TEXANS WANT POLICYHOLDER PROTECTIONS

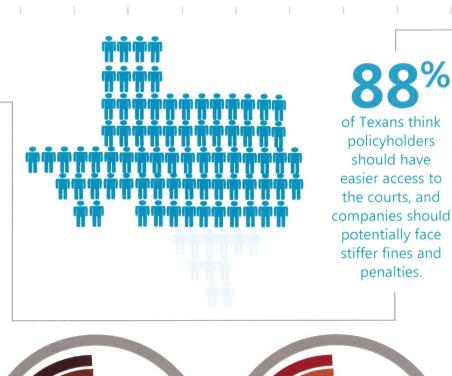
In a poll conducted by Hill Research Consultants, a nationally respected Republican opinion-research firm, voters revealed widespread public support for protecting the right of a policyholder to hire an attorney to pursue their interests when they believe an insurance company has unfairly denied, delayed or underpaid a legitimate claim.

AVCREASE 50%

of **DEMOCRATS** want to **INCREASE**

OR MAINTAIN

policyholders' legal rights



of Texans think consumers are paying more home & auto insurance these days while getting less in return %

think insurance companies "routinely" deny or underpay legitimate claims in the hope policyholders will simply give

up

TEXAS WATCH

WCREASE 55

of TEA PARTIERS

want to INCREASE

OR MAINTAIN

policyholders' legal

rights

REASE 46%

Q%

of **REPUBLICANS**

want to INCREASE

OR MAINTAIN

policyholders' legal rights



815 Brazos Street, Suite 603 • Austin, TX 78701 • (512) 381-1111 • www.TexasWatch.org

December 1, 2016

Via hand delivery

House Committee on Insurance Attn: The Honorable John Frullo, Chair Extension E2.150 P.O. Box 2910 Austin, Texas 78768-2910

Re: Written testimony; interim charge no. 4 regarding property insurance claims

Dear Chairman Frullo and Members of the Committee:

I. Introduction

Texas Watch is a statewide, non-partisan, non-profit citizen advocacy organization representing over 20,000 people. As you know from our testimony in sessions past, a large portion of our work concerns the protection of policyholders. We are honored to be invited to testify today before your committee on the Texas Department of Insurance (TDI) data call report and its underlying assumptions. You should also be receiving petitions from our members and would ask that they, and this written testimony, be included in the record so policyholders' voices are considered by your committee.

The House Committee on Insurance has been charged with investigating weather-related property insurance claims in Texas. We write to raise concerns that the committee may unwittingly rely upon incomplete information from TDI in doing so, which could lead to flawed findings. The TDI issued a data call to property insurers earlier this year to inform the production of reports on weather-related litigation. Unfortunately, this data call was one-sided, avoiding any real scrutiny of the insurance industry's business practices and the role they play in producing claims disputes. We received the full report from TDI shortly before 5:00 p.m. yesterday and have been able to review it in the intervening hours. In this testimony, we would like to examine substantive concerns that, we believe, should merit your attention.

II. The TDI Report

Through both oral and written testimony¹, we asked TDI to investigate five main areas through their data call and resulting report:

¹ See Attachment A.

- Industry practices: What role do industry practices play in creating a dispute with a claimant?
- Litigation: Does litigation affect claims resolution? Are suits facing early dismissal?
- Fraud allegations: How often is fraud being alleged by industry and its attorneys, and are they referring these matters to proper authorities pursuant to Chapter 701 of the Texas Insurance Code?
- Profits and costs: What is the historical trend for industry profits?
- Coverage: In what ways has coverage been reduced in recent years?

Detailed questions were raised under each heading. None of our questions were effectively incorporated into TDI's data call or report and several were excluded entirely. By not carefully examining industry practices, one could be left with the uninformed impression that any rise in litigation rates is due to the filing of unsupported cases. It is important for the committee to understand that more lawsuits may point to more insurer misconduct being uncovered through the course of discovery and litigation.

One way for the committee to test this statement is to inquire into the number of lawsuits that are being dismissed, whether through TEX. R. CIV. P. 91a or summary judgment practice, or referred for administrative and prosecutorial action under our strong insurance fraud and barratry laws. If property insurance suits are not being dismissed in large numbers, or the actors are not being prosecuted, this indicates that these are colorable claims, meaning these policyholder suits are supported by the law and the facts. "Delay, deny, and defend" insurance tactics are well-known and, we would submit, should bear close scrutiny by this committee in order to fully understand the issue of weather-related litigation.

Texas already has a long list of strong laws and rules on the books, which provide insurance carriers with a host of procedures and remedies if they are confronted with an unsupported suit. These include, but are not limited to, the following:

- TEX. INS. CODE § 541.153 (Frivolous Action);
- TEX. INS. CODE § 541.154 (Prior Notice of Action);
- TEX. INS. CODE § 541.155 (Abatement);
- TEX. INS. CODE § 541.156 (Settlement Offer);
- TEX. INS. CODE § 541.157 (Contents of Settlement Offer);
- TEX. INS. CODE § 541.158 (Rejection of Settlement Offer);
- TEX. INS. CODE § 541.159 (Limit on Recovery After Settlement Offer);
- TEX. INS. CODE § 541.160 (Effect of Settlement Offer);
- TEX. INS. CODE § 541.161 (Mediation);
- TEX. INS. CODE § 541.253 (Frivolous Action);
- TEX. INS. CODE § 701.051 (Duty to Report);
- TEX. INS. CODE § 701.052 (Immunity for Furnishing Information Relating to a Fraudulent Insurance Act);
- TEX. INS. CODE § 701.101 (Insurance Fraud Unit);
- TEX. INS. CODE § 701.102 (Investigation of Certain Acts of Fraud);

