By: King

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## A BILL TO BE ENTITLED 1 AN ACT 2 relating to land services performed by a landman. 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS: SECTION 1. Chapter 954, Occupations Code, is amended to 4 5 read as follows: CHAPTER 954. LAND SERVICES FOR PETROLEUM, [AND] MINERAL, AND OTHER 6 7 ENERGY SOURCES [LAND SERVICES] Sec. 954.001. DEFINITIONS. In this chapter: 8 (1) "Land services" means the performance or 9 supervision of one or more of the following activities: 10 (A) negotiating the acquisition or divestiture 11 12 of mineral rights or rights associated with other energy sources; (B) negotiating business agreements that provide 13 14 for the exploration for or development of minerals or other energy 15 sources; 16 (C) ascertaining ownership in mineral rights or rights associated with other energy sources and related real 17 property through the research of public and private records; 18 (D) reviewing the status of title, curing title 19 defects, providing title due diligence, and otherwise reducing 20 title risk associated with the ownership, acquisition, or 21 divestiture of mineral rights, property associated with minerals, 22 23 or rights associated with other energy sources, excluding: 24 (i) administrative functions;

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1 (ii) division order functions; and 2 (iii) lease analyst functions; (E) managing rights or obligations derived from 3 ownership of interests in minerals or rights associated with other 4 5 energy sources; or 6 (F) using or pooling mineral interests or rights 7 associated with other energy sources. 8 (2) "Mineral" has the meaning assigned by Section 75.001, Property Code. The term includes oil, gas, related 9 hydrocarbons, coal, lignite, uranium, and substances classified as 10 base, industrial, precious, or strategic minerals. 11 (3) "Other energy source" means a natural resource 12 other than a mineral that is necessary to produce energy, including 13 geothermal, hydroelectric, nuclear, solar, and wind energy. 14 15 Sec. 954.002. EXCEPTION TO PRACTICE OF LAW. For the purposes of the definition in Section 81.101, Government Code, the 16 17 "practice of law" does not include engaging in land services [acts relating to the lease, purchase, sale, or transfer of a mineral or 18 19 mining interest in real property or an easement or other interest associated with a mineral or mining interest in real property] if: 20 21 (1) the acts are performed by a person who does not hold the person out as an attorney licensed to practice law in this 22 23 state or in another jurisdiction; and 24 (2) the person is not a licensed attorney. 25 SECTION 2. Section 1702.324(a), Occupations Code, is 26 amended to read as follows: (a) For the purposes of this section, "landman" means an 27

1 individual who, in the course and scope of the individual's
2 business:

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3 (1) acquires or manages petroleum or mineral
4 interests; [<del>or</del>]

5 (2) performs title or contract functions related to 6 the exploration, exploitation, or disposition of petroleum or 7 mineral interests; or

8 (3) otherwise engages in land services as defined by
9 Section 954.001.

10 SECTION 3. Section 171.1011(g-11), Tax Code, is amended to 11 read as follows:

12 (g-11) A taxable entity that is primarily engaged in the 13 business of performing landman services shall exclude from its 14 total revenue, to the extent included under Subsection (c)(1)(A), 15 (c)(2)(A), or (c)(3), subcontracting payments made by the taxable 16 entity to nonemployees for the performance of landman services on 17 behalf of the taxable entity. In this subsection, "landman 18 services" means:

(1) performing title searches for the purpose of determining ownership of or curing title defects related to oil, gas, <u>other energy sources</u>, or other related mineral or petroleum interests;

(2) negotiating the acquisition or divestiture of
mineral rights for the purpose of the exploration, development, or
production of oil, gas, <u>other energy sources</u>, or other related
mineral or petroleum interests; or

27 (3) negotiating or managing the negotiation of

1 contracts or other agreements related to the ownership of mineral 2 interests for the exploration, exploitation, disposition, 3 development, or production of oil, gas, <u>other energy sources</u>, or 4 other related mineral or petroleum interests.

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5 SECTION 4. The change in law made by this Act to Section 6 171.1011(g-11), Tax Code, applies only to a report originally due 7 on or after January 1, 2024.

8 SECTION 5. (a) Except as provided by Subsection (b) of this 9 section, this Act takes effect:

10 (1) immediately if this Act receives a vote of 11 two-thirds of all the members elected to each house, as provided by 12 Section 39, Article III, Texas Constitution; or

13 (2) September 1, 2023, if this Act does not receive the14 vote necessary for immediate effect.

(b) Section 171.1011(g-11), Tax Code, as amended by this
Act, takes effect January 1, 2024.