

By: Hancock

S.B. No. 2212

A BILL TO BE ENTITLED

AN ACT

relating to certain real estate brokerage and advertising activities and to certain functions of the Texas Real Estate Commission.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:

SECTION 1. Subchapter A, Chapter 1101, Occupations Code, is amended by adding Section 1101.0045 to read as follows:

Sec. 1101.0045. EQUITABLE INTERESTS IN REAL PROPERTY. (a)

A person may acquire an option or an interest in a contract to purchase real property and then sell or offer to sell the option or assign or offer to assign the contract without holding a license issued under this chapter if the person:

(1) does not use the option or contract to purchase to engage in real estate brokerage; and

(2) discloses the nature of the equitable interest to any potential buyer.

(b) A person selling or offering to sell an option or assigning or offering to assign an interest in a contract to purchase real property without disclosing the nature of that interest to a potential buyer is engaging in real estate brokerage.

SECTION 2. Section 1101.156(b), Occupations Code, is amended to read as follows:

(b) The commission may not include in rules to prohibit false, misleading, or deceptive practices by a person regulated by

1 the commission a rule that:

2 (1) restricts the use of any advertising medium;

3 (2) restricts the person's personal appearance or use  
4 of the person's voice in an advertisement;

5 (3) relates to the size or duration of an  
6 advertisement used by the person; ~~[or]~~

7 (4) restricts the person's advertisement under an  
8 assumed or ~~[a]~~ trade name that is authorized by a law of this state  
9 and registered with the commission; or

10 (5) requires the term "broker," "agent," or a similar  
11 designation or term, a reference to the commission, or the person's  
12 license number to be included in the person's advertisement.

13 SECTION 3. Section 1101.652(b), Occupations Code, is  
14 amended to read as follows:

15 (b) The commission may suspend or revoke a license issued  
16 under this chapter or take other disciplinary action authorized by  
17 this chapter if the license holder, while engaged in real estate  
18 brokerage:

19 (1) acts negligently or incompetently;

20 (2) engages in conduct that is dishonest or in bad  
21 faith or that demonstrates untrustworthiness;

22 (3) makes a material misrepresentation to a potential  
23 buyer concerning a significant defect, including a latent  
24 structural defect, known to the license holder that would be a  
25 significant factor to a reasonable and prudent buyer in making a  
26 decision to purchase real property;

27 (4) fails to disclose to a potential buyer a defect

1 described by Subdivision (3) that is known to the license holder;

2 (5) makes a false promise that is likely to influence a  
3 person to enter into an agreement when the license holder is unable  
4 or does not intend to keep the promise;

5 (6) pursues a continued and flagrant course of  
6 misrepresentation or makes false promises through an agent or sales  
7 agent, through advertising, or otherwise;

8 (7) fails to make clear to all parties to a real estate  
9 transaction the party for whom the license holder is acting;

10 (8) receives compensation from more than one party to  
11 a real estate transaction without the full knowledge and consent of  
12 all parties to the transaction;

13 (9) fails within a reasonable time to properly account  
14 for or remit money that is received by the license holder and that  
15 belongs to another person;

16 (10) commingles money that belongs to another person  
17 with the license holder's own money;

18 (11) pays a commission or a fee to or divides a  
19 commission or a fee with a person other than a license holder or a  
20 real estate broker or sales agent licensed in another state for  
21 compensation for services as a real estate agent;

22 (12) fails to specify a definite termination date that  
23 is not subject to prior notice in a contract, other than a contract  
24 to perform property management services, in which the license  
25 holder agrees to perform services for which a license is required  
26 under this chapter;

27 (13) accepts, receives, or charges an undisclosed

1 commission, rebate, or direct profit on an expenditure made for a  
2 principal;

3 (14) solicits, sells, or offers for sale real property  
4 by means of a lottery;

5 (15) solicits, sells, or offers for sale real property  
6 by means of a deceptive practice;

7 (16) acts in a dual capacity as broker and undisclosed  
8 principal in a real estate transaction;

9 (17) guarantees or authorizes or permits a person to  
10 guarantee that future profits will result from a resale of real  
11 property;

12 (18) places a sign on real property offering the real  
13 property for sale or lease without obtaining the written consent of  
14 the owner of the real property or the owner's authorized agent;