- TEX. INS. CODE § 701.103 (Disciplinary Action; Report to Other Agencies);
- TEX. INS. CODE § 701.109 (Request for Investigation by Insurer);
- TEX. INS. CODE § 4102.103 (Contract for Services Required);
- TEX. INS. CODE § 4102.158 (Conflicts of Interest Prohibited);
- TEX. INS. CODE § 4102.160 (Certain Payments Prohibited);
- TEX. INS. CODE § 4102.164 (Acceptance of Referral Payments Prohibited);
- TEX. BUS. & COM. CODE § 17.46 (Deceptive Trade Practices Unlawful);
- TEX. BUS. & COM. CODE § 17.50 (Relief for Consumers);
- TEX. BUS. & COM. CODE § 17.505 (Notice; Inspection);
- TEX. BUS. & COM. CODE § 17.5051 (Mediation);
- TEX. BUS. & COM. CODE § 17.5052 (Offers of Settlement);
- TEX. BUS. & COM. CODE § 17.506 (Damages; Defenses);
- TEX. BUS. & COM. CODE § 27.02 (Certain Insurance Claims for Excessive Charges);
- TEX. PENAL CODE § 35.02 (Insurance Fraud);
- TEX. PENAL CODE § 38.12 (Barratry and Solicitation of Professional Employment);
- TEX. R. CIV. P. 13 (Effect of Signing Pleadings, Motions and Other Papers; Sanctions);
- TEX. R. CIV. P. 91a (Dismissal of Baseless Causes of Action);
- TEX. R. CIV. P. 166a (Summary Judgment);
- TEX. R. CIV. P. 167 (Offer of Settlement; Award of Litigation Costs);
- TEX. R. CIV. P. 169 (Expedited Actions);
- TEX. CIV. PRAC. & REM. CODE § 9.011 (Signing of Pleadings);
- TEX. CIV. PRAC. & REM. CODE § 9.012 (Violation; Sanction);
- TEX. CIV. PRAC. & REM. CODE § 10.001 (Signing of Pleadings and Motions); and
- TEX. CIV. PRAC. & REM. CODE § 10.004 (Violation; Sanction).

If insurers, adjusters, and agents are not availing themselves of the multitude of civil and criminal laws available to them, it begs the question: Why not?

Despite the TDI report's shortcomings, several important takeaways are contained within its pages:

- After 2011, known attorney/public adjuster representation is just 3 to 4% of claims; the lawsuit rate is just 1.5 to 2% of all claims;²
- Only 1 in 3 claims were reopened by insurers. 49% were never reopened after attorney/public adjuster involvement. 77% were reopened after a lawsuit;³
- Insurers have "consistently" made an underwriting profit for homeowners insurance during the period emphasized by the insurance industry;⁴ and
- The hail loss ratio during TLR's proclaimed "crisis" period is only 2% higher than the 15-year average (23% v. 21%).⁵

² See p. 9 of the TDI report presented 12/1/16.

³ See pp. 4, 23-24 of the TDI report.

⁴ See p. 35 of the TDI report.

⁵ See p. 39 of the TDI report.

III. Related Legislation

The Legislature passed SB 1060 and HB 1265 last session to crack down on any unscrupulous actions committed by public insurance adjusters. We supported this legislation, and it appears to be working. Based on information recently obtained from TDI pursuant to an open records request, the number of public insurance adjusters renewing licenses in Texas is dropping, suggesting any unscrupulous adjusters are leaving the state.⁶

IV. Recent Severe Weather Experience

It seems that a substantial number of policyholders have found themselves subjected to unfair insurance practices, particularly since 2012. This has occurred at the same time that Texas, which is more populated and developed by the day, has suffered historic storms. According to the insurance industry's own data, 13 of the 31 costliest storms in Texas have occurred since 2012.⁷

The storms suffered in the Rio Grande Valley in March 2012 were, in a word, hellacious. Hail and wind devastated the area for 30 minutes straight. Winds reached 74 miles per hour at the McAllen/Miller International Airport, where nearly four inches of rain fell in a one hour period. Photos of the storm's destruction include the following⁸:



⁶ See enclosed charts.

https://www.insurancecouncil.org/4DCGI/cms/review.html?Action=CMS_Document&DocID=144&MenuKey=none.

⁸ Note: All photos and the points contained in the preceding paragraph were obtained from "Weather Informer: March 29, 2012 Rio Grande Valley Hail Storm," last accessed 12/1/16,

⁷ "Costliest Texas Storms," Insurance Council of Texas, last accessed 12/1/16,

https://brianmejia.wordpress.com/2012/03/31/march-29-2012-rio-grande-valley-hail-storm/.



Photo by Anadelia Martinez.



Photo by Regina Reyna.



Photo by Anabel DeLeon Barnes.



Photo by Angel Garcia.



Photo by NWS Brownsville.

IV. A Very Brief History of Insurance Lobbying in Texas

It is important to recall that the Insurance Code and the Deceptive Trade Practices Act (DTPA) were both heavily tort reformed in 1995.⁹ Insurers have gotten their way when it comes to rates.¹⁰ Insurers also successfully moved away from state-promulgated policy forms and were allowed to use their national forms in November 2002. For well over a decade, Texans have been paying much more for policies that provide much less coverage. This has been a historic trend that has only worked to the disadvantage of policyholders. Now, the insurance industry is back again, demanding that 40+ years of policyholder protections be wiped from the books. Any move in this direction would wrongfully benefit the insurance industry and punish policyholders.

V. Conclusion

Insurers and their lobbyists are crying "crisis," but they have cleared <u>over \$4.5 billion in</u> <u>underwriting profits</u> in this period and have made more money after taxes than the national average.¹¹ The bottom line numbers simply do not support their rhetoric.

The last and most direct line of defense that policyholders possess against abuse by the insurance industry are the rights and remedies provided by Texas common and statutory law, including Chapters 541 and 542 of the Texas Insurance Code and the DTPA. These carefully-considered and long-standing statutes protect policyholders from unfair insurance practices and deliberate delays in the payment of legitimate claims.

For policyholders who have been beset by rising premiums and shrinking coverage for many years, the last thing these families and businesses need is for the insurance industry to eviscerate their remaining legal protections through the manipulations of their lobby.

We ask that you recommend these policyholder protections be maintained, for Texas families and businesses alike.

Sincerely,

Jane V. Thendelf

Ware V. Wendell Executive Director

Encl.

cc: Members of the Committee (via Committee Clerk) Members of the Press

⁹ See HB 668 - 74(R).

¹⁰ See SB 14 – 78(R).

¹¹ See enclosed chart.

