By: Craddick H.B. No. 3786

A BILL TO BE ENTITLED

AN ACT

2	relating	to	the	requirements	for	certain	extensions	of	credit	to

- 2 relating to the requirements for certain extensions of credit to 3 consumers.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subchapter A, Chapter 302, Finance Code, is 6 amended by adding Section 302.003 to read as follows:
- 7 Sec. 302.003. PROHIBITION ON THIRD-PARTY FEES TO ARRANGE OR
- 8 GUARANTEE CERTAIN EXTENSIONS OF CONSUMER CREDIT. (a) A fee paid or
- 9 to be paid to a third party to assist a consumer in the transacting,
- 10 arranging, guaranteeing, or negotiating of an extension of credit
- 11 may not be contracted for, charged, or received by a creditor or
- 12 third party in connection with the extension of credit if:
- 13 (1) the extension of credit is secured by a non-
- 14 purchase money security interest in personal property or is
- 15 unsecured; and

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- 16 (2) the proceeds of the extension of credit are used
- 17 for personal, family, or household purposes.
- 18 (b) The amount of a fee contracted for, charged, or received
- 19 in violation of Subsection (a) is considered interest for usury
- 20 purposes under state law.
- 21 SECTION 2. Section 342.604, Finance Code is amended by
- 22 adding subsection (c) as follows:
- 23 (c) A creditor who extends consumer credit to a member of
- 24 the United States military or a dependent of a member of the United

- 1 States military must comply with Section 670, Public Law 109-364 or
- 2 any regulation adopted pursuant thereto.
- 3 SECTION 3. Subchapter M, Chapter 342, Finance Code, is
- 4 amended by adding Section 342.606 as follows:
- 5 Sec. 342.606. REQUIREMENTS FOR DEFERRED PRESENTMENT
- 6 TRANSACTIONS. (a) The provisions of Subchapter F apply to a
- 7 <u>deferred presentment transaction made under the authority of this</u>
- 8 subchapter.
- 9 (b) As an alternative to the rate provided by Sections
- 10 <u>342.252</u>, <u>342.253</u> and <u>342.259</u>, a deferred presentment transaction
- 11 made under this subchapter with a maximum cash advance computed
- 12 under Subchapter C, Chapter 341, using a reference base amount that
- 13 is not more than \$200, may provide for a finance charge that does
- 14 not exceed 15 percent of the cash advance.
- 15 <u>(c) An authorized lender may not enter into a deferred</u>
- 16 presentment transaction in which the amount of cash advanced
- 17 exceeds 35% of the borrower's gross monthly income.
- 18 (d) On the prepayment of a deferred presentment
- 19 transaction, the finance charge authorized under this section is
- 20 considered to be earned at the time the loan is made and is not
- 21 subject to refund.
- (e) An authorized lender must accept partial payment of the
- 23 <u>outstanding principal balance at any time during regular business</u>
- 24 hours.
- 25 (f) An authorized lender may not for a fee renew, rollover,
- 26 or otherwise consolidate a deferred presentment transaction. For
- 27 purposes of this subsection "rollover" means a transaction in which

- 1 a borrower refinances or pays all or part of the finance charges and
- 2 advance of a deferred presentment transaction with a new deferred
- 3 presentment transaction.
- 4 (g) If a borrower enters into a third consecutive loan, an
- 5 authorized lender must provide the borrower an option to repay the
- 6 advance and each consecutive loan pursuant to a written repayment
- 7 plan. For purposes of this subsection "consecutive loan" means a
- 8 new deferred presentment transaction that any lender enters into
- 9 with a debtor no later than seven days after the date on which a
- 10 previous deferred presentment transaction made to the same borrower
- 11 is paid in full. The authorized lender may assess a processing fee
- 12 of ten percent of the principal amount of the loan per loan not to
- 13 exceed Fifteen Dollars for administration of the payment plan. A
- 14 lender is not required to enter into a payment plan with a borrower
- 15 more frequently than once every 12 months. The borrower must:
- 16 (1) request the repayment plan, either orally or in
- 17 writing;
- 18 (2) repay the loan in four equal installments with one
- installment due on each of the next four dates on which the
- borrower receives regular wages or compensation;
- 21 (3) agree not to enter into any additional deferred
- 22 presentment transactions during the repayment plan term and
- for a period of fifteen days after termination of the
- repayment plan term.
- 25 (h) An authorized lender may not impose a default charge in
- 26 connection with a deferred presentment transaction.
- 27 (i) The finance commission by rule may require a licensee to