15 (19) offers to sell or lease real property without the  
16 knowledge and consent of the owner of the real property or the  
17 owner's authorized agent;

18 (20) offers to sell or lease real property on terms  
19 other than those authorized by the owner of the real property or the  
20 owner's authorized agent;

21 (21) induces or attempts to induce a party to a  
22 contract of sale or lease to break the contract for the purpose of  
23 substituting a new contract;

24 (22) negotiates or attempts to negotiate the sale,  
25 exchange, or lease of real property with an owner, landlord, buyer,  
26 or tenant with knowledge that that person is a party to an  
27 outstanding written contract that grants exclusive agency to

1 another broker in connection with the transaction;

2 (23) publishes or causes to be published an  
3 advertisement [~~, including an advertisement by newspaper, radio,~~  
4 ~~television, the Internet, or display,~~] that:

5 (A) misleads or is likely to deceive the public;

6 (B) [~~7~~] tends to create a misleading impression;

7 (C) implies that a sales agent is responsible for  
8 the operation of the broker's real estate brokerage business; [~~7~~]

9 or

10 (D) fails to include [~~identify~~] the name of the  
11 broker for whom the license holder acts, which name may be the  
12 licensed name, assumed name, or trade name of the broker as  
13 authorized by a law of this state and registered with the commission  
14 [~~person causing the advertisement to be published as a licensed~~  
15 ~~broker or agent~~];

16 (24) withholds from or inserts into a statement of  
17 account or invoice a statement that the license holder knows makes  
18 the statement of account or invoice inaccurate in a material way;

19 (25) publishes or circulates an unjustified or  
20 unwarranted threat of a legal proceeding or other action;

21 (26) establishes an association by employment or  
22 otherwise with a person other than a license holder if the person is  
23 expected or required to act as a license holder;

24 (27) aids, abets, or conspires with another person to  
25 circumvent this chapter;

26 (28) fails or refuses to provide, on request, a copy of  
27 a document relating to a real estate transaction to a person who

1 signed the document;

2 (29) fails to advise a buyer in writing before the  
3 closing of a real estate transaction that the buyer should:

4 (A) have the abstract covering the real estate  
5 that is the subject of the contract examined by an attorney chosen  
6 by the buyer; or

7 (B) be provided with or obtain a title insurance  
8 policy;

9 (30) fails to deposit, within a reasonable time, money  
10 the license holder receives as escrow or trust funds in a real  
11 estate transaction:

12 (A) in trust with a title company authorized to  
13 do business in this state; or

14 (B) in a custodial, trust, or escrow account  
15 maintained for that purpose in a banking institution authorized to  
16 do business in this state;

17 (31) disburses money deposited in a custodial, trust,  
18 or escrow account, as provided in Subdivision (30), before the  
19 completion or termination of the real estate transaction;

20 (32) discriminates against an owner, potential buyer,  
21 landlord, or potential tenant on the basis of race, color,  
22 religion, sex, disability, familial status, national origin, or  
23 ancestry, including directing a prospective buyer or tenant  
24 interested in equivalent properties to a different area based on  
25 the race, color, religion, sex, disability, familial status,  
26 national origin, or ancestry of the potential owner or tenant; or

27 (33) disregards or violates this chapter.

1 SECTION 4. Section 1105.003(f), Occupations Code, is  
2 amended to read as follows:

3 (f) Not later than August 31 of each fiscal year, the agency  
4 shall remit [~~\$750,000~~] to the general revenue fund the sum of  
5 \$750,000 minus amounts expended each fiscal year to construct or  
6 maintain a building in the Capitol Complex, including for repayment  
7 of a construction loan.

8 SECTION 5. Subchapter D, Chapter 5, Property Code, is  
9 amended by adding Section 5.086 to read as follows:

10 Sec. 5.086. EQUITABLE INTEREST DISCLOSURE. Before entering  
11 into a contract, a person selling an option or assigning an interest  
12 in a contract to purchase real property must disclose to any  
13 potential buyer that the person is selling only an option or  
14 assigning an interest in a contract and that the person does not  
15 have legal title to the real property.

16 SECTION 6. (a) Except as provided by Subsection (b) of this  
17 section, this Act takes effect September 1, 2017.

18 (b) Section 1105.003(f), Occupations Code, as amended by  
19 this Act, takes effect September 1, 2019.