ATTACHMENT A

Texas Watch House Committee on Insurance December 1, 2016

TEXAS RATCH

815 Brazos Street, Suite 603 · Austin, Texas 78701 · (512) 381-1111 · www.texaswatch.org

April 11, 2016

Via electronic mail (brian.ryder@tdi.texas.gov)

Mr. Brian Ryder Property and Casualty Actuarial Office MC 105-5F Texas Department of Insurance P.O. Box 149104 Austin, Texas 78714

Re: Public comments; property insurance; draft data call questions

Dear Mr. Ryder:

Texas Watch is a non-profit, non-partisan citizen advocacy organization dedicated to ensuring that corporations and insurance companies are accountable to their customers.

We were heavily involved in the legislative debate about property insurance last session. We actively opposed Senate Bill 1628 because it would have gutted the rights of policyholders to hold industry actors accountable when they engage in deceptive, unfair, or bad faith insurance practices. We supported legislative efforts to strengthen the regulation of public insurance adjusters through the passage of Senate Bill 1060 and House Bill 1265. We believed then, and continue to believe, that the aggressive enforcement of these laws, and use of other enforcement mechanisms available to authorities, is the best way to surgically address any wrongdoing that is substantiated. Stated simply, the proper approach to protecting the market from fraudulent claims is to enforce the law, not change the law by stripping policyholders of their rights. Such an approach only works to encourage wrongdoing by the insurance industry, which already occupies a position of power and privilege in relation to the policyholder. Our laws should punish wrongdoers, not reward them.

Lawmakers have asked TDI to gather information related to these issues as they prepare hearings ahead of the 85th Texas Legislature. TDI has the solemn statutory duty to "protect and ensure the fair treatment of consumers." TEX. INS. CODE § 31.002 (4). However, the draft data call, if issued to insurers in its current form, would be fatally incomplete and work to have the opposite effect. As currently constructed, the data call appears to focus exclusively on the role of public adjusters and attorneys in property claims and suits, ignoring the role of the industry in the underpayment and outright denial of claims.

In the interest of achieving a thorough, balanced report, we recommend broadening the data call and resulting study in the following ways:

1) Industry practices: What role do industry practices play in creating a dispute with a claimant?

A comprehensive examination of the drivers of property claims trends must dive deeply into industry practices. Examine how many property claims were initially denied by carriers and the claimed reasons for the denial. Examine how many claims

were referred to appraisal and the outcome of this process (i.e., whether the award more closely confirmed the industry's position or the policyholder's position). Examine how Xactimate is used – and whether it is misused to "dial down" claims payments – by industry. Determine whether proffered claims payments are actually reflective of the costs of repair in that locality. Examine whether insurers are using the latest scientific modeling and methods to determine the shape, speed, and damage caused by natural hailstones. Determine whether the policyholder filed a complaint with TDI before or during the claims process (and the outcome). Cross-reference lawsuits with complaints, market examinations, and administrative fees and penalties assessed against carriers to determine any patterns.

2) Litigation: Does litigation affect claims resolution? Are suits facing early dismissal?

Where a lawsuit has been filed, determine the pre-suit efforts to resolve the complaint short of litigation (i.e., was pre-suit notice sent pursuant to the Insurance Code and/or DTPA? Was an offer of settlement made/rejected?). Determine the differential between initial claims payments (or offers) and final claims payments (or settlements) made through the course of pre-suit communications, litigation, or awarded at trial. Categorize this information by cause of loss, carrier, and region. Determine the disposition of each property claims lawsuit, whether it was settled (and for how much, if available), dismissed under TEX. R. CIV. P. 91a, disposed of through summary judgment, or tried to verdict (detailing whether the policyholder's claims were affirmed in whole or part and the resulting judgment).

3) Fraud allegations: How often is fraud being alleged by industry and its attorneys, and are they referring these matters to proper authorities pursuant to Chapter 701 of the Texas Insurance Code?

Are policyholder attorneys, public adjusters, and others facing sanctions by authorities? If so, what is the outcome of any investigations mounted over the last five (5) years? Specifically, what efforts have insurers' attorneys and special investigations units (SIU) made over the past five (5) years to report allegations of fraudulent property insurance practices to the TDI Fraud Unit? How does this compare to other lines of insurance? How many cases has the TDI Fraud Unit referred for criminal prosecution over the past five (5) years (categorizing these by line of insurance)? How many of those cases referred related only to hail damage and/or windstorm (categorizing these by region)? How many of the cases referred resulted in a conviction? For the past five (5) years, what is the percentage of hail claim fraud reported to TDI of all fraud reports made (categorizing the various types of fraud alleged and reported, including workers' compensation)?

4) Profits and costs: What is the historical trend for industry profits?

List and publish the various measures of property insurer profits in Texas -- including but not limited to net underwriting profit and overall profit (taking investment income into account) -- by line and carrier over the last fifteen (15) years. Examine the components of related loss ratios over the same period of time. Examine and compare loss adjustment expenses by claim type, cause of loss, carrier, and region.

5) Coverage: In what ways has coverage been reduced in recent years? Discuss the reductions in property coverage made by Texas carriers over the last fifteen (15) years since form deregulation. Specifically, detail the increases in different types of deductibles (i.e., fixed dollar amount vs. percentage-based, wind

deductibles, etc.), as well as the use of national forms and exclusions to reduce coverage for Texas policyholders. Building on previous TDI reports, quantify these reductions in coverage. Create a timeline for these reductions in coverage and compare with premium increases by carriers over the same period of time.

We appreciate the opportunity to submit these comments and respectfully request – for the sake of producing a balanced and comprehensive study – their inclusion in your data call.

