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AN ACT
 1
 2
   relating to the licensing and regulation of certain real estate
   professionals by the Texas Real Estate Commission.
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 4
          BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
          SECTION 1. Section 1101.003(a), Occupations
 5
                                                            Code,
                                                                    is
    amended to read as follows:
          (a) For purposes of this chapter, "qualifying real estate
 7
   courses" include:
 8
9
               (1) agency law[, which includes the following topics:
                     [(A) the relationship between a principal and an
10
11
   agent;
12
                     [(B) an agent's authority;
13
                     [(C) the termination of an agent's authority;
                     [(D) an agent's duties, including fiduciary
14
15
   duties;
                     [(E) employment law;
16
                     [<del>(F)</del> deceptive trade practices;
17
18
                     (C) listing or buying
19
   procedures; and
20
                     [(H) the disclosure of agency];
               (2)
                    contract law[, which includes the following
21
22
   topics:
23
                     [(A) elements of a contract;
                     [(B) offer and acceptance;
24
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1
                     [(C) statute of frauds;
 2
                     [(D) remedies for breach, including specific
   performance;
 3
 4
                     (E) unauthorized practice of law;
 5
                     [(F) commission rules relating to use of adopted
 6
   forms; and
                     [(G) owner disclosure requirements];
 7
                    principles of real estate[ , which includes:
               (3)
 8
 9
                     [(A) an overview of:
10
                          (i) licensing as a broker or sales agent;
                          [(ii) ethics of practice as a license
11
12
   holder;
                          [(iii) titles to and conveyance of real
13
14
   estate;
15
                          [(iv) legal descriptions;
16
                          [(v) deeds, encumbrances, and liens;
17
                          [(vi) distinctions between personal and
18
   real property;
                          [<del>(vii) appraisal;</del>
19
                          [(viii) finance and regulations;
20
21
                          [(ix) closing procedures; and
                          [(x) real estate mathematics; and
22
23
                     [(B) at least three class hours of instruction on
24
   federal, state, and local laws relating to housing discrimination,
   housing credit discrimination, and community reinvestment];
25
               (4) property management[, which includes the
26
27
   following topics:
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[(A) the role of a property manager;
 1
                     [(B) landlord policies;
 2
                     [(C) operational guidelines;
 3
                     [<del>(D) leases;</del>
 4
 5
                     [(E) lease negotiations;
                     [(F) tenant relations;
 6
                     [<del>(G) maintenance;</del>
 7
                     [<del>(H) reports;</del>
 8
                     [(I) habitability laws; and
 9
10
                     (J) the Fair Housing Act (42 U.S.C. Section 3601
   et seq.);
11
12
                (5) real estate appraisal[, which includes the
   following topics:
13
14
                     [(A) the central purposes and functions of an
15
    appraisal;
16
                     [(B) social and economic determinants of the
17
   value of real estate;
18
                     [(C) appraisal case studies;
                     [(D) cost, market data, and income approaches to
19
   value estimates of real estate;
20
21
                     [(E) final correlations; and
                     [(F) reporting];
22
23
                (6) real estate brokerage[, which includes the
24
   following topics:
                     (A) agency law;
25
                     [(B) planning and organization;
26
27
                     [(C) operational policies and procedures;
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1	[(D) recruitment, selection, and training of	
2	personnel;	
3	[ <del>(E) records and control; and</del>	
4	[ <del>(F) real estate firm analysis and expansion</del>	
5	<pre>criteria];</pre>	
6	(7) real estate finance[, which includes the following	
7	topics:	
8	( <del>(A) monetary systems;</del>	
9	(B) primary and secondary money markets;	
10	[ <del>(C) sources of mortgage loans;</del>	
11	(D) federal government programs;	
12	[ <del>(E) loan applications, processes, and</del>	
13	procedures;	
14	[ <del>(F) closing costs;</del>	
15	[(G) alternative financial instruments;	
16	[(H) equal credit opportunity laws;	
17	(I) community reinvestment laws, including the	
18	Community Reinvestment Act of 1977 (12 U.S.C. Section 2901 et	
19	seq.); and	
20	( <del>(J) state housing agencies, including the Texas</del>	
21	Department of Housing and Community Affairs];	
22	(8) real estate investment[ <del>, which includes the</del>	
23	following topics:	
24	[(A) real estate investment characteristics;	
25	[ <del>(B) techniques of investment analysis;</del>	
26	(C) the time value of money;	
27	[(D) discounted and nondiscounted investment	

