portion of the road accessible to the public, to the
- 4 applicable county in accordance with this subsection.
- 5 Sec. 2267.112. PROPERTY OWNERS' ASSOCIATION. The bulk
- 6 purchaser may create a property owners' association with the power
- 7 to assess property, impose a lien, and collect dues and assessments
- 8 for the operation of the property owners' association.
- 9 Sec. 2267.113. DEED RESTRICTIONS. The selling governmental
- 10 entity may impose a deed restriction on the leased tract conveyed to
- 11 the bulk purchaser that was included in the individual leases
- 12 conveyed.
- 13 [Sections 2267.114-2267.150 reserved for expansion]
- SUBCHAPTER D. PROCEDURES FOR LESSEE PURCHASING LAND FROM BULK
- 15 PURCHASER
- Sec. 2267.151. LESSEE'S RIGHT TO PURCHASE LEASED TRACT WHEN
- 17 BULK PURCHASER CLOSES. (a) In the manner provided by this
- 18 subchapter, a lessee may buy the lessee's individual leased tract
- 19 from the bulk purchaser under Section 2267.104 or 2267.105
- 20 concurrently with the bulk purchaser making its purchase from the
- 21 governmental entity on the closing date.
- (b) The lessee shall notify the selling governmental entity
- 23 and the bulk purchaser not later than the 90th day after the
- 24 effective date of the purchase and sale agreement between the
- 25 entity and the bulk purchaser of the lessee's intent to purchase the
- 26 applicable leased tract using the format provided by the entity and
- 27 the bulk purchaser.

- 1 (c) Not later than the closing date, the lessee and the bulk
- 2 purchaser must enter into a purchase and sale agreement in
- 3 substantially the form as agreed to between the selling
- 4 governmental entity and the bulk purchaser.
- 5 Sec. 2267.152. PURCHASE PRICE REQUIRED IN AGREEMENT. The
- 6 purchase and sale agreement must contain the purchase price for the
- 7 <u>individual leased tract in accordance with the applicable purchase</u>
- 8 option under Section 2267.104 or 2267.105.
- 9 Sec. 2267.153. SURVEY REQUIRED. (a) The lessee shall
- 10 deliver an accurate survey of the lessee's individual leased tract
- 11 to the selling governmental entity and the bulk purchaser not later
- 12 than the 45th day before the closing date, at the lessee's expense.
- 13 (b) The survey must be acceptable to the title company
- 14 selected by the bulk purchaser and lessee and approved by the
- 15 <u>selling governmental entity for the purpose of issuing a policy of</u>
- 16 <u>title insurance on the applicable portion of the leased tract.</u>
- 17 (c) The survey must be prepared by a licensed state land
- 18 surveyor or a registered professional land surveyor acceptable to
- 19 the selling governmental entity and the bulk purchaser.
- 20 (d) The survey must include the boundaries of the lessee's
- 21 leased tract. The boundaries must be consistent with any master
- 22 survey prepared on behalf of the selling governmental entity in
- 23 conjunction with the sale of the leased tract to the bulk purchaser.
- (e) The survey must include all improvements on the leased
- 25 tract and indicate any encroachments across the applicable boundary
- 26 lines.
- 27 (f) The survey must be reviewed and approved by the selling

- 1 governmental entity and the bulk purchaser.
- 2 (g) The selling governmental entity or the bulk purchaser
- 3 may perform an inspection of the applicable leased tract to verify
- 4 the accuracy of the survey and any encroachments.
- 5 Sec. 2267.154. TITLE COMMITMENT REQUIRED. The lessee shall
- 6 provide a title commitment from the title company selected by the
- 7 <u>lessee and the bulk purchaser.</u> The lessee shall pay for the title
- 8 commitment.
- 9 Sec. 2267.155. OBJECTIONS TO TITLE COMMITMENT OR SURVEY.
- 10 (a) The lessee must notify the bulk purchaser of any objections to
- 11 any items on the title commitment or survey not later than:
- 12 (1) the 15th day after the date the lessee receives the
- 13 title commitment or survey, as applicable; and
- 14 (2) the 45th day before the proposed closing date.
- 15 (b) The bulk purchaser or the selling governmental entity is
- 16 not required to cure any items described by Subsection (a) or to
- 17 incur any expenses in curing the items, except that the bulk
- 18 purchaser or the entity, as applicable, shall use good faith
- 19 efforts to address or remove those requirements or exceptions shown
- 20 on Schedule C of the title commitment that apply to or are created
- 21 by the bulk purchaser or entity. Despite this good faith exception,
- 22 the bulk purchaser or entity is not required to cure any exceptions
- 23 on the attached Schedule C regarding legal right of access to or
- 24 from the applicable leased tract.
- Sec. 2267.156. "AS-IS" PURCHASE; NO WARRANTIES. (a) The
- 26 lessee purchases the applicable individual leased tract in its
- 27 "as-is" condition.