Sincerely,

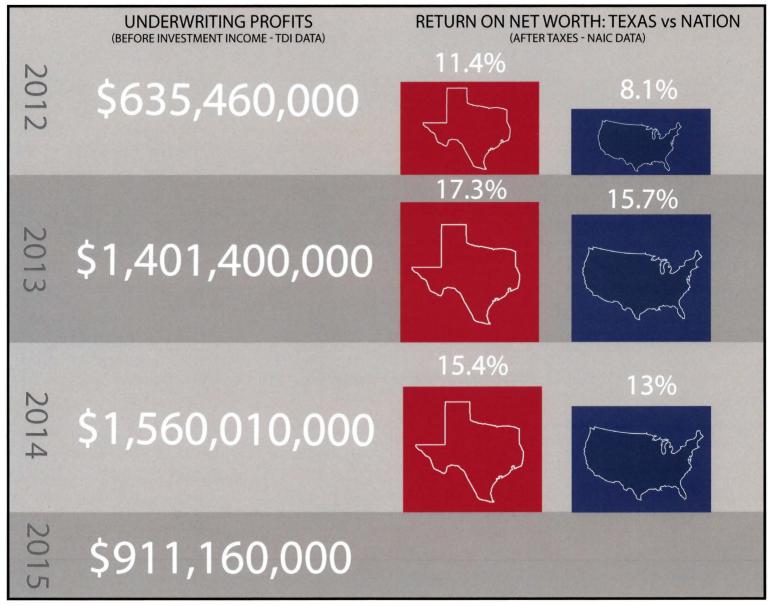
Zare V. Zhendell

Ware V. Wendell Deputy Director

cc: Mr. David Mattax, Commissioner of Insurance Via electronic mail (david.mattax@tdi.texas.gov)

INSURANCE PROFITS ARE BIGGER IN TEXAS

In the years that insurers have claimed a crisis, carriers have raked in billions. Outperforming the nation in profitability for three years running, Texas homeowners insurance carriers have been making profits hand over fist.



Sources: "Quarterly Legislative Reports," Texas Department of Insurance. "Reports on Profitability by Line by State," National Association of Insurance Commissioners

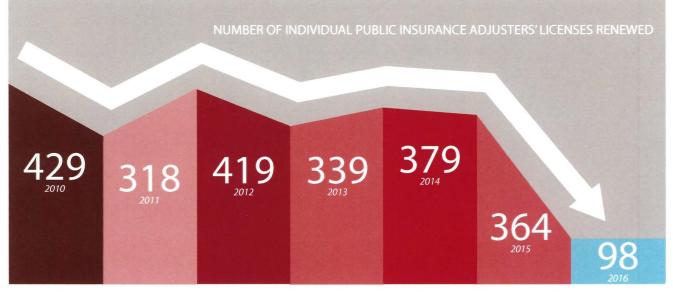
TEXAS 🛠 WATCH

WHEN THE LAWS WORK, STOP MEDDLING

TOUGH INSURANCE LAWS PASSED BY 2015 LEGISLATURE ARE WORKING

The 84th Texas Legislature passed tough new laws on public insurance adjusters to ensure they cannot abuse insurers or policyholders.

SB 1060 requires public insurance adjusters to actually do their job, prohibits solicitation of cases on behalf of attorneys, and prohibits referral payments. HB 1265 makes public insurance adjuster solicitation, whether direct or indirect, a Deceptive Trade Practice Act violation, exposing adjusters to full accountability through our civil justice system for their wrongful acts.



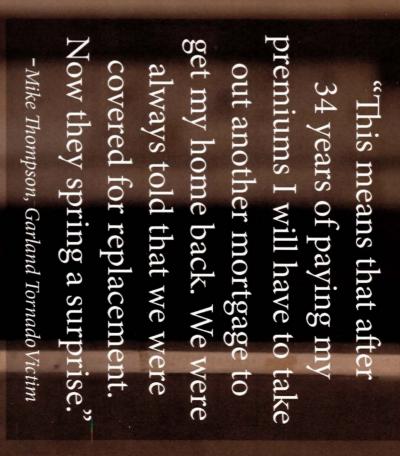
Recently compiled figures released by the Texas Department of Insurance show that these strong laws are having an effect. New public insurance adjuster license applications, issuances, and especially renewals have dropped significantly in 2016.

Public insurance adjusters intent on running cases and scamming the public receive no quarter in Texas.



Source: Texas Department of Insurance, open records request, figures current through August 17, 2016

TEXAS 🛠 WATCH



"Diary of Garland Tornado Victim" Dallas Morning News

The Dallas Morning News

Diary of a Garland tornado Victim

By Dave Lieber | July 19, 2016

Six months after the Garland-Rowlett-Sunnyvale post-Christmas tornadoes, I'm looking at Mike Thompson's stream of letters to me.

The Garland man's frustration dealing with the loss of his house is telling for the times. His battle with his insurance company leaves him angry enough that he filed a complaint with the Texas Department of Insurance.

He accuses State Farm of "low-balling, stonewalling and obfuscation." State Farm says through a spokesman that the claim was handled appropriately and the company disagrees with Thompson's assertions.

Here's Mike's story:

Jan. 10: Dave, I haven't written you in a while. My home was one of the ones destroyed in the tornado. It is basically a pile of rubble....

The internal contents will be discounted 30 percent. So chances are pretty slim that at age 67 and severely disabled my life will ever be anything like what it was before the storm. In the meantime, we are in a hotel eating fast food.

We did manage to save both of our dogs and all three cats and some of our smaller treasures. But all the furniture and appliances are a total loss. We should be grateful considering so many lost everything and had no insurance.

Mike Thompson, Crestpoint Lane (or what's left of it)

P.S. Ever try putting a harness on a cat to take 'em out to potty?

*

Jan. 20: Dave, want to do an expose about the egregious behavior of home insurance companies following major disasters? State Farm has said they aren't going to total the house. They are going to "fix" it. We've had three reputable builders look at the house. They all say the house is destroyed and that it can't be fixed. They say it should be torn down and rebuilt. State Farm doesn't want to do this.

The latest appraisal on our house was for around \$200,000. Their first offer was about \$100,000. This means that after 34 years of paying my premiums I will have to take out another mortgage to get my home back. We were always told that we were covered for replacement. Now they spring a surprise. "Oh, that is only replacement up to the limit of the policy."

We have turned matters over to a lawyer. Even if I win this battle, I will personally make it my mission in life to fight this kind of treatment.

Mike Thompson, now a card-carrying member of Watchdog Nation

*

Jan. 23: Our lawyer thinks we have a pretty good chance. By the by there is a guy in Garland who has posted a billboard on his lawn warning folks that if they have State Farm they would be wise to lawyer up.

*

Feb. 3: After a month in a hotel, we found a house. Our attorney got State Farm to agree to a year lease. My attorney's nickname is PUG — short for pugnacious [Waco lawyer D. Hunter Polvi]. He thinks we will end up with a little under 200K + 110K for contents.