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1
   <del>criteria;</del>
 2
                      [<del>(E) leverage;</del>
                      [(F) tax shelters depreciation; and
 3
                      [(G) applications to property tax];
 4
                      real estate law[ , which includes the following
 5
                 (9)
 6
    topics:
 7
                      [(A) legal concepts of real estate;
                      [(B) land description;
 8
 9
                      [(C) real property rights and estates in land;
                      [(D) contracts;
10
                      [<del>(E) conveyances;</del>
11
12
                      [<del>(F) encumbrances;</del>
                      (G) foreclosures;
13
14
                      [(H) recording procedures; and
                      [(I) evidence of titles];
15
                 (10) real estate marketing[, which includes the
16
17
    following topics:
                      [(A) real estate professionalism and ethics;
18
                      [(B) characteristics of successful sales agents;
19
                      [<del>(C) time management;</del>
20
21
                      [(D) psychology of marketing;
                      [<del>(E) listing procedures;</del>
22
                      [<del>(F) advertising;</del>
23
                      [(G) negotiating and closing;
24
                      [(H) financing; and
25
                      [(I) Subchapter E, Chapter 17, Business
26
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Commerce Code]; and

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1
                (11) real estate mathematics[, which includes the
 2
   following topics:
                     [(A) basic arithmetic skills and
 3
4
    mathematical logic;
5
                     [(B) percentages;
                     [<del>(C) interest;</del>
6
                     [(D) the time value of money;
 7
                     [<del>(E) depreciation;</del>
8
9
                     [<del>(F) amortization;</del>
                     [(G) proration; and
10
11
                     [<del>(H) estimation of closing statements</del>].
          SECTION 2. Section 1101.161, Occupations Code, is amended
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13
   to read as follows:
          Sec. 1101.161. GIFTS, GRANTS,
                                              AND
                                                    DONATIONS.
14
15
    commission may solicit and accept a gift, grant, donation, or other
16
    item of value from any source to pay for any activity under this
   chapter, or Chapter 1102, 1103, or 1104[-0.000] of this code, or
17
   Chapter 221, Property Code.
18
          SECTION 3. Section 1101.204, Occupations Code, is amended
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   by adding Subsection (d-1) to read as follows:
20
          (d-1) Notwithstanding Section 1101.2051, the commission may
21
   provide the notice required by Subsection (d) to a person licensed
22
   under this chapter or Chapter 1102 and who is associated with the
23
   license holder who is the subject of the investigation. The
24
25
   commission shall adopt rules to specify the persons who may receive
   notice under this subsection.
26
          SECTION 4. Section 1101.301(a), Occupations Code,
27
                                                                     is
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- 1 amended to read as follows:
- 2 (a) The commission, as necessary for the administration of
- 3 this chapter and Chapter 1102, may by rule:
- 4 (1) establish standards for the approval of qualifying
- 5 educational programs or courses of study in real estate and real
- 6 estate inspection conducted in this state, excluding programs and
- 7 courses offered by <u>public high schools and</u> accredited colleges and
- 8 universities; and
- 9 (2) develop minimum education and experience
- 10 requirements for an instructor of a course of study described by
- 11 Subdivision (1).
- 12 SECTION 5. Section 1101.356(a), Occupations Code, is
- 13 amended to read as follows:
- 14 (a) An applicant for a broker license must provide to the
- 15 commission satisfactory evidence that the applicant:
- 16 (1) has had at least four years of active experience as
- 17 a license holder during the 60 months preceding the date the
- 18 application is filed; [and]
- 19 (2) has successfully completed the number of hours of
- 20 qualifying real estate and related courses required by commission
- 21 rule, not to exceed 60 semester hours or equivalent classroom
- 22 hours; and
- 23 (3) has attended the broker responsibility course
- 24 approved by the commission under Section 1101.458, which may be
- 25 used to satisfy the related course hours described by Subdivision
- 26 (2).
- 27 SECTION 6. Section 1101.358(a), Occupations Code, is

