By: Lucio III, Moody H.B. No. 701

Substitute the following for H.B. No. 701:

By: Darby C.S.H.B. No. 701

A BILL TO BE ENTITLED

AN ACT

2	relating	to	the	regulation	of	call	centers;	providing	a	civil

3 penalty.

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- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subtitle C, Title 5, Business & Commerce Code, is
- 6 amended by adding Chapter 113 to read as follows:

7 CHAPTER 113. CALL CENTERS

- 8 <u>SUBCHAPTER A. GENERAL PROVISIONS</u>
- 9 Sec. 113.001. DEFINITIONS. In this chapter:
- 10 <u>(1) "Call center" means a business entity or a</u>
- 11 division of a business entity with a primary purpose involving
- 12 <u>initiating or receiving telephone communications on behalf of a</u>
- 13 person for the purpose of initiating sales, including making a
- 14 telephone solicitation as defined by Section 302.001, providing
- 15 services, or providing or receiving information in connection with
- 16 the provision of services.
- 17 (2) "Customer" means a resident of this state who
- 18 receives a call from or places a call to a call center.
- 19 <u>(3) "Customer service employee" means a person</u>
- 20 employed by or working on behalf of a call center.
- 21 (4) "Department" means the Texas Department of
- 22 Insurance.
- 23 (5) "Public agency" means this state or an agency,
- 24 instrumentality, or political subdivision of this state, including

- 1 a county, municipality, public school district, or special-purpose
- 2 district or authority.
- 3 (6) "Public subsidy" means a program, benefit, or
- 4 assistance of any type offered by a public agency that is designed
- 5 to stimulate the economic development of a corporation, industry,
- 6 or sector of the state's economy or to create or retain jobs in this
- 7 state. The term includes grants, loans, loan guarantees, benefits
- 8 relating to an enterprise or empowerment zone, fee waivers, land
- 9 price subsidies, infrastructure development and improvements
- 10 designed to principally benefit a single business or defined group
- 11 of businesses, matching funds, tax refunds, tax rebates, or tax
- 12 abatements offered by a public agency.
- Sec. 113.002. APPLICABILITY. This chapter applies to a
- 14 business that is a call center or operates a call center only if the
- 15 business:
- 16 <u>(1) has at least 50 customer service employees located</u>
- 17 in this state, excluding customer service employees who work less
- 18 than 20 hours per week; or
- 19 (2) has at least 50 customer service employees located
- 20 in this state who, in the aggregate, work a total of at least 1,500
- 21 <u>hours per week.</u>
- 22 <u>SUBCHAPTER B. RELOCATION OF CUSTOMER SERVICE EMPLOYEE POSITIONS</u>
- Sec. 113.101. NOTICE REQUIRED; CIVIL PENALTY. (a) A
- 24 business shall notify the department if the business plans to:
- 25 (1) terminate customer service employee positions in
- 26 this state that handle at least 50 percent of total customer service
- 27 call volume for the business, as measured against the previous 12

- 1 months' average customer service call volume of the business; and
- 2 (2) relocate the duties of those positions to persons
- 3 in one or more call centers located outside of the United States.
- 4 (b) The business shall notify the department of its intent
- 5 to terminate and relocate the positions at least 60 days before the
- 6 termination or relocation of the positions. A business receiving a
- 7 public subsidy at the time of notification shall additionally
- 8 notify the department that the business is receiving a public
- 9 subsidy when providing the notification to the department under
- 10 this subsection.
- 11 <u>(c) A business that violates this section is liable to this</u>
- 12 state for a civil penalty in an amount not to exceed \$10,000 for
- 13 each day that the business is in violation.
- 14 (d) The attorney general may bring suit to recover the
- 15 civil penalty imposed under Subsection (c).
- Sec. 113.102. LIST OF BUSINESSES THAT RELOCATE CUSTOMER
- 17 SERVICE EMPLOYEE POSITIONS. (a) The department shall maintain a
- 18 list of businesses that, while receiving a public subsidy, have
- 19 terminated and relocated customer service employee positions as
- 20 described by Section 113.101.
- 21 (b) Except as provided by Subsection (d), a business that is
- 22 added to the list may not be removed from the list before the fifth
- 23 anniversary of the date the business was added to the list.
- (c) The department shall make the list available to the
- 25 public and shall semiannually distribute the list to all state
- 26 agencies and the Better Business Bureau.
- 27 (d) The department shall remove a business from the list if

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- 1 the business relocates in this state as many customer service
- 2 employee positions as the business terminated and relocated causing
- 3 the business to be added to the list.
- 4 Sec. 113.103. LIST OF BUSINESSES THAT MAINTAIN CUSTOMER
- 5 SERVICE EMPLOYEE POSITIONS. (a) The department shall maintain a
- 6 list of businesses that, while receiving a public subsidy, have not
- 7 terminated or relocated customer service employee positions as
- 8 <u>described by Section 113.101.</u>
- 9 (b) A business may request to be added to the list and the
- 10 department shall add the business to the list if, while receiving a
- 11 public subsidy, the business has not terminated or relocated
- 12 customer service employee positions.
- (c) The department shall make the list available to the
- 14 public and shall semiannually distribute the list to all state
- 15 agencies and the Better Business Bureau.
- 16 (d) The department shall remove a business from the list if
- 17 the business, while receiving a public subsidy, terminates or
- 18 relocates customer service employee positions as described by
- 19 Section 113.101.
- 20 SUBCHAPTER C. PUBLIC AGENCY CONTRACTS AND SUBSIDIES
- 21 Sec. 113.201. PREFERENCE FOR CERTAIN BUSINESSES. In
- 22 awarding a contract for services, a public agency shall give
- 23 preference to a vendor, bidder, contractor, or subcontractor that
- 24 does not appear on the list maintained under Section 113.102.
- Sec. 113.202. PUBLIC SUBSIDIES PROHIBITED. (a) Except as
- 26 provided by Subsection (b), a public agency may not award or provide
- 27 a public subsidy to a business that appears on the list maintained

- 1 under Section 113.102.
- 2 (b) A public agency, after consulting with the department,
- 3 may award a public subsidy if the business applying for the subsidy
- 4 shows that the refusal to grant the subsidy would:
- 5 (1) result in substantial job loss in the state; or
- 6 (2) harm the environment.
- 7 Sec. 113.203. REPAYMENT OF PUBLIC SUBSIDY. A business that
- 8 has received a public subsidy and that is placed on the list
- 9 maintained under Section 113.102 after the business was awarded the
- 10 public subsidy shall repay the full amount of the public subsidy.
- SUBCHAPTER D. STATE AGENCY CALL CENTERS
- 12 Sec. 113.301. STATE AGENCY CALL CENTERS. (a) All call
- 13 center services performed on behalf of a state agency must be
- 14 performed in this state.
- 15 (b) This section does not apply to services performed on
- 16 behalf of the Title IV-D agency under Subchapter D, Chapter 231,
- 17 Family Code.
- 18 SECTION 2. Chapter 113, Business & Commerce Code, as added
- 19 by this Act, applies only to a bid for a contract submitted or an
- 20 application for a public subsidy filed on or after the effective
- 21 date of this Act. A bid for a contract submitted or an application
- 22 filed before the effective date of this Act is governed by the law
- 23 in effect on the date the bid was submitted or the application was
- 24 filed, and that law is continued in effect for that purpose.
- 25 SECTION 3. This Act takes effect January 1, 2020.