By: Shaheen H.B. No. 1695

A BILL TO BE ENTITLED

AN ACT

2	relating	to	training	for	governmental	entities	and	vendors

- 3 including purchasing and contract management training; authorizing
- 4 fees.

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- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 6 SECTION 1. Section 656.047, Government Code, is amended by
- 7 adding Subsection (c) to read as follows:
- 8 (c) A state agency that spends more than \$5,000 in a state
- 9 fiscal year for a training or education program for any individual
- 10 administrator or employee shall, not later than August 31 of that
- 11 year, submit to the Legislative Budget Board a report including:
- 12 (1) a list of the administrators and employees
- 13 participating in a training or education program and receiving
- 14 payment from the agency;
- 15 (2) the amount spent on each administrator or
- 16 employee; and
- 17 (3) the certification earned by each administrator or
- 18 employee through the training or education program.
- 19 SECTION 2. Subchapter C, Chapter 656, Government Code, is
- 20 amended by adding Section 656.054 to read as follows:
- Sec. 656.054. PURCHASING AND CONTRACT MANAGEMENT TRAINING
- 22 BY COMPTROLLER. (a) The comptroller shall develop training
- 23 programs provided by the comptroller under this subchapter to meet
- 24 the needs of state agencies.

- 1 (b) Each year a state agency shall estimate the number of
- 2 employees requiring purchasing or contract management training and
- 3 report the anticipated training needs of the state agency to the
- 4 comptroller in the manner and form prescribed by the comptroller.
- 5 (c) On an annual basis the comptroller shall assess the
- 6 number of employees requiring purchasing or contract management
- 7 training and shall maintain a regular schedule of classes to
- 8 accommodate that number.
- 9 (d) The comptroller may use staff or contract with private
- 10 or public entities, including state agencies, to conduct the
- 11 training.
- 12 (e) The comptroller may assess a fee for a training program,
- 13 including continuing education and certification, in an amount
- 14 sufficient to recover the costs incurred by the comptroller to
- 15 provide the training program under this subchapter.
- 16 SECTION 3. Sections 2054.057, 2155.078, 2262.053, and
- 17 2262.0535, Government Code, are transferred to Subchapter C,
- 18 Chapter 656, Government Code, redesignated as Sections 656.050,
- 19 656.051, 656.052, and 656.053, Government Code, respectively, and
- 20 amended to read as follows:
- Sec. $\underline{656.050}$ [$\underline{2054.057}$]. TRAINING IN CONTRACT NEGOTIATION
- 22 FOR PURCHASES OF INFORMATION RESOURCES TECHNOLOGIES. (a) In this
- 23 section:
- 24 (1) "Department" means the Department of Information
- 25 Resources.
- 26 (2) "Information resources technologies" has the
- 27 meaning assigned by Section 2054.003.

- 1 (a-1) The department, with the cooperation of the
- 2 comptroller and other appropriate state agencies, shall develop and
- 3 implement a program to train state agency personnel in effectively
- 4 negotiating contracts for the purchase of information resources
- 5 technologies.
- 6 (b) The department shall make the training available to
- 7 state agency personnel who are directly or indirectly involved in
- 8 contract negotiations, such as senior or operational management,
- 9 purchasers, users of the purchased technologies, and personnel with
- 10 relevant technical, legal, or financial knowledge. State agency
- 11 personnel directly involved in contract negotiations for the
- 12 purchase of information resources technologies shall complete the
- 13 training developed by the department.
- 14 (c) The department shall include in the training:
- 15 (1) information on developing a structured purchasing
- 16 method that meets an agency's needs;
- 17 (2) information drawn from the state's previous
- 18 procurement experience about what is or is not advantageous for the
- 19 state;
- 20 (3) the perspective of state agencies with oversight
- 21 responsibilities related to the state's procurement of information
- 22 resources technologies; [and]
- 23 (4) <u>information on how to use contracts entered into</u>
- 24 by the department under Section 2157.068; and
- 25 (5) other information that the department considers
- 26 to be useful.
- 27 (d) The department may use its own staff or contract with

