By: Capriglione, Shaheen, King of Parker H.B. No. 3658

## A BILL TO BE ENTITLED

1 AN ACT

- 2 relating to state agency contracting and state employees, officers,
- contractors, and other persons involved with the contracting. 3
- BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS: 4
- 5 SECTION 1. The heading to Section 572.054, Government Code,
- is amended to read as follows: 6
- Sec. 572.054. REPRESENTATION BY FORMER OFFICER OR EMPLOYEE 7
- OR CONTRACTOR OR SUBCONTRACTOR OF REGULATORY AGENCY RESTRICTED; 8
- 9 CRIMINAL OFFENSE.
- SECTION 2. Section 572.054, Government Code, is amended by 10
- amending Subsections (b) and (d) and adding Subsection (i) to read 11
- 12 as follows:
- (b) A former state officer or employee of a regulatory 13
- agency or a person who for more than 30 days performed full-time or 14
- part-time work for a regulatory agency under a contract or 15
- 16 subcontract [who ceases service or employment with that agency on
- 17 or after January 1, 1992, may not represent any person or receive
- compensation for services rendered on behalf of any person: 18
- (1) regarding a particular matter in which the former 19
- officer, [or] employee, contractor, or subcontractor participated 20
- during the period of state service, [or] employment, or contract, 21
- 22 either through personal involvement or because the case or
- 23 proceeding was a matter within the officer's, [ex] employee's,
- contractor's, or subcontractor's official responsibility; and 24

- 1 (2) regarding any procurement that began at the
- 2 regulatory agency while the officer, employee, contractor, or
- 3 subcontractor served at, was employed by, or performed work for the
- 4 agency.
- 5 (d) Subsection (b) does not apply to a rulemaking proceeding
- 6 that was concluded more than six months before the officer's, [or]
- 7 employee's, contractor's, or subcontractor's service, [or]
- 8 employment, or contract ceased.
- 9 (i) Each regulatory agency shall include in any applicable
- 10 contract a provision that references this section and its
- 11 requirements.
- SECTION 3. Section 656.052(b), Government Code, is amended
- 13 to read as follows:
- 14 (b) The training must provide the contract manager with
- 15 information regarding how to:
- 16 (1) fairly and objectively select and negotiate with
- 17 the most qualified contractor;
- 18 (2) establish prices that are cost-effective and that
- 19 reflect the cost of providing the service;
- 20 (3) include provisions in a contract that hold the
- 21 contractor accountable for results;
- 22 (4) monitor and enforce a contract;
- 23 (5) make payments consistent with the contract;
- 24 (6) comply with any requirements or goals contained in
- 25 the contract management guide;
- 26 (7) use and apply advanced sourcing strategies,
- 27 techniques, and tools;

- 1 (8) maintain required documentation for contracting
- 2 decisions, changes to a contract, and problems with a contract;
- 3 (9) create a risk evaluation and mitigation strategy;
- 4 (10) create a plan for potential problems with the
- 5 contract;
- 6 (11) develop an accurate and comprehensive statement
- 7 of work; [and]
- 8 (12) complete the contract and evaluate performance
- 9 under the contract; and
- 10 (13) determine best value for the state through the
- 11 exercise of informed business judgment based on price and non-price
- 12 <u>factors expected to result in best value, including the factors</u>
- 13 described by Section 2155.074.
- 14 SECTION 4. Subchapter K, Chapter 659, Government Code, is
- 15 amended by adding Section 659.2552 to read as follows:
- Sec. 659.2552. SALARY INCREASE FOR CONTRACT EVALUATORS. A
- 17 state agency shall establish a procedure and requirements for
- 18 determining the eligibility for a salary increase of an agency
- 19 employee who acts as an evaluator of an agency procurement through a
- 20 decision, approval, disapproval, recommendation, advice,
- 21 investigation, or similar action from the issuance of a
- 22 solicitation through the award of the contract.
- SECTION 5. Section 2155.074, Government Code, is amended by
- 24 amending Subsection (b) and adding Subsections (b-1), (b-2), and
- 25 (b-3) to read as follows:
- 26 (b) In determining the best value for the state, the
- 27 purchase price and whether the goods or services meet

- 1 specifications are principal considerations that must be balanced
- 2 with other relevant factors, including the factors described by
- 3 this section [the most important considerations].
- 4 (b-1) For a procurement in an amount equal to \$20 million or
- 5 less [However], the comptroller or other state agency may, subject
- 6 to Subsection (c) and Section 2155.075, consider other relevant
- 7 factors, including:
- 8 (1) required contract outcomes [installation costs];
- 9 (2) <u>best quality for economic value of the contract</u>
  10 [<del>life cycle costs</del>];
- 11 (3) <u>timely performance under the contract</u> [the quality
- 12 and reliability of the goods and services];
- 13 (4) the impact of a purchase on the agency's
- 14 administrative resources [the delivery terms];
- 15 (5) indicators of probable vendor performance under
- 16 the contract such as past vendor performance, the vendor's
- 17 financial resources and ability to perform, the vendor's experience
- 18 or demonstrated capability and responsibility, and the vendor's
- 19 ability to provide reliable maintenance agreements and support;
- 20 (6) the impact on the agency's flexibility in
- 21 developing alternative procurement and business relationships [the
- 22 cost of any employee training associated with a purchase];
- 23 (7) the effect of a purchase on agency productivity;
- 24 (8) the vendor's anticipated economic impact to the
- 25 state or a subdivision of the state, including potential tax
- 26 revenue and employment; [and]
- 27 (9) the encouragement of continued participation by