I just have to feel sympathy for the folks who lost everything and don't know any better and who are being screwed by these companies. The Legislature is too lame to provide oversight and protection from these sharks. Where is Teddy Roosevelt when you need him? That really burns my bacon. I'll keep you posted.

March 13: If State Farm had offered us a check for the policy limits (\$149,000 for the house and \$110,000 for the contents) the day after the storm, we would have accepted the check and walked away with a smile on our face.

As it is, they are going to end up paying about \$193,000 for the house, \$110,000 for the contents, \$12,000 for our rent and \$12,000 to board our three cats for six months.

My nephew, the lawyer. What a kid. He read the contract and discovered things. He confronted them about the extra money owed us in clauses hidden in the fine print of the contract.

Let's see. An additional \$80,000 just for trying to nickel and dime us while everyone else already has started to rebuild. Our house is still a pile of sticks and bricks.

We are meeting with a builder to plan expansion on the same pad of our 1980s, 1,750-square-foot house into a 2016 2,200-square-foot house.

People need to know how it doesn't pay to mess with a couple of disabled, retired seniors who are card-carrying members of Watchdog Nation. Go get 'em tiger. Your friend, Mike Thompson.

April 23: We should be back in our brand new house by August. With the help of friends we gutted the house. God is good. If he was only half as good to other storm victims, Dallas will come out OK. But after the initial surge of help the city has moved on, and lots of folks are still struggling.

We will end up with three bedrooms and two full baths, a utility room for the new washer and dryer and lots more. We are going to extend the driveway about five feet to make room for my study (read man cave) with a covered patio with waterfall. The kitchen will be open concept.

My wife, Cherie, is in decorator heaven. Me? Not so much. Wake me when the game starts.

Now if we can just lick this climate change thing so we don't get any more F4 tornadoes rumbling through my neighborhood, I can enjoy the last part of my retirement before I pass on to my mansion in the sky.

*

State Farm spokesman Chris Pilcic defends the company, saying "We're confident this claim has been handled appropriately and strongly disagree with these assertions and overall portrayal of State Farm."

Ninety-six percent of 5,000 claims from the tornadoes have been closed, he says.

"We have been responsive to the needs of our customer and continue to work with him through his attorney to help him and his family recover from this loss."

Postscript: Thompson's old house was demolished on May 2. New construction is underway.

Rowlett Tornado Victim Displays His Anger With Insurance Company

July 25, 2016 9:32 PM By Andrea Lucia

A Rowlett man, who lost his home in the December tornado, is making a dispute with his insurance company public, posting large banners on the now empty property.

Michael Girouard spent \$150 on three signs, reading "State Farm Neighborhood Bully," "I am being victimized by State Farm," and "Don't be State Farm's next victim."

"We've had visitor after visitor driver by and look and read and take pictures," he said.

Girouard says his initial insurance payment for tornado damage came up \$35,000 short.

After contesting it, he says the company paid all but \$6,000 he still believes he's owed.

"It just knocks the wind out of you because we paid premiums for 35 years to State Farm," said Girouard.

He says the disagreement turned personal, though, after he posted about his experience on a community Facebook page.

His insurance agent sent him this text message:

"I got a chance to read your silly and bogus claims on social media... Get ready for a lawsuit sir. This isn't a bluff either. The real story will be heard. Now your entire case full details and all can be shared on social media about the poor PTSD Girouards all having nervousness (sic) breakdowns. Should be entertaining unless you of course would like to publicly apologize. I'll give you till tomorrow."

When CBS11 reached out to State Farm, a spokesperson said it was the first the company was hearing of the agent's message and that it is now investigating.

In response to the claim dispute, the company released this statement:

"Due to our customer privacy policy, we are not able to discuss the specifics of any particular claim or customer's policy information. We are committed to paying what we owe promptly, efficiently, and courteously."

The agent who sent the message told CBS11 he and the company went "above and beyond" to please the family and the text message obtained by CBS11 does not tell the whole story.

Girouard says, after seven months spent trying to settle his claim, he hopes his signs get the company's attention.

"This is where our kids grew up. This is where all the memories were made. To be belittled like that. It's unethical, it's unprofessional. It's not what you expect from someone you put your trust in," he said.

Dear Representative,

I pay my insurance premiums each month in exchange for a promise-- a promise that when disaster strikes, my claims will be paid in full and on time. But, too often Texans like me are unfairly denied, delayed, or underpaid on our valid claims.

That's why strong laws with stiff penalties – like those that have been in Texas law for decades – are necessary to deter bad conduct. But, special interests are once again trying to rob policyholders of our constitutional rights.

Last session, our elected officials stood for Texas families and businesses. The 84th Texas Legislature rejected SB1628, legislation that would have rolled back 40+ years of key policyholder protections while passing tough new laws to stop any abuse by public insurance adjusters.

At the upcoming interim hearings, I urge you to once again stand for your constituents and fight for the constitutional rights of Texas families and businesses.

Sincerely,

1,045 Texans

A Patterson Adam Voyles Adrienne Harper Adrienne Lusk Aileen Corelli Aisha Tutt Al Ellis Alan Friedman Ale Adams Alexandria Zant Alexis Graham Alfredo Huerta Alicia Espinoza Alisa Cerney Alison Dieter Alissa Roberts Alvin Kellner Alvin Murgai Alvino Lopez Amancia Hernandez Amanda Pearl Amar Raval

Amber Morphis Amy Donovan Andrea Ismond Andrea Walker Andrija Stanojcic Angela Busceme Angela Key Angela Moore Angelique Van Bavel Anita Cooper Anita McAuley Ann Earl Anna Green Anna Wygrys Annalisa Peace Annette Spanhel Antonio Loera April Emmert August Meduna Austin Baillie **Balon Bradley** Barbara Baruch

Barbara Campbell Barbara Hankinson **Barbara Herring** Barbara Hill Barbara Kazlowski Barbara Saldana Barbara Story Bari Brookman Bari Brookmsn Barry Clar **Barry Martines Basil Abbott Beecher Vaillancourt** Belinda McDonnell **Benjamin Black Benny Cespedes Benny Mathew** Bernie Kray Bertie B. Simmons Beth Cox Beth Hammett Bettie Saccardo