- 1 private entities or other state agencies to conduct the training.
- 2 Sec. 656.051 [2155.078]. TRAINING AND CERTIFICATION OF
- 3 STATE AGENCY PURCHASING PERSONNEL AND VENDORS. (a) The
- 4 comptroller [commission] shall establish and administer a system of
- 5 training, continuing education, and certification for state agency
- 6 purchasing personnel. The training and continuing education for
- 7 state agency purchasing personnel must include ethics training.
- 8 The comptroller [commission] may establish and offer appropriate
- 9 training to vendors on a cost recovery basis. The comptroller
- 10 [commission] may adopt rules to administer this section, including
- 11 rules relating to monitoring a certified purchaser's compliance
- 12 with the continuing education requirements of this section.
- 13 (b) (a-1) The training, continuing education, and
- 14 certification required under Subsection (a) must include:
- 15 (1) training on the selection of an appropriate
- 16 procurement method by project type; and
- 17 (2) training conducted by the Department of
- 18 Information Resources on purchasing technologies.
- (c) $[\frac{b}{n}]$ Notwithstanding Subsection (i) $[\frac{n}{n}]$, all state
- 20 agency purchasing personnel, including agencies exempted from the
- 21 purchasing authority of the comptroller [commission], must receive
- 22 the training and continuing education to the extent required by
- 23 <u>comptroller</u> rule [of the commission]. The training and continuing
- 24 education must include ethics training. A state agency employee
- 25 who is required to receive the training may not participate in
- 26 purchases by the employing agency unless the employee has received
- 27 the required training or received equivalent training from a

- 1 national association recognized by the comptroller [commission].
- 2 The equivalent training may count, as provided by Subsection (g)
- $3 \quad [\frac{k}{k}]$, toward the continuing education requirements.
- 4 [(c) The commission shall set and collect a fee from state
- 5 agencies that employ purchasing personnel. The commission shall
- 6 set the fee in an amount that recovers the commission's costs under
- 7 this section.
- 8 (d) The comptroller [commission] may provide training,
- 9 continuing education, and certification under this section to
- 10 purchasing personnel employed by a political subdivision or other
- 11 public entity of the state. Political subdivision purchasing
- 12 personnel may receive, but are not required to receive, the
- 13 training, continuing education, or certification provided under
- 14 this section. [The commission shall collect the fees described by
- 15 Subsection (c) for training, education, or certification under this
- 16 subsection.
- 17 (e) [The commission may provide training and continuing
- 18 education under this section using its own personnel or through
- 19 contracts with private entities. The commission may also, by
- 20 agreement with a public entity, use the services of persons
- 21 employed by the public entity to provide training and continuing
- 22 education under this section.
- 23 [(f) The commission shall provide at least three levels of
- 24 training under this section.
- 25 $\left[\frac{g}{g}\right]$ The $\left[\frac{basic}{g}\right]$ training provided by the comptroller
- 26 [level] must include instruction in:
- 27 (1) [an introduction to] contract purchasing methods;

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               (2) [\tau] ethical
                                     issues
                                              affecting purchasing
   decisions;
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               (3) negotiation methods;
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               (4) writing specifications;
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               (5) the criteria for determining which product or
   service offers the best value for the state;
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               (6) developing evaluation criteria;
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               (7) formal and informal bidding methods;
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               (8) complex negotiations; [\tau] and
               <u>(</u>9)
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                    [instruction in] any other processes and issues
   that the comptroller [commission] considers appropriate for
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    [introductory] purchasing training.
          (f) [(h) The second training level must include advanced
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negotiation methods, instruction in writing specifications, and
instruction in any other processes and issues that the commission
considers appropriate for the second level of purchasing training.

[(i) The third training level must include an introduction
to complex negotiations, instruction in the criteria for

instruction in formal and informal bidding methods, introduction to

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- 20 determining which product or service offers the best value for the 21 state, and instruction in any other processes and issues that the
- 22 commission considers appropriate for advanced purchasing training.
- [(j)] The <u>comptroller</u> [commission] may prescribe the circumstances under which a state agency may delegate to a certified purchaser signature purchasing authority to approve purchase orders.
- 27 (g) [(k)] The comptroller [commission] shall require a