- 1 provide materials approved by the commissioner that are designed
- 2 to:
- 3 (1) inform the borrower of the duties, rights, and
- 4 responsibilities of parties to a deferred presentment transaction;
- 5 and
- 6 (2) educate a borrower about matters of financial
- 7 <u>literacy.</u>
- 8 (j) As part of the annual report required under Section
- 9 342.559, a licensee that engages in deferred presentment
- 10 transactions must submit the following to the commissioner:
- 11 (1) the amount of cash advanced under each deferred
- 12 presentment transaction made, serviced, or brokered by the lender
- 13 during the preceding calendar year;
- 14 (2) the total number of deferred presentment
- 15 transactions made, serviced, or brokered by the lender during the
- 16 preceding calendar year;
- 17 (3) data regarding extended payment plans and
- 18 alternative payment arrangements offered by the lender;
- 19 (4) the gross monthly income reported by an individual
- 20 to whom a cash advance was made under a deferred presentment
- 21 transaction during the preceding calendar year, if the lender
- 22 collects that information from individuals and provided that a
- 23 lender that submits data provided by individuals is not responsible
- 24 for an individual borrower's failure to provide accurate
- 25 information;
- 26 (5) the total amount of interest, fees, or charges
- 27 collected by the lender during the preceding calendar year for

- 1 making, servicing, or brokering deferred presentment transactions;
- 2 and
- 3 (6) any other information required by the
- 4 commissioner.
- 5 (k) A person may not threaten or pursue criminal charges
- 6 against a borrower related to a check or other debit authorization
- 7 provided by the borrower as part of a deferred presentment
- 8 transaction.
- 9 (1) The commissioner shall prepare and publish a report no
- 10 <u>later than December 1, 2012 regarding the use of deferred</u>
- 11 presentment transactions in Texas. In preparing the study, the
- 12 commissioner shall study the need for comprehensive data reporting
- 13 and the value and feasibility of a real-time statewide database to
- 14 provide data for policy development and to enhance a lender's
- 15 <u>evaluation of a borrower's ability to repay. In reviewing the value</u>
- 16 and feasibility of a real-time statewide database, the study should
- 17 consider the use of a database verification fee collected from the
- 18 borrower to recover the actual costs of the system.
- 19 SECTION 4. Subsection (a), Section 342.501, Finance Code,
- 20 is amended to read as follows:
- 21 (a) An authorized lender may not induce or permit a person
- 22 or a husband and wife to be directly or indirectly obligated under
- 23 more than one loan contract at any time for the purpose or with the
- 24 effect of obtaining an amount of interest greater than the amount of
- 25 interest otherwise authorized under this chapter for a loan of that
- 26 aggregate amount with a maximum interest charge computed under
- 27 Section 342.201(a), Section 342.201(e), Section 342.252, Section