Betty Collins Betty Pearlman Betty Weber Bettye Short Beverly Burrell Beverly Hicks Beverly Porter Beverly Walker Bianey Caraveo Bill Burns Bill Herrera Bill Holt **Bill Putnam Billy Hughes Billy Liles** Blake Bailey **Bo Baggs** Bob Barth **Bob Binder Bob Kinney Bobby Lancaster Bonnie Davis Bradley Houston Bradley Lane** Bram Browder Bramlette Browder Brandon Kirk Brenda Agesen Brenda Carpenter Brenda Laney Brenda Trapani **Brenda Wyrick** Brett Duke Brian Gil Brian Haden Brian Patterson **Britton Monts Bruce Burns** Bruce Mery Bruce Ross **Brvon Burks** Cale Kennamer Carl Pribanic

Carlos Carranco Carlos Carranco, Jr. Carlos Donoso Carlton Howard Carol Cavitt Carol Homan Carol Ortiz **Carol Pennington** Carol Reeder Carol Tobias Carol Wise Carolyn Becka Carolyn Croom Carolyn Jo Rushing **Carolyn Jones** Carolyn Rhea Drapes Carrie Tilton-Jones **Carroll Benoit** Cassandra Johnson Cassandra Lampkin Catherine Fontaine **Catherine Stokes** Cathryn Blue Cecil Fugua Cecilia Carter **Cecily Cedilote** Chalna Blair CharlaAnne Bradden Charlene Boyken Charlene Gagon CHARLES A MAYER Charles Barber **Charles Bartlett** Charles Dixon **Charles Enloe** Charles Marchand **Charles Matts** Charlie Wood Charlotte Doyle Charlotte Garrett **Charlotte Harper Cherilyn Stringer** Cheryl Grafton

Cheryl Thomas Cheryl Williamson Chris Harris Chris Hoffman Chris Ruiz Christian Rewoldt Christine Fanning Christine Lincoln Christopher Brassard **Christopher Collins** Christopher Cromeans Christopher Gilbert Christopher Kindred Christopher Kirchmer **Christopher Lewis Christopher Smith** Chuck Foote Cindy Fountain **Cindy Leleux** CJ Smith Claire Thomas Claudia Chaffin Cole Latimer Colleen Carboy **Connie Batrice Connie Chrane** Conrado Acevedo Cory Smith Craig Brown Craig Plokhooy Craig Wolcott **Crystal Hughes** Curtis and Jane Hoffman **Curtis Fuller Cynthia Curtis** Cynthia Muckelrooy Cynthia Muckelroy Muckelroy D Hale D Schoech Daibhidh Loggins Dallas Windham **Damon Chargois** Dan Howe

Dan King DANIEL HOROWITZ Danielle Woytek Danny Venz Darlene Hissem **Darlene Shue** Darrell Ray Dave Ellison David Barganier David Dodson David Ferris David Frisby David Hart **David Hastings** David Hayward **David Humphries** David Lee David Long David Lutz David Taylor Dawn Champlin Dawn Newcomer **Debbie Scott Debbie Tropiano** Dede Griffin Deenie Tallant **Delwin Goss Dennis Autry Dennis Sheehan** Dennis Stevens **Diane Jack** Diane Janda **Diann Holt** Dianne Kennedy **Dick Young Dolores Bedinghaus Dolph Hess** Don Fsrnsworth Donald Munro Donna Bening Dorian Mahler Dorothy Mes Doug Fierro

Doug Pinson Douglas Bazar Douglas Beynon Douglas Hasty Dovle Adkins DUREE Lee **Dwaine Massey** Dwinna Barker Dyan Muse Earl Harvey **Ed Covington** Ed Franco Ed Perry Eddie Freeman Edna Martin Edward Sharp Efrain Gonzales **Eileen Treanor** Eldridge Bowman Elizabeth Bartlett **Elizabeth Flores** Elizabeth O'Nan Elizabeth West Ellen Dougherty **Ellen Smith** Ellen Willson Elliot Krali Ellis Mack **Emigdio Negrete Emily Gross Emily Speight** Enedina Rubio Eric Meyer Eric Nielsen Eric Scheihagen Eric Stanis **Ernest Brister** Eugene Lazutkin **Evelyn** Carlisle Ezra Beattie Fave Bates Felicia Deleon Forrest Leonard

Fran Walden Frances Jones Frances Lovett Francis Ciancarelli Franco Vignieri Frank Ford Frank Marentez Frank Pacheco Frank Thomas Fred Cludius Fred Dreiling Fred Johnson Fred Marvin Fred Willumsen Fred Zickrick Freda Ballas Frederick Paine Fredericka DeBerry G.Blake Holloway Gabriel Kirkpatrick Gail Herd Gale Gladney **Garrick Stephens** Gary Binderim Gary Cox GARY HILL Gary McDonald Gary Neal Gary Timmons Gary Wright GCC Garland Gene Bitner Gene Elliott Gene Haslett George Jacobs George Lewis George Murr George Wojak Gerald St. Germaine Gerard Brackeen Gerard Vaughan **GLENN & LORRI DONNAHOE** Gloria Alvarado

Gloria Montgomery Gloria Nance Gonzalo Castillo Gonzalo Uribe Grace Zambrano Grady Coyle Grant Clifton **Greg Fuess** Greg G Greg Sells Greg Word **Gregory Cassels Gregory Norton** H.A. Wall Hank Resendez Harley Rady Harry Boucher Harry Wright Heath Reed-Green Hector Corella Helen Martin Helena Dobay Henry Sterzing Henry Todd Hilary Haygood Hilda Page Holli Oakland Howard Haralson Howard Medlock Idell Fowler Imad N. Attar Inaganti Rao Irene Buentello Ivory Crampton J R Peacock J Robert MacNaughton J.T. Borah JA WOOD Jack Ivey Jack Mercer Jack Nabours Jackie Conaway Jackie De Hon

Jackie Taylor Jacklyn Hartwell James Dalton Jr. James Dovle **JAMES** Gainey James Higginbotham James Hough James Johnston James Judge James McComas James Nevins James Parker McComas James Pendergrass James Robert MacNaughton JAMES RUSSELL JR James Spurlin James Urban James W Rice James W Speights James Washburn James Winn James Yerby Jan Bohls Jan Marsden Jan Weaver Jan Young Jane Leatherman Van Praag Jane Mostowitz Jane VanWert Janell Jenkins Janet DeWitt Janet Lindemann Janet Thompkins Janet Wakefield Jani Shields Janie Villarreal Jason Joy Jason Speights Javier Martinez Jay Hedrick JC Dufresne Jean Ann Hollier Jean Genevie