- 1 reasonable number of hours of continuing education to maintain a
- 2 certification level. The comptroller [commission] may allow
- 3 attendance at equivalent certification training recognized by the
- 4 comptroller [commission] to count toward the required number of
- 5 hours. Maintenance of the certification level may be by yearly
- 6 renewal or another reasonable renewal period comparable to
- 7 nationally recognized certification requirements.
- 8 (h) [(1)] The comptroller by rule shall adopt minimum
- 9 requirements for each level of certification established for state
- 10 agency purchasing personnel by the comptroller under this section
- 11 [commission's prerequisites for receiving a level-two purchaser
- 12 certification must include completion of the basic training level,
- 13 passage of a written examination, and a minimum number of years of
- 14 purchasing experience prescribed by the commission].
- 15 <u>(i)</u> [(m) The commission's prerequisites for receiving a
- 16 level-three purchaser certification must include completion of the
- 17 second training level, passage of a written examination, and a
- 18 minimum of three years of purchasing experience.
- 19 $\left[\frac{(n)}{n}\right]$ This section does not apply to an institution to which
- 20 Section 51.9335, Education Code, applies or to an institution to
- 21 which Section 73.115, Education Code, applies.
- Sec. <u>656.052</u> [2262.053]. TRAINING <u>AND CERTIFICATION</u> FOR
- 23 CONTRACT MANAGERS. (a) In this section:
- 24 (1) "Contract management guide" means the guide
- 25 developed under Section 2262.051.
- 26 (2) "Contract manager" has the meaning assigned by
- 27 Section 2262.001.

- 1 (a-1) In coordination with the Department of Information
- 2 Resources, state auditor, and Health and Human Services Commission,
- 3 the comptroller shall develop a training program for contract
- 4 managers.
- 5 (b) The training must provide the contract manager with
- 6 information regarding how to:
- 7 (1) fairly and objectively select and negotiate with
- 8 the most qualified contractor;
- 9 (2) establish prices that are cost-effective and that
- 10 reflect the cost of providing the service;
- 11 (3) include provisions in a contract that hold the
- 12 contractor accountable for results;
- 13 (4) monitor and enforce a contract;
- 14 (5) make payments consistent with the contract;
- 15 (6) comply with any requirements or goals contained in
- 16 the contract management guide; [and]
- 17 (7) use and apply advanced sourcing strategies,
- 18 techniques, and tools;
- 19 (8) maintain required documentation for contracting
- 20 decisions, changes to a contract, and problems with a contract;
- 21 (9) create a risk evaluation and mitigation strategy;
- 22 (10) create a plan for potential problems with the
- 23 contract;
- 24 (11) develop an accurate and comprehensive statement
- 25 of work; and
- 26 (12) complete the contract and evaluate performance
- 27 under the contract.

- 1 (c) Each state agency shall ensure that the agency's
- 2 contract managers complete the training developed under this
- 3 section.
- 4 (d) The comptroller shall administer training under this
- 5 section and may assess a fee for the training in an amount
- 6 sufficient to recover the comptroller's costs under this section.
- 7 (e) The comptroller shall certify contract managers who
- 8 have completed the contract management training required under this
- 9 section.
- 10 (f) A state agency may develop qualified contract manager
- 11 training to supplement the training required under this section.
- 12 The comptroller may incorporate the training developed by the
- 13 agency into the training program under this section.
- 14 (g) The comptroller shall adapt the training required under
- 15 this section and administer an abbreviated training program meeting
- 16 the relevant training requirements under this section for state
- 17 agency employees, other than contract managers, with contract
- 18 management duties.
- 19 Sec. 656.053 [2262.0535]. TRAINING FOR GOVERNING BODIES.
- 20 (a) In this section, "state agency" has the meaning assigned by
- 21 <u>Section 2056.001.</u>
- 22 (a-1) The comptroller shall adapt the program developed
- 23 under Section 656.052 [2262.053] to provide an abbreviated program
- 24 for training the members of the governing bodies of state agencies.
- 25 The training may be provided together with other required training
- 26 for members of state agency governing bodies.
- (b) All members of the governing body of a state agency

