By: Lucio III H.B. No. 2118

A BILL TO BE ENTITLED

1	AN ACT
2	relating to deceptive marketing of certain health plans, programs,
3	and arrangements; authorizing an administrative penalty.
4	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
5	SECTION 1. Subtitle C, Title 5, Insurance Code, is amended
6	by adding Chapter 564 to read as follows:
7	CHAPTER 564. PROHIBITED PRACTICES RELATING TO MARKETING OF CERTAIN
8	HEALTH PLANS, PROGRAMS, AND ARRANGEMENTS
9	SUBCHAPTER A. GENERAL PROVISIONS
10	Sec. 564.0001. APPLICABILITY. This chapter applies to a
11	health benefit plan, health care program, or health expense
12	arrangement that provides health benefit coverage or otherwise pays
13	for, reimburses, or discounts health care expenses and that
14	excludes or limits coverage for preexisting conditions,
15	discriminates based on health-status related factors, or does not
16	provide essential health benefits required under 42 U.S.C. Section
17	18022, including:
18	(1) an individual accident and health insurance policy
19	governed by Chapter 1201;
20	(2) a group accident and health insurance policy
21	governed by Chapter 1251;
22	(3) a short-tem limited-duration insurance policy
23	governed by Chapter 1509;
24	(4) a health care sharing ministry operated under

- 1 <u>Chapter 1681;</u>
- 2 (5) a discount health care program governed by Chapter
- 3 7001; or
- 4 (6) a direct primary care arrangement governed by
- 5 Subchapter F, Chapter 162, Occupations Code.
- 6 Sec. 564.0002. RULES. The commissioner may adopt rules
- 7 <u>necessary to implement this chapter.</u>
- 8 SUBCHAPTER B. DECEPTIVE MARKETING PROHIBITED
- 9 Sec. 564.0101. PROHIBITED MARKETING TECHNIQUES. A person
- 10 who issues or operates a plan, program, or arrangement to which this
- 11 chapter applies or an agent or third party marketing the plan,
- 12 program, or arrangement on behalf of the issuer or operator may not:
- 13 (1) represent that a plan, program, or arrangement
- 14 provides benefits that it does not provide;
- 15 (2) sell or offer multiple plans, programs, or
- 16 arrangements to an individual as part of a single transaction in a
- 17 manner that is false, misleading, or deceptive;
- 18 (3) use terms associated with health coverage
- 19 regulated under the Patient Protection and Affordable Care Act
- 20 (Pub. L. No. 111-148) in a manner that is false, misleading, or
- 21 <u>deceptive;</u>
- 22 (4) use terms associated with major medical coverage
- 23 <u>in a manner that is false, misleading, or deceptive;</u>
- 24 (5) represent that the federal open enrollment period
- 25 applies to an excepted benefit plan or discount health care
- 26 program;
- 27 (6) misrepresent that a health insurance rate will

- 1 change if the consumer does not make an immediate purchase;
- 2 (7) fail to explain the difference in an excepted
- 3 benefit plan and major medical coverage to a consumer;
- 4 (8) solicit the sale of an insurance product to which
- 5 this chapter applies through an Internet website, e-mail, printed
- 6 advertisement, text message, phone call, or other means without
- 7 identifying the agent's name and national producer number in a
- 8 visible manner;
- 9 (9) contact a prospective purchaser or participant
- 10 without disclosing the employee's, agent's, or third party's name
- 11 and national producer number, if applicable, at the start of the
- 12 contact;
- 13 (10) try to contact a prospective purchaser or
- 14 participant by phone and fail to leave a voice mail message if it is
- 15 possible to leave a voice mail message; or
- 16 (11) use marketing media that has not been filed with
- 17 the department.
- 18 Sec. 564.0102. DUTY TO RECORD MARKETING CALLS. (a) An agent
- 19 shall make an audio recording of each phone call marketing an
- 20 insurance product to which this chapter applies.
- 21 (b) An issuer of an insurance product to which this chapter
- 22 applies shall retain the recording made under Subsection (a) for a
- 23 time period determined by the department.
- Sec. 564.0103. REQUIREMENT TO PROVIDE CERTAIN INFORMATION.
- 25 An issuer of an insurance product to which this chapter applies
- 26 shall provide to the department on request:
- 27 (1) a recording or a transcript of a recording made

- 1 under Section 564.0102; or
- 2 (2) a copy of a written communication soliciting the
- 3 sale of a product to which this chapter applies sent by e-mail,
- 4 text, Internet website, or other means.
- 5 Sec. 564.0104. ADVERTISING FILING REQUIREMENTS. An issuer
- 6 of an insurance product to which this chapter applies shall file for
- 7 <u>informational purposes with the department a copy of any sales or</u>
- 8 marketing materials for the product that the issuer intends to use
- 9 in this state.
- Sec. 564.0105. VIOLATION. (a) If an issuer or operator
- 11 <u>holding a certificate of authority or license under this code</u> or an
- 12 agent or third party acting on behalf of the issuer or operator
- 13 violates this chapter or a rule adopted under this chapter, the
- 14 issuer or operator and the agent or third party commit an unfair
- 15 practice in violation of Chapter 541 and the issuer or operator is
- 16 <u>subject to administrative penalties and other sanctions under</u>
- 17 Chapter 82.
- 18 (b) If an issuer or operator that does not hold a
- 19 certificate of authority or license under this code or an agent or
- 20 third party acting on behalf of the issuer or operator violates this
- 21 chapter or a rule adopted under this chapter, the issuer or operator
- 22 and the agent or third party commit a false, misleading, or
- 23 deceptive act or practice under Section 17.46, Business & Commerce
- 24 Code.
- 25 SECTION 2. This Act takes effect September 1, 2021.