



ALLIANCE
OF TEXAS
ANGEL
NETWORKS

March 12, 2016

Jamie Rhodes: My Perspective

- Alliance of Texas Angel Networks, co-founder & chair
- Angel Capital Association, board of directors
- Serial entrepreneur; National NanoMaterials, Inc
- Central Texas Angel Network, founder & past chair
- E3 Angel Network, co-founder & board of directors
- Trustee, St. David's North Austin Medical Center
- Previously
 - Director of New Ventures, A&M University
 - Trustee, IC2 Institute, University of Texas at Austin
 - Entrepreneur in Residence, Texas State University
 - National Association of Corporate Directors, Texas Chapter, board of directors
 - Austin Chamber of Commerce, board member
 - Long Center for the Performing Arts, board member

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ATAN Members

Houston Angel Network

Houston

Central Texas Angel Network

Austin

West Texas Angel Network

Amarillo

North Texas Angel Network

Dallas

Baylor Angel Network

Waco

Cowtown Angels

Fort Worth

Concho Valley Angel Network

San Angelo

Texoma Angels

Wichita Falls

Aggie Angel Network

College Station

South Coast Angel Network

Corpus Christi

Lubbock Angel Network

Lubbock

Newest Members

Rio Grande Valley Angel Network

E3 Angel Network

- (minority focus, based in Austin with national reach)



ATAN 2015 Statistics

13 Angel groups

Over 550 accredited investors

Invested over \$40,000,000

Invested in 100 +/- companies

Largest syndicated round = \$2M



ATAN Principles

Share best practices among Texas angel networks

Syndicate deals among Texas angel networks

Build relationships/trust among angel investors across Texas

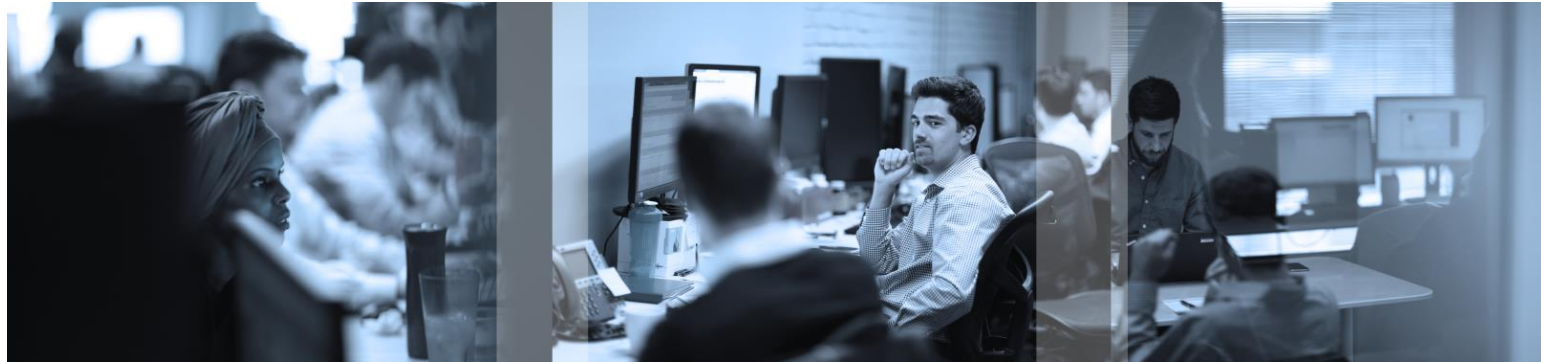
The executive directors make the above succeed

Education to make our investors “smart money”



Presents the

HALO Report™



2015 Annual Report

Angel Group Update: Halo Report 2015

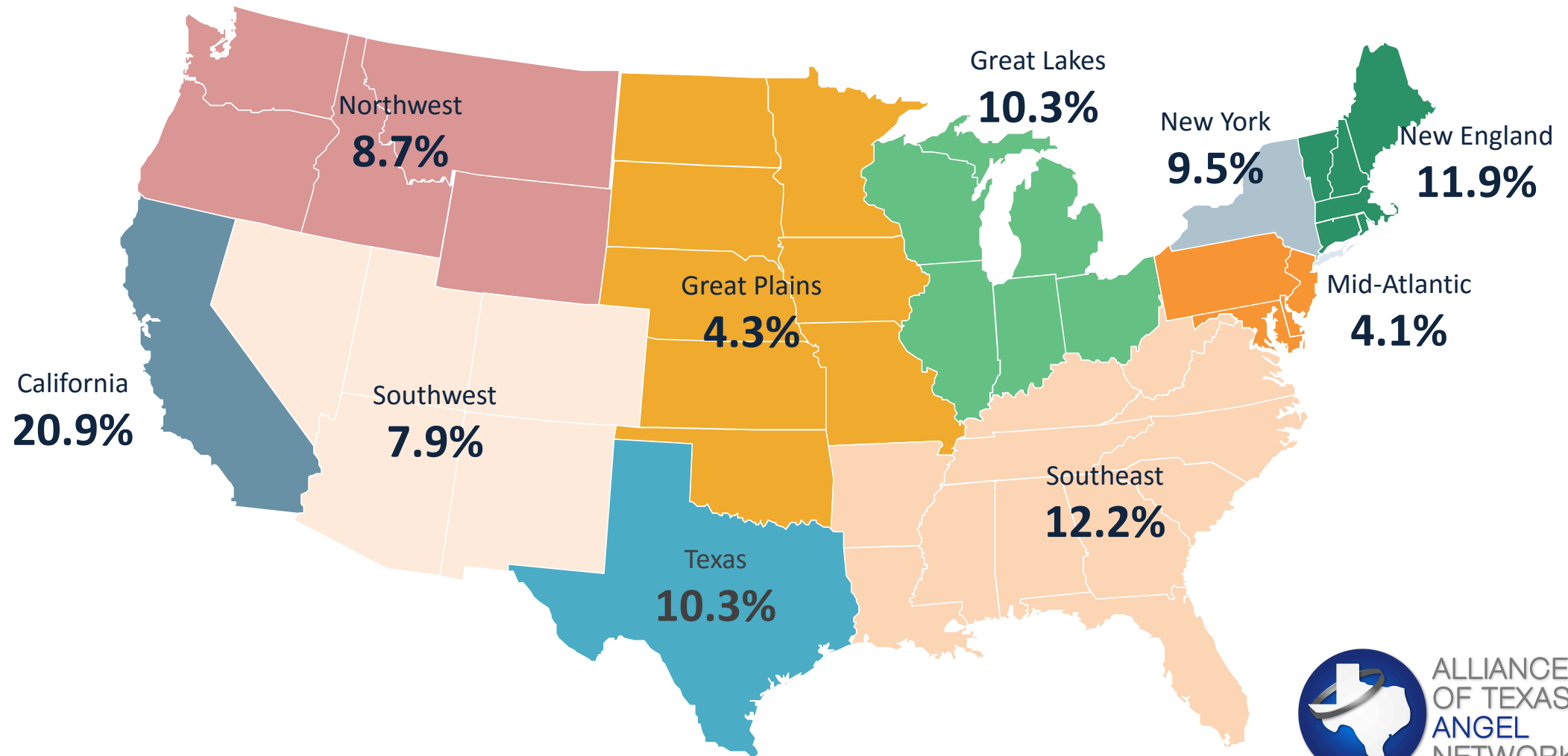
Most Active Angel Groups

Total Deals 2015 (descending order)

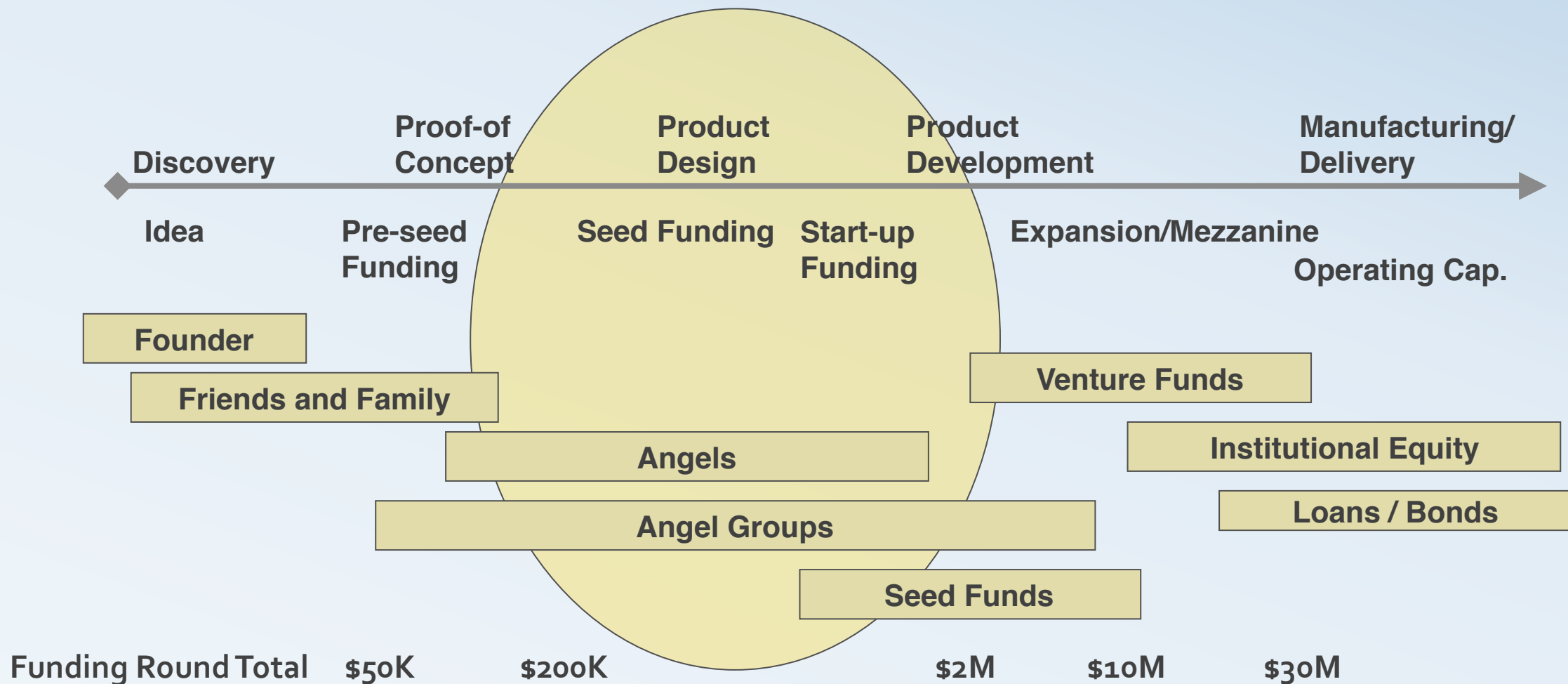
1. Keiretsu Forum¹
2. Tech Coast Angels²
3. Central Texas Angel Network
4. Houston Angel Network
5. Alliance of Angels & New York Angels (tied)
6. Wisconsin Investment Partners
7. Hyde Park Angels & Maine Angels (tied)
8. Desert Angels, Launchpad Venture Group & Sand Hill Angels (tied)



2015 Share of Angel Group **Deals** by Region



Funding Spectrum



ATAN Can Use Your Help

With more resources ATAN could:

- Fund the launch of more startups across Texas
- Create more jobs in Texas
- Make Texas a destination for entrepreneurs to rival California
- Educate the growing pool of accredited investors in Texas on how to select and mentor high potential startups
- Create more wealth in Texas



Angels Fund Majority of Startups in USA

Angels Provide ~90% of Outside Equity for Startups

Angel Investors (2012)

- \$22.9 billion
- **67,000 deals**
- 24,000 seed
- 22,800 early stage
- 20,100 expansion
- > 268,000 individuals

Venture Capital (2012)

- \$26.7 billion
- **3,700 deals**
- 280 seed
- 1,650 early stage
- 1,800 later/expansion
- 522 active firms

Sources: Center for Venture Research/ UNH; NVCA 2013 Yearbook; PwC MoneyTree



Angels vs VCs Comparison

	<u>Angels</u>	<u>VCs</u>
Stage	start-up	any
Key interest	entrepreneur	business
Control	influence	control
Assistance	hands-on advisory	hands-on mgt. Team
Geography	local & regional	regional or national
Motivation	return on investment mentoring entrepreneurs giving back to community staying involved	make money

ATAN Board of Directors

Jamie Rhodes, Austin

David Steakley, Houston

Jorge Varela, Ft. Worth

Fred Marxer, Dallas, director emeritus