- 1 shall complete at least one course of the training provided under
- 2 this section. This subsection does not apply to a state agency that
- 3 does not enter into any contracts.
- 4 (c) The comptroller may assess a fee for the training
- 5 provided under this section in an amount sufficient to recover the
- 6 comptroller's costs under this section.
- 7 SECTION 4. Section 2056.002(b), Government Code, is amended
- 8 to read as follows:
- 9 (b) The Legislative Budget Board and the division of the
- 10 governor's office having responsibility for budget and policy
- 11 [Governor's Office of Budget, Policy, and Planning] shall determine
- 12 the elements required to be included in each agency's strategic
- 13 plan. Unless modified by the Legislative Budget Board and the
- 14 <u>division of the governor's office having responsibility for budget</u>
- 15 and policy [Governor's Office of Budget, Policy, and Planning], and
- 16 except as provided by Subsection (c), a plan must include:
- 17 (1) a statement of the mission and goals of the state
- 18 agency;
- 19 (2) a description of the indicators developed under
- 20 this chapter and used to measure the output and outcome of the
- 21 agency;
- 22 (3) identification of the groups of people served by
- 23 the agency, including those having service priorities, or other
- 24 service measures established by law, and estimates of changes in
- 25 those groups expected during the term of the plan;
- 26 (4) an analysis of the use of the agency's resources to
- 27 meet the agency's needs, including future needs, and an estimate of

- 1 additional resources that may be necessary to meet future needs;
- 2 (5) an analysis of expected changes in the services
- 3 provided by the agency because of changes in state or federal law;
- 4 (6) a description of the means and strategies for
- 5 meeting the agency's needs, including future needs, and achieving
- 6 the goals established under Section 2056.006 for each area of state
- 7 government for which the agency provides services;
- 8 (7) a description of the capital improvement needs of
- 9 the agency during the term of the plan and a statement, if
- 10 appropriate, of the priority of those needs;
- 11 (8) identification of each geographic region of this
- 12 state, including the Texas-Louisiana border region and the
- 13 Texas-Mexico border region, served by the agency, and if
- 14 appropriate the agency's means and strategies for serving each
- 15 region;
- 16 (9) a description of the training of the agency's
- 17 contract managers under Section 656.052 [2262.053];
- 18 (10) an analysis of the agency's expected expenditures
- 19 that relate to federally owned or operated military installations
- 20 or facilities, or communities where a federally owned or operated
- 21 military installation or facility is located;
- 22 (11) an analysis of the strategic use of information
- 23 resources as provided by the instructions prepared under Section
- 24 2054.095; and
- 25 (12) other information that may be required.
- SECTION 5. Section 2262.101(a), Government Code, is amended
- 27 to read as follows:

- 1 (a) The Contract Advisory Team is created to assist state
- 2 agencies in improving contract management practices by:
- 3 (1) reviewing and making recommendations on the
- 4 solicitation documents and contract documents for contracts of
- 5 state agencies that have a value of at least \$10 million;
- 6 (2) reviewing any findings or recommendations made by
- 7 the state auditor, including those made under Section 2262.052(b),
- 8 regarding a state agency's compliance with the contract management
- 9 quide;
- 10 (3) providing recommendations to the comptroller
- 11 regarding:
- 12 (A) the development of the contract management
- 13 guide; and
- 14 (B) the training under Section 656.052
- 15 $\left[\frac{2262.053}{}\right]$;
- 16 (4) providing recommendations and assistance to state
- 17 agency personnel throughout the contract management process;
- 18 (5) coordinating and consulting with the quality
- 19 assurance team established under Section 2054.158 on all contracts
- 20 relating to a major information resources project;
- 21 (6) developing and recommending policies and
- 22 procedures to improve state agency contract management practices;
- 23 (7) developing and recommending procedures to improve
- 24 state agency contracting practices by including consideration for
- 25 best value; and
- 26 (8) creating and periodically performing a risk
- 27 assessment to determine the appropriate level of management and

- 1 oversight of contracts by state agencies.
- 2 SECTION 6. (a) Not later than February 1, 2018, the
- 3 comptroller of public accounts shall adopt rules to implement
- 4 Section 656.051, Government Code, as transferred, redesignated,
- 5 and amended by this Act.
- 6 (b) Section 656.051, Government Code, as transferred,
- 7 redesignated, and amended by this Act, applies only to an
- 8 application for certification under that section that is submitted
- 9 on or after March 1, 2018. An application submitted before that
- 10 date is governed by the law in effect immediately before the
- 11 effective date of this Act, and the former law is continued in
- 12 effect for that purpose.
- SECTION 7. This Act takes effect September 1, 2017.