By: Eiland H.B. No. 2281

## A BILL TO BE ENTITLED

| 1  | AN ACT  |
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| 2  | relating to disclosures to life insurance policy owners             |
| 3  | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:             |
| 4  | SECTION 1. Subtitle B, Title 5, Insurance Code, is amended          |
| 5  | by adding Chapter 525 to read as follows:                           |
| 6  | CHAPTER 525. LIFE INSURANCE CONSUMER DISCLOSURE ACT                 |
| 7  | Sec. 525.001. SHORT TITLE. This Act may be cited as the             |
| 8  | Life Insurance Consumer Disclosure Act.                             |
| 9  | Sec. 525.002. DEFINITIONS. In this chapter:                         |
| 10 | (1) "Insured" means a consumer who purchased a policy               |
| 11 | from an insurer.  |
| 12 | (2) "Insurer" means the insurance company that issued               |
| 13 | the policy.   |
| 14 | (3) "Person" means an individual, corporation, trust,               |
| 15 | partnership, association, or any other legal entity.                |
| 16 | (4) "Policy" means an individual life insurance policy              |
| 17 | owned by a person who is a resident of this state regardless of     |
| 18 | whether the policy is issued, delivered, or renewed in this state.  |
| 19 | (5) "Policy owner" means the owner of a policy.                     |
| 20 | Sec. 525.003. NOTICE TO POLICY OWNER REQUIRED. (a) Ar               |
| 21 | insurer shall provide the written notice required by Subsection (b) |
| 22 | to a policy owner if the insured is at least 60 years old or if the |
| 23 | insurer has actual knowledge that the insured is terminally or      |
| 24 | chronically ill, and if:  |

| 1  | (1) the policy owner requests:                                      |
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| 2  | (A) the surrender, wholly or partly, of a policy;                   |
| 3  | <u>or</u>   |
| 4  | (B) an accelerated death benefit under a policy;                    |
| 5  | (2) the insurer sends notice to the policy owner that               |
| 6  | the policy may lapse; or  |
| 7  | (3) another circumstance occurs and the commissioner                |
| 8  | has prescribed by rule that an insurer must send the notice under   |
| 9  | this chapter in that circumstance.                                  |
| 10 | (b) The commissioner by rule shall adopt or approve forms to        |
| 11 | be used for notices under this chapter to inform a policy owner of: |
| 12 | (1) alternatives to the lapse or surrender of a                     |
| 13 | policy; and   |
| 14 | (2) the policy owner's rights related to the                        |
| 15 | disposition of a policy.  |
| 16 | (c) The written notice must be developed at no cost to              |
| 17 | insurers or other license holders and must be written in simple,    |
| 18 | nontechnical language.  |
| 19 | (d) The written notice must contain:                                |
| 20 | (1) a statement explaining that life insurance is a                 |
| 21 | critical part of a broader financial plan;                          |
| 22 | (2) a statement explaining that there are alternatives              |
| 23 | to the lapse or surrender of a policy;                              |
| 24 | (3) a general description of the following                          |
| 25 | alternatives to the lapse or surrender of a policy:                 |
| 26 | (A) accelerated death benefits available under                      |
| 27 | the policy or as a rider to the policy;                             |

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| 1  | (B) the assignment of the policy as a gift;                         |
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| 2  | (C) the sale of the policy under a life                             |
| 3  | settlement contract, including a life settlement under Chapter      |
| 4  | <u>1111;</u>  |
| 5  | (D) the replacement of the policy under Chapter                     |
| 6  | <u>1114;</u>  |
| 7  | (E) the maintenance of the policy under the terms                   |
| 8  | of the policy or a rider to the policy or through a life settlement |
| 9  | <pre>contract;</pre>  |
| 10 | (F) the maintenance of the policy through a loan                    |
| 11 | issued by an insurer or a third party, using the policy or the cash |
| 12 | surrender value of the policy as collateral for the loan;           |
| 13 | (G) conversion of the policy from a term policy                     |
| 14 | to a permanent policy; and  |
| 15 | (H) conversion of the policy to obtain long-term                    |
| 16 | care health insurance coverage or a long-term care benefit plan;    |
| 17 | <u>and</u>  |
| 18 | (4) a statement explaining that life insurance, life                |
| 19 | settlements, or other alternatives to the lapse or surrender of the |
| 20 | policy described in the notice may be available to a particular     |
| 21 | policy owner depending on a number of circumstances, including the  |
| 22 | age and health status of the insured or the terms of a life         |
| 23 | insurance policy, and that policy owners should contact their       |
| 24 | financial advisor, insurance agent, broker, or attorney to obtain   |
| 25 | further advice and assistance.                                      |
| 26 | Sec. 525.004. PENALTIES. A violation of Section 525.003(a)          |
| 27 | is an unfair or decentive act or practice in the business of        |

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- 1 <u>insurance subject to sanctions and penalties under Chapter 541.</u>
- 2 SECTION 2. An insurer is not required to provide a notice
- 3 under Chapter 525, Insurance Code, as added by this Act, before
- 4 September 1, 2011.
- 5 SECTION 3. This Act takes effect September 1, 2011.