## 1 quality contractors; and

- 2 (10) other factors relevant to determining the best
- 3 value for the state in the context of a particular purchase.
- 4 (b-2) For a procurement in an amount that exceeds \$20
- 5 million, the comptroller or other state agency shall, subject to
- 6 Subsection (c) and Section 2155.075, consider the factors listed in
- 7 Subsection (b-1) and the purchase price.
- 8 (b-3) Each determination of best value under this section
- 9 must include a total cost of ownership assessment that considers
- 10 <u>the:</u>
- 11 (1) cost of acquisition;
- 12 (2) cost of personnel;
- 13 (3) cost of operation; and
- 14 (4) total amount of money required for the purchase
- 15 during the expected performance period.
- SECTION 6. Section 2155.075(a), Government Code, is amended
- 17 to read as follows:
- 18 (a) For a purchase made through competitive bidding, the
- 19 comptroller or other state agency making the purchase must specify
- 20 in the request for bids:
- 21 <u>(1)</u> the factors other than price that the comptroller
- 22 or agency will consider in determining which bid offers the best
- 23 value for the state; and
- 24 (2) the proposal criteria the comptroller or agency
- 25 will use when considering the factors described by Subdivision (1).
- SECTION 7. Section 2155.144, Government Code, is amended by
- 27 adding Subsections (e) and (j-5) to read as follows:

- 1 (e) Each health and human services agency and the Health and
- 2 Human Services Commission shall ensure the agency's contract
- 3 managers complete the training developed under Section 656.052 and
- 4 comply with the requirements of Section 2262.058.
- 5 (j-5) The contract management handbook published under
- 6 Subsection (j) must include instructions for ensuring that health
- 7 and human services agency employees who are involved in
- 8 implementing a specific procurement are also involved in evaluating
- 9 and scoring the responses submitted to the solicitation for the
- 10 procurement.
- SECTION 8. Sections 2262.051(a) and (c), Government Code,
- 12 are amended to read as follows:
- 13 (a) In consultation with the attorney general, the
- 14 Department of Information Resources, business and industry
- 15 <u>representatives</u>, and the state auditor, the comptroller shall
- 16 develop or periodically update a contract management guide for use
- 17 by state agencies. Participation by the state auditor under this
- 18 subsection is subject to approval by the legislative audit
- 19 committee for inclusion in the audit plan under Section 321.013(c).
- (c) The guide must provide information regarding the
- 21 primary duties of a contract manager, including how to:
- 22 (1) develop and negotiate a contract;
- 23 (2) select a contractor; [and]
- 24 (3) monitor contractor and subcontractor performance
- 25 under a contract;
- 26 (4) appoint as evaluators for procurements agency
- 27 employees who serve in agency divisions overseeing the

- 1 <u>implementation of the procurements; and</u>
- 2 (5) ensure agency employees involved in the
- 3 <u>implementation of a specific procurement</u> are also involved in the
- 4 evaluation of vendor responses submitted to the solicitation for
- 5 the procurement.
- 6 SECTION 9. Subchapter B, Chapter 2262, Government Code, is
- 7 amended by adding Section 2262.058 to read as follows:
- 8 Sec. 2262.058. CERTAIN CONTRACT MANAGERS. For a contract
- 9 manager who participates in the procurement of a contract with a
- 10 value of \$20 million or more, the contract manager shall:
- 11 (1) participate in additional training specific to the
- 12 category of goods or services to be procured; and
- 13 (2) develop a document to be retained with the records
- 14 for the procurement that includes:
- 15 (A) a summary of the contract manager's
- 16 qualifications, including certifications, years of experience, and
- 17 any other relevant qualifications related to the procurement; and
- 18 (B) a written statement certified by the contract
- 19 manager that the contract manager read and understands all
- 20 submitted vendor proposals or other expressions of interest.
- 21 SECTION 10. (a) As soon as practicable after the effective
- 22 date of this Act, the comptroller of public accounts shall adopt the
- 23 rules and update the contract management handbook and contract
- 24 management guide as necessary to implement the changes in law made
- 25 by this Act.
- 26 (b) Not later than October 1, 2021, each state agency shall
- 27 adopt the procedure and requirements as provided by Section

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- 1 659.2552, Government Code, as added by this Act.
- 2 SECTION 11. (a) The changes in law made by this Act apply
- 3 only to a contract for which a state agency first advertises or
- 4 otherwise solicits offers, bids, proposals, qualifications, or
- 5 other applicable expressions of interest on or after the effective
- 6 date of this Act. A contract for which a state agency first
- 7 advertises or otherwise solicits offers, bids, proposals,
- 8 qualifications, or other applicable expressions of interest before
- 9 the effective date of this Act is governed by the law as it existed
- 10 immediately before the effective date of this Act, and that law is
- 11 continued in effect for that purpose.
- 12 (b) Notwithstanding Section 656.052, Government Code, as
- 13 amended by this Act, or Section 2262.058, Government Code, as added
- 14 by this Act, a state agency employee is not required to comply with
- 15 the training requirements under those sections before March 1,
- 16 2022.
- 17 SECTION 12. If before implementing any provision of this
- 18 Act a state agency determines that a waiver or authorization from a
- 19 federal agency is necessary for implementation of that provision,
- 20 the agency affected by the provision shall request the waiver or
- 21 authorization and may delay implementing that provision until the
- 22 waiver or authorization is granted.
- 23 SECTION 13. This Act takes effect September 1, 2021.