By: Flynn H.B. No. 1233

## A BILL TO BE ENTITLED

- 2 relating to the documentary fee charged in connection with the sale
- 3 of certain recreational vehicles and boats.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Section 345.251, Finance Code, is amended to
- 6 read as follows:
- 7 Sec. 345.251. DOCUMENTARY FEE FOR CERTAIN VEHICLES. (a) A
- 8 retail seller may charge a documentary fee for services rendered
- 9 to, for, or on behalf of a retail buyer in [preparing,] handling[,]
- 10 and processing documents relating to the sale of  $[ \frac{1}{2} ]$  and closing a
- 11 retail installment transaction involving, a motorcycle,
- 12 motor-driven cycle, moped, all-terrain vehicle, boat, boat motor,
- 13 boat trailer, or towable recreational vehicle.
- 14 (b) If a documentary fee is charged under this section the
- 15 fee:
- 16 (1) must be charged to cash buyers and credit buyers;
- 17 (2) may not exceed a reasonable amount agreed to by the
- 18 retail seller and retail buyer for the documentary services [\$50];
- 19 and
- 20 (3) must be disclosed on the <u>buyer's order or</u> retail
- 21 installment contract as a separate itemized charge.
- 22 (c) A preliminary work sheet on which a sale price is
- 23 computed and that is shown to the retail buyer, an order from the
- 24 buyer, or a retail installment contract must include in reasonable

- 1 proximity to the place on the document where the documentary fee is
- 2 disclosed:
- 3 (1) the amount of the fee; and
- 4 (2) the following notice in type that is bold-faced,
- 5 capitalized, or underlined or otherwise conspicuously set out from
- 6 the surrounding written material:
- 7 "A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A
- 8 DOCUMENTARY FEE IS NOT REQUIRED BY LAW, BUT MAY BE
- 9 CHARGED TO BUYERS FOR HANDLING DOCUMENTS [AND
- 10 PERFORMING SERVICES RELATING TO THE [CLOSING OF A]
- 11 SALE. A DOCUMENTARY FEE MAY NOT EXCEED <u>A REASONABLE</u>
- 12 AMOUNT AGREED TO BY THE PARTIES [\$50]. THIS NOTICE IS
- 13 REQUIRED BY LAW."
- 14 (d) A retail seller shall post the documentary fee notice
- 15 prescribed by Subsection (c) so that the notice is clearly visible
- 16 in each place where a sale of a vehicle or other good described by
- 17 Subsection (a) is finalized. If the language primarily used in an
- 18 oral sales presentation is not the same as the language in which the
- 19 retail installment contract is written, the retail seller shall
- 20 furnish to the retail buyer a written statement containing the
- 21 notice set out in Subsection (c) in the language primarily used in
- 22 the oral sales presentation.
- 23 (e) Before increasing the maximum amount of the documentary
- 24 fee the retail seller charges, a retail seller shall provide
- 25 written notice to the commissioner of the maximum amount of the
- 26 documentary fee the retail seller intends to charge. The
- 27 commissioner may review the amount of a documentary fee for

- 1 reasonableness. In determining whether a fee charged by a retail
- 2 seller is reasonable, the commissioner may consider the resources
- 3 required by the retail seller to perform the retail seller's duties
- 4 under state and federal law with respect to the handling and
- 5 processing of documents relating to the sale and financing of a
- 6 motorcycle, motor-driven cycle, moped, all-terrain vehicle, boat,
- 7 boat motor, boat trailer, or towable recreational vehicle. If the
- 8 commissioner determines that a documentary fee charged is not
- 9 reasonable, the commissioner may require that the documentary fee
- 10 charged be reduced or suspended.
- 11 (f) A documentary fee charged in accordance with this
- 12 section before September 1, 2013, is considered reasonable for
- 13 purposes of this section.
- 14 (g) This section does not:
- (1) create a private right of action; or
- 16 (2) require that the commissioner approve a specific
- 17 documentary fee amount before a retail seller charges the fee.
- 18 (h) The finance commission may adopt rules, including rules
- 19 relating to the standards for a reasonableness determination or
- 20 disclosures, necessary to enforce this section. A rule adopted
- 21 under this subsection may not require a retail seller to submit to
- 22 the commissioner for prior approval the amount of a documentary fee
- 23 that the retail seller intends to charge under this section.
- 24 (i) The commissioner has exclusive jurisdiction to enforce
- 25 this section.
- 26 SECTION 2. This Act takes effect September 1, 2013.