1	(b) The bulk purchaser:
2	(1) is not required to make any improvements or
3	modifications; and
4	(2) may not make any representations or warranties as
5	to the condition or use of the applicable leased tract.
6	Sec. 2267.157. NO RESPONSIBILITY FOR BROKER FEES OR
7	COMMISSIONS. The bulk purchaser is not responsible for any broker
8	fees or commissions due to any broker or agent engaged or claiming
9	to have been engaged by the lessee for the purchase and sale of the
10	applicable leased tract.
11	Sec. 2267.158. COSTS FOR WHICH BULK PURCHASER IS
12	RESPONSIBLE. The bulk purchaser is responsible for the following
13	costs:
14	(1) one-half of any escrow fee;
15	(2) costs to release existing liens placed on the
16	applicable portion of the leased tract by the bulk purchaser;
17	(3) prepayment penalties and recording fees;
18	(4) costs to release the bulk purchaser's loan
19	liability to the extent applicable to the individual leased tract;
20	(5) costs related to tax statements or certificates;
21	and
22	(6) costs to prepare the deed.
23	Sec. 2267.159. COSTS FOR WHICH LESSEE IS RESPONSIBLE. The
24	<pre>lessee is responsible for the following costs:</pre>
25	(1) one-half of any escrow fee;
26	(2) costs associated with a loan or financing for the
27	applicable portion of the leased tract including.

H.B. No. 1729

1	(A) loan origination, discount, buy-down, and
2	<pre>commitment fees;</pre>
3	(B) appraisal fees;
4	(C) loan application fees;
5	(D) credit reports costs;
6	(E) costs to prepare loan documents;
7	(F) loan-related inspection fees; and
8	(G) interest on the loan from the date of
9	disbursement to the date of the first monthly payment;
10	(3) the cost of the survey prepared under Section
11	<u>2267.153;</u>
12	(4) recording fees;
13	(5) costs for copies of easements and restrictions;
14	(6) the cost of the mortgagee policy of title
15	insurance, including any endorsements required by the lender;
16	(7) the cost of any prepaid items, including insurance
17	<pre>premiums and reserves and taxes;</pre>
18	(8) underwriting fees; and
19	(9) the cost of any owner's policy of title insurance,
20	including endorsements obtained by the lessee.
21	Sec. 2267.160. TAXES. Taxes are prorated as of the closing
22	date. If the taxes are not paid as of the closing date, the lessee is
23	responsible for paying the taxes.
24	Sec. 2267.161. PURCHASE AND SALE AGREEMENT CONTINGENT ON
25	CLOSING. The purchase and sale agreement between the lessee and the
26	bulk purchaser is contingent on the closing date occurring within
27	the periods provided by this subchapter.

- H.B. No. 1729
- 1 Sec. 2267.162. TITLE COMPANY AND ESCROW AGENT. The title
- 2 company and escrow agent must be acceptable to the selling
- 3 governmental entity and agreed to by the lessee and the bulk
- 4 purchaser in the purchase and sale agreement.
- 5 Sec. 2267.163. DELIVERY OF PURCHASE AND SALE AGREEMENT AND
- 6 EARNEST MONEY. On or before the closing date, \$1,000 in earnest
- 7 money and the executed purchase and sale agreement between the
- 8 lessee and the bulk purchaser must be timely delivered to the title
- 9 company or escrow agent.
- Sec. 2267.164. DELIVERY OF COMPLETED DOCUMENTS TO ESCROW
- 11 AGENT. On or before the date of the sale to the lessee, the bulk
- 12 purchaser and the lessee shall complete all documentation necessary
- 13 to transfer the applicable leased tract from the bulk purchaser to
- 14 the lessee and deliver the completed and executed documents to the
- 15 applicable escrow agent.
- Sec. 2267.165. RECORDING OF DOCUMENTS. (a) The special
- 17 warranty deed or any other documents transferring the applicable
- 18 portion of the leased tract to the lessee may not be recorded before
- 19 the closing date.
- 20 (b) Promptly after the escrow agent receives written notice
- 21 from the selling governmental entity or the title company or escrow
- 22 agent facilitating the closing of the leased tract from the entity
- 23 to the bulk purchaser that the closing has been completed, the agent
- 24 shall file the special warranty deed and any other applicable
- 25 documents to transfer the leased tract to the lessee in the real
- 26 property records of the county in which the leased tract is located.
- 27 SECTION 2. This Act takes effect September 1, 2011.