JeanAnn Hollier Jeanetta Birkman Nance Jeannie Williams JEANNINE MAZO Jeff Cunningham Jeff Mikolajek Jeff Smith Jeffrey Chilton Jeffrey McMillian **Jeffrey Pennell** Jennifer Sheetz Jennifer Smith Jennings Stone Jeremy Coleman Jerrod Strange Jerry Atwood Jerry Mylius Jerry Petty Jess Jessen Jesse Corona Jesus Chapa Jill Dickson Jim Boldin Jim Pederson Jim Reynolds Jim Rice Jim Robinson Jim Sheridan **Jim Vogas** Jimmie Burnett Jo Ann Duman Joan Ludvik Joanne Coleman Joanne Day Joanne Stirt Jodi Conway Joe Crews Joe Fonseca Joe K. Longley Joe Murphy Joel Blanton, Jr Joep Meijer Johanna Sullivan

JOHN FYOUNGER IR John Black John Cobarruvias John Dobbie John Driskill John Erwin John Escamilla John Gardner John Godbey John Gonzales John Gonzalez John Graeve John Hallman JOHN HAYNES John Helms John Hoegemann John Howell John Key John Lewallen JOHN ROSSI JOHN RYAN John Thompson John Walker John Young Johnney Leverton Johnny Jones Jr Joleen Chambers JoLeen Eiklenborg Jon Eddison Ion Selden Jonathon Clark Joncile Martin Joni Rudak Jonny Reagan Joseph Blakeley Joseph Grant Joseph Jacobson Joseph Jones Joseph Murphy Joshua Crowley Joy Evans Joy Keeping Joyce Schipula

Juan Flores Judith Adams Judson Somerville Judy E Mire Judy Jones-Krivitskiy Judy McEnany Judy Stapp-Hollis Juli Kring Julia Cabrera Julia Lashlev Julia Milazzo Julian C. Gomez Julie Glander Julie Orosco Julie Rivera Julie Smith Justin Demerath Justin Jackson Karen Boxwell Karen Brown Karen Cummings Karen Hickle **Karen Hodges** Karen Rhew Karen Shafer Karen Sullivan Karen Swenson Karen Thurman Karin Faucett Kasi Keim **KATEY HART** Kathleen Slaydon Kathryn Cates Kathryn Melton Kathryn Monette Kathy Berke Kathy Bryant Kathy Khazen Kathy Pinckney Kathy Stevens **Kay Severson** Kaylee Blewett **Keelan Bubb**

Keith King Keith Thornton **Kelley** Devine Kelli Rogers Ken Box Ken Kelly Ken Wheatcroft=Pardue Kenneth Hoppe Kenneth Horne Kenneth Loafman Kenneth Oltver Kenneth Wehrle Kerry Freeman Kevin Le **Kevin Rolfes Kim Bigley Kim Clogston** Kim Cook Kim Warren **Kimber Mincher Kimberly Berrios Kimberly Greene Kimberly Hart Kimberly York** Kristanna Hayner Kristen Clarke Kristi Hayner **Kristin Neely** Kurt FRIEDERICH Kyra Blankenship Lafe Larson Lamine Gueye Lance Ahlman Lanette Fox Larry Bruner Larry DeBerry Larry Lockett Larry McDougal Larry McKee Larry Rhea Laura Davis Laura Wilder Laurence Chamberlain

Laurene LeGall-LaFonte Laurie Payne Lawrence Epps Jr Lee Sneath Leo Casanova Leo Wadley Leon Dempsey Leonard Gilbert Leslie McCollom Lewis Chandler Lillian Ocasio Lincoln Hansen Linda Babineaux Linda Campbell Linda Chamberlin Linda Cook Linda Jones Linda Kobler Linda L Guerrero Linda Moran Linda Skoda Linda Thompson Linda Treadwell Lionel DOUGLAS Lisa Byrd Lisa Fenstermacher Lisa Fenstermachet Lisa Griffith Lisa Hughes Lisa Kivett Lisa ODonnell Lisa Rodriguez Liz Killingsworth Logan Rodgers Loren Jackson Lori Bennett Lorie Rasch Cruz Lorinda Mikesell Louise Perry Lu Ann Trevino Luis Sanchez Luisa Barlow Lupe Pena

Lydia Martinez Lynda Duke Lynne Fillmore Lynnette Alley M Johnson Mack Travers Maggie Gilley Margaret 0 Peltier Margaret Jones Margaret Justus **Margaret Peltier** Margaret Tatum Margery Race Margie Artieschoufsky Margot Moczygemba Maria Anna Esparza Maria Finger Maria g Tenerias Maria Garcia Maria Guzman Marie Dobay Marie Drummond Marilyn Crawford Marilyn Gulledge Marilyn Hall Mario Salassa Marisa Gonzalez Mariu Suarez Marjorie Wells Mark Fritts Mark Hackett Mark Humphreys Mark Jeason Mark Laney Mark Lee Mark Masso Mark Mills Mark Ponce Mark Roberts Mark Sefein Marla Collina Marlena Elias Marlin Thomas

Marshall Carter-Tripp Martha Ritchlin Martin Woodward Martina Dinale Mary Almendarez Mary Ann Brown Mary Cervantes Mary Dehoyos Mary Ellen Scribner Mary Jean Williams Mary Johnson Mary Lewis Mary Lorna Greenway Mary Ramirez Mary Silva Mary Sue Rose Mary Warren Mary Wilkinson Mary Williamson Mary Wilson MaryAnn Brown Maryann Parris Maryrose Cimino Matt Griffith Matthew Griffith Matthew Morgan Matthew Muller Matthew Willis Maureen Taylor Maurice Clemens Maurice Peugh Max Kalish Maynard Thomas Mel Delanev Melanie Nelson Melinda Combest Weilbacher Melinda Hathcock Melinda Mcvay Melissa Miller Melvin Willms Melvina Turner Merlyn Heyman Mg Wade

Micah Sudbury Michael Bludworth Michael Chitty Michael Cumbow Michael Falks Michael Foster Michael Joy Michael McPhail Michael Ogden Michael Rosenberger Michael Salas Michele May Michele Wong Michelle Doty Michelle Macy Michelle McDonald **Mickey Jones** Mike McDermott Millie Williams Misty Hook Molly Bullis Monica Aquino Morgan Staggers Morris Sandel Mr. Terry & Ms. Linda Allen-Combs Myron Murray Naeem Raja Nancy Bell Nancy Kidd Natalie Marshall Nathan Wagers Neil Hackman Nia Avalon Nicholas De Santos Nicholi Hoskins Nicola Drake Nike Mathys Nina Wheless Noah Henson Norma Groce Norman and Patricia Matthies Norman Dore Olga Voloshina

Oren Sachs Oscar Rangel Pam Evans Pam Harper-Smith Pam Zeberg Pamela Cantrell Pamela Cattabiani Pamela Evans Pamela Ferguson Pamela Jackson Pamela Laham Pamela Moynihan Pat Brooks Pat Walzel Patricia Karoue Patricia Oldham Patricia Schon Patricia Young Patrick Abel Patrick Hernandez Patrick OHara Patrick Pirtle Paul Gordon PAUL MORRISON Paul Reeber Paul Schmidt Paula May Paula Stone Paulette Arana Pauline DeJear **Pauline Enders** Penny Hammack Peter Baughman Philip Cherny Phillip Templain Phyllis Jordan Pj Maceo Priscilla Schmitz Priscilla Starnes Quinta Wilkinson **Rael Nidess** Rainbow Di Benedetto Ramona Thompson

Randy Erb Ray Leach Ray Rojas RAYMOND GONZALEZ **Raymond Helm** Rebecca Bornhorst **Rebecca Brittain** Rebecca Kary Rebecca Rucker Renee Brown Rhonda Little Rhonda Williams **Ricardo Cruz** Ricardo Quezada **Richard Caldwell Richard Cochran Richard Fallin Richard Fox** Richard Hofer **Richard Lamprecht Richard Maddern Richard McComack Richard Murray Richard Myers Richard Rankin Richard Roan Richard Smith Rick Gonyo** Rick Gonyo1 **Ricky Smith Rita Sheffield** Rob Madia II Robbye Bryan **Robert Anthony Robert Berger Robert Beverly** Robert Dunnavant **Robert Farnsworth Robert Harrison Robert Hewes** Robert Inman **Robert KITTO Robert Langston**

Robert Loree Robert Ludwig Robert Lyons Robert Magnes Robert Smith Robert Stephens **Robert Tisdale Robert Torres** Robert Watts Robert White Robyn Wendell **Rodney Scales ROGER PAYNE** Roger Pinckney Roger Poe **Roger Rider Ron Snouffer** Ronald Blackshear **Ronald Ferchau Ronald Rea Ronald Schuman Ronald Shenberger RONALD SOTO** Ronald Wardell Ronnie Hart **Ronnie Smitherman Rose Boudreaux** Rose Goza **Rose Ziesemer** Roy Elizondo Roy Koon Rudolfo Vasquez **Russ Brudner Russell Almon Rusty Phenix Ruth Roberts** Ryann Donaldson S. E. Williams Sally Clinton Sally Simpson Sam Atwood Sam Stamport Samantha Leibaschoff Samantha Marin Sandra Cantrell Sandra Fountain SANDRA GARCIA Sandra Holt Sandra | Lawrence Sandra Woodall Sara Garcia Sarah Desousa Sarah Jumel Saretta Rowland Savannah Stroud Savio Garcia Scott Bailey Scott Lamon Scott Myers Scott Porter Scott R Powell Sean Chandler Sean McPherson Shan Bell Shane Kadlec Shane Mullen Shannon Grady SHANNON LOYD Sharon Bailey Sharon Berliner Sharon Gillespie Sharon Hebert Sharon Heimbuch` Sharon Shepard Shaun Linde Shawn Isdale Sheila Carter Shelley Martin Shelly Greco Sherrie Wendt Sherry Andresen Sherry Blackshear Shirlene Harris Shirley Hendrickson Shirley Koenig **Shirley Powers**

Shirley Smith Shon Ruff Simon Cordova Sonia Lara Spencer Matthews Stefanie Watson Steph Elieff Stephanie Nestlerode Stephen C. Hall Stephen Courim Stephen Gross Stephen Hadhazi Stephen Hall Stephen Wyman **Stephen Young** Steve Jeter **Steve Patrick** Steven Schafersman Sue Batchelor Sue DiCara Sue Liu Sue Vallejo Sunny Williams Susan Beever Susan Dabney Susan Harper Susan Hutchinson Susan Lefler Susan Patrick Susan Pinabel Susan Smith Susan Swartztrauber Susie Whtiman Suzanne Gerstenhaber Suzanne Stanton Suzette Zander Suzi High Sylvia Duncan T Bell T Logan T. Wade Welch Tabatha Clinton TAMARA APGAR

Tammy Sajak Tanya Wolosek Tera Allan Teresa Jansa Terrell Wooten Terri Camara Terrie Williams Terry & Linda Allen-Combs **Terry Davis** Terry McDonald Terry Steen **Terry Williams** Test Test Theodore Brazeau Theresa Davis Theresa Mostaffa Thomas Caughran Thomas Oney Thomas Windberg Tim Duda Tim Slayton Tina Gurule Todd Hurd **Tollie Windham** Tom Blackwell Tom Davis Tom Hall Tom Higley Tom McGrath Tommie Martin **Tony Trevino** Tracy Dunivan Trent Bond Trey Mendez Tricia Perkey Troy Glander Troy Moore VALERIE GILBERT Vicki Soukup Vicky Opine Victor Higginbotham Victoria Bailey Victoria Sommerman

Vin Hennessy Vince Mendieta Virginia Knauff Vivian Harvey Walden Shelton Wallace Craig Walter Birdwell Walter Klingbeil Walter Murray Walter Pavlic Wanda Giraldi Wanda Pender Wes Holland Wes Klinger Weston Norton Will Adams William Allan William Andrews William Calhoun William Conwell William Ginn William Grove William Hamilton William James William Marks William Moore William Russell William Sumerford William Wilson Willie Chapman Winifred Gilmore Yuri Soto