- 1 <u>342.259</u>, <u>342.606</u>, <u>Section 342.654</u>, or any combination of those
- 2 sections.
- 3 SECTION 5. Chapter 342, Finance Code is amended by adding
- 4 Subchapter N as follows:
- 5 SUBCHAPTER N. AUTO TITLE LOANS
- 6 Sec. 342.651. DEFINITION. (a) In this subchapter, "auto
- 7 title loan" means an agreement in which an authorized lender agrees
- 8 to make a loan of money to a borrower, and the borrower agrees to
- 9 give the authorized lender a non-purchase money security interest
- in an unencumbered motor vehicle owned by the borrower.
- 11 Sec. 342.652. GENERAL REQUIREMENTS. An auto title loan must
- 12 be in writing and have a loan term of 30 days.
- 13 Sec. 342.653. APPLICABILITY OF OTHER SUBCHAPTERS. (a) The
- 14 provisions of Subchapter E and Subchapter F apply to an auto title
- 15 loan made under this subchapter.
- Sec. 342.654. AUTHORIZED FINANCE CHARGES. (a) As an
- 17 alternative to the rate provided by Sections 342.201, 342.252,
- 18 342.253 and 342.259, an auto title loan made under this subchapter
- 19 may provide for a finance charge that does not exceed:
- 20 <u>(1) 20 percent per month on the portion of the cash</u>
- advance that does not exceed \$700;
- (2) 18 percent per month on the portion of the cash
- 23 <u>advance balance that is greater than \$700 but less than</u>
- 24 \$1,400; and
- 25 (3) 15 percent per month on the portion of the cash
- advance that exceeds \$1,400.
- (b) On the prepayment of an auto title loan, the finance

- 1 charge authorized under this section is considered to be earned at
- 2 the time the loan is made and is not subject to refund.
- 3 Sec. 342.655. ACCEPTANCE OF PARTIAL PAYMENTS. A lender
- 4 must accept partial payment of the principal loan balance of an auto
- 5 title loan at any time during regular business hours.
- 6 Sec. 342.656. RENEWALS. (a) For purposes of this
- 7 subsection, "renewal" means a transaction in which a borrower
- 8 refinances or pays all or part of the finance charges and advance of
- 9 <u>an auto title loan with a new auto title loan.</u>
- 10 (b) Beginning with the first renewal and at each successive
- 11 renewal thereafter, the borrower must reduce the principal balance
- 12 by at least ten percent of the original principal balance of the
- 13 auto title loan. If the borrower fails to pay the amount necessary
- 14 to reduce the principal balance by ten percent at any renewal, then
- 15 the lender may renew the transaction, provided that the lender must
- 16 <u>calculate the finance charge as if the principal balance of the loan</u>
- 17 were reduced by 10 percent of the original principal balance. This
- 18 reduction in principal continues to be due from the borrower in
- 19 accordance with the auto title loan agreement, but that amount is
- 20 not entitled to accrue interest or finance charges. Alternatively
- 21 <u>if the borrower fails to pay, the lender may declare the outstanding</u>
- 22 principal balance and any finance charge to be immediately due and
- 23 payable.
- (c) After three renewals of an auto title loan, if a
- 25 borrower is unable to pay on the due date the amount owing, then the
- 26 lender must offer a repayment plan to the borrower. A lender is not
- 27 required to enter into a payment plan with a borrower more

- 1 frequently than once every 12 months. If the borrower agrees to the
- 2 repayment plan, then the borrower must repay the amount owed
- 3 according to the following terms:
- 4 (1) the borrower must be allowed to repay the loan in
- 5 not more than four substantially equal installments with one
- 6 installment due on each of the next four dates on which the borrower
- 7 receives regular wages or compensation; and
- 8 (2) the authorized lender may not charge a borrower
- 9 any additional interest or fee for using the repayment plan.
- 10 (d) An authorized lender and a borrower may agree to enter a
- 11 repayment plan described by Subsection (c) at any time during the
- 12 term of an auto title loan or during the term of any renewal.
- (e) An authorized lender may not impose a default charge in
- 14 connection with an auto title loan.
- 15 Sec. 342.657. POSSESSION OF MOTOR VEHICLE OR CERTIFICATE OF
- 16 $\underline{\text{TITLE.}}$ (a) In an auto title loan subject to this subchapter, the
- 17 borrower shall agree to the authorized lender's possession of the
- 18 certificate of title.
- 19 (b) The borrower shall have the exclusive right to redeem
- 20 the certificate of title by repaying the auto title loan in full and
- 21 by complying with the auto title loan agreement. When the
- 22 certificate of title is redeemed, the authorized lender shall
- 23 release the security interest in the motor vehicle, and return the
- 24 certificate of title to the borrower.
- 25 (c) The auto title loan agreement must provide that, on
- 26 failure by the borrower to redeem the certificate of title at the
- 27 end of the original 30-day term period, or at the end of any 30-day

- 1 renewal or renewals of the agreement period or extended payment
- 2 plan agreements, the lender is allowed to take possession of the
- 3 motor vehicle.
- 4 (d) The lender shall retain physical possession of the
- 5 certificate of title for the entire term of the auto title loan
- 6 agreement, but is not required to retain physical possession of the
- 7 motor vehicle at any time.
- 8 (e) A lender may only hold unencumbered certificates of
- 9 title for pledge.
- 10 Sec. 342.658. NO CRIMINAL PROSECUTION. A person may not
- 11 threaten or pursue criminal charges against a borrower related to a
- 12 check or other debit authorization provided by the borrower as part
- 13 of an auto title loan.
- 14 Sec. 342.659. CONSIDERATION OF BORROWER'S ABILITY TO REPAY.
- 15 When making or negotiating an auto title loan, the lender must
- 16 consider, in determining the size, duration, and schedule of
- 17 installments of the loan, the financial ability of the borrower to
- 18 repay the loan, and specifically evaluate whether the borrower will
- 19 be reasonably able to pay the loan in cash at the time and in the
- 20 manner provided in the auto title loan agreement.
- 21 Sec. 342.660. CONSUMER INFORMATION. The finance commission
- 22 by rule may require a licensee to provide materials approved by the
- 23 <u>commissioner that are designed to:</u>
- 24 (1) inform the borrower of the duties, rights, and
- 25 responsibilities of parties to an auto title loan; and
- 26 (2) educate a borrower about matters of financial
- 27 literacy.

- 1 Sec. 342.661. INFORMATION REQUIRED FOR ANNUAL REPORT. As
- 2 part of the annual report required under Section 342.559, a
- 3 licensee that engages in auto title loans shall submit the
- 4 following to the commissioner:
- 5 (1) the amount of cash advanced under each auto title
- 6 loan made, serviced, or brokered by the lender during the preceding
- 7 <u>calendar year;</u>
- 8 (2) the total number of auto title loans made,
- 9 serviced, or brokered by the lender during the preceding calendar
- 10 year;
- 11 (3) the total number of auto title loans renewed
- 12 during the preceding calendar year;
- 13 <u>(4) data regarding any alternative payment</u>
- 14 arrangements or extended payment plans offered by the lender;
- 15 (5) the gross monthly income reported by an individual
- 16 to whom a cash advance was made under an auto title loan during the
- 17 preceding calendar year, if the lender collects that information
- 18 from individuals and provided that a lender that submits data
- 19 provided by individuals is not responsible for an individual
- 20 borrower's failure to provide accurate information;
- 21 (6) the total amount of interest, fees, or charges
- 22 collected by the lender during the preceding calendar year for
- 23 making, servicing, or brokering auto title loans;
- 24 (7) the total number of motor vehicles repossessed;
- 25 and
- 26 (8) any other information required by the
- 27 commissioner.

- H.B. No. 3786
- 1 SECTION 6. Section 393.001(3), Finance Code, is amended to
- 2 read as follows:
- 3 (3) "Credit services organization" means a person who
- 4 provides, or represents that the person can or will provide, for the
- 5 payment of valuable consideration any of the following services
- 6 with respect to the extension of consumer credit by others:
- 7 (A) improving a consumer's credit history or
- 8 rating; or
- 9 (B) [obtaining an extension of consumer credit
- 10 for a consumer; or
- 11 $\left[\frac{(C)}{C}\right]$ providing advice or assistance to a
- 12 consumer with regard to Paragraph (A) [or (B)].
- 13 SECTION 7. Subchapter D, Chapter 393, Finance Code, is
- 14 amended by adding Section 393.308 to read as follows:
- 15 Sec. 393.308. OBTAINING EXTENSIONS OF CONSUMER CREDIT
- 16 PROHIBITED. A credit services organization may not obtain an
- 17 extension of consumer credit for a consumer or assist a consumer in
- 18 obtaining an extension of consumer credit.
- 19 SECTION 8. Section 342.601(1), Finance Code, is repealed.
- 20 SECTION 9. This Act takes effect September 1, 2011.