- 1 amended to read as follows:
- 2 (a) An applicant for a sales agent license must provide to
- 3 the commission satisfactory evidence that the applicant has
- 4 <u>successfully</u> completed at least 12 semester hours, or equivalent
- 5 classroom hours, of qualifying real estate courses required by
- 6 commission rule [education consisting of:
- 7 [(1) at least four semester hours of qualifying real
- 8 estate courses on principles of real estate; and
- 9 [(2) at least two semester hours of each of the
- 10 following qualifying real estate courses:
- 11 [(A) agency law;
- 12 [<del>(B) contract law;</del>
- 13 [<del>(C) contract forms and addendums; and</del>
- [(D) real estate finance].
- SECTION 7. Sections 1101.458(a), (b), and (c), Occupations
- 16 Code, are amended to read as follows:
- 17 (a) During [A designated broker for a business entity
- 18 licensed under this chapter, a broker who sponsors a sales agent, or
- 19 a license holder who supervises another license holder must attend
- 20 during] the term of the current license a [at least six classroom
- 21 hours of] broker responsibility course [education courses]
- 22 approved by the commission <u>must be attended by:</u>
- 23 (1) a broker licensed under this chapter; and
- 24 (2) a sales agent licensed under this chapter who
- 25 supervises another license holder.
- 26 (b) The commission by rule shall prescribe the title,
- 27 content, and duration of the broker responsibility course

- 1 [education courses] required under this section. The course may
- 2 not exceed six classroom hours.
- 3 (c) Broker responsibility [education] course hours may be
- 4 used to satisfy the hours described by Section 1101.455(f).
- 5 SECTION 8. Section 1101.552, Occupations Code, is amended
- 6 by amending Subsection (e) and adding Subsections (f) and (g) to
- 7 read as follows:
- 8 (e) A license holder shall provide the commission with:
- 9 (1) the license holder's current:
- 10 <u>(A)</u> mailing address;
- 11 (B) business address;
- 12 (C) business [and] telephone number;  $[\tau]$  and
- 13 (D) [the license holder's] business e-mail
- 14 address; and [if available]
- 15 (2) if the license holder is an associated broker, the
- 16 name of the broker with whom the license holder is associated.
- 17 (f) A license holder shall notify the commission of a change
- 18 in the information described by Subsection (e) [<del>license holder's</del>
- 19 mailing or e-mail address or telephone number].
- 20 (g) In this section, "associated broker" means a broker who
- 21 associates with and is paid through another broker under a
- 22 relationship that is intended to be a continuous relationship,
- 23 including as an employee or an ongoing independent contractor.
- SECTION 9. Section 1101.558(b-1), Occupations Code, is
- 25 amended to read as follows:
- 26 (b-1) At the time of a license holder's first substantive
- 27 communication with a party relating to a proposed transaction

- 1 regarding specific real property, the license holder shall provide
- 2 to the party written notice in at least a 10-point font that:
- 3 (1) describes the ways in which a broker can represent
- 4 a party to a real estate transaction, including as an intermediary;
- 5 (2) describes the basic duties and obligations a
- 6 broker has to a party to a real estate transaction that the broker
- 7 represents; [and]
- 8 (3) describes the basic obligations a broker has to a
- 9 party to a real estate transaction that the broker does not
- 10 represent; and
- 11 (4) provides the name, license number, and contact
- 12 information for the license holder and the license holder's
- 13 supervisor and broker, if applicable.
- SECTION 10. Subchapter L, Chapter 1101, Occupations Code,
- 15 is amended by adding Sections 1101.562 and 1101.563 to read as
- 16 follows:
- 17 <u>Sec. 1101.562.</u> <u>REAL PROPERTY SHOWINGS</u> WITHOUT
- 18 REPRESENTATION. (a) A broker may show real property available for
- 19 sale or lease to a party without representing the party if the
- 20 broker:
- 21 (1) has not agreed with the party, either orally or in
- 22 writing, to represent the party;
- 23 (2) is not otherwise acting as the party's agent at the
- 24 <u>time of showing the real property;</u>
- 25 (3) does not provide to the party opinions or advice
- 26 regarding the real property or real estate transactions in general;
- 27 and

- 1 (4) does not perform any other act of real estate
- 2 brokerage for the party.
- 3 (b) Before a broker may show real property under Subsection
- 4 (a), the broker must, as applicable:
- 5 (1) disclose to the party as required by Section
- 6 1101.558(b) if the broker represents the owner of the real
- 7 property; or
- 8 (2) provide to the party the written notice described
- 9 by Section 1101.558(b-1) if the broker does not represent the owner
- 10 of the real property.
- 11 (c) Notwithstanding Subsections (a)(3) and (4), a broker
- 12 showing real property under this section may confirm information to
- 13 a party regarding the size, price, and terms of the real property
- 14 available for sale or lease.
- 15 Sec. 1101.563. WRITTEN AGREEMENT REQUIRED. (a) In this
- 16 section, "residential real property" means:
- 17 <u>(1) a single-family house;</u>
- 18 (2) a duplex, triplex, or quadraplex; or
- 19 (3) a unit in a multiunit residential structure in
- 20 which title to an individual unit is transferred to the owner of the
- 21 unit under a condominium or cooperative system.
- 22 (b) A license holder who performs any act of real estate
- 23 brokerage for a prospective buyer of residential real property must
- 24 enter into a written agreement with the prospective buyer before:
- 25 (1) showing any residential real property to the
- 26 prospective buyer; or
- 27 (2) if no residential real property will be shown,

presenting an offer to purchase residential real property on behalf 1 2 of the prospective buyer. The written agreement required by Subsection (b) must: 3 4 (1) state: 5 (A) the services to be provided by the license 6 holder; 7 (B) the termination date of the agreement; (C) whether the agreement is exclusive or 8 9 non-exclusive; (D) as applicable, that the license holder: 10 11 (i) represents the prospective buyer as the 12 buyer's agent; or 13 (ii) does not represent the prospective buyer as the buyer's agent if the only act of real estate brokerage 14 being performed is showing real property under Section 1101.562; 15 16 and 17 (E) the amount or rate of compensation the broker will receive and how this amount will be determined; and 18 (2) disclose in conspicuous language that broker 19 20 compensation is not set by law and is fully negotiable. (d) A license holder who enters into a written agreement 21 with a prospective buyer for the sole purpose of showing real 22 property under Section 1101.562 shall enter into a separate 23 agreement with the prospective buyer if additional real estate 24 25 brokerage acts are to be provided after showing the real property. (e) A written agreement with a prospective buyer for showing 26 27 real property under Section 1101.562 may not:

- 1 (1) be an exclusive agreement with the license holder;
- 2 <u>or</u>
- 3 (2) state a termination date more than fourteen days
- 4 from the date the agreement is entered into.
- 5 SECTION 11. Sections 1101.652(a) and (b), Occupations Code,
- 6 are amended to read as follows:
- 7 (a) The commission may suspend or revoke a license issued
- 8 under this chapter or Chapter 1102 or take other disciplinary
- 9 action authorized by this chapter or Chapter 1102 if the license
- 10 holder:
- 11 (1) enters a plea of guilty or nolo contendere to or is
- 12 convicted of a felony or a criminal offense involving fraud, and the
- 13 time for appeal has elapsed or the judgment or conviction has been
- 14 affirmed on appeal, without regard to an order granting community
- 15 supervision that suspends the imposition of the sentence;
- 16 (2) procures or attempts to procure a license under
- 17 this chapter or Chapter 1102 for the license holder by fraud,
- 18 misrepresentation, or deceit or by making a material misstatement
- 19 of fact in an application for a license;
- 20 (3) fails to honor, within a reasonable time, a
- 21 payment [check] issued to the commission after the commission has
- 22 sent by certified mail a request for payment to the license holder's
- 23 last known [business] address according to commission records;
- 24 (4) fails to provide, within a reasonable time,
- 25 information requested by the commission that relates to a formal or
- 26 informal complaint to the commission that would indicate a
- 27 violation of this chapter or Chapter 1102;

- 1 (5) fails to surrender to the owner, without just
- 2 cause, a document or instrument that is requested by the owner and
- 3 that is in the license holder's possession;
- 4 (6) fails to consider market conditions for the
- 5 specific geographic area in which the license holder is providing a
- 6 service;
- 7 (7) fails to notify the commission, not later than the
- 8 30th day after the date of a final conviction or the entry of a plea
- 9 of guilty or nolo contendere, that the person has been convicted of
- 10 or entered a plea of guilty or nolo contendere to a felony or a
- 11 criminal offense involving fraud; or
- 12 (8) disregards or violates this chapter or Chapter
- 13 1102.
- 14 (b) The commission may suspend or revoke a license issued
- 15 under this chapter or take other disciplinary action authorized by
- 16 this chapter if the license holder, while engaged in real estate
- 17 brokerage:
- 18 (1) acts negligently or incompetently;
- 19 (2) engages in conduct that is dishonest or in bad
- 20 faith or that demonstrates untrustworthiness;
- 21 (3) makes a material misrepresentation to a potential
- 22 buyer concerning a significant defect, including a latent
- 23 structural defect, known to the license holder that would be a
- 24 significant factor to a reasonable and prudent buyer in making a
- 25 decision to purchase real property;
- 26 (4) fails to disclose to a potential buyer a defect
- 27 described by Subdivision (3) that is known to the license holder;

- 1 (5) makes a false promise that is likely to influence a
- 2 person to enter into an agreement when the license holder is unable
- 3 or does not intend to keep the promise;
- 4 (6) pursues a continued and flagrant course of
- 5 misrepresentation or makes false promises through an agent or sales
- 6 agent, through advertising, or otherwise;
- 7 (7) fails to make clear to all parties to a real estate
- 8 transaction the party for whom the license holder is acting;
- 9 (8) receives compensation from more than one party to
- 10 a real estate transaction without the full knowledge and consent of
- 11 all parties to the transaction;
- 12 (9) fails within a reasonable time to properly account
- 13 for or remit money that is received by the license holder and that
- 14 belongs to another person;
- 15 (10) commingles money that belongs to another person
- 16 with the license holder's own money;
- 17 (11) pays a commission or a fee to or divides a
- 18 commission or a fee with a person other than a license holder or a
- 19 real estate broker or sales agent licensed in another state for
- 20 compensation for services as a real estate agent;
- 21 (12) fails to specify a definite termination date that
- 22 is not subject to prior notice in a contract, other than a contract
- 23 to perform property management services, in which the license
- 24 holder agrees to perform services for which a license is required
- 25 under this chapter;
- 26 (13) accepts, receives, or charges an undisclosed
- 27 commission, rebate, or direct profit on an expenditure made for a

- 1 principal;
- 2 (14) solicits, sells, or offers for sale real property
- 3 by means of a lottery;
- 4 (15) solicits, sells, or offers for sale real property
- 5 by means of a deceptive practice;
- 6 (16) acts in a dual capacity as broker and undisclosed
- 7 principal in a real estate transaction;
- 8 (17) guarantees or authorizes or permits a person to
- 9 guarantee that future profits will result from a resale of real
- 10 property;
- 11 (18) places a sign on real property offering the real
- 12 property for sale or lease without obtaining the written consent of
- 13 the owner of the real property or the owner's authorized agent;
- 14 (19) offers to sell or lease real property without the
- 15 knowledge and consent of the owner of the real property or the
- 16 owner's authorized agent;
- 17 (20) offers to sell or lease real property on terms
- 18 other than those authorized by the owner of the real property or the
- 19 owner's authorized agent;
- 20 (21) induces or attempts to induce a party to a
- 21 contract of sale or lease to break the contract for the purpose of
- 22 substituting a new contract;
- 23 (22) negotiates or attempts to negotiate the sale,
- 24 exchange, or lease of real property with an owner, landlord, buyer,
- 25 or tenant with knowledge that that person is a party to an
- 26 outstanding written contract that grants exclusive agency to
- 27 another broker in connection with the transaction;

- 1 (23) publishes or causes to be published an 2 advertisement that:
- 3 (A) misleads or is likely to deceive the public;
- 4 (B) tends to create a misleading impression;
- 5 (C) implies that a sales agent is responsible for
- 6 the operation of the broker's real estate brokerage business; or
- 7 (D) fails to include the name of the broker for
- 8 whom the license holder acts, which name may be the licensed name,
- 9 assumed name, or trade name of the broker as authorized by a law of
- 10 this state and registered with the commission;
- 11 (24) withholds from or inserts into a statement of
- 12 account or invoice a statement that the license holder knows makes
- 13 the statement of account or invoice inaccurate in a material way;
- 14 (25) publishes or circulates an unjustified or
- 15 unwarranted threat of a legal proceeding or other action;
- 16 (26) establishes an association by employment or
- 17 otherwise with a person other than a license holder if the person is
- 18 expected or required to act as a license holder;
- 19 (27) aids, abets, or conspires with another person to
- 20 circumvent this chapter;
- 21 (28) fails or refuses to provide, on request, a copy of
- 22 a document relating to a real estate transaction to a person who
- 23 signed the document;
- 24 (29) fails to advise a buyer in writing before the
- 25 closing of a real estate transaction that the buyer should:
- 26 (A) have the abstract covering the real estate
- 27 that is the subject of the contract examined by an attorney chosen

- 1 by the buyer; or
- 2 (B) be provided with or obtain a title insurance
- 3 policy;
- 4 (30) fails to deposit, within a reasonable time, money
- 5 the license holder receives as escrow or trust funds in a real
- 6 estate transaction:
- 7 (A) in trust with a title company authorized to
- 8 do business in this state; or
- 9 (B) in a custodial, trust, or escrow account
- 10 maintained for that purpose in a banking institution authorized to
- 11 do business in this state;
- 12 (31) disburses money deposited in a custodial, trust,
- 13 or escrow account, as provided in Subdivision (30), before the
- 14 completion or termination of the real estate transaction;
- 15 (32) discriminates against an owner, potential buyer,
- 16 landlord, or potential tenant on the basis of race, color,
- 17 religion, sex, disability, familial status, national origin, or
- 18 ancestry, including directing a prospective buyer or tenant
- 19 interested in equivalent properties to a different area based on
- 20 the race, color, religion, sex, disability, familial status,
- 21 national origin, or ancestry of the potential owner or tenant; [or]
- 22 (33) disregards or violates this chapter; or
- 23 (34) fails to enter into a written agreement with a
- 24 prospective buyer as required by Section 1101.563.
- 25 SECTION 12. Section 1101.653, Occupations Code, is amended
- 26 to read as follows:
- Sec. 1101.653. GROUNDS FOR SUSPENSION OR REVOCATION OF

- 1 CERTIFICATE. The commission may suspend or revoke a certificate of
- 2 registration issued under this chapter if the certificate holder:
- 3 (1) engages in dishonest dealing, fraud, unlawful
- 4 discrimination, or a deceptive act;
- 5 (2) makes a misrepresentation;
- 6 (3) acts in bad faith;
- 7 (4) demonstrates untrustworthiness;
- 8 (5) fails to honor, within a reasonable time, a
- 9 payment [check] issued to the commission after the commission has
- 10 mailed a request for payment to the certificate holder's last known
- 11 address according to the commission's records;
- 12 (6) fails to provide to a party to a transaction a
- 13 written notice prescribed by the commission that:
- 14 (A) must be given before the party is obligated
- 15 to sell, buy, lease, or transfer a right-of-way or easement; and
- 16 (B) contains:
- 17 (i) the name of the certificate holder;
- 18 (ii) the certificate number;
- 19 (iii) the name of the person the
- 20 certificate holder represents;
- 21 (iv) a statement advising the party that
- 22 the party may seek representation from a lawyer or broker in the
- 23 transaction; and
- 24 (v) a statement generally advising the
- 25 party that the right-of-way or easement may affect the value of the
- 26 property;
- 27 (7) directly or indirectly accepts a financial

- 1 incentive to make an initial offer that the certificate holder
- 2 knows or should know is lower than the adequate compensation
- 3 required under the Texas Constitution; or
- 4 (8) disregards or violates this chapter or a
- 5 commission rule relating to certificate holders.
- 6 SECTION 13. The following provisions of the Occupations
- 7 Code are repealed:
- 8 (1) Section 1101.002(8); and
- 9 (2) Section 1101.805(f).
- 10 SECTION 14. Section 1101.204, Occupations Code, as amended
- 11 by this Act, applies only with respect to a notice regarding a
- 12 complaint filed on or after the effective date of this Act. A
- 13 notice regarding a complaint filed before the effective date of
- 14 this Act is governed by the law in effect on the date the complaint
- 15 was filed, and the former law is continued in effect for that
- 16 purpose.
- 17 SECTION 15. Section 1101.356(a), Occupations Code, as
- 18 amended by this Act, applies only to an application for a broker
- 19 license under Chapter 1101, Occupations Code, submitted on or after
- 20 the effective date of this Act. An application submitted before the
- 21 effective date of this Act is governed by the law in effect on the
- 22 date the application was submitted, and the former law is continued
- 23 in effect for that purpose.
- SECTION 16. Section 1101.358(a), Occupations Code, as
- 25 amended by this Act, applies only to an application for a sales
- 26 agent license under Chapter 1101, Occupations Code, submitted on or
- 27 after the effective date of this Act. An application submitted

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- 1 before the effective date of this Act is governed by the law in
- 2 effect on the date the application was submitted, and the former law
- 3 is continued in effect for that purpose.
- 4 SECTION 17. Section 1101.458, Occupations Code, as amended
- 5 by this Act, applies only to an application for renewal of a license
- 6 submitted on or after the effective date of this Act. An
- 7 application for renewal of a license submitted before the effective
- 8 date of this Act is governed by the law in effect on the date the
- 9 application was submitted, and the former law is continued in
- 10 effect for that purpose.
- 11 SECTION 18. Section 1101.652(b), Occupations Code, as
- 12 amended by this Act, applies only to conduct occurring on or after
- 13 the effective date of this Act. Conduct occurring before the
- 14 effective date of this Act is governed by the law in effect on the
- 15 date the conduct occurred, and the former law is continued in effect
- 16 for that purpose.
- 17 SECTION 19. This Act takes effect January 1, 2026.

President of the Senate	Speaker of the House
I hereby certify that S.	B. No. 1968 passed the Senate on
April 16, 2025, by the followin	g vote: Yeas 31, Nays 0; and that
the Senate concurred in House	amendment on May 21, 2025, by the
following vote: Yeas 31, Nays 0	
	Secretary of the Senate
I hereby certify that S.E	3. No. 1968 passed the House, with
amendment, on May 9, 2025, by the	following vote: Yeas 138, Nays 5,
two present not voting.	
	Chief Clerk of the House
Approved:	
Date